University of London

# EXAMINATION FOR INTERNAL STUDENTS 

For The Following Qualification:-

B.Sc.

ES2224: Economics II

COURSE CODE : ENVS2224

UNIT VALUE : 0.50

DATE : 10-MAY-04

TIME $\quad: 10.00$

TIME ALLOWED : 3 Hours

## ENVS2224 Economics II

## Answer FIVE questions. Questions are worth 20 marks each.

1. 

(1) What is the Gateway Review Process in public construction procurement?
(2) How does the Gateway Review work?
(3) What are the main benefits and costs of this policy?
(4) Comment on this policy and find ways to improve it.
2.

Suppose you are an in-house project manager for a local council. Now the councillor considers initiating a new school PFI project. Please follow the appraisal and evaluation cycle recommended in the Treasury's Green Book to illustrate (1) the key stages of the process, (2) key activities that should be done at each stage and (3) the way that the quality of appraisal at each stage can be improved.
3. Please comment on the following two statements:
(1) The great merit of IRR rule is that one does not have to think about what is an appropriate discount rate.
(2) Your CEO thinks that, now that the bank is willing to lend our company the money that we need for the project at $10 \%, 10 \%$ should be a good indicator for the opportunity cost of capital for this capital.
(3) The dollar received the day after tomorrow is not necessarily worth less than the dollar received tomorrow.
4.
(1) Why may the property market be more prone to form a bubble?
(2) Please illustrate two good ways to measure the intrinsic value of property markets.
(3) A freehold interest in a city centre shop recently was let at a rent of $£ 10,000$ for very long lease subject to annual review. Assume investors' target internal rate of return is $20 \%$, and rental growth is expected to be $10 \%$ per annum. Please use the discounted cash flow approach to estimate the market value of this shop (state your assumption, if any)?

## TURN OVER

5. A company is making an assessment of the following four projects.

| PROJECT | Cash Flows (1000£) |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | year 0 | year 1 | year 2 | year 3 |
| A | -10 | 4 | 3 | 5 |
| B | -5 | 2 | 3 | 2 |
| C | -15 | 5 | 2 | 15 |
| D | $-3,000$ | 2 | 1 | 0 |

(a) Given that you wish to use the payback rule with a cutoff period of two years, which projects would you accept?
(b) If the opportunity cost of capital is $10 \%$, which projects have positive NPVs?
(c) Payback gives too much weight to cash flows that occur after the cutoff date. True or false. Explain.
(d) If a firm uses a single cutoff period for all projects, it is likely to accept too many short-lived projects. True or false. Explain
6. Alan Bissell, market analyst for City Sound Mart, is analyzing the relation between heavy metal CD sales and the size of the teenage population. He gathers data from six sales districts. Alan's dependent variable is annual heavy metal CD sales (in $\$ 1,000,000$ 's), and his independent variable is teenage population (in 1,000 's). Regression analysis of the data yielded the following tables.

|  | Coefficients | Standard Error | $t$ Statistic | $P$-value |
| :--- | ---: | ---: | ---: | ---: |
| Intercept | -0.14156 | 0.292143 | -0.48455 | 0.653331 |
| $x$ | 0.105195 | 0.013231 | 7.950352 | 0.001356 |


| Source | df | SS | MS | F |
| :--- | ---: | ---: | ---: | ---: |
| Regression | 1 | 3.550325 | 3.550325 | 63.20809 |
| Residual | 4 | 0.224675 | 0.056169 |  |
| Total | 5 | 3.775 |  |  |


| $\mathrm{Se}=0.237$ |
| ---: |
| $r^{2}=0.940483$ |

(1) What is Alan's regression model?
(2) What is Alan's correlation coefficient?.
(3) What is Alan's sample size ?
(4) Using $\alpha=0.05$, should Alan accept $\mathrm{H}_{0}: \beta_{1}=0$ ?
(5) For a sales district with 20,000 teenagers, Alan's model predicts annual CD sales of how much?
7. Can the consumption of water in a city be predicted by temperature? The following data represent a sample of a day's water consumption and the high temperature for that day.

| Water use (x) <br> (millions of gallons) | Temperature $(y)$ <br> (degrees Fahrenheit) |
| :---: | :---: |
| 219 | 103 |
| 56 | 39 |
| 107 | 77 |
| 129 | 78 |
| 68 | 50 |
| 184 | 96 |
| 150 | 90 |
| 112 | 75 |

To simplify your calculation, the following summations are given.

$$
\begin{array}{ll}
\Sigma x=608 & \Sigma x^{2}=49,584 \\
\Sigma y=1,025 & \Sigma y^{2}=152,711 \\
\Sigma x y=86,006 &
\end{array}
$$

(1) Develop a least squares regression line to predict the amount of water used in a day in a city by the high temperature for that day.
(2) What would be the predicted water usage for a temperature of $100^{\circ}$ ?
(3) Evaluate the regression model by calculating $\mathrm{s}_{e}$, by calculating $\mathrm{r}^{2}$, and by testing the slope. Let $\alpha=0.01$.
8. (1) What are the fundamental problems in the construction industry?
(2) What are the solutions to these problems proposed in the Egan report?

## END OF PAPER

$$
\begin{aligned}
& N P V=C_{0}+\sum \frac{C_{1}}{(1+r)^{\prime}} \\
& \mathrm{PV}_{\mathrm{t}}=\frac{C}{r}-\left(\frac{C}{r}\right) \frac{1}{(1+r)^{\prime}} \quad \quad \mathrm{PV}_{1}=\left(\frac{C}{r}\right) \frac{1}{(1+r)^{2}} \\
& \mathrm{PV}=\frac{C_{1}}{r-g} \\
& b_{1}=\frac{\sum(x-\bar{x})(y-\bar{y})}{\sum(x-\bar{x})^{2}}=\frac{\sum x y-n \overline{x y}}{\sum x^{2}-n \bar{x}^{2}}=\frac{\sum x y-\frac{\left(\sum x\right)\left(\sum y\right)}{n}}{\sum x^{2}-\frac{\left(\sum x\right)^{2}}{n}} \\
& b_{0}=\bar{y}-b_{1} \bar{x}=\frac{\sum y}{n}-b_{1} \frac{\sum x}{n} \\
& s_{e}=\sqrt{\frac{S S E}{n-2}} \\
& S S E=\sum(y-\tilde{y})^{2}=\sum y^{2}-b_{0} \sum y-b_{1} \sum x y \\
& r^{2}=1-\frac{S S E}{\sum y^{2}-\frac{\left(\sum y\right)^{2}}{n}} \\
& t=\frac{b_{1}-\beta_{1}}{s_{b}} \\
& s_{n}=\frac{s_{e}}{\sqrt{S S_{u x}}} \\
& S S_{x x}=\sum x^{2}-\frac{\left(\sum x\right)^{2}}{n}
\end{aligned}
$$

## PRE $E$ ENT VALUE TABLE $\int$

Discount factors: Present value of $\$ 1$ to be received after $t$ years $=1 /(1+r)^{t}$.

|  | Interest Rate per Year |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Years | 1\% | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | 10\% | 11\% | 12\% | 13\% | 14\% | 15\% |
| 1 | . 990 | . 980 | . 971 | . 962 | . 952 | . 943 | . 935 | . 926 | . 917 | . 909 | . 901 | . 893 | . 885 | . 877 | . 870 |
| 2 | . 980 | . 961 | . 943 | . 925 | . 907 | . 890 | . 873 | . 857 | . 842 | . 826 | . 812 | . 797 | . 783 | . 769 | . 756 |
| 3 | . 971 | . 942 | . 915 | . 889 | . 864 | . 840 | . 816 | . 794 | . 772 | . 751 | . 731 | . 712 | . 693 | . 675 | . 658 |
| 4 | . 961 | . 924 | . 888 | . 855 | . 823 | . 792 | . 763 | . 735 | . 708 | . 683 | . 659 | . 636 | . 613 | . 592 | . 572 |
| 5 | . 951 | . 906 | . 863 | . 822 | . 784 | . 747 | . 713 | . 681 | . 650 | . 621 | . 593 | . 567 | . 543 | . 519 | . 497 |
| 6 | . 942 | . 888 | . 837 | . 790 | . 746 | . 705 | . 666 | . 630 | . 596 | . 564 | . 535 | . 507 | 480 | . 456 | . 432 |
| 7 | . 933 | . 871 | . 813 | . 760 | . 711 | . 665 | . 623 | . 583 | . 547 | . 513 | . 482 | . 452 | . 425 | . 400 | . 376 |
| 8 | . 923 | . 853 | . 789 | . 731 | . 677 | . 627 | . 582 | . 540 | . 502 | . 467 | . 434 | . 404 | . 376 | . 351 | . 327 |
| 9 | . 914 | . 837 | . 766 | . 703 | . 645 | . 592 | . 544 | . 500 | . 460 | . 424 | . 391 | . 361 | . 333 | . 308 | 284 |
| 10 | . 905 | . 820 | . 744 | . 676 | . 614 | . 558 | . 508 | .463 | . 422 | . 386 | . 352 | . 322 | . 295 | . 270 | . 247 |
| 11 | . 896 | . 804 | . 722 | . 650 | . 585 | . 527 | . 475 | . 429 | . 388 | . 350 | . 317 | . 287 | . 261 | . 237 | . 215 |
| 12 | . 887 | . 788 | . 701 | . 625 | . 557 | . 497 | . 444 | . 397 | . 356 | . 319 | . 286 | . 257 | . 231 | . 208 | . 187 |
| 13 | . 879 | . 773 | . 681 | . 601 | . 530 | . 469 | . 415 | . 368 | . 326 | . 290 | . 258 | . 229 | . 204 | . 182 | . 163 |
| 14 | . 870 | . 758 | . 661 | . 577 | . 505 | . 442 | . 388 | . 340 | . 299 | . 263 | . 232 | . 205 | . 181 | . 160 | . 141 |
| 14 15 | . 861 | . 743 | . 642 | . 555 | . 481 | . 417 | . 362 | . 315 | . 275 | . 239 | . 209 | . 183 | . 160 | . 140 | . 123 |
| 16 | . 853 | . 728 | . 623 | . 534 | . 458 | . 394 | . 339 | . 292 | . 252 | . 218 | . 188 | . 163 | . 141 | . 123 | . 107 |
| 17 | . 844 | . 714 | . 605 | . 513 | . 436 | . 371 | . 317 | . 270 | . 231 | . 198 | . 170 | . 146 | . 125 | . 108 | . 093 |
| 18 | . 836 | . 700 | . 587 | . 494 | . 416 | . 350 | . 296 | . 250 | . 212 | . 180 | . 153 | . 130 | . 111 | . 095 | . 081 |
| 19 | . 828 | . 686 | . 570 | . 475 | . 396 | . 331 | . 277 | . 232 | . 194 | . 164 | . 138 | . 116 | . 098 | . 083 | . 070 |
| 20 | . 820 | . 673 | . 554 | . 456 | . 377 | . 312 | . 258 | . 215 | . 178 | . 149 | . 124 | . 104 | . 087 | . 073 | . 061 |
| 25 | . 780 | . 610 | . 478 | . 375 | . 295 | . 233 | . 184 | . 146 | . 116 | . 092 | . 074 | . 059 | . 047 | . 038 | . 030 |
| 30 | . 742 | . 552 | . 412 | . 308 | . 231 | . 174 | . 131 | . 099 | . 075 | . 057 | . 044 | . 033 | . 026 | . 020 | . 015 |

[^0]Annuity table: Present value of $\$ 1$ per year for each of $t$ years $\left.=1 / r-1 /[r 1+r)^{t}\right]$.


[^1]

| Values of $\alpha$ for one-tailed test and $\alpha / 2$ for two-tailed test |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| df | $t .100$ | $t_{050}$ | ${ }^{t} .025$ | ${ }^{t} .010$ | ${ }^{1} .005$ | $t .001$ |
| 1 | 3.078 | 6.314 | 12.706 | 31.821 | 63.656 | 318.289 |
| 2 | 1.886 | 2.920 | 4.303 | 6.965 | 9.925 | 22.328 |
| 3 | 1.638 | 2.353 | 3.182 | 4.541 | 5.841 | 10.214 |
| 4 | 1.533 | 2.132 | 2.776 | 3.747 | 4.604 | 7.173 |
| 5 | 1.476 | 2.015 | 2.571 | 3.365 | 4.032 | 5.894 |
| 6 | 1.440 | 1.943 | 2.447 | 3.143 | 3.707 | 5.208 |
| 7 | 1.415 | 1.895 | 2.365 | 2.998 | 3.499 | 4.785 |
| 8 | 1.397 | 1.860 | 2.306 | 2.896 | 3.355 | 4.501 |
| 9 | 1.383 | 1.833 | 2.262 | 2.821 | 3.250 | 4.297 |
| 10 | 1.372 | 1.812 | 2.228 | 2.764 | 3.169 | 4.144 |
| 11 | 1.363 | 1.796 | 2.201 | 2.718 | 3.106 | 4.025 |
| 12 | 1.356 | 1.782 | 2.179 | 2.681 | 3.055 | 3.930 |
| 13 | 1.350 | 1.771 | 2.160 | 2.650 | 3.012 | 3.852 |
| 14 | 1.345 | 1.761 | 2.145 | 2.624 | 2.977 | 3.787 |
| 15 | 1.341 | 1.753 | 2.131 | 2.602 | 2.947 | 3.733 |
| 16 | 1.337 | 1.746 | 2.120 | 2.583 | 2.921 | 3.686 |
| 17 | 1.333 | 1.740 | 2.110 | 2.567 | 2.898 | 3.646 |
| 18 | 1.330 | 1.734 | 2.101 | 2.552 | 2.878 | 3.610 |
| 19 | 1.328 | 1.729 | 2.093 | 2.539 | 2.861 | 3.579 |
| 20 | 1.325 | 1.725 | 2.086 | 2.528 | 2.845 | 3.552 |
| 21 | 1.323 | 1.721 | 2.080 | 2.518 | 2.831 | 3.527 |
| 22 | 1.321 | 1.717 | 2.074 | 2.508 | 2.819 | 3.505 |
| 23 | 1.319 | 1.714 | 2.069 | 2.500 | 2.807 | 3.485 |
| 24 | 1.318 | 1.711 | 2.064 | 2.492 | 2.797 | 3.467 |
| 25 | 1.316 | 1.708 | 2.060 | 2.485 | 2.787 | 3.450 |
| 26 | 1.315 | 1.706 | 2.056 | 2.479 | 2.779 | 3.435 |
| 27 | 1.314 | 1.703 | 2.052 | 2.473 | 2.771 | 3.421 |
| 28 | 1.313 | 1.701 | 2.048 | 2.467 | 2.763 | 3.408 |
| 29 | 1.311 | 1.699 | 2.045 | 2.462 | 2.756 | 3.396 |
| 30 | 1.310 | 1.697 | 2.042 | 2.457 | 2.750 | 3.385 |
| 40 | 1.303 | 1.684 | 2.021 | 2.423 | 2.704 | 3.307 |
| 50 | 1.299 | 1.676 | 2.009 | 2.403 | 2.678 | 3.261 |
| 60 | 1.296 | 1.671 | 2.000 | 2.390 | 2.660 | 3.232 |
| 70 | 1.294 | 1.667 | 1.994 | 2.381 | 2.648 | 3.211 |
| 80 | 1.292 | 1.664 | 1.990 | 2.374 | 2.639 | 3.195 |
| 90 | 1.291 | 1.662 | 1.987 | 2.368 | 2.632 | 3.183 |
| 100 | 1.290 | 1.660 | 1.984 | 2.364 | 2.626 | 3.174 |
| 150 | 1.287 | 1.655 | 1.976 | 2.351 | 2.609 | 3.145 |
| 200 | 1.286 | 1.653 | 1.972 | 2.345 | 2.601 | 3.131 |
| $\infty$ | 1.282 | 1.645 | 1.960 | 2.326 | 2.576 | 3.090 |



The entries in this table are the probabilities that a standard normal random variable is between 0 and $Z$ (the shaded area).

| $\underline{Z}$ | 0.00 | 0.01 | 0.02 | 0.03 | 0.04 | 0.05 | 0.06 | 0.07 | 0.08 | 0.09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.0 | . 0000 | . 0040 | . 0080 | . 0120 | . 0160 | . 0199 | . 0239 | . 0279 | . 0319 | . 0359 |
| 0.1 | . 0398 | . 0438 | . 0478 | . 0517 | . 0557 | . 0596 | . 0636 | . 0675 | . 0714 | . 0753 |
| 0.2 | . 0793 | . 0832 | . 0871 | . 0910 | . 0948 | . 0987 | . 1026 | . 1064 | . 1103 | . 1141 |
| 0.3 | . 1179 | . 1217 | . 1255 | . 1293 | . 1331 | . 1368 | . 1406 | . 1443 | . 1480 | . 1517 |
| 0.4 | . 1554 | . 1591 | . 1628 | . 1664 | . 1700 | . 1736 | . 1772 | . 1808 | . 1844 | . 1879 |
| 0.5 | . 1915 | . 1950 | . 1985 | . 2019 | . 2054 | . 2088 | . 2123 | . 2157 | . 2190 | . 2224 |
| 0.6 | . 2257 | . 2291 | . 2324 | . 2357 | . 2389 | . 2422 | . 2454 | . 2486 | . 2517 | . 2549 |
| 0.7 | . 2580 | . 2611 | . 2642 | . 2673 | . 2704 | . 2734 | . 2764 | . 2794 | . 2823 | . 2852 |
| 0.8 | . 2881 | . 2910 | . 2939 | . 2967 | . 2995 | . 3023 | . 3051 | . 3078 | . 3106 | . 3133 |
| 0.9 | . 3159 | . 3186 | . 3212 | . 3238 | . 3264 | . 3289 | . 3315 | . 3340 | . 3365 | . 3389 |
| 1.0 | . 3413 | . 3438 | . 3461 | . 3485 | . 3508 | . 3531 | . 3554 | . 3577 | . 3599 | . 3621 |
| 1.1 | . 3643 | . 3665 | . 3686 | . 3708 | . 3729 | . 3749 | . 3770 | . 3790 | . 3810 | . 3830 |
| 1.2 | . 3849 | . 3869 | . 3888 | . 3907 | . 3925 | . 3944 | . 3962 | . 3980 | . 3997 | . 4015 |
| 1.3 | . 4032 | . 4049 | . 4066 | . 4082 | . 4099 | . 4115 | . 4131 | . 4147 | . 4162 | . 4177 |
| 1.4 | . 4192 | . 4207 | . 4222 | .4236 | . 4251 | .4265 | . 4279 | . 4292 | . 4306 | . 4319 |
| 4.5 | . 4332 | . 4345 | . 4357 | . 4370 | . 4382 | . 4394 | . 4406 | . 4418 | . 4429 | . 4441 |
| 1.6 | . 4452 | . 4463 | . 4474 | . 4484 | . 4495 | . 4505 | . 4515 | . 4525 | . 4535 | . 4545 |
| 1.7 | . 4554 | . 4564 | . 4573 | . 4582 | . 4591 | . 4599 | . 4608 | . 4616 | . 4625 | . 4633 |
| 1.8 | .4641 | . 4649 | . 4656 | . 4664 | . 4671 | . 4678 | . 4686 | . 4693 | . 4699 | . 4706 |
| 1.9 | . 4713 | . 4719 | . 4726 | . 4732 | . 4738 | . 4744 | . 4750 | . 4756 | . 4761 | . 4767 |
| 2.0 | . 4772 | . 4778 | . 4783 | . 4788 | . 4793 | . 4798 | . 4803 | . 4808 | . 4812 | . 4817 |
| 2.1 | . 4821 | . 4826 | . 4830 | . 4834 | . 4838 | . 4842 | . 4846 | . 4850 | . 4854 | . 4857 |
| 2.2 | . 4861 | . 4864 | . 4868 | . 4871 | . 4875 | . 4878 | . 4881 | . 4884 | . 4887 | . 4890 |
| 2.3 | . 4893 | . 4896 | . 4898 | . 4901 | . 4904 | . 4906 | . 4909 | . 4911 | . 4913 | . 4916 |
| 2.4 | . 4918 | . 4920 | . 4922 | . 4925 | . 4927 | . 4929 | . 4931 | . 4932 | . 4934 | . 4936 |
| 2.5 | . 4938 | . 4940 | . 4941 | . 4943 | . 4945 | . 4946 | . 4948 | . 4949 | . 4951 | . 4952 |
| 2.6 | . 4953 | . 4955 | . 4956 | . 4957 | . 4959 | . 4960 | . 4961 | . 4962 | . 4963 | . 4964 |
| 2.7 | . 4965 | . 4966 | . 4967 | . 4968 | . 4969 | . 4970 | . 4971 | . 4972 | . 4973 | . 4974 |
| 2.8 | . 4974 | . 4975 | . 4976 | . 4977 | . 4977 | . 4978 | . 4979 | . 4979 | . 4980 | . 4981 |
| 2.9 | . 4981 | . 4982 | . 4982 | . 4983 | . 4984 | . 4984 | . 4985 | . 4985 | . 4986 | . 4986 |
| 3.0 | . 4987 | . 4987 | . 4987 | . 4988 | . 4988 | . 4989 | . 4989 | . 4989 | . 4990 | . 4990 |
| 3.1 | . 4990 | . 4991 | . 4991 | . 4991 | . 4992 | . 4992 | . 4992 | . 4992 | . 4993 | . 4993 |
| 3.2 | . 4993 | .4993 | . 4994 | . 4994 | . 4994 | . 4994 | . 4994 | . 4995 | . 4995 | . 4995 |
| 3.3 | . 4995 | . 4995 | . 4995 | . 4996 | . 4996 | . 4996 | . 4996 | . 4996 | . 4996 | . 4997 |
| 3.4 | . 4997 | . 4997 | . 4997 | . 4997 | . 4997 | . 4997 | . 4997 | . 4997 | . 4997 | . 4998 |
| 3.5 | . 4998 |  |  |  |  |  |  |  |  |  |
| 4.0 | . 49997 |  |  |  |  |  |  |  |  |  |
| 4.5 | . 499997 |  |  |  |  |  |  |  |  |  |
| 5.0 | . 499999 |  |  |  |  |  |  |  |  |  |
| 6.0 | . 499999 |  |  |  |  |  |  |  |  |  |


[^0]:    Note: For example, if the interest rate is 10 percent per year, the present value of $\$ 1$ received at year 5 is $\$ .621$.

[^1]:    Note: For example, if the interest rate is 10 percent per year, the present value of $\$ 1$ received in each of the next 5 years is $\$ 3.791$.

