

Mark Scheme Summer 2009

GCE

GCE O level Accounting (7011)

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General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.

Section A

Question Number	Answer	Mark																																								
1(a)	<p style="text-align: center;">Kofi Appiah</p> <p style="text-align: center;">Sales Day Book</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: right;">£</th> <th style="text-align: right;">£</th> <th style="text-align: right;">£</th> </tr> <tr> <th></th> <th style="text-align: right;">Goods</th> <th style="text-align: right;">VAT</th> <th style="text-align: right;">Total</th> </tr> </thead> <tbody> <tr> <td>Vernon Chan</td> <td style="text-align: right;">5 000 /C</td> <td></td> <td></td> </tr> <tr> <td>Less 20% trade discount</td> <td style="text-align: right;">(1 000) /C</td> <td></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">4 000 /OF</td> <td style="text-align: right;">390 /C</td> <td style="text-align: right;">4 390 /OF</td> </tr> </tbody> </table> <p style="text-align: right;">(6 marks)</p> <p style="text-align: center;">Sales Returns Book</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: right;">£</th> <th style="text-align: right;">£</th> <th style="text-align: right;">£</th> </tr> <tr> <th></th> <th style="text-align: right;">Goods</th> <th style="text-align: right;">VAT</th> <th style="text-align: right;">Total</th> </tr> </thead> <tbody> <tr> <td>Vernon Chan</td> <td style="text-align: right;">1 000 /C</td> <td></td> <td></td> </tr> <tr> <td>Less 20% trade discount</td> <td style="text-align: right;">(200) /C</td> <td></td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">800 /OF</td> <td style="text-align: right;">78 /C</td> <td style="text-align: right;">878 /OF</td> </tr> </tbody> </table> <p style="text-align: right;">(6 marks)</p>		£	£	£		Goods	VAT	Total	Vernon Chan	5 000 /C			Less 20% trade discount	(1 000) /C				4 000 /OF	390 /C	4 390 /OF		£	£	£		Goods	VAT	Total	Vernon Chan	1 000 /C			Less 20% trade discount	(200) /C				800 /OF	78 /C	878 /OF	(12)
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1(c)	Suppliers allow cash discounts to encourage their customers to pay their outstanding accounts promptly. <i>✓✓</i> This improves the supplier's cash flow / liquidity / working capital position. <i>✓✓</i>	(4)

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1(e)	The petty cashier might take the following actions: <ul style="list-style-type: none"> • check the petty cash balance <i>✓✓</i> • check the petty cash box <i>✓✓</i> • tighten the security of the petty cash box procedures <i>✓✓</i> • check the vouchers. <i>✓✓</i> 2 marks for every reasonable suggestion.	(4)

(Total 48 marks)

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		<u>(5 574)</u>																																																																																												
Working capital			<u>23 788 /OF</u>																																																																																											
			<u>32 068</u>																																																																																											
Capital			40 000 /C																																																																																											
Add net profit			36 068 /OF																																																																																											
Less drawings			<u>(44 000) /C</u>																																																																																											
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Question Number	Answer	Mark
2(c)	<p>Curly's drawings are £44 000 and her net profit is £36 086, ie the drawings are more than the profit. /J</p> <p>A sole trader should not take out more drawings than the profit made. /J This is because this reduces the capital figure and also the worth of the business. /J</p> <p>The high level of drawings might explain the bank overdraft. /J Or some other comment about liquidity, for example working capital is positive but this is because of the high level of stock. Accept OF arguments.</p>	(4)

(Total 48 marks)

Section B

Question Number	Answer	Mark						
3(a)(i)	<p>Net profit ratio</p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 50%;">2007</th> <th style="width: 50%;">2008</th> </tr> </thead> <tbody> <tr> <td>Profit = 56 400 - 40 700 = 15 700 /C</td> <td>Profit = 92 600 - 72 200 = 20 400 /C</td> </tr> <tr> <td>Net profit ratio = $(15\,700 / 56\,400) \times 100$ = 27.84% /OF</td> <td>Net profit ratio = $(20\,400 / 92\,600) \times 100$ = 22.03% /OF</td> </tr> </tbody> </table>	2007	2008	Profit = 56 400 - 40 700 = 15 700 /C	Profit = 92 600 - 72 200 = 20 400 /C	Net profit ratio = $(15\,700 / 56\,400) \times 100$ = 27.84% /OF	Net profit ratio = $(20\,400 / 92\,600) \times 100$ = 22.03% /OF	(4)
2007	2008							
Profit = 56 400 - 40 700 = 15 700 /C	Profit = 92 600 - 72 200 = 20 400 /C							
Net profit ratio = $(15\,700 / 56\,400) \times 100$ = 27.84% /OF	Net profit ratio = $(20\,400 / 92\,600) \times 100$ = 22.03% /OF							

Question Number	Answer	Mark				
3(a)(ii)	<p>Return on capital employed</p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 50%;">2007</th> <th style="width: 50%;">2008</th> </tr> </thead> <tbody> <tr> <td>ROCE = $(15\,700 / 30\,000) \times 100$ = 52.33% /OF</td> <td>ROCE = $(20\,400 / 30\,000) \times 100$ = 68% /OF</td> </tr> </tbody> </table>	2007	2008	ROCE = $(15\,700 / 30\,000) \times 100$ = 52.33% /OF	ROCE = $(20\,400 / 30\,000) \times 100$ = 68% /OF	(2)
2007	2008					
ROCE = $(15\,700 / 30\,000) \times 100$ = 52.33% /OF	ROCE = $(20\,400 / 30\,000) \times 100$ = 68% /OF					

Question Number	Answer	Mark				
3(a)(iii)	<p>Current ratio</p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 50%;">2007</th> <th style="width: 50%;">2008</th> </tr> </thead> <tbody> <tr> <td>3 660 : 1220 = 3 : 1 /C</td> <td>2 810 : 2 370 = 1.18 : 1 /C 1.19 acceptable /C</td> </tr> </tbody> </table>	2007	2008	3 660 : 1220 = 3 : 1 /C	2 810 : 2 370 = 1.18 : 1 /C 1.19 acceptable /C	(2)
2007	2008					
3 660 : 1220 = 3 : 1 /C	2 810 : 2 370 = 1.18 : 1 /C 1.19 acceptable /C					

Question Number	Answer	Mark								
3(a)(iv)	<p>Bad debts as a % of debtors</p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 50%;">2007</th> <th style="width: 50%;">2008</th> </tr> </thead> <tbody> <tr> <td>Debtors = 3 660 / 2 = 1 830 /C</td> <td>Debtors = 2 810 / 2 = 1 405 /C</td> </tr> <tr> <td>$(160 / 1\,830) \times 100 = 8.74\%$ /OF</td> <td>$(560 / 1\,405) \times 100 = 39.85\%$ /OF</td> </tr> <tr> <td></td> <td>39.86% acceptable /OF</td> </tr> </tbody> </table>	2007	2008	Debtors = 3 660 / 2 = 1 830 /C	Debtors = 2 810 / 2 = 1 405 /C	$(160 / 1\,830) \times 100 = 8.74\%$ /OF	$(560 / 1\,405) \times 100 = 39.85\%$ /OF		39.86% acceptable /OF	(4)
2007	2008									
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$(160 / 1\,830) \times 100 = 8.74\%$ /OF	$(560 / 1\,405) \times 100 = 39.85\%$ /OF									
	39.86% acceptable /OF									

Note: Only percentages and ratios accepted for marks, ie decimal equivalents are not acceptable.

(12)

Question Number	Answer	Mark
3(b)	<p>4 marks should be allocated to profitability and 4 marks to liquidity as follows. In each case:</p> <p>1 mark for stating a change in a profitability / liquidity ratio or figure. 1 mark for making a comment on this change. Up to 2 marks for further analysis of the change or for a balancing statement. 4 marks × 2 = 8 marks.</p> <p>2 further marks for evaluative comments as to whether the financial performance has improved or not.</p> <p>Sample answer:</p> <p>The ROCE has increased from 52.33% to 68% as there is an increased profit on the same amount of capital. However, although sales have increased, expenses have increased even more and the net profit to sales ratio has fallen.</p> <p>Liquidity has deteriorated since the current ratio has decreased from 3 : 1 to 1.18 : 1, a less than safe position when compared with the accepted benchmark of 2 : 1. The level of bad debts has increased considerably on a lower amount of debtors.</p> <p>The overall position is better since profits and profitability are higher and the product is selling better. Expenses need to be brought under control.</p> <p>Or</p> <p>The overall position is worse since liquidity threatens to become a problem. Bad debts must be reduced by giving credit only where a customer is creditworthy.</p> <p>Here are some further points which candidates might bring into their answers:</p> <ul style="list-style-type: none"> • Total current assets have decreased while current liabilities have increased. • Total debtors are lower but are the same percentage of total current assets. 	(10)

Question Number	Answer	Mark
3(c)	<p>Ways in which a business could increase its working capital include:</p> <ul style="list-style-type: none"> • bank loan • take on a partner • issue shares • sell fixed assets • sale and leaseback of fixed assets • accept answers which relate to ways of increasing capital in any business. <p>2 marks for each relevant suggestion × 2 = 4 marks.</p>	(4)

(Total 26 marks)

Question Number	Answer	Mark																																																						
4(a)	<p style="text-align: center;">Cash Book</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th></th> <th style="text-align: right;">£</th> <th></th> <th></th> <th style="text-align: right;">£</th> </tr> </thead> <tbody> <tr> <td>Apr 30</td> <td>Credit transfer</td> <td style="text-align: right;">560</td> <td>/C</td> <td>Apr 30</td> <td>Balance b /d</td> <td style="text-align: right;">250</td> <td>/C</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Internet</td> <td style="text-align: right;">120</td> <td>/C</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Bank charges</td> <td style="text-align: right;">44</td> <td>/C</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Balance c /d</td> <td style="text-align: right;"><u>146</u></td> <td>/OF</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>560</u></td> <td></td> <td></td> <td></td> <td style="text-align: right;"><u>560</u></td> <td></td> </tr> <tr> <td>May 1</td> <td>Balance b /d</td> <td style="text-align: right;">146</td> <td>/C</td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>			£			£	Apr 30	Credit transfer	560	/C	Apr 30	Balance b /d	250	/C						Internet	120	/C						Bank charges	44	/C						Balance c /d	<u>146</u>	/OF			<u>560</u>				<u>560</u>		May 1	Balance b /d	146	/C					(6)
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Question Number	Answer	Mark																																				
4(b)	<p style="text-align: center;">Bank Reconciliation Statement at 30 April 2009</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: right;">£</th> <th style="text-align: right;">£</th> </tr> </thead> <tbody> <tr> <td>Balance as per bank statement ✓</td> <td></td> <td style="text-align: right;">991</td> </tr> <tr> <td>Add uncleared cheques:</td> <td></td> <td></td> </tr> <tr> <td> Leila Khan</td> <td style="text-align: right;">300</td> <td>/C</td> </tr> <tr> <td> Omar Ali</td> <td style="text-align: right;"><u>150</u></td> <td>/C</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">450</td> </tr> <tr> <td>Less unpresented cheques</td> <td></td> <td></td> </tr> <tr> <td> Alpha Supplies Ltd</td> <td style="text-align: right;">685</td> <td>/C</td> </tr> <tr> <td> Omega & Co</td> <td style="text-align: right;"><u>410</u></td> <td>/C</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">(1 095)</td> </tr> <tr> <td>Less correction of bank error</td> <td></td> <td style="text-align: right;"><u>(200)</u></td> </tr> <tr> <td>Balance as per cash book ✓</td> <td></td> <td style="text-align: right;"><u>146</u></td> </tr> </tbody> </table> <p>(Accept balance as per cash book as starting point).</p>		£	£	Balance as per bank statement ✓		991	Add uncleared cheques:			Leila Khan	300	/C	Omar Ali	<u>150</u>	/C			450	Less unpresented cheques			Alpha Supplies Ltd	685	/C	Omega & Co	<u>410</u>	/C			(1 095)	Less correction of bank error		<u>(200)</u>	Balance as per cash book ✓		<u>146</u>	(10)
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Question Number	Answer	Mark
4(c)	<p>Two reasons for the usefulness of a bank reconciliation statement: // for each reason or valid comment. For example:</p> <ul style="list-style-type: none"> • To explain the difference between the balance in the cash book and that on the bank statement. • To correct errors and omissions in the cash book or bank statement. • To protect against fraud. <p>// x2 = // // //</p> <p>Two limitations to the usefulness of a bank reconciliation statement: // for each reason or valid comment. For example:</p> <ul style="list-style-type: none"> • Errors can take place in both versions of the account. • There is a time cost of drawing up a reconciliation statement. • A reconciliation statement would not be necessary if the cash book were always kept up-to-date. <p>// x2 = // // //</p> <p>A balanced conclusion: //</p>	(10)

(Total 26 marks)

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5(a)	Computer Account <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th></th> <th style="text-align: center;">£</th> <th></th> <th></th> <th style="text-align: center;">£</th> </tr> </thead> <tbody> <tr> <td>Jan 1 07</td> <td style="text-align: right;">Bank</td> <td style="text-align: right;"><u>3 500</u> /C</td> <td>Dec 31 07</td> <td style="text-align: right;">Balance c/f</td> <td style="text-align: right;"><u>3 500</u> /C</td> </tr> <tr> <td>Jan 1 08</td> <td style="text-align: right;">Balance b/f</td> <td style="text-align: right;"><u>3 500</u></td> <td>Dec 31 08</td> <td style="text-align: right;">Disposal /C</td> <td style="text-align: right;"><u>3 500</u> /C</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>			£			£	Jan 1 07	Bank	<u>3 500</u> /C	Dec 31 07	Balance c/f	<u>3 500</u> /C	Jan 1 08	Balance b/f	<u>3 500</u>	Dec 31 08	Disposal /C	<u>3 500</u> /C							(4)
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Question Number	Answer	Mark																																				
5(b)	Provision for Depreciation Account <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th></th> <th style="text-align: center;">£</th> <th></th> <th></th> <th style="text-align: center;">£</th> </tr> </thead> <tbody> <tr> <td>Dec 31 07</td> <td style="text-align: right;">Balance c/f</td> <td style="text-align: right;"><u>2 100</u> /OF</td> <td>Dec 31 07</td> <td style="text-align: right;">Profit & loss /</td> <td style="text-align: right;"><u>2 100</u> /C</td> </tr> <tr> <td>Dec 31 08</td> <td style="text-align: right;">Disposal /</td> <td style="text-align: right;">2 940 /C</td> <td>Jan 1 08</td> <td style="text-align: right;">Balance b/f</td> <td style="text-align: right;">2 100</td> </tr> <tr> <td></td> <td></td> <td></td> <td>Dec 31 08</td> <td style="text-align: right;">Profit & loss /</td> <td style="text-align: right;">840 /OF</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>2 940</u></td> <td></td> <td></td> <td style="text-align: right;"><u>2 940</u></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>			£			£	Dec 31 07	Balance c/f	<u>2 100</u> /OF	Dec 31 07	Profit & loss /	<u>2 100</u> /C	Dec 31 08	Disposal /	2 940 /C	Jan 1 08	Balance b/f	2 100				Dec 31 08	Profit & loss /	840 /OF			<u>2 940</u>			<u>2 940</u>							(7)
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5(c)	Disposal of Computer Account <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th></th> <th style="text-align: center;">£</th> <th></th> <th></th> <th style="text-align: center;">£</th> </tr> </thead> <tbody> <tr> <td>Dec 31 08</td> <td style="text-align: right;">Computer</td> <td style="text-align: right;">3 500 /C</td> <td>Dec 31 08</td> <td style="text-align: right;">Provision for depreciation</td> <td style="text-align: right;">2 940 /OF</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">Bank</td> <td style="text-align: right;">230 /C</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">Tony Rom</td> <td style="text-align: right;">200 /C</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">Profit and loss /</td> <td style="text-align: right;">130 /OF</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>3 500</u></td> <td></td> <td></td> <td style="text-align: right;"><u>3 500</u></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>			£			£	Dec 31 08	Computer	3 500 /C	Dec 31 08	Provision for depreciation	2 940 /OF					Bank	230 /C					Tony Rom	200 /C					Profit and loss /	130 /OF			<u>3 500</u>			<u>3 500</u>							(7)
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Question Number	Answer	Mark
5(d)	<p>Two advantages of the straight-line method // for each advantage. Two advantages of the diminishing balance method // for each advantage.</p> <p>The advantages of the straight-line method:</p> <ul style="list-style-type: none"> • It is easier to calculate. • The same figure is deducted from the asset every year. • The residual value can be included in the calculation. • The final balance of the asset comes to zero. <p>The advantages of the diminishing balance method:</p> <ul style="list-style-type: none"> • It does not write the asset down to zero and this reflects its residual value. • It deducts more depreciation in the early years and better reflects market values. • It allows the total asset cost to balance out. 	(8)

(Total 26 marks)

Question Number	Answer	Mark																																																																									
6(a)	<p>Calculations</p> <p>Sales</p> <table border="1"> <thead> <tr> <th></th> <th>£</th> </tr> </thead> <tbody> <tr> <td>Receipts from debtors</td> <td>22 610 ✓</td> </tr> <tr> <td>Less opening debtors</td> <td>(3 970) ✓</td> </tr> <tr> <td>Add closing debtors</td> <td>3 034 ✓</td> </tr> <tr> <td>Add cash takings</td> <td>58 420 ✓</td> </tr> <tr> <td>Add drawings</td> <td>1 250 ✓</td> </tr> <tr> <td></td> <td><u>81 344</u></td> </tr> </tbody> </table> <p>Purchases</p> <table border="1"> <thead> <tr> <th></th> <th>£</th> </tr> </thead> <tbody> <tr> <td>Payments to creditors</td> <td>32 530 ✓</td> </tr> <tr> <td>Less opening creditors</td> <td>(2 814) ✓</td> </tr> <tr> <td>Add closing creditors</td> <td><u>3 662</u> ✓</td> </tr> <tr> <td></td> <td><u>33 378</u></td> </tr> </tbody> </table> <p>Rent and Rates</p> <table border="1"> <thead> <tr> <th></th> <th>£</th> </tr> </thead> <tbody> <tr> <td>Payments</td> <td>3 500 ✓</td> </tr> <tr> <td>Less opening balance</td> <td>(583) ✓</td> </tr> <tr> <td>Add closing balance</td> <td><u>935</u> ✓</td> </tr> <tr> <td></td> <td><u>3 852</u></td> </tr> </tbody> </table> <p style="text-align: center;">Trading and Profit & Loss Account for year ended 31 December 2008</p> <table border="1"> <thead> <tr> <th></th> <th>£</th> <th>£</th> </tr> </thead> <tbody> <tr> <td>Sales</td> <td></td> <td>81 344 ✓✓✓✓✓</td> </tr> <tr> <td>Opening stock</td> <td>1 780</td> <td></td> </tr> <tr> <td>Purchases</td> <td>33 378 ✓✓✓</td> <td></td> </tr> <tr> <td>Less closing stock</td> <td>(2 835)</td> <td></td> </tr> <tr> <td>Cost of sales</td> <td></td> <td>(32 323)</td> </tr> <tr> <td>Gross profit</td> <td></td> <td>49 021</td> </tr> <tr> <td>Rent and rates</td> <td>3 852 ✓✓✓</td> <td></td> </tr> <tr> <td>Interest on loan</td> <td>980 ✓C</td> <td></td> </tr> <tr> <td>Administration expenses</td> <td>4 630 ✓C</td> <td></td> </tr> <tr> <td>Depreciation on equipment</td> <td><u>1 400</u> ✓C</td> <td></td> </tr> <tr> <td></td> <td></td> <td><u>(10 862)</u></td> </tr> <tr> <td>Net profit</td> <td></td> <td><u>38 159</u></td> </tr> </tbody> </table>		£	Receipts from debtors	22 610 ✓	Less opening debtors	(3 970) ✓	Add closing debtors	3 034 ✓	Add cash takings	58 420 ✓	Add drawings	1 250 ✓		<u>81 344</u>		£	Payments to creditors	32 530 ✓	Less opening creditors	(2 814) ✓	Add closing creditors	<u>3 662</u> ✓		<u>33 378</u>		£	Payments	3 500 ✓	Less opening balance	(583) ✓	Add closing balance	<u>935</u> ✓		<u>3 852</u>		£	£	Sales		81 344 ✓✓✓✓✓	Opening stock	1 780		Purchases	33 378 ✓✓✓		Less closing stock	(2 835)		Cost of sales		(32 323)	Gross profit		49 021	Rent and rates	3 852 ✓✓✓		Interest on loan	980 ✓C		Administration expenses	4 630 ✓C		Depreciation on equipment	<u>1 400</u> ✓C				<u>(10 862)</u>	Net profit		<u>38 159</u>	(14)
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