

# Coimisiún na Scrúduithe Stáit State Examinations Commission 

## Leaving Certificate 2012

## Marking Scheme

## Accounting

## LEAVING CERTIFICATE ACCOUNTING - 2012

## Higher Level Marking Scheme

## INTRODUCTION

The solutions and marking scheme for Accounting Higher Level are attached.
Marks allocated to each line/figure are highlighted and shown in brackets like this alongside.

These marks are then totalled for each section/page and shown in a square like this


Accounting solutions are mainly computational and most figures are made up of more than one component. If a figure is not as per the solution, the examiners analyse the make-up of the candidate's figure and allocate some marks for each correct element included. To facilitate this, where relevant, the make-up of the figures is shown in workings attached to the solution.

In some Accounting questions there can be a number of alternative approaches and formats that can be validly used by candidates (e.g. A Bank Reconciliation Statement can start with either the bank statement figure or the adjusted bank account balance). The solutions provided here are based on the approaches adopted by the vast majority of teachers/candidates and alternatives are not included. In cases where a valid alternative solution is required, it is provided for the examiners, so that full marks can be gained for correct accounting treatment.

## Accounting - Higher Level 2012

## Question 1

75

Trading and Profit and Loss Account for the year ending 31/12/2011 [1]
Sales
€
Less Cost of Sales
Stock 01/01/2011
Add Purchases
W1
Less Stock 31/12/2011 W2
Gross Profit

## Less Expenses

## Administration

| Administration |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Patent written off | W3 | 5,850 [4] |  |  |
| Salaries and General expenses | W4 | 194,950 [7] |  |  |
| Directors fees |  | 40,200 [2] |  |  |
| Depreciation - Buildings | W5 | 16,000 [3] | 257,000 |  |
| Selling and Distribution |  |  |  |  |
| Bad debts | W 14 | 2,100 [3] |  |  |
| Depreciation-Delivery van | W6 | 27,950 [4] |  |  |
| Increase in Provision for Bad Debts | W7 | 798 [5] |  |  |
| Loss on sale of van | W8 | 5,900 [5] |  |  |
| Loss on insured stock |  | 1,000 [3] |  |  |
| Advertising | W9 | $\underline{800}$ [4] | 38,548 | $(295,548)$ |
|  |  |  |  | 69,052 |
| Add Operating Income |  |  |  |  |
| Discount |  |  |  | 10,400 [2] |
| Operating profit |  |  |  | 79,452 |
| Investment Income | W10 |  |  | 12,000 [3] |
|  |  |  |  | 91,452 |
| Less Debenture Interest | W11 |  |  | $(16,200)[3]$ |
| Net Profit |  |  |  | 75,252 |
| Less Appropriation |  |  |  |  |
| Dividend paid |  |  |  | $(23,300)[2]$ |
| Retained Profit |  |  |  | 51,952 |
| Profit and Loss Balance 01/01/2011 |  |  |  | $(25,100)$ [2] |
| Profit and Loss Balance 31/12/2011 |  |  |  | 26,852 [3] |

71,200 [3]
1,087,000 [8]
1,158,200
$(78,100)[5]$
$(1,080,100)$
364,600

Balance Sheet as at 31/12/2011


Question 1 workings

| 1. Purchases | 1,140,000-5,000-48,000 | 1,087,000 |
| :---: | :---: | :---: |
| 2. Closing stock | 81,200-3,100 | 78,100 |
| 3. Patent | $(20,400+3,000) * 4$ | 5,850 |
| 4. Salaries and general expenses | $194,300+650 \quad[450+200]$ | 194,950 |
| 5. Depreciation Buildings | $2 \%$ x 800,000 | 16,000 |
| 6. Depreciation Delivery van | $\begin{aligned} & 6,500+21,450 \\ & 26,000+1,950 \\ & 23,200+700+4,050 \\ & 5,800+700+21,450 \end{aligned}$ | 27,950 |
| 7. Provision for bad debts | 3,798-3,000 | 798 |
| 8. Loss on sale of van | $28,000-6,000-16,100$ | 5,900 |
| 9 Advertising | 4,800-4,000 | 800 |
| 10. Investment Income | $9,000+3,000$ | 12,000 |
| 11. Debenture Interest | $5,600+10,800-200$ | 16,200 |
| 12. Delivery vans at cost | $260,000+54,000-28,000$ | 286,000 |
| 13. Provision for Dep - vans | $80,000+27,950-16,100$ | 91,850 |
| 14. Debtors | 98,400-3,000-450 | 94,950 |
| Bad Debts | $3.000-900$ | 2,100 |
| 15. Creditors | 82,200-180 | 82,020 |
| 16. Bank Overdraft | $33,000+180-900$ | 32,280 |

Penalties: Deduction of $2 \times 1$ mark for the omission of two expense headings in Profit \& Loss Account.
(a)

|  |  | Debit | Credit |
| :---: | :---: | :---: | :---: |
| (i) | Debtor <br> Bank <br> Being transfer from bank account to debtors account due to previous incorrect entry | 7,600 [2] | 7,600 [2] |
| (ii) | Purchases returns/Purchases <br> Creditor <br> Suspense <br> Being correction of incorrect entries in purchases returns and creditors account. [1] | $\begin{aligned} & 1,200[2] \\ & 7,500[2] \end{aligned}$ | 8,700 [2] |
| (iii) | Creditor <br> Capital <br> Discount <br> Being private debt owed to O'Connell offset against a debt owed to a creditor of O'Connell's business. [1] | 1,260 [2] | $\begin{array}{r} 1,000[2] \\ 260[2] \end{array}$ |
| (iv) | Premises <br> Insurance <br> Repairs <br> Drawings/Capital <br> Suspense <br> Being recording of payments of repairs and drawings and cancellation of incorrect entries in buildings and insurance accounts. [1] | $600[2]$ $520[2]$ $600[2]$ $520[2]$ | 2,240 [2] |
| (v) | Equipment <br> Suspense <br> Purchases <br> Sales returns <br> Debtors <br> Being sales returns 920 entered in error as 20 in equipment account and 290 in purchases account. [1] | $\begin{array}{r} 20[2] \\ 270[2] \\ 920[2] \end{array}$ | 290 [2] $920[2]$ |

(b)

## Statement of Corrected Net Profit

Original Net Profit as per books
Add: Discount received Purchases

Less: Purchases Returns
Insurance
Repairs
Sales returns
Corrected Net Profit

| $\boldsymbol{€}$ | $\boldsymbol{€}$ |
| :---: | :---: |
| $260[2]$ | $41,000[1]$ |
| $\underline{290}[2]$ | $\underline{550}$ |
| $1,200[2]$ |  |
| $520[1,550$ |  |
| $600[1]$ |  |
| $\underline{920}[1]$ | $\underline{(3,240)}$ |
|  | $\underline{38,310}[4]$ |

(c)
(i) A Trial Balance is prepared in order to test the accuracy of double entry bookkeeping before preparing Final Accounts. A Trial Balance should have the same total of debits and credits and have the same amounts because under double entry bookkeeping every debit entry should have a corresponding credit entry.
(ii) Errors not revealed by a trial balance:

Errors of original entry - errors made in books of first entry
Errors of principle - incorrect class of account - entering an asset in an expense account
Errors of complete omission - where both debit and credit are omitted
Errors of commission - posting to wrong account but to the correct side of correct type of account
Compensating errors - where errors of equal value cancel each other out
Reversal of entries - where the debit entry is on the credit side and the credit entry is on the debit

Question 3 - Revaluation of Fixed Assets
(a)

## Land and Buildings Account

| 01/01/2007 | Balance b/d | $600,000 \text { [1] }$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 01/01/2007 | Revaluation Res. | $\frac{100,000}{\underline{700,000}}$ | 31/12/2007 | Balance c/d | $\begin{aligned} & \underline{700,000} \\ & \underline{\underline{700,000}} \end{aligned}$ |
| 01/01/2008 | Balance b/d | $\begin{aligned} & 700,000 \\ & \underline{\underline{700,000}} \end{aligned}$ | $\begin{aligned} & 01 / 01 / 2008 \\ & 31 / 12 / 2008 \end{aligned}$ | Disposal <br> Balance c/d | $\begin{aligned} & 270,000[1] \\ & \underline{430,000} \\ & \underline{\underline{700,000}} \end{aligned}$ |
| 01/01/2009 | Balance b/d <br> Bank <br> Bank <br> Wages | $\begin{array}{r} 430,000[1] \\ 500,000[1] \\ 100,000[1] \\ 50,000[1] \\ \hline \underline{1,080,000} \end{array}$ | 31/12/2009 | Balance c/d | $\frac{\underline{1,080,000}}{\underline{1,080,000}}$ |
| $\begin{aligned} & 01 / 01 / 2010 \\ & 01 / 01 / 2010 \end{aligned}$ | Balance b/d Revaluation Res | $\begin{aligned} & 1,080,000 \\ & \frac{108,000}{1,188,000} \end{aligned}$ | 03/12/2010 | Balance c/d | $\begin{aligned} & \underline{1,188,000} \\ & \underline{1,188,000} \end{aligned}$ |
| 01/01/2011 | Balance b/d Revaluation Res | $\begin{aligned} & 1,188,000 \\ & \frac{235,000}{\underline{1,423,000}} \end{aligned}$ | $\begin{aligned} & 01 / 01 / 2011 \\ & 31 / 12 / 2011 \end{aligned}$ | Disposal Balance c/d | $\begin{aligned} & 473,000[1] \\ & 950,000 \\ & \hline 1,423,000 \end{aligned}$ |
| 01/01/2012 | Balance b/d | 950,000 |  |  |  |

## Provision for Depreciation Account

| 01/01/2007 | Revaluation Res. | 28,800 [1] | 01/01/2007 | Balance b/d | 28,800 [2] |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31/12/2007 | Balance c/d | 8,600 | 31/12/2007 | Profit \& Loss | 8,600 [2] |
|  |  | $\underline{\underline{37,400}}$ |  |  | $\underline{\underline{37,400}}$ |
| 31/12/2008 | Balance c/d | 17,200 | 01/01/2008 | Balance b/d | 8,600 |
|  |  |  | 31/12/2008 | Profit \& Loss | 8,600 [2] |
|  |  | $\underline{\underline{17,200}}$ |  |  | $\underline{17,200}$ |
| 31/12/2009 | Balance c/d | 38,800 | 01/01/2009 | Balance b/d | 17,200 |
|  |  |  | 31/12/2009 | Profit \& Loss | 21,600 [1] |
|  |  | $\underline{\underline{38,800}}$ |  |  | 38,800 |
| 01/01/2010 | Revaluation Res. | 38,800 [2] | 01/01/2010 | Balance b/d | 38,800 |
| 31/12/2010 | Balance c/d | 23,760 | 31/12/2010 | Profit \& Loss | 23,760 [2] |
|  |  | $\underline{\underline{62,560}}$ |  |  | 62,560 |
| 01/01/2011 | Disposal | 9,460 [2] | 01/01/2011 | Balance b/d | 23,760 |
|  | Revaluation Res. | 14,300 [3] | 31/12/2011 | Profit \& Loss | 19,000 [1] |
| 31/12/2011 | Balance c/d | 19,000 |  |  |  |
|  |  | 42,760 |  |  | $\underline{42,760}$ |
|  |  |  | 01/01/2012 | Balance b/d | 19,000 |


| Disposal of Land Account |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 01/01/2008 | Land | 270,000 [1] | 01/01/2008 | Bank | 320,000 [1] |
| 31/12/2008 | Profit \& Loss a/c | 50,000 [1] |  |  |  |
|  |  | $\underline{\underline{320,000}}$ |  |  | 320,000 |
| Disposal of Buildings |  |  |  |  |  |
| 01/01/2011 | Buildings | 473,000 [1] | 01/01/2011 | Bank | 400,000 [1] |
|  |  |  |  | Depreciation | 9,460 [1] |
|  |  |  |  | Loss- P \& L a/c | 63,540 [1] |
|  |  | $\underline{\underline{473,000}}$ |  |  | 473,000 |


| Revaluation Reserve Account |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 01/01/2008 | Revenue Res. | 30,000 [1] | 01/01/2007 | Land \& Buildings | 100,000 [1] |
| 01/01/2011 | Revenue Res. | 167,600 [2] |  | Provision for Dep. | 28,800 [1] |
| 31/12/2011 | Balance c/d | 327,300 [3] | 01/01/2010 | Land \& Buildings | 108,000 [1] |
|  |  |  |  | Provision for Dep. | 38,800 [1] |
|  |  |  | 01/01/2011 | Land \& Buildings | 235,000 [1] |
|  |  |  |  | Provision for Dep. | 14,300 [1] |
|  |  | 524,900 |  |  | 524,900 |
|  |  |  | 31/12/2011 | Balance b/d | 327,300 |

## Revenue Reserve Account

01/01/2008 Revaluation Res 30,000 [1]
01/01/2011 Revaluation Res. $\quad \underline{167,600}$ [1] 197,600
(b)
(i)

## Balance Sheet (extract) as at 31/12/2011

| Fixed Assets | $\boldsymbol{€}$ | $\boldsymbol{€}$ | $\boldsymbol{€}$ |
| :--- | :---: | :---: | :---: |
| Land and Buildings | $950,000[1]$ | $19,000[1]$ | 931,000 |
| Capital and Reserves |  |  |  |
| Revaluation Reserve |  |  | $327,300[2]$ |
| Revenue Reserve |  |  | $197,600[2]$ |

(ii)

Factors used to determine annual depreciation charge. [2]
Cost of asset
Estimated life of asset
Estimated residual/scrap value of asset
Selection of appropriate method of depreciation

## Question 4 - Farm Accounts

(a)

| Assets | $\boldsymbol{\epsilon}$ | € |
| :---: | :---: | :---: |
| Land \& buildings | 405,000 [2] |  |
| Machinery | 85,000 [2] |  |
| Investments | 80,000 [3] |  |
| Milk cheque due | 1,500 [1] |  |
| Cattle | 70,000 [1] |  |
| Sheep | 15,000 [1] |  |
| Stock of fuel | 740 [1] |  |
| Bank | 28,100 [2] | 685,340 |
| Less Liabilities |  |  |
| Electricity due | 360 [1] |  |
| Bank loan | 18,000 [2] |  |
| Loan interest due | W1 $\underline{840}$ [3] | (19,200) |
| Capital |  | 666,140 |

(b)

## Enterprise Analysis Account - Cattle and Milk


(c)

## General Profit and loss Account for the year ended 31/12/2011

| Income |  | € | € |
| :---: | :---: | :---: | :---: |
| Gross profit - Cattle and Milk |  | 34,574 |  |
| Gross profit - Sheep |  | 19,996 |  |
| Interest | W5 | 2,400 [1] |  |
| Forestry premium |  | 1,700 [1] | 58,670 |
| Less Expenditure |  |  |  |
| Light, heat and fuel (75\%) | W6 | 1,710 [4] |  |
| Repairs (75\%) |  | 4,050 [1] |  |
| Machinery Depreciation |  | 6,825 [1] |  |
| Buildings Depreciation |  | 3,075 [1] |  |
| Loan Interest | W1 | $\underline{180}$ [1] | $(15,840)$ |
| Net Profit |  |  | 42,830 |

(d)

|  | Drawings A/c |  |
| :--- | ---: | :---: |
|  | $€$ | $€$ |
| Milk | Capital | 7,700 |
| Lamb | 480 |  |
| Interest | 60 |  |
| Light and heat | 570 |  |
| VHI | 1,090 |  |
| Repairs | 1,350 |  |
| Depreciation - Machinery | 2,275 |  |
| Depreciation - Buildings | $\underline{1,025}$ |  |
|  | $\underline{\underline{7,700}}$ | $\underline{\underline{7,700}}$ |

(e) Purpose of farm accounts

To establish the performance of each section of the farm for comparative purposes
To back up applications for bank loans and specific grants
To ascertain tax liability
To facilitate planning/budgeting
To find out the net worth of the farm
To find out the amount owed by and owed to the farmer

## Workings

1. Interest -18 months interest $=4 \% \times 1.5=6 \%$
$106 \%=19,080 \rightarrow 6 \%=1,080$
Interest for year 2011 is 240
Less Drawings (60) 180
2. Milk sales

27,000
Add due 31/12
1,400
Less due 1/1
$(1,500) \quad 26,900$
3. Fertiliser Add due $31 / 12$
$2,400-430 \quad 2,830$
4. Veterinary fees Less VHI

2,620-1,090
1,530
5. $3 \%$ Investment Bond
[Annual interest $\times 100 \div 3$ ] $=2,400 \times 100 \div 3]=80,000$
6. Light Heat and Fuel 2,400

Add stock 1/1 740
Less due $1 / 1$ (360)

Less stock 31/12 (500)

Less drawings ( $25 \%$ of 2,280 )
(570) 1,710

## Question 5

(a)
(i) Cash Purchases: $=$ Total purchases less credit purchases

| Credit purchases $=\frac{98,000 \times 12}{2.5}$ | $=470,400$ |
| :--- | :--- |
| Cash purchases | $=600,000-470,400$ |

129,600 [12]
(ii) Interest Cover
$\begin{array}{lll}\frac{\text { Profit before interest }}{\text { Interest }}=\frac{63,000}{20,000} & = & \mathbf{3 . 1 5} \text { times }[8]\end{array}$
(iii) Dividend Cover
$\underline{\text { Profit after (Interest and Pref Dividend) }}=$ Ordinary dividend
$\frac{43,000-15,000}{10,000}=\mathbf{2 . 8}$ times [8]
(iv) Period to recoup price

| $\frac{\text { Market price }}{\text { Dividend per share }} \quad=\frac{115}{3.333}$ | 34.50 years [12] |
| :--- | :--- | :--- |
|  |  |
| rojected Market value   <br> Price earnings ratio $\times$ Earnings per share $=$ $16 \times 7 \mathrm{c}$ | $\boldsymbol{€ 1 . 1 2 [ 1 0 ]}$ |

(b)

5 points at 6 marks each
1 point at 5 marks

## Profitability 6

The ROCE was $7.35 \%$ in 2011. The ROCE is expected to rise to $8.1 \%$ in 2012
Glass plc is a profitable company. This return is above the return from risk free investments of $3 \%$ to $5 \%$. This is satisfactory in the current economic climate and next year is expected to be better. However the ROCE of $7.35 \%$ is lower than the company's cost of borrowing of $8 \%$. Why borrow at $8 \%$ to finance a return of $7.35 \%$. The company did not make efficient use of resources in 2011.

## Dividend Policy 6

The Dividend Cover is 2.8 times. The expected cover will be down in 2012 to 1.67 times
Not enough of earnings are retained particularly in 2012
Dividend per share in 2011 is 3.33 cent and expected to be 4.2 cent in 2012. Shareholders would be happy with this trend.
The dividend yield is $2.90 \%$. The dividend yield in 2012 will be $3.75 \%$.
Not enough return for taking a risk - only around the same as risk free investments of 3 to $5 \%$
Period to recoup price at current dividend per share is 34.50 years
Price earnings ratio is 12.3 to 1 and expected to rise to 16 to 1 in 2012

## Liquidity 6

The Quick Ratio is 0.56 to 1 in 2011. Glas plc has a liquidity problem. There is only 56 c available for every $€ 1$ owed in the short term. This would be a cause for concern.
Liquidity is expected to improve in 2012 to 0.85 to 1 . This will make 85 c available for every $€ 1$ owed in the short term. The improving of this ratio indicates an ability to pay dividends, if declared in 2012.

## Market Price of Share 6

Market price of share in 2011 was 115 c . Market price of share in 2012 is expected to fall to 112 c . This indicates a reduced value over the next year. Shareholders would be concerned by this trend as it indicates a lack of market confidence in the company.
Price earnings ratio in 2011 was 12.3 years. However PER in 2012 is expected to be 16 to 1 . Based on Div Pay Out rate the price recoup period is 34.5 years and 26.7 years in 2011 and 2012 respectively

## Gearing 6

The company is highly geared. Gearing in 2011 is $58.34 \%$ and is expected to improve to $51 \%$ in 2012 . This is still high but the trend is good. This indicates that the company is dependent on outside borrowing and therefore at risk from outside investors.
Interest Cover was 3.15 times in 2011. Interest cover is expected to be 3 times in 2012
This worsening trend could make the payment of both interest and dividends more difficult.

## Sector 5

The company is in the renewable energy sector. This is a growing market with emphasis on the environment.
The prospects are average in the short term - Government grants for insulation and water heating. Its prospects are good in the long term particularly because of oil shortages and rising oil prices
(c)
(i) Gross Profit percentage $=\quad 24.68 \%$ [5]
(ii) [10]

Cash losses
Stock losses
Change in sales mix
Mark downs during sales
Incorrect valuation of stock
Increased cost of sales
Falling sales price
cash sales not recorded pilferage of stock or obsolescent stock more sales of low markup goods to get rid of out-of-date stock overvalue of opening stock, undervalue of closing stock without an increase in sales price without corresponding drop in cost of sales

## Question 6

(a)

Statement of Capital and Reserves on 1/1/2011

| Assets | $\boldsymbol{€}$ | $\boldsymbol{€}$ |
| :--- | ---: | ---: |
| Buildings and grounds | $(520,000-31,200)$ | $488,800[2]$ |
| Equipment | $(75,000-22,500)$ | $52,500[2]$ |
| Vehicles | $(60,000-36,000)$ | $24,000[2]$ |
| Stock in shop | $3,600[1]$ |  |
| Stock of oil | $1,800[1]$ |  |
| $5 \%$ Investments | $40,000[1]$ |  |
| Contract cleaning prepaid | $300[1]$ |  |
| Cash at bank | $6,500[1]$ | 617,500 |
| Less Liabilities |  | $1,500[1]$ |
| $\quad$ Creditors for supplies | $5,000[1]$ |  |
| Clients fees paid in advance | $30,000[1]$ |  |
| Loan | $4,800[2]$ |  |
| Interest on loan $(12$ months @ 400 per month) | $\underline{350,000}[1]$ | $\underline{(391,300)}$ |
| Issued Capital |  | $\underline{226,200}[1]$ |

(b)

Shop Profit and Loss Account for the year ended 31/12/2011
Shop receipts
42,000 [1]
Less Expenses
Cost of goods sold
W 1
Light and heat
28,000 [5]

Insurance
300 [1]

Telephone
Wages and salaries ( $40 \% \times 20,000$ )
900 [1]
400 [1]

Profit from shop
$(37,600)$
$\underline{\underline{4,400}}$
(c)

Profit and Loss Account for year ended 31/12/2011

## Income

Investment income
Profit from shop
Clients' fees
W 2
Less Expenditure
Wages and salaries $(84,300-8,000)$
Insurance $\quad(6,200-900)$
Light and heat
Purchases - supplies
Loan interest
Laundry
Postage and telephone (1,400-400)
Depreciation - Buildings

- Equipment
- Vehicles

Loss on sale of Vehicle
Contract cleaning
W 5
Net Profit for year
Add Reserves 01/01/2011
Profit and Loss balance 31/12/2011

2,000 [1]
4,400 [1]
320,100 [5]
326,500

76,300 [2]
5,300 [2]
4,740 [5]
35,100 [3]
1,200 [1]
3,000 [1]
1,000 [2]
14,800 [1]
9,500 [1]
10,800 [1]
10,000 [2]
3,000 [3]
$(174,740)$
(d)

Balance sheet as at 31/12/2011

## Fixed Assets

Buildings and grounds
Equipment $(75,000+20,000)$
Vehicles
5\% Investments

## Current Assets

Investment income due
Closing stock - shop
900 [3]
Closing stock - oil
Cleaning prepaid
Clients' fees due
Less Creditors: amounts falling due within 1 year
Electricity due
Clients' advance deposits
Bank
Creditors for supplies
Financed by
Share Capital and Reserves
Ordinary Shares
Revaluation Reserve
Profit and Loss balance
(e)

## Funding options for new equipment

My advice to the company would be: $\quad €$
Sell investments $\quad 40,000$
Sell remaining shares $\quad 50,000$
Borrow $\quad \underline{60,000}$
150,000
The company would be well able to pay back the loan quickly as the accounts show that it had a surplus $€ 151,760$ in 2011 and the company is generating enough cash. Although it owes the bank $€ 108,600$ it has paid out amounts up to $€ 310,000$ on non-recurring and non-trading items.

## Workings

1. Cost of goods sold

Stock $1 / 1 / 2011 \quad 3,600$
Add Purchases 26,000
Less Stock 31/12/2011
(1,600) 28,000
2. Clients' fees
$\begin{array}{lrr}\text { Amount received } & 320,000 & \\ \text { Advance deposits } & 5,000 & \\ \text { Fees due } & 600 & \\ \text { Less fees prepaid } & \underline{5,500} & 320,100\end{array}$
3. Light and heat

Amount paid 3,300
Stock oil 1/1/2011 1,800
Electricity due 340
Stock oil 31/12/2011 (400)
Charge to shop (300)
4,740
4. Purchases
$34,600+2,000-1,500$
35,100
5. Contract cleaning
$3,400+300-700$
3,000

## Question 7

(a)
(i) Abridged Profit and Loss account for the year ending 31/12/2011

Operating profit
337,000
Investment Income 3,000 [3]
Less debenture interest $(25,000)$ [3]
Profit before tax 315,000
Taxation
$(110,000)[3]$
Profit after tax
205,000
Dividends
$(40,000)$ [3]
Retained profit
165,000
Profit and loss balance 01/01/2011
31,000 [3]
Profit and loss balance 31/12/2011
196,000 [3]
(ii) Reconciliation of operating profit to net cash flow from operating activities

|  | $\boldsymbol{€}$ |  |  |
| :--- | :--- | ---: | :--- |
| Operating profit | $\mathbf{W 1}$ | 337,000 | $[2]$ |
| Depreciation charge for the year | 72,000 | $[4]$ |  |
| Profit on sale of buildings | $(13,000)$ | $[2]$ |  |
| Decrease in stock | 24,000 | $[3]$ |  |
| Increase in debtors | $(200,000)$ | $[3]$ |  |
| Increase in creditors | $\underline{14,000}$ | $[3]$ |  |
| Net cash inflow from operating activities | $\underline{\underline{234}, 000}$ |  |  |

Cash Flow statement of Danton ple for the year ended 31/12/2011

Operating Activities
€
Net cash inflow from operating activities

## €

234,000 [2]
Return on Investment and Servicing of Finance [1]
Investment income received Interest on debentures paid

## Taxation [1]

Tax paid W3
$2,000[3]$
$(30,000)[3]$
$(28,000)$

Capital expenditure and financial investment [1]
Receipts from sale of buildings W4 101,000 [5]
Payments to acquire buildings W5 $(160,000)$ [5]
Payments to acquire machinery
W6
Equity dividends paid [1]
Dividends paid
$(40,000)[3]$
Net cash outflow before liquid resources and financing
$(57,000)$
Management of liquid resources [1]
Purchase of government securities
$(60,000)[3]$

## Financing [1]

Repayment of debentures
Receipts from the issue of ordinary shares
$(50,000)[3]$
Receipts from share premium
200,000 [2]
20,000 [2]
Increase in Cash
$(45,000)[3]$

$$
(178,000)
$$

## Reconciliation of net cash to movement in net debt

| Increase in cash | 53,000 |
| :--- | ---: |
| Cash used to purchase liquid resources | $60,000[1]$ |
| Repurchase of debentures | $\underline{50,000}[1]$ |
| Change in net debt | $\underline{163,000}$ |
| Net debt at $01 / 01 / 2011$ | $\underline{(228,000)}[1]$ |
| Net debt at $31 / 1 / 2 / 2011$ | $\underline{(65,000)}$ |

## Workings

1. Depreciation
2. Investment income
3. Taxation
4. Sale of buildings

Depreciation on disposed building
5. Purchase of buildings
6. Purchase of machinery

| $225,000-165,000+12,000$ | $=$ | 72,000 |
| ---: | ---: | ---: |
| $2000+3000-3000$ | $=$ | 2,000 |
| $110,000+45,000-110,000$ | $=$ | 45,000 |
| $90,000+13,000-2,000(\mathrm{dep})$ | $=$ | 101,000 |
| $110,000+12,000-120,000$ | $=$ | 2,000 |
| $850,000-[780,000-90,000]$ |  | 160,000 |
| $349,000-230,000$ |  |  |

(b)
(i)

Danton plc's Profit and Loss a/c and Cash Flow Statement show that an operating profit of $€ 337,000$ was made but the increase in cash for the year was $€ 53,000$.

## Reasons:

Credit sales earn profit but do not increase cash. Debtors increased by $€ 200,000$

Non-cash gains/losses increase/decrease profit but not cash. Profit on sale of buildings/ depreciation $€ 13,000 / € 72,000$.

Sale/Purchase of fixed assets Increase/decrease cash but not profit. Receipts $€ 101,000$, Payments $€ 160,000$ and $€ 119,000$

Introduction/withdrawal of capital increases/decreases cash but not profit.
Receipts $€ 220,000$, payments $€ 50,000$

## (ii) Responsibility of Directors

To comply with the Companies Acts
To keep proper accounting records enabling financial statements to be prepared
Prepare annual financial statements
Select suitable accounting policies
Sign financial statements
Safeguard the assets of the company
Publish Final Accounts and Cash Flow Statement at least once a year
Present an Annual Report to shareholders at AGM to include:
Directors' report
Auditor's Report
Financial Statements

## Question 8

(a)
(i)

| Overhead | Basis |  |  |  | Total | Dept 1 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | Dept 2 $\quad$ Dept X $\quad$ Dept Y

(ii)

|  | Production |  | Service |  |
| :--- | :---: | :---: | :---: | ---: |
|  | Dept 1 | Dept 2 | Dept X | Dept Y |
| Total Cost | 20,300 | 21,400 | 12,350 | 7,350 |
| Apportion Dept X to Production | $9,880[2]$ | $2,470[2]$ | $(12,350)$ |  |
| Apportion Dept Y to Production | $\underline{5,880}[2]$ | $\underline{1,470}[2]$ |  | $(7,350)$ |

(iii)

Machine hour absorption rate

| Dept 1 | $\frac{36,060}{4,000}$ | $=€ 9.015$ per machine hour [4] |
| :--- | :--- | :--- |
| Dept 2 | $\frac{25,340}{1,000}$ | $=€ 25.34$ per machine hour [4] |

(iv) [5]

Service departments can't recover costs. Service departments are secondary to production departments and as a result, service department costs must be transferred to production departments on an equitable basis e.g. machine hours. Overheads can only be recovered through production i.e. they are included as a cost of production.
(b)

| 30 |
| :--- | :--- |

(i)

| Production overheads | Units | Total Cost |
| :---: | :---: | :---: |
|  |  | $\boldsymbol{€}$ |
| High | 18,000 | 113,400 |
| Low | $\underline{12,000}$ | $\underline{79,200}$ |
| Difference | $\underline{\underline{6,000}}$ | $\underline{\underline{34,200}}$ |

The variable cost of 6,000 units is 34,200 , therefore the variable cost per unit is $\boldsymbol{€ 5 . 7 0}$ [4]

| Total production overhead cost | 79,200 | 102,000 | 113,400 |
| :--- | ---: | ---: | ---: |
| Less variable costs | $(\underline{68,400)}$ | $\underline{(91,200)}$ | $(\underline{102,600)}$ |
| Therefore, Fixed cost | $\underline{\underline{10,800}}$ | $\underline{\underline{10,800}}$ | $\underline{\underline{10,800}}[4]$ |

(ii)

Flexible Budget in Marginal Costing format

| Sales | $\boldsymbol{€}$ | $\boldsymbol{€}$ |  |
| :--- | :--- | ---: | :--- |
| Less: Variable Costs |  |  | $834,500[1]$ |
| Direct Materials | $(19,000 \times 13)$ | $247,000[2]$ |  |
| Direct Labour | $(19,000 \times 9)$ | $171,000[2]$ |  |
| Production overheads $(19,000 \times 5.70)$ | $108,300[1]$ |  |  |
| $\quad$ Other overhead costs $(19,000 \times 5.10)$ | $\underline{96,900}[1]$ | $(\underline{623,200)}$ |  |
| Contribution |  | $\mathbf{2 1 1 , 3 0 0}[4]$ |  |
| Less Fixed Costs | $10,800[1]$ |  |  |
| $\quad$ Production overheads | $3,600[1]$ |  |  |
| $\quad$ Other overheads | $\underline{30,000}[1]$ | $\underline{(44,400)}$ |  |
| Administration |  | $\underline{166,900}[2]$ |  |

Total cost is $80 \%$ of sales.
Total cost is 623,200 + 44,400 $=\quad 667,600$
$80 \%$ of sales $\quad=\quad 667,600$
$100 \% \quad=\quad 834,500$
(iii) [6]

Controllable Costs: Are costs that can be controlled by the manager of a cost centre. She/he will make the decision about the amount of the cost or if the cost should be incurred and can be held responsible for variances in these costs. E.g.- all variable costs are controllable. Commission to sales personnel can be controlled by the sales manager.

Uncontrollable Costs: Are costs over which the manager of a cost centre has no control and therefore cannot be held responsible for variances in these costs. E.g.- rates to the local authority are uncontrollable.

## Question 9

(a)

Cash Budget July to December

| Receipts | July |  | August | September | October | November | December |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Cash sale receipts | $197,600[1]$ | $205,200[1]$ | $231,800[1]$ | $239,400[1]$ | $243,200[1]$ | $250,800[1]$ |  |
| Cr Sales 1 month |  | $156,000[1]$ | $162,000[1]$ | $183,000[1]$ | $189,000[1]$ | $192,000[1]$ |  |
| Cr Sales 2 months |  |  |  | $\underline{156,000[1]}$ | $\underline{162,000[1]}$ | $\underline{183,000[1]}$ | $\underline{189,000[1]}$ |
|  | $\underline{\underline{197,600}}$ | $\underline{\underline{361,200}}$ | $\underline{\underline{549}, 800}$ | $\underline{\underline{584,400}}$ | $\underline{\underline{615,200}}$ | $\underline{\underline{631}, 800}$ |  |

## Payments

Purchases 1 month
Purchases 2 months
Wages
Variable Overhead
Fixed Overhead
Equipment
Loan instalment Interest

Net Cash
Bank Loan
Opening Balance
Closing Balance
48,000 [1]
$(21,740)$
$50,000[1 / 2] 50,000[1 / 2] 50,000[1 / 2] 50,000[1 / 2] 550,000[1 / 2] 50,000[1 / 2]$ 104,000 [1] 108,000 [1] 122,000 [1] 126,000 [1] $128,000[1] 132,000[1]$ $59,100[3] 59,100[1] \quad 59,100[1] \quad 59,100[1] \quad 59,100[1] 59,100[1]$ 54,000[1]

|  | 2,000[1] | 2,000 | 2,000 | 2,000 | 2,000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 240[2] | 230 [1] | 220[1] | 210[1] | 200[1] | 190 [1] |
| (267,3400) | 327,130) | (460,920) | (489,610) | (511,500) | 559,690) |

$(69,740)[1] \quad 34,070[1] \quad 88,880[1] \quad 94,790[1] \quad 103,700[1] \quad 72,110[1]$
(21,7
,740)[1] 12
$\underline{12,330} \quad \underline{101,210}$
$\underline{196,000} \quad \underline{299,700}$
$\underline{\underline{299,700}}$ 371,810[4]
(b)
$\left.\begin{array}{lcc}\text { Budgeted Profit \& Loss Account } & \boldsymbol{€} & \boldsymbol{€} \\ \hline \text { Sales } & & 3,600,000[1] \\ \text { Less Cost of Sales } & 1,750,000[1] & \\ \text { Purchases materials } & 300,000[1] & \\ \text { Labour } & 720,000[1] & \underline{(3,124,600)} \\ \text { Variable Overhead } & \underline{354,600[1]} & 475,400 \\ \text { Fixed Overhead } & 5,400[1] & \underline{(77,400)} \\ \text { Gross Profit } & \underline{32,000[2]} & \underline{13,700} \\ \text { Depreciation - Equipment } & & \underline{411,700} \\ \text { Discount Allowed } & & \underline{(1,290)} \\ & & \underline{410,410}\end{array}\right][2]$
(c)

Last year sales from other stores
Market research/ opinion of sales manager and sales representatives
Trends/ State of Economy
Price to be charged/Sales price
Competition
Luxuries versus necessities

