

JUNIOR CERTIFICATE 2009

MARKING SCHEME

BUSINESS STUDIES

ORDINARY LEVEL

Junior Certificate Examination 2009

Business Studies

Ordinary Level

Marking Scheme and Support Notes for use with the Marking Scheme

In considering this marking scheme the following points should be noted:

- The support notes presented are not exclusive or definitive and alternative valid answers are acceptable;
- They are support notes and not model or suggested answers;
- The book-keeping layout given may be accepted as best practice. However, in some book-keeping questions there can be a number of alternative approaches and formats that can be validly used by candidates;
- Further relevant points of information presented by candidates are marked and rewarded on their merits;
- The detail required in any answer is determined by the context and the manner in which the question is asked and by the number of marks assigned to the answer on the examination paper. Requirements may therefore vary from year to year.

JUNIOR CERTIFICATE EXAMINATION 2009

BUSINESS STUDIES – ORDINARY LEVEL

SECTION A (100 marks) Each question carries 5 marks

Marking Scheme

1.	3 marks for one correct 5 for both correct	12.	2 marks for one correct 4 for two correct 5 for all three correct
2.	2 marks for one correct4 for two correct5 for three correct	13.	3 marks for one correct 5 for both correct
3.	3 marks for one correct 5 for both correct	14.*	2 for first correct 2 for second 5 for all correct
4.	3 marks for one correct 5 for both correct	15.	2 for first, 2 for second 5 for all correct
5.	3 marks for one correct 5 for both correct	16.*	2 for each balance c/d and b/d correct 1 for totals (both) Or 2 for first 2 for second 1 for final Own figure rule applies
6.	5 marks for correct answer	17.	5 marks for correct answer
7.	3 marks for one point 2 for second point	18.	5 for correct answer up to 3 for workings
8.	2 marks for first correct 1 mark for each following correct answer	19.	2 for one point, 2 for second 5 for all correct
9.	5 for correct answer	20	2 for first, 2 for second 5 for all
10.	3 + 2 for each principle		correct
11.	2 marks for one correct 2 for second correct 5 for all correct		[Total 100 marks]

Notes on Marking Scheme - Section A

14.* Workings: If fixed assets are added correctly, but then further processed, allow max 3 marks. If 3 figures are added and include fixes asset figures, allow maximum two marks. If all 4 figures are added together, allow no mark

16.* Allow marks for own figures if procedure is correct.

JUNIOR CERTIFICATE EXAMINATION 2009

BUSINESS STUDIES – ORDINARY LEVEL

SECTION B (300 marks)

All questions carry equal marks (60 marks)

MARKING SCHEME

Q. 1	HOUSEHOL	D BUDGET			
	(A)	(1) U	2½ 2	(50)	
	(B)	Two costs of owning a car @ 2 marks each		(4)	
	(C)	Three methods of paying ESB bill @ 2 mark	ks	(6)	(60)
Q. 2	FINAL	A/Cs & BALANCE SHEET			
	(A)	Trading/Profit & Loss 16 figs @ 1 Headings/titles 2 @ 2 marks each Note: Gross Profit (2 for words, 1 for Net Profit (2 for words, 1 for Appropriation: Dividend 1 mark Balance 1 mark	_		_
		Balance Sheet date 2 marks	2		
		13 figs @ 1 Balance Sheet subtitles	13 8	(45)	
	(B)	Explanation of Dividend paid 5 marks		(5)	
	(C)	Formula 4 marks workings 4 marks correct	answer 2	marks	
		Workings (essential) (Gross profit (<i>I</i>) divided by (<i>I</i>) Sales (<i>I</i>) mu	4 ultiplied b	y (1) 100)	
		Correct Net Profit percentage (Own figures accepted in calculating pe	2 rcentage)	(10)	(60)

Q. 3 BANKING & WRITING A LETTER

	(A)	Letter	Format: 2 marks each for 2 Addresses,				
			Date, Salutation,	12			
			Close (Yours), Signature 1 mark for Reference or encl	12	= 13		
			4 marks for English		- 13		
			(Par., Punc., Gram., Spelling)	4			
			3 marks for Presentation/Neatness	3	20		
		Lattar	Content:				
		Letter	Thank you for enquiry	4			
			Appointment made on	4			
			Proof of identity	4			
			Example of each 2+2	4			
			Look forward to meeting	4	20	(40)	
			Look forward to incernig	7	20	(40)	
	(B)	Explar	nation.				
	(2)	Zapiwi	3 reasons @ 4 marks each		12	(12)	
						()	
	(C)		Interest	3			
	, ,		Dirt	3			
			Capital and interest after dirt	2		(8)	(60)
Q. 4		FORM	S OF BUSINESS OWNERSHIP				
	(A)		6 sentences @ 4 marks each.		24	(24)	
	(B)	(i)	Limited liability 2 points @ 2 marks	s each	4		
		(**)			10	(12)	
		(ii)	Semi state 2 name 2 explanation 8		12	(12)	
	(C)		12 items at 2 marks each		24	(24)	
							(60)

Q. 5 BUSINESS DOCUMENTS

(A)	Date 2 marks Order Number 1 mark Inside Address 2 marks 5 columns at 3 marks each	2 1 2 15		
	5 total boxes 5 x 2 marks each	10		(30)
(B)	Counterfoil 5 marks Cheque 10 marks	5 5		(15)
(C)	Date Details Total Or date 3 details 3 and credit 3	3 3 3 9		(9)
(D)	3 points at 2 marks	6	(60)	

Q. 6 FARM ACCOUNTS ANALYSED RECEIPTS AND PAYMENTS

(A)	Analysis Column titles 38 figures at 1 mark	6 38	
(B)	3 reasons @ 3 marks	9	
(C)	Two points 3 + 4	7	(60)

Q. 7		DELIV	ERY SYSTEMS AND TRANSPO	RT		
	(A)	(i)	2 advantages @ 4 marks	8		
		(ii)	2 disadvantages @ 4 marks	8	(16)	
	(B)		Name 3 factors @ 2 each	6		
			Importance of each factor @ 2 mar	rks 6	(12)	
	(C)	(i)	4 marks			
		(ii)	5 marks			
		(iii)	5 marks			
		(iv)	5 marks			
		(v)	5 marks		(24)	
	(D)	2 expla	nations @ 4 marks	8	(8)	(60)
Q. 8		NATIO	NAL BUDGET AND INFLATION	N		
	(A)	(i)	10 titles and 10 figures @ 1 mark	20		
	()	(ii)	Deficit (word)			
		()	Figure	2 2		
		(iii)	3 examples @ 2 marks	6	(30)	
	(B)	(i)	Inflation explanation	6		
		(ii)	6 marks			
		(iii)	6 marks			
		(iv)	6 marks			
		(v)	6 marks	24	(30)	(60)
		` /			` '	、 /

SECTION A (100 marks)

Answer all 20 questions. Each question carries 5 marks.

1. What do the following letters stand for? (Write each answer in full in the space provided.)

VAT	Value Added Tax
ATM	Automated Teller Machine

- **2.** Give **three** examples of jobs in the primary sector of the economy:
 - (i) Fisherman
 - (ii) Farm worker
 - (iii) Miner
- **3.** Fill in the **two** missing factors of production:

LAND LABOUR	Capital	Enterprise
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4. Answer questions (i) and (ii) which follow this document:

Staroil Ltd		Breffni I	No. 30041			
Date:	3 June 2009					
Received From: William Reilly						
The Sum of:	Five hundred	d and forty	euro		€540.0	00
With Thanks	s Si	gned:	Caroline Farrell		Accounts	Dept

- (i) What is this document called? Receipt
- (ii) To whom was the money paid? Staroil

5.	The following are meter readings taken from an ESB bill. Calculate the number of units used and the total charge. Enter your answers in the appropriate spaces.						
	ES	B Meter Rea	dings		Workings:		
	Present		271635				
	Previou	ıs	269807				
	No. of	units used	1828				
	Rate pe	er unit	€0.22				
	Total (Charge	€402.16				
6.	A household specost the same ar		a weekend break	instead of	a new garden sh	ed which would have	
	The opp	ortunity cost	of this weekend br	eak is			
		The €1,000					
		The weekend b The garden sh			$\phantom{aaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaa$		
	(Tick (✓) the m						
7.	Complete the fo	llowing senter	nce:				
	Impulse Buyin	ng means – sp	ending money with	out planni	ng to i.e. on the	spur of the moment.	
	Impulse buying	g may lead to	scarcity of money	for regular	bills such as ele	ctricity, rent etc	
8.			' names in alphabe				
	ALAN TUO		AN TURNER	ALFRE	D TURLEY	ARTHUR TUNNEY	
	(i)	Arthur Tunn	ey				
	(ii)	Alan Tuohy					
	(iii)	Alfred Turle					
	(iv)	Aidan Turne	r				

9. The same brand of orange was on sale in two different shops:

Ryan's Ltd	Murphy's Ltd.
Orange €1.50 per 2 Litre Bottle	One Litre Bottles of Orange Only 80c each

Calculate which shop offered the best value:

Answer		
Shop Name:	Ryan's litre	0.75c per

Workings:	
1.50	
2	

10. The three principles of Insurance are Insurable Interest, Utmost Good Faith and Indemnity. Explain **one** of these principles:

Insurable Interest – in order to insure something you must gain(financially) by its existence and suffer (financially) by its loss.e.g. you can insure your own car but not a neighbours

Utmost Good Faith – (uberrimae fides) person seeking insurance must tell the truth in Proposal form/Supply information that may increase the risk – Material Facts

Indemnity – You may not make a profit from insurance. Compensation will only equal the value of Value of the item at its time of loss/damage (provided you are not underinsured)

11. In each space below, write the most appropriate marketing term from the following list of six:

SPONSORSHIP BRANDING COUPONS LOSS LEADER SPECIAL OFFER SAMPLING

(Three of the terms above do not refer to any of the explanations below.)

	MARKETING TERM	EXPLANATION
(i)	Special offer	Two for the price of one.
(ii)	Coupons	Collect these and exchange them for free gifts.
(iii)	Loss leader	Below cost selling.

12. Complete the following Wage Slip, showing Gross Pay, Total Deductions and Net Pay:

Joan Mullins		Employee No. 396	Week 12	20 March 2009	
PAY:	€	DEDUCTIONS:	€		
BASIC 592.00		PAYE	86.00	PARKWAY Co Ltd	
OVERTIME 48.00		PRSI	27.00		
		SAVINGS	75.00	NET PAY	
GROSS PAY	€ 640	TOTAL DEDUCTIONS	€188	€452	

- **13.** Explain **two** reasons why Ireland imports goods:
 - (i) Ireland is unable to provide all the goods and services its people require
 - (ii) Ireland needs raw materials such as oil timber coal (climate/tradition in certain countries)
- 14. The following figures are from the books of Boatwear Ltd for the year ending 31 December 2008:

Cash in Bank €12,600 Buildings €175,000 Office Furniture €28,500 Purchases €70,000

In the following extract from the Balance Sheet of Boatwear Ltd on that date, enter and total the Fixed Assets:

Extract from Balance Sheet of Boatwear Ltd as on 31-12-08				
FIXED ASSETS	€			
Buildings	175,000			
Office furniture	28,500			
TOTAL FIXED ASSETS	203,500			

15. Column 1 is a list of book-keeping terms. Column 2 is a list of possible explanations for these terms. (One explanation does not refer to any of the terms.)

Column 1 – Terms	Column 2 – Explanations		
1. Purchases	A. Cost of delivering goods		
2. Gross Profit	B. Current assets minus current liabilities		
3. Carriage	C. Sales minus cost of sales		
	D. Stock bought for resale		

Match the two lists by placing the letter of the correct explanation under the relevant number below:

1.	2.	3.
D	C	A

- **16.** Answer *either* **(A)** *or* **(B)**:
 - (A) Balance the following Bank Account and bring down the balance at the end of the month:

Dr	Dr Bank Account								
Date	Details	F	Total	Date	Details	F	Total		
2009			€	2008			€		
Apr 1	Balance	b/d	890	Apr 9	ESB	GL4	320		
23	Sales	GL2	650	25	Motor Expenses	GL9	495		
				30	Balance c/d		725		
			1540				1540		
			725						

OR

(B) Balance the following Bank Account by completing the last three lines of the 'Balance' column:

Bank Account							
Date	Details	F	Dr	Cr	Balance		
2008			€	€	€		
Apr 1	Balance	b/d			890		
9	ESB	GL4		320	570		
23	Sales	GL2	650		1220		

25	Motor Expenses	GL9	495	725	
Rate of l	Exchange is:				
(a)	The rate paid by the bank on dep	osits.			
(b)	The change received at a checko				
(c)	The value of one currency compared to another. $\sqrt{}$				
ck (✔) the	e most appropriate answer) received her wages in cash. Her em	player used the le	agt number of notes and co	.ng	
ina Essar r		idiover usea the le	the Note/Coin Analysis S	IIIS	

	NOTE/COIN ANALYSIS											
€100	€50	€20	€10	€5	€2	€1	50c	20c	10c	5c	2c	1c
3	1	1		1	2		1	2				1

Answer		Workings
TOTAL WAGE	€379.91	

19. Complete the following sentence:

17.

18.

A Trade Union is an organisation that represents workers and speaks on their behalf with

Employers on issues such as pay and working conditions

20. Place a tick (✓) after each statement showing whether it is TRUE or FALSE.

		TRUE	FALSE
(a)	A keyboard is used to input data into a computer.	$\sqrt{}$	
(b)	E-mail is a form of computer hardware.		V
(c)	A scanner is used to do calculations and accounts on a computer.		V

For examiner use only:	Total Marks for Section A		Cumulative total c/f:	
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Note:

On the following pages, space is provided for answering all questions in Section B

Answer **five** questions only.

Please read the questions in Section B carefully before answering.

This area may be used for rough work if required.				

For use with SECTION B - Question 1

1. (A)

BYRNE HOUSEHOLD	SEPT	OCT	NOV	DEC	TOTAL
PLANNED INCOME	€	€	€	€	€
Simon Byrne – Salary	2800	2800	2800	3600	12000
Lisa Byrne – Salary	1800	1800	1050	1050	5700
Child Benefit	500	500	500	500	2000
A. TOTAL INCOME	5100	5100	4350	5150	19700
PLANNED EXPENDITURE					
Fixed					
House mortgage	825	825	825	825	3300
House insurance	70	70	70	70	280
Health insurance	120	120	120	135	495
Subtotal	1015	1015	1015	1030	4075
Irregular					
Household costs	1500	1500	1500	1900	6400
Car running costs	150	500	150	150	950
Light and heat	125	400	210		735
Telephone costs	80	200	80	220	580
Television costs		170			170
Subtotal	1855	2770	1940	2270	8835
Discretionary					
Entertainment costs	360	360	360	360	1440
Presents				1250	1250
Holiday costs	600	1900			2500
Subtotal	960	2260	360	1610	5190
B. TOTAL EXPENDITURE	3830	6045	3315	4910	18100
Net Cash (A – B)	1270	-945	1035	240	1600
Opening Cash	280	1550	605	1640	280
Closing Cash	1550	605	1640	1880	1880

	1. (B)	Costs associated with owning a car (apart	(i)	Insurance,tyres,cleaning
		from service costs)	(ii)	Tax,petrol

1. (C) Method		(i)	Cash at post office counter /postpoint/payzone/paypoint
	Methods of paying ESB bills:	(ii)	Laser card. phone ,AIB and most other banks
		(iii)	Internet/electronic money transfer. Direct debit/ post a cheque

For use with SECTION B - Question 2

2. (A) (i)

	€	€	€
Cash Sales			471,000
Less Cost of sales			471,000
Opening stock		76300	
purchases	291250	70300	
Carriage in		20/250	
Carriage iii	5100	296350	_
		372650	
Less closing stock		-66500	306150
			164850
Less expenses			
Wages and salaries		56790	
Heat and light		9180	
advertising		6000	
rent		12900	
insurance		27480	-112350
Net profit			52500
Less dividend paid			15000
			37500

For use with SECTION B – Question 2 (continued)

2. (A) (ii)

Balance Sheet of Dock Ltd as at	31st Decemb	er 2008	
	€	€	€
Fixed Assets			
premises			19000
Motor vehicles			8300
			27300
Current Assets			
Cash in hand		5200	
Closing stock		66500	
		71700	
Current liabilities			
Bank overdraft		-7200	
Working capital			6450
Total net assets			33750
Financed by	Authorised	Issued	
Issued share capital	400000	300000	
Profit/reserves		37500	
Total capital employed			33750

(B)	Explain the term 'Dividend Paid':	For C Use	00
	This is the profit paid out to the shareholders of the company. At the annual general meeting (AGM) it is decided how much of the profit should be paid out to the shareholder		

(C)	Find what percentage of the Cash Sales is the Gross Profit:			
	Answer: 35%	Workings: Gross profit x 100 sales		

For use with SECTION B - Question 3

(A)	Write the letter that Linda Mahon sent to David O' Neill on 28 April 2009.		Office Only
	AIB Bank		
	George Street		
	Wicklow town		
	28 th April 2009		
	David O Neill		
	Main St		
	Rathnew		
	Co Wicklow		
	Re: Opening a Current Account		
	Dear David,		
	Thank you for your enquiry about opening a current account here in AIB Bank		
	I have made an appointment to meet you at 10.00 a.m. on Friday 1 st May 2009 in my office		
	In order to open the account you will need to bring with you Proof of Identity such as a passport and a proof of address – e.g. ESB bill in your name		
		<u> </u>	
	I look forward to meeting you on Friday		
	Yours Faithfully		
	Linda Mahon		
	Linda Mahon		
	Branch Manager		

For use with SECTION B – Question 3 (continued)

_				
			For C Use	
(B)	Explain three reasons why a person would wish to open a current account in a commercial bank.			
	(i) Customer may withdraw money laser	at any time using a ATM, cheque book or		
	(ii) Pay bills by laser card used in sh	ops etc all over the country		
	(iii) To enable them to apply for an o	overdraft		
				Ī
(C)	When David called to the bank, he opened a current account and a deposit account. He lodged €5,000 to the deposit account at a fixed rate of interest of 4% per year. Interest earned on money in a deposit account is subject to DIRT (tax) of 23% which is deducted by the bank. If David withdrew all his money (with interest) from the deposit account exactly one year later, calculate the total amount he would receive.			
	Answer: €5154	Workings: 5000 @ 4% = 200 23% of 200 = 46 200 - 46 = 154 154 + 5000 = 5154		

For use with SECTION B – Question 4

(A)	Com	plete, in full, each sentence below using the most appropriate explanation.	For C	
	(i)	A sole trader is business owned and run by one person		
	(;;)	A so an arctive is an augustion such as a smallt union which is formed by		
	(ii)	A co-operative is an organisation such as a credit union which is formed by people to achieve a common objective in business		
	()			
	(iii)	A state owned company is company what is owned and controlled by the Government		
	(iv)	A shareholder is a person who owns part of a limited company		
	(v)	A board of directors is appointed by shareholders to run a company		
	(vi)	A certificate of incorporation is a birth certificate of a company and is written		
	(11)	proof that a company has been registered as a limited company		
				<u> </u>
(B)	(i)	Explain the term 'Limited Liability':		
		If a company is declared bankrupt, the owners will		
		lose only what they invested. Their personal belongings are not at risk		
	(ii)	Name two Irish state owned companies and give a brief explanation of their work:		
		(a) Bord na Mona – develop natural resources peat,turf,briquettes etc	1	
		(b) R.T.Eprovide a communications service/television/radio channels	+-	
		, 1		

For use with SECTION B – Question 4 (continued)

(C)	MEMORANDUM OF ASSOCIATION								
	1.	The name of the company is	Denman Ltd						
	2. The objects of the company are		To supply stationery to business firms and schools						
	3.	The registered address of the company is	17 Main St Athlone Co. Westmeath						

- 4. The liability of the members is limited.
- 5. The share capital of the company is €80,000, divided into 80,000 ordinary shares of €1 each.

We, the several persons whose names, addresses and descriptions are subscribed, wish to be formed into a company in pursuance of this memorandum of association and we agree to take the number of shares in the capital of the company set opposite our respective names.

Subscriber's Name	Address	Description	Number of shares taken
Stephen Ryan	16 Castle Road Mullingar Co. Westmeath	Director	30,000
Denise Leahy	22 Woodlands, Athlone Co. Westmeath	Director	20,000

Date: 20th March 2009

For use with SECTION B – Question 5

(A) Invoice

Soccer Whole Jefferson Ret	esale Ltd ail Park, Kenmare, Co. Kerry		I	NVOIC	CE No. 88902
Telephone: Fax: e-mail:	066-9733415 066-9733668 enquiries@soccerwholesale.ie		VAT I	Reg. No	. IE 1378659
			Date:	29 th	May 2009
		Your Or	der No.:	2375	
Purchasing M	1 anager				
United Sports	S				
Unit 7,The O	utlet Centre				
Killarney					
Co Kerry					
QUANTITY	DESCRIPTION	CODE NO.	PRICI EACH €		TOTAL €
200	Manchester United	MUJ11	50		10,000
120	Arsenal Jerseys	AFC23	35		4,200
180	Liverpool Jerseys	LFC34	45		8100
		Total (Exclu	iding VA	T)	22300
		Trade Disco	unt		-3345
	D : 1	Subtotal			18955
Carriaș E & O	ge Paid E	VAT			+3791
		Total (Inclu	ding VA	Γ)	22,746

For use with SECTION B – Question 5 (continued)

(B) Cheque and Counterfoil

Date	29/May/2009	Bank of Ireland KILLARNEY, Co. KERRY	90-62-87
То	Soccer Wholesale Ltd		Date 29 th May 2009
Balance	€ 29,700.00	Pay Soccer Wholesale	or order euro euro euro
This Cheque	€22,746	Twenty Two Thousand Seven	€22,746
New Balance	€ 6954	\Hundred and forty six euro	UNITED SPORTS LTD
			Martin Bailey
	104790	104790 906287 13467982	

(C) Bank Account

Dr	United Sports Ltd – Bank Account										
2009	Details	F	€	2009	Details	F	€				
May 29	Balance	b/d	29,700	29 May	Purchases		22746				

OR

Date	Details	F	Dr	Cr	Balance
2009			€	€	€
May 29	Balance	b/d			29,700 6954
May 29	Purchases			22746	6954

(C) Market Research is:				
The collection, recording, and detailed examination of all information relating to the transfer of goods and services from the producer to the consumer. It is finding out what there is to know about a market (plus any relevant example).				

For use with SECTION B – Question 6

(A) Analysed Receipts and Payments Book (Analysed Cash Book) of Nora Lydon, Farmer

Dr											-			Cr
Date	Details	Rec. No.	Bank	Cattle	Grants	Other	Date	Details	Cheque No.	Bank	Cattle	Feed	Repairs	Other
2009			€	€	€	€	2009			€	€	€	€	€
April1	Balance		5600				April 6	Feed	321	1850		1850		
April 2	Cattle	855	11450	11450			April 7	Calves	322	6000	6000	1		
April 9	EU Grant	856	7500		7500		April 8	Tractor	323	1900			1900	
April 16	Cattle	857	14500	14500			April 15	Machinery	324	2450			2450	
April 24	State Grant	858	6000		6000		April 20	Fertilizer	325	900				900
April 28	Tax Refund	859	750			750	April 21	Cattle	326	3650		3650		
							April 27	Calves	327	6500	6500			
							April 29	Insurance	328	3500				3500
							April 30	Balance c/d		19050				
			45800	25950	13500	750				45800	12500	5500	4350	4400
April 30	Balance b/d		19050											

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For use with SECTION B – Question 6 (continued)

(B)	State	three reasons why farmers should keep accounts.	1	Office Only
	(i)	They are necessary when applying for a bank loan		
	(ii)	Required by the Tax office		
	(iii)	Show the farms profit and loss		
(C)	Expla	in the term 'grant'.		
(C)	Mon	ey received that is not repayable given to business sometimes by either the		
	Gov	ernment or E.U. The aim is to help develop the industry or subsidise it.		

For use with SECTION B – Question 7

(A)	(i) State two advantages for Camp Ltd of using rail transport.	-	Office Only
	(a) It is fast over long journeys/no traffic congestion		
	(b) It is relatively cheap for large loads		
	(ii) State two disadvantages for Camp Ltd of using rail transport		
	(a) Not flexible as train schedules/timetables are fixed		
	(b) Not all parts of the country have a rail link e.g. Donegal		

(B)	Name three factors which a business would consider when choosing a transport system to deliver goods around the country. Explain the importance of each factor.					
	(i) Name of factor: Cost					
	Importance of factor: Business wants to keep costs and prices low to increase its sales. cost is very important because low costs help to keep the business open/going					
	(ii) Name of factor: Speed - Fast delivery					
	Importance of factor: Customers need goods delivered on time and quickly. Speed is very Important as it keeps customers happy and they will do business with Camp Ltd again					
	(iii) Name of factor: Dependable/Reliable					
	Importance of factor: Customers of Camp Limited rely on them to deliver the goods correctly every time. A late delivery can mean a lost sale					

For use with SECTION B – Question 7 (continued)

(C)	(i)	Calculate the total number of	kilometres that Seán travelled:	_				
		Answer: 300 km	Workings: 84 + 78 + 138 = 300					
	(ii)	Seán travelled at an average speed of 60 km per hour. Calculate how many hours driving he completed that day:						
		Answer : 5 hours	Workings: <u>300</u> 60					
	(iii)	Using the information in the question, calculate the exact time Seán arrived back in Sligo:						
		Answer: 4.30 p.m.	Workings: 5 + 0.5 + 0.5 + 1 = 7 hours 9.30 to 16.30 (4.30)					
	(iv)	If the van travels 15 km for ediesel were used:	very litre of diesel used, calculate how many litres of					
		Answer: 20 litres	Workings: <u>300</u> 15					
	(v) If the price of diesel was €1.10 per litre, calculate the total cost of diesel used:							
		Answer: € 22	Workings: 20 x €1.10					

(D)	Some of the modern developments in transport in Ireland include new motorways , tunnels ,		
regional airports, toll roads and the Luas system.			
	Explain two of the underlined words (or terms). In both cases, show how they help to		
	improve transport in Ireland.		
	(i) Motorways – large roads often 3 or more lanes wide that go directly from one major		
	city to another bypassing towns and villages. Improve transport by speeding up delivery		
	times		
	Regional Airports- Smaller airports usually not international that serve a particular		
	region or area.		
	They improve transport by allowing delivery of goods and passengers near to the final		
	destination		
	Tunnels – used to reduce the amount of traffic on a route or to enable the distance to be		
	shortened.		
	They improve transport by removing heavy traffic from roads, speeding up journey		
	times		
	(ii) Toll roads – as roads are upgraded and improved the money to pay for them is		
	sometimes collected by a charge called a toll		
	Modern Technology enables the toll to be collected without holding up traffic.		
	This improves transport by shortening journey times and bypassing towns		
	Luas – a light rail system used in Dublin City to help commuters travel quickly across		
	the city. It consists of 2 lines the red and blue which are not yet connected		
	y y		
	It improves transport by helping people move quickly in and out of the city		

(A) (i) Draft the National Budget for 2010.
(ii) Indicate whether it is a 'surplus' or a 'deficit' budget.

(i)	National Budget fo	r 2010	
		€	€
	INCOME		
	PAYE		16,750
	DIRT		3,750
	EXCISE DUTIES		7,500
	VAT		17,250
	CORPORATION TAX		8,750
	EXPENDITURE		
	EDUCATION	10,250	
	HEALTH SERVICES	19,750	
	SOCIAL WELFARE	15,500	
	JUSTICE	9,500	
	TRANSPORT	4,500	
	DEFICIT		-5500
(ii)		59500	59500

(A)	(iii)	Every year the Irish Government spends large sums of money on Health. Give three examples of Government spending on Health.	For Office Use Only	
	(a)	NURSES'/DOCTORS' WAGES		
	(b)	HEATING OF HOSPITALS/CLINICS		
	(c)	AMBULANCES		

For use with SECTION B – Question 8 (continued)

(B)	(i) Explain the term 'inflation':	For Office Use Only
	Inflation is the increase in prices over a period of time e.g. inflation rate 4.5%	
	(ii) Identify the year that had the highest rate of inflation:	
	Answer: 2007	
	(iii) Identify the year that had the lowest rate of inflation:	
	Answer: 2005	
	(iv) Calculate the average rate of inflation over the four years:	
	Answer: 4%	
	Workings: $2.5 + 4 + 5 + 4.5 = 16/4 = 4$	
	(v) If your pocket money was €20 per week in 2006, calculate how much you would need to receive per week in 2007 to keep up with inflation:	
	Answer: €21	
	Workings: $20 \times 5\% = €1$ €20 + €1 = €21	