

# Coimisiún na Scrúduithe Stáit State Examinations Commission 

## LEAVING CERTIFICATE 2008

## MARKING SCHEME

## ACCOUNTING

HIGHER LEVEL



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State Examinations Commission

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## LEAVING CERTIFICATE ACCOUNTING - 2008

## Higher Level Marking Scheme

## INTRODUCTION

The solutions and marking scheme for Accounting Higher Level are attached.
Marks allocated to each line/figure are highlighted and shown in brackets like this [6] alongside.
These marks are then totalled for each section/page and shown in a square like this 40
Accounting solutions are mainly computational and most figures are made up of more than one component. If a figure is not as per the solution, the examiners analyse the make-up of the candidate's figure and allocate some marks for each correct element included. To facilitate this, where relevant, the make-up of the figures is shown in workings attached to the solution.

In some Accounting questions there can be a number of alternative approaches and formats that can be validly used by candidates (eg A Bank Reconciliation Statement can start with either the bank statement figure or the adjusted bank account balance). The solutions provided here are based on the approaches adopted by the vast majority of teachers/candidates and alternatives are not included. In cases where a valid alternative solution is required, it is provided for the examiners, so that full marks can be gained for correct accounting treatment.

Sometimes the solution to a part of a question may depend on the answer computed in another part of that question. Where a calculation in section (a) is incorrect, allowance is made for this in subsequent sections.

## Accounting Higher Level - Marking Scheme

## Question 1

Trading and Profit and Loss Account for the year ending 31/12/2007 [1]

|  |  | $€$ | $€$ | € |
| :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  | 729,000 [3] |
| Less Cost of Sales |  |  |  |  |
| Stock |  |  | 65,600 [3] |  |
| Add Purchases | W1 |  | 490,400 [10] |  |
|  |  |  | 556,000 |  |
| Less Stock 31/12/2007 | W2 |  | (79,800) [6] | $(476,200)$ |
| Gross Profit |  |  |  | 252,800 |
| Less Expenses |  |  |  |  |
| Administration |  |  |  |  |
| Patent written off | W3 | 11,000 [5] |  |  |
| Salaries and General expenses |  | 85,000 [3] |  |  |
| Discount | W4 | 1,700 [6] |  |  |
| Rent |  | 9,000 [3] |  |  |
| Insurance | W5 | 6,100 [7] |  |  |
| Depreciation - Buildings |  | 11,600 [4] | 124,400 |  |
| Selling and Distribution |  |  |  |  |
| Commission |  | 4,200 [3] |  |  |
| Depreciation -Delivery van | W6 | 13,425 [5] |  |  |
| Loss on sale of van | W7 | 8,750 [5] | 26,375 | (150,775) |
|  |  |  |  | 102,025 |
| Add Operating Income |  |  |  |  |
| Bad debt recovered |  |  |  | 1,000 [3] |
| Operating Profit |  |  |  | 103,025 |
| Add Investment Income | W8 |  |  | 7,800 [4] |
|  |  |  |  | 110,825 |
| Less Mortgage Interest | W9 |  |  | $(6,600)$ [5] |
| Net Profit |  |  |  | 104,225 [4] |

## Question 1 - continued

## 40

## Balance Sheet as at 31/12/2007

Intangible Fixed Assets<br>Patents (55,000-11,000)

| Cost | Acc.Dep | Net | Total |
| ---: | :---: | ---: | :---: |
| $€$ | $€$ | $€$ | $€$ |
|  |  |  | $44,000[4]$ |

Tangible Fixed Assets
Buildings
Delivery Vans

Financial Assets
8\% Investments

| W10 | 800,000 [1] |  | 800,000 |
| :---: | :---: | :---: | :---: |
| W11 \& 12 | 91,000 [2] | 14,175 [3] | 76,825 |
|  | 891,000 | $\underline{\underline{14,175}}$ | 876,825 |

876,825
Financial Assets
8\% Investments

## Current Assets

| Stock |  |  | 79,800 [2] |  |
| :--- | :---: | ---: | :---: | :---: |
| Debtors | W 13 | $40,400[2]$ |  |  |
| Less provision |  | $(1,200)[2]$ | 39,200 |  |
| Investment income due | W 8 |  | $\underline{5,200}[2]$ | 124,200 |


| Creditors: Amounts falling due within one year |  |  |  |
| :--- | ---: | ---: | :--- |
| Creditors | W14 | $118,600[2]$ |  |
| Bank | W15 | $15,300[2]$ |  |
| VAT |  | $4,100[2]$ |  |
| PRSI | $3,900[2]$ |  |  |
| Mortgage interest due | $\underline{6,750}[2] \underline{(148,650)}$ | $\frac{(24,450)}{1,026,375}$ |  |

## Financed by

Creditors: amounts falling due after more than one year 6\% Mortgage

| Capital |  | 485,000 [2] |  |
| :---: | :---: | :---: | :---: |
| Add Net Profit |  | 104,225 [1] |  |
|  |  | 589,225 |  |
| Less Drawings | W16 | $(39,450)[3]$ | 549,775 |
| Revaluation Reserve | W17 |  | 326,600 [2] |
| Capital Employed |  |  | 1,026,375 |

## Question 1 workings

| 1. | Purchases | $512,400+4,800-26,000+800-1,600$ | 490,400 |
| :---: | :---: | :---: | :---: |
| 2. | Closing stock | 75,000 + 4,800 | 79,800 |
| 3. | Patents written off | $(52,400+2,600) \div 5$ | 11,000 |
| 4. | Discount | 1,900-200 | 1,700 |
| 5. | Insurance | $6,150-250+200$ | 6,100 |
| 6. | Depreciation Delivery van | $\begin{gathered} 8,250+1,125+4,050 \\ 12,750+675 \\ 3,188+10,237 \end{gathered}$ | 13,425 |
| 7. | Loss on sale of van | 30,000-11,250-10,000 | 8,750 |
| 8. | Investment Income | 2,600-5,200 | 7,800 |
| 9. | Mortgage Interest | $\begin{aligned} & 8,250-1650[1,250+250+6,750] \times 80 \% \\ & {[6,000+2,250-1,650]} \end{aligned}$ | 6,600 |
| 10. | Buildings | $580,000+220,000$ | 800,000 |
| 11. | Delivery vans at cost | 85,000 $+36,000-30,000$ | 91,000 |
| 12. | Provision for Dep - vans | $12,000+13,425-11,250$ | 14,175 |
| 13. | Debtors | $40,000+400$ | 40,400 |
| 14. | Creditors | $113,000+4,800+800$ | 118,600 |
| 15. | Bank | 15,900-600 | 15,300 |
| 16. | Drawings | $36,200+1,650+1,600$ | 39,450 |
| 17. | Revaluation Reserve | $220,000+95,000+11,600$ | 326,600 |

Penalty of I mark each for omission of two headings in Profit and Loss Account

## Question 2

Note: In the case of candidates taking the Irish version of the paper:
Where a candidate prepares a Debtors Control Account as a result of the translation error in Section 1, Question 2, part (a) of the Irish version of the paper, allow allocated marks for candidate's response to this part of the question where the correct figure or part of the correct computation is applied.
(a)


## Adjusted Creditors Control Account

| Balance b/d | $630[1]$ | Balance b/d | $17,550[2]$ |
| :--- | ---: | :--- | ---: |
| Invoice | (i) | $60[4]$ | Interest (iii) |
| Credit Note (ii) | $120[4]$ | Discount disallowed (vi) | $64[4]$ |
| Credit Note (v) | $79[4]$ | Balance c/d | $630[1]$ |
| Balance c/d | $\underline{17,405}$ |  | $\overline{18,294}$ |
|  | $\underline{18,294}$ |  |  |
| Balance b/d | 630 | Balance b/d | $\underline{17,405}$ |

(b)

## Schedule of Creditors Accounts Balances

Balance as per list of debtors
Add
 Cash purchases Restocking charge

Deduct Credit note adjustment Interest
Net Balance as per adjusted Control Account

## $€$

| (i) | $510[5]$ |
| ---: | ---: |
| (vi) | $64[5]$ |
| (iv) | $140[5]$ |
| (v) | $\underline{110}[5]$ |

$€$ 16,190 [1]
824

17,014

239
16,775 [1]

## (c)

1. They act as a check on the accuracy of the ledgers by comparing the balance of the control account with the total as per the schedule.
2. Errors can be found more speedily using Control Accounts.
3. They are useful when a firm needs to find credit sales or credit purchases from incomplete records.
4. They allow amounts owed by Debtors and amounts owed to creditors to be ascertained quickly by simply balancing the control accounts.

## Question 3



| Bar Trading Account |  | $€$ | $€$ |
| :---: | :---: | :---: | :---: |
| Sales | [110,490 + $275-535]$ |  | 110,200 |
| Less Cost of goods sold |  |  |  |
| Stock 1/1/2007 |  | 7,000 |  |
| Add Purchases | [78,500 + 3,220-6,000] | 75,720 |  |
|  |  | 82,720 |  |
| Less Closing Stock |  | $(8,500)$ | $(74,220)$ |
| Bar Profit |  |  | $\underline{\underline{35,980}}$ |

## Workings:

| 1. Investments | $5 \%=1,200100 \%$ | $=$ | 24,000 |
| :--- | ---: | :--- | ---: |
| 2. Loan interest due $1 / 1 / 2007$ | $3,600-1,000$ | $=$ | 2,600 |
| 3. Investment interest | $1,600-400$ |  | 1,200 |
| 4. Subscriptions $1,600+250,000-2,000-50,000-2,500-2,600$ | $=194,500$ |  |  |

(c)

## (i) [3]

Sometimes non profit making organisations such as a club prepare a Profit and Loss account for activities that are carried out to make a profit e.g. running a club lottery, dances, bar, restaurants etc. All expenses and revenues relating to that particular activity are entered in a special profit and loss account and the profit is then transferred to the income and expenditure account.
(ii) [7]

The proposed levy would raise $€ 200,000$ over 4 years [ $250 \times 200 \times 4$ ]
Yes/No
As a member I would make the case that the club is capable of generating enough income from within as it has a surplus of income of $€ 63,180$. The club is financially sound as it has cash of $€ 13,960$, building society investment of $€ 60,000$ and $5 \%$ government investments $€ 24,000$ totalling $€ 97,960$ even after it has paid off a loan and interest of $€ 33,600$ and had purchased equipment for $€ 45,000$.

However a sizeable proportion of the surplus is provided by Entrance Fees of $€ 15,000$ and Sponsorship of $€ 25,000$. This income cannot be guaranteed in future years.

## Question 4

(a)

## Profit and Loss Account of Lemont PLC for the year ended 31/12/2007

|  |  | € |
| :---: | :---: | :---: |
| Turnover | [1] | 1,990,000 [3] |
| Cost of Sales |  | $(1,103,000)$ [4] |
| Gross Profit |  | 887,000 |
| Distribution Costs | W1 | $(302,600)$ [4] |
| Administration Expenses | W2 | $(236,400)$ [5] |
|  |  | 348,000 |
| Other operating income |  | 71,000 [3] |
| Operating Profit |  | 419,000 |
| Investment Income |  | 13,000 [3] |
| Profit on sale of land |  | 70,000 [2] |
|  |  | 502,000 |
| Interest payable |  | $(24,000)$ [2] |
| Profit on ordinary activities before tax | [1] | 478,000 |
| Taxation |  | $(85,000)$ [2] |
|  |  | 393,000 |
| Dividends paid |  | (43,000 [2] |
|  |  | 350,000 |
| Profit brought forward at 1/1/2007 |  | 50,000 [2] |
| Profit carried forward at 31/12/2007 |  | 400,000 [3] |

## Notes to the Accounts

1. Accounting policy notes.
[4]
Tangible Fixed Assets
Buildings were re-valued at the end of 2007 and have been included in the accounts at their re-valued amount.
Depreciation is calculated in order to write off the value or cost of tangible fixed assets over their estimated useful economic life as follows:
Buildings $\quad 2 \%$ per annum straight line

Delivery vans
Stocks -
$20 \%$ of cost
Stocks are valued on a first in first out basis at the lower of cost and net realisable value.
2. Operating Profit [2.5]
The operating profit is arrived at after charging:
Depreciation on tangible fixed assets $\quad 53,000$

Patent amortised $\quad 10,000$
Directors remuneration 50,000
Auditors fees $\quad 8,000$
3 Financial Fixed Assets
[2] $\mathbf{1 / 1 / 2 0 0 7}$
31/12/2007
Quoted investments 200,000

200,000
Unquoted Investments
60,000
60,000
260,000
260,000
The market value of the quoted investments on 31/12/2007 was $€ 220,000$.
The directors valuation of the unquoted investments on 31/12/2007 was $€ 70,500$

Dividends
[1]
Ordinary dividends
Paid 10.0c per share
Preference dividends
Paid 8.0c per share
5
Tangible Fixed Assets [3.5]

|  | Land \& Buildings | Vehicles | Total |
| :---: | :---: | :---: | :---: |
| 1/1/2007 | 740,000 | 200,000 | 940,000 |
| Disposal | $(90,000)$ |  | $(90,000)$ |
| Revaluation surplus | 150,000 |  | 150,000 |
| Value at 31/12/2007 | 800,000 | $\underline{\underline{200,000}}$ | $\underline{1,000,000}$ |
| Depreciation 1/1/2007 | 41,000 | 38,000 | 79,000 |
| Depreciation charge for the year | 13,000 | 40,000 | 53,000 |
|  | 54,000 | 78,000 | 132,000 |
| Transfer on revaluation | $(54,000)$ |  | $(54,000)$ |
| Depreciation | Nil | 78,000 | 78,000 |
| Net book value 1/1/2007 | 699,000 | 162,000 | 861,000 |
| Net book value 31/12/2007 | 800,000 | 122,000 | 922,000 |

Cost of sales
Opening stock
Purchases
Closing stock
Patents amortisation
Distribution costs
As per Trial balance
Depreciation Buildings
Vehicles
Administrative Expenses
As per Trial balance
Directors fees
Auditors fees
Patent Royalties
Depreciation Buildings 80\%
Other Operating Income
Rental
Discount
Royalties
Investment Income 10,000 + 3,000

160,000
50,000 8,000
65,000
1,250,000
$(222,000)$
10,000

260,000
2,600
40,000

8,000
10,400

50,000
13,000 8,000

1,103,000

302,600

236,400

71,000
13,000
(b)
(i) When a Contingent Liability is possible but unlikely, it is not necessary to make provision in the accounts. However, a note should show the nature of the liability, an estimate of the amount and an opinion regarding the outcome. [5]
(ii) Accountants must observe regulations laid down by: [5]

The Companies Acts
The Financial Reporting council/Accounting Standards Board
The Stock Exchange
Dividend Yield $\quad \frac{\text { DPS } \times 100}{\text { Market Price }}=\frac{6.25 \mathrm{c} \mathrm{x} \mathrm{100}}{130 \mathrm{c}} \quad=\quad \mathbf{4 . 8 1 \%}$ [10]



## (b)

## Profitability <br> [8]

Whelan Ltd is a profitable business. The return on capital employed was $10.94 \%$ in 2007 and $9 \%$ in 2006. This indicates that the firm is earning over twice the return available from risk free investments of about $5 \%$. The profitability has improved by $1.94 \%$.

## Dividend policy <br> [7]

The Dividend Per Share in 2007 is 6.25 c and was 5c in 2006. This has improved by 1.25 c since 2006. The company's dividend cover in 2007 is 2.56 times but was 3 times in 2006.
A smaller percentage of the profits is retained in 2007 than in 2006.
The company is re investing ample profits for expansion purposes
The dividend yield is $4.81 \%$ in 2007 and 6\% in 2006.
This yield has declined since last year but is still above the return from risk free investments of about $5 \%$.
The real return to ordinary shareholders would be $12.30 \%$ based on available profits.
The shareholders would prefer a high dividend yield.

## Liquidity

The company has a liquidity problem. The quick ratio in 2006 was 1.1 to 1 but this deteriorated to 0.7 to 1 in 2007. The company has only 70c available to pay every $€ 1$ owed in the short term.
The deterioration of the ratio indicates a difficulty in paying debts and possible future interest.
If this trend continues, ability to pay interest would come under pressure and funds would not be available for the purpose of repaying the loan.

## Gearing

[8]
The gearing of the company is $44.86 \%$. [81.34\%]. This is a lowly geared company and this means that the company is not dependant on outside borrowing
This would please the shareholders as it increases their chance of getting a dividend and there is little risk from outside investors.
However, the gearing has slipped from 40\% of total capital in 2006.
Interest cover was 8 times but it is now down to 6.25 times. If this trend continues it could jeopardise interest payment.

## Market value of shares [5]

The market value of the share in 2006 was $€ 1.35$ while in 2007 it has dropped to $€ 1.30$. The EPS has dropped from 18c to 16c.
The share may be overpriced as it takes 8.125 years to recover its market price.
This would indicate a lack of public confidence in the company.
Shareholders would be unhappy.

## Sector

## [5]

The long term prospects in the building materials industry are not encouraging There has been a slow down in the construction industry which has led to unemployment and lower profits in the sector. Forecasts for the future indicate a slowing down in the sector.

## Investment Policy

The investments made by the company cost $€ 170,000$. These investments now have a market value of $€ 160,000$ - a drop in value of $5.88 \%$.or $€ 10,000$ This indicates poor management of resources and would not please the shareholders.
(c)


A rising liquidity ratio is not always a sign of prudent management.
A rising liquidity ratio could be a sign of prudent management because it indicates that it is easier for the firm to pay it's short term debts on time and thus avoid paying interest or enables it to avail of cash discounts.

However, if the liquidity ratio rises significantly above $1: 1$, it could mean that too much of the company's resources are tied up in liquid assets when they could be used to earn more profits. Management may be leaving cash resources idle.

## Question 6

Abridged Profit and Loss account for the year ending 31/12/2007

## €

Operating profit
Less interest
Profit before tax
169,000
$(17,000)$ [3]
Taxation
152,000
Profit after tax
$(60,000)$ [3]
Dividends paid
92,000
Retained profit
$(54,000)[3]$
Profit and loss balance 1/1/2007
38,000
Profit and loss balance 31/12/2007
452,000 [3]
490,000 [3]

Reconciliation of operating profit to net cash flow from operating activities

## €

Operating profit
Depreciation charge for the year W 1
Profit on sale of fixed assets W 2
Increase in stock
Increase in debtors
Decrease in creditors
Net cash inflow from operating activities

169,000 [1]
150,000 [5]
$(10,000)$ [5]
$(108,000)[3]$
$(60,000)$ [3]
$(33,000)[3]$
108,000 [2]

Cash Flow statement of Hayes PLC for the year ended 31/12/2007

## Operating Activities

Net cash inflow from operating activities
108,000 [3]

## Return on Investments and Servicing of Finance [1]

Interest paid
$(17,000)[3]$

Taxation [1]
Tax paid W 3
$(51,000)$ [4]

Capital Expenditure and Financial investment [1]

Sale of fixed assets
$\begin{array}{rr}40,000 & {[3]} \\ (190,000) & {[3]} \\ 100,000 & {[3]}\end{array}$
$(50,000)$
Sale of investments
100,000 [3]

Equity Dividends paid [1]
Dividends paid $\quad(54,000)$ [3]
Net cash outflow before liquid resources and financing
Management of Liquid Resources [1]
Government securities
$(70,000)[3]$

## Financing [1]

$\begin{array}{lll}\text { Issue of Debentures } & 50,000 \\ \text { Issue of ordinary shares } & 60,000 \\ \text { Share premium } & 18,000\end{array}$
Share premium 18,000 [3]
128,000
Decrease in Cash

## Reconciliation of net cash to movement in net debt

Decrease in cash

## €

Cash used to purchase liquid resources
$(6,000) \quad[1]$

Cash received from issue of debentures
70,000 [1]
Change in net debt
Net debt at $1 / 1 / 2007$
$(50,000) \quad$ [1]
14,000
Net debt at 31/12/2007
(b)
(i) [10]

Credit sales/purchases affect profit but do not affect cash.
Non-cash losses and gains affect profit but not cash.
Purchase and sale of fixed assets by cash affect cash but not profit.
Introduction or withdrawal of capital in cash affect cash but not profit.
(ii) [5]

The Accounting Standards Board issues new accounting standards called Financial Reporting Standards (FRS). It also amends and withdraws old accounting standards.

FRS 1, which was issued by the ASB in 1991 and revised in 1996 requires large companies to prepare a Cash Flow Statement for each activity period.
It requires that individual cash flows should be entered under standard headings according to the activity that gives rise to them.

## Workings

1. Depreciation

| $100,000-30,000-220,000$ | $=$ | 150,000 |
| ---: | ---: | ---: |
| $60,000-30,000-40,000$ | $=$ | 10,000 |
| $39,000+60,000-48,000$ | $=$ | 51,000 |

## Question 7 - Correction of errors

(a)

## Journal entries

(i)
Suspense
Bank
Being correction of overdraft brought down on [1]
incorrect side of bank account
€
800 [2]
2]

## $€$

800 [2]
Being correction of overdraft brought down on [1] incorrect side of bank account
(ii)

| Sales | 2,800 | $[2]$ |
| :--- | :--- | :--- |
| Cash |  |  |
| Debtors |  |  | Capital

Being recording of sale of private jewellery to a business debtor treated incorrectly as a cash sale [1]
(iii)

Debtor
600 [3]
Bank
550 [3]
Discount allowed disallowed
Bad debts account
600 [2]
Debtor
Being recording of dishonouring a cheque [1] and recording bad debt.
(iv)


8,000 [2]
Motor vehicles
Capital
12,000 [2]
8,000 [2]

Being capital introduced in the form of a motor van and [1] the cancellation of an incorrect entry in the bank account.
(v)
Creditors
Motor vehicles
Suspense
Repairs
Drawings
Bank
Being repairs and drawings omitted from cash book [1]
And entered in error in both creditors and motor vans
account.
(b)

| Suspense Account |  |
| :--- | :--- |
| 800 | $[2]$ |
| Original difference | 8,280 |
| $\underline{8,000}[2]$ | Creditors (5) |

## Question 7 - continued

(c)

Statement of corrected net profit

|  | $€$ | € |  |
| :---: | :---: | :---: | :---: |
| Original Net Profit as per books |  | 15,000 | [1] |
| Add Discount disallowed (3) |  | 50 | [2] |
|  |  | 15,050 |  |
| Less |  |  |  |
| Sales (1) | 2,800 |  |  |
| Bad Debts (3) | 600 |  |  |
| Repairs (5) | $\underline{160}$ | 3,560 |  |
| Corrected Net Profit |  | $\underline{11,490}$ | [3] |

## (d)

Balance Sheet as at 31/12/2007

| Fixed Assets |  | € | € | $€$ |
| :---: | :---: | :---: | :---: | :---: |
| Premises |  |  | 400,000 [1] |  |
| Motor vehicles | $(20,000+12,000+260)$ |  | 32,260 [2] |  |
| Furniture and Equipment |  |  | 16,000 [1] | 448,260 |
| Current Assets |  |  |  |  |
| Stock |  | 17,000 [1] |  |  |
| Debtors (5, | (5,600 + 2,800 + 600-600) | 8,400 [3] |  |  |
| Cash | (3,200-2,800) | 400 [1] | 25,800 |  |


| Creditors: Amounts falling due within $\mathbf{1}$ year |  |  |  |  |
| :--- | ---: | ---: | ---: | :--- |
| Creditors | $(12,200-260-8,280)$ | $3,660[2]$ |  |  |
| Bank | $(5,600+800+550+8,000+260)$ | $\underline{15,210}[4]$ | $\underline{18,870}$ | $\underline{6,930}$ |
|  |  |  |  | $\underline{455,190}$ |
| Financed By | $(441,000+2,800+12,000)$ |  | $455,800[2]$ |  |
| Capital |  | $\underline{11,490}[1]$ |  |  |
| Net Profit | $(12,000+100)$ | 467,290 |  |  |
| Drawings |  | $\underline{12,100}[2]$ | $\underline{455,190}$ |  |
|  |  |  | $\underline{455,190}$ |  |

## (e)

An error of commission occurs when the correct amount is posted to the correct side of the incorrect account. Example: Goods sold on credit to Brian Brady debited in error to John Brady's account. [5]

An error of principle arises when an item is posted to the incorrect class of account. [5] Example: A boutique owner purchased a vehicle and treated it as a purchase of stock

## Question 8

(a)
Sales (14,000 units - 70\%)
€
Less Variable Costs

| Direct materials | 120,000 |  |
| :--- | ---: | ---: |
| Direct lab | 140,000 |  |
| Factory overhead | 30,000 |  |
| Administration overhead | $\underline{39,500}$ | $\underline{339,500}$ |
| Contribution |  | 220,500 |
| ess Fixed Costs | 60,000 |  |
| Factory overhead | $\underline{62,500}$ | $\underline{122,500}$ |
| Administration overhead |  | $\underline{\underline{98,000}}$ |

(i)
Break even point
$\underline{\text { Fixed Costs }}=[5] \underline{122,500}$
$=[3] 7,778$ units
Margin of safety Sales - break even point
[3] 14,000-7,778 [3] = [2] 6,222 units
(ii) Profit from reduced selling price

| Sales | $(20,000 \times € 38.00)$ | $760,000[3]$ |
| :--- | ---: | :--- |
| Less variable costs | $(20,000 \times € 24.25)$ | $485,000[3]$ |
| - fixed costs |  | $\underline{132,500}[3]$ |
| Profit | $142,500[2]$ |  |

(iii) Number of Units that must be sold

Let N be the no of units
Sales $=$ V.C. + F.C. $+\quad$ Profit
$36 \mathrm{~N} \quad=24.25 \mathrm{~N}+122,500+[20 \%$ of 36 N$]$
$36 \mathrm{~N}-24.25 \mathrm{~N}-7.2 \mathrm{~N}=122,500$
$4.55 \mathrm{~N}[7]=122,500$ [4]
$\mathrm{N} \quad=26924$ units [2]
(iv) The profit they would Make from S.P of $€ 42$

| Sales | $[19,000 \times € 42]$ | 798,000 | $[3]$ |
| :--- | :--- | :--- | :--- |
| Less Variable costs | $[19,000 \times(24.25+1+2.10)]$ | $\underline{519,650}$ | $[5]$ |
| Contribution |  | 278,350 |  |
| Less Fixed costs |  | $\underline{122,500}$ | $[1]$ |
| Profit | $\underline{\underline{155,850}}$ | $[2]$ |  |

(v) To calculate the break even point

When necessary figures are not available - variable cost or selling price or units
(b)

| Production overheads | Units | Total Cost |
| :---: | :---: | :---: |
| $€$ |  |  |
| High | 18,000 | 114,000 |
| Low | $\underline{10,000}$ | $\underline{66,000}$ |
| Difference | 8,000 | 48,000 |

The variable cost of 8,000 units is 48,000 , therefore the variable cost per unit is $€ \mathbf{6}$

| Total production overhead cost | 66,000 | 96,000 | 114,000 |
| :--- | ---: | ---: | ---: |
| Less variable costs | $\underline{60,000}$ | $\underline{90,000}$ | $\underline{108,000}$ |
| Therefore, Fixed cost | $\underline{\underline{6,000}}$ | $\underline{\underline{6,000}}$ | $\underline{6,000}$ |
|  |  |  |  |
| Other overhead costs | Units |  | Total Cost |
| High | 18,000 |  | $\underline{€}$ |
| Low | $\underline{10,000}$ |  | $\underline{57,000}$ |
| Difference | 8,000 |  | 42,000 |

The variable cost of 8,000 units is 40,000 , therefore the variable cost per unit is $€ 5.25$ [3]

|  | $\mathbf{1 0 , 0 0 0}$ | $\mathbf{1 5 , 0 0 0}$ | $\mathbf{1 8 , 0 0 0}$ |
| :--- | ---: | ---: | ---: |
| Total other overhead costs | 57,000 | 83,250 | 99,000 |
| Less variable costs | $\underline{52,500}$ | $\underline{78,750}$ | $\underline{94,500}$ |
| Therefore, Fixed cost | 4,500 | 4,500 | 4,500 |

[3]

## Flexible Budget in Marginal Costing format

Sales 785,000 [1]

Less Variable Costs

| Direct Materials | $(19,000 \times 14)$ | $266,000[1]$ |
| :--- | :--- | ---: |
| Direct Labour | $(19,000 \times 8)$ | $152,000[1]$ |
| Production overheads | $(19,000 \times 6)$ | $114,000[1]$ |
| Other overhead costs | $(19,000 \times 5.25)$ | $\underline{99,750}[1]$ |

## Contribution

Less Fixed Costs
Production overheads
Other overheads
Administration
Profit

Total cost is $85 \%$ of sales.
Total cost $=631,750+35,500=667,250$
$85 \%$ of sales $=667,250$
$100 \%=785,000$

## Question 9

Note: In the case of candidates taking the Irish version of the paper: As a result of a typographical error in the Irish version of Question 9, accept computations based on either €269 or €260 as the sales figure for Supreme.

## Sales Budget

Expected sales in units
Expected selling price per unit
Budgeted Sales Revenue

Production budget
Required by sales
Closing stock (80\% of opening stock)
Opening stock
Budgeted production in units

| Super | Supreme |
| ---: | ---: |
| 10,000 | 4,200 |
| $€ 220$ | $€ 260$ |
| $€ 2,200,000$ | $€ 1,092,000$ |


| Super <br> Units | Supreme <br> Units |  |
| :---: | :---: | :---: |
| $10,000[3]$ | 4,200 | $[3]$ |
| $\frac{480}{10,480}$ | $\underline{360}$ | $[3]$ |
| $\frac{600}{\mathbf{9 , 8 8 0}}$ | $[3]$ | $\underline{450}$ |

## Raw Materials Purchases Budget

|  |  | $\begin{aligned} & \text { Material } \mathbf{x} \\ & \text { Kgs } \end{aligned}$ | $\begin{aligned} & \text { Material y } \\ & \text { Kgs } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} \text { Required by production - Super } \\ \text { - Supreme } \end{aligned}$ | (9,880 x 7) | 69,160 [2] | 59,280 [2] |
|  | (4,110 x 5) | 20,550 [2] | 32,880 [2] |
|  |  | 89,710 | 92,160 |
| Closing stock (80\% of opening stock) |  | 4,000 [2] | 2,400 [2] |
|  |  | 93,710 | 94,560 |
| Less Opening stock |  | 5,000 [2] | 3,000 [2] |
| Required purchases of raw materials in Kg's |  | 88,710 | 91,560 |
| Purchase Price |  | €3 [1] | €5 [1] |
| Purchase Cost |  | €266,130 | € 457,800 |
| Production Cost/Manufacturing Budget |  |  |  |
| Cost of raw materials consumed: |  |  |  |
| Opening stock of raw materials | Super (5,000 x 2.50) | 12,500 |  |
|  | Supreme (3,000 x 4.50) | 13,500 | 26,000 [4] |
| Purchases | $(266,130+457,800)$ |  | 723,930 [2] |
|  |  |  | 749,930 |
| Less closing stock of raw materials | Super ( $4,000 \times 3$ ) | 12,000 |  |
|  | Supreme ( $2,400 \times 5$ ) | 12,000 | $(24,000) \quad[4]$ |
|  |  |  | 725,930 |
| Cost of Labour | (9,880 x $7 \times 13$ ) | 899,080 |  |
|  | (4,110 x $8 \times 13)$ | 427,440 | 1,326,520 [4] |
| Variable overheads | (9,880 x $7 \times 4$ ) | 276,640 |  |
|  | (4,110 x $8 \times 4$ ) | 131,520 | 408,160 [6] |
| Fixed overheads |  |  | 204,080 [2] |
| Cost of Manufacture |  |  | $\underline{\underline{2,664,690}}$ [4] |

## Question 9-continued

## Budgeted Trading Account

| Sales of finished goods (2,200,000 + 1,092,000) |  |  |  |  | 3,292,000 [2] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening stock of finished goods |  |  |  |  |  |  |
| Super | (600 x 120) | 72,000 |  |  |  |  |
| Supreme | (450 x 140) | 63,000 | 135,000 | [2] |  |  |
| Cost of Manufacture |  |  | 2,664,690 | [2] |  |  |
|  |  |  | 2,799,690 |  |  |  |
| Less Closing stock of finished goods |  |  |  |  |  |  |
| Super | (480 x 180) | 86,400 |  |  |  |  |
| Supreme | (360 x 210) | 75,600 | $(162,000)$ | [4] | 2,637,690 |  |
| Gross Profit |  |  |  |  | $\underline{\underline{654,310}}$ | [4] |

(e) [4]
(i) Capital Budget: This budget deals with any planned capital expenditure e.g. purchase of fixed assets and planned capital receipts such as the sale of the fixed assets.
Decisions relating to these items would be the responsibility of the board of directors. The carrying out of the capital budget is the responsibility of the financial controller.
(ii) Principal Budget Factor: Apart from sales demand the principal budget factor could also be:

Supply of materials
Availability of labour
Capacity of the plant
Availability of capital

