# Coimisiún na Scrúduithe Stáit State Examinations Commission 

JUNIOR CERTIFICATE EXAMINATION, 2003

## BUSINESS STUDIES - HIGHER LEVEL - PAPER I SECTION A

(80 Marks)
WEDNESDAY $11^{\text {th }}$ JUNE 2003 - MORNING, 9.30 to 12.00
Answer all 20 questions. Each question carries 4 marks. Calculators may be used.

1. Indicate by means of a tick $(\checkmark)$ whether each of the following payments by a business would be regarded as Revenue Expenditure or Capital Expenditure

|  | Revenue Expenditure | Capital Expenditure |
| :--- | :--- | :--- |
| New furniture |  |  |
| Telephone calls |  |  |
| Copying paper |  |  |
| Computers |  |  |

2. Tick $(\checkmark)$ the appropriate box.

A computer program which can be used for book-keeping and accounts is known as a:

| Spreadsheet | $\square$ | Graphics Program | $\square$ |
| :--- | :--- | :--- | :--- |
| Word Processing | $\square$ | Database Program | $\square$ |

3. Tick $(\checkmark)$ the correct box after each of the following taxes to indicate if they are a tax on income or a tax on goods.

|  | Tax on Income | Tax on Goods |
| :--- | :---: | :---: |
| P.A.Y.E. |  |  |
| V.A.T. |  |  |
| D.I.R.T. |  |  |
| Import Duty |  |  |

4. Name two factors which one would consider when choosing a delivery system.
5. 
6. $\qquad$
7. (i) Give one example of a third party who can resolve an industrial relations dispute Answer $\qquad$

## OR

(ii) Name two financial institutions that provide mortgages for a house.
1.
2. $\qquad$
6. Column 1 is a list of insurance terms. Column 2 is a possible description for these terms. Match the two lists by placing the letter of the correct description under the relevant number below. One description does not refer to any one of the terms.


| 1. | 2. | 3. | 4. |
| :--- | :--- | :--- | :--- |
|  |  |  |  |

7. The following figures appeared in a firm's Final Accounts.
$€$
Sales:
600,000
Cost of Sales: $\quad 400,000$
Net profit: $\quad 30,000$
(a) Calculate Net Margin:
$\qquad$
(b) Identify four expenses that a business would have in
a year
8. $\qquad$
9. $\qquad$
10. 
11.     - 

| Workings |
| :---: |
|  |

Workings

## OR

8. An Post provides many ways of saving money. Name any two.
(a)
(b)
9. Complete the chart of documents used in purchasing below by writing the appropriate business documents in the blank spaces provided.

10. A firm had the following Assets and Liabilities on $1^{\text {st }}$ January 2003.

$$
\text { Buildings: } \quad 120,000 \quad \text { Loan: } 17,000
$$

Complete the General Journal below to record this and calculate the Share Capital.

General Journal (Page 1)

| Date | Details | F. | DR $€$ | CR $€$ |
| :---: | :--- | :---: | :---: | :---: |
| $1 / 1 / 03$ | Buildings |  |  |  |
|  | Loan |  |  |  |
|  | Share Capital |  |  |  |
|  | Assets, Liabilities and Capital on <br> $1 / 1 / 03$ |  |  |  |

11. A firm had Cash Sales of $€ 121,000(€ 100,000+$ V.A.T. $€ 21,000)$ for the month of May 2003. Show how this would be recorded in the Sales Account and the V.A.T. Account.

DR. CR.

| Date | Details | F. | Amount <br> $€$ | Date | Details | F. | Amount <br> € |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales A/C (p.1) |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  | VAT A/C (p.2) |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

12. The following account appeared in the ledger of Grant Ltd.

| Rent Account |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24/12/02 | Bank | CB | 13,400 | $\begin{aligned} & 31 / 12 / 02 \\ & 31 / 12 / 02 \end{aligned}$ | Profit \& Loss | GL | 13,150 |
|  |  |  |  |  | Balance | C/D | 250 |
|  |  |  | 13,400 |  |  |  | 13,400 |
| 31/12/02 | Balance | b/d | 250 |  |  |  |  |

(a) What does the balance in this account mean?
$\qquad$
$\qquad$

## OR

(b) Indicate by means of a tick $(\checkmark)$ where the balance will appear in the Balance Sheet.

| Current | $\square$ | Current <br> Liabilities$\quad \square$ | $\square$ | Fixed <br> Assets |
| :--- | :--- | :--- | :--- | :--- |
| Assets |  |  |  |  |$\quad \square$

13. List four methods of obtaining information about a market.
(i) $\qquad$
(ii)
(iii) $\qquad$
(iv)
$\qquad$
14. List two terms of trade that appear on a quotation.
(i) $\qquad$
(ii) $\qquad$
15. From what source documents is the Sales Returns Day Book of a firm written up?

Tick $(\checkmark)$ the correct answer
Credit Notes issued by the firm.


Credit Notes received by the firm.


Copy of invoices issued.

16. The following is a list of methods of communication. Which two of these are visual communications?

Tick $(\checkmark)$ the two correct answers only.

| Letter | $\square$ | Line graph | $\square$ | Telephone |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
| Meeting | $\square$ | Report | $\square$ | Bar Chart | $\square$ |

17. Tick $(\checkmark)$ the correct answer.

A firm's Trial Balance shows:
(a) If its Assets equals its Liabilities. $\square$
(b) If its Working Capital is adequate/sufficient.

(c) If its ledger Debit Balances equals its Credit Balances. $\square$
(d) If it made a profit for the year.

18.

| Balance Sheet as on 31 December 2002 |  |  |
| :---: | :---: | :---: |
|  | $€$ | $€$ |
| Fixed Assets. <br> Current Assets <br> Current Liabilities | $\begin{aligned} & 50,000 \\ & 60,000 \end{aligned}$ | 160,000 |
|  |  | $(10,000)$ |
|  |  | 150,000 |
| Financed by: |  |  |
| Ordinary Shares. <br> Revenue Reserves. | $\begin{array}{r} 125,000 \\ 20,000 \end{array}$ |  |
| Term Loan................................................ |  | $\begin{array}{r} 145,000 \\ 5,000 \\ \hline \end{array}$ |
|  |  | 150,000 |
|  |  |  |

* This business made €20,000 Net Profit in 2002.
(a) Calculate the Return on Capital Employed.


| Workings |
| :---: |
|  |

(b) If the firm went bankrupt how much would the shareholders receive?
$\square$
19. Show how the following transaction would be recorded in the Accounts of Jones Ltd., a newsagent.

Jones Ltd. purchased equipment by cheque from M. Whelan

Debit $\qquad$ Account.

Credit $\qquad$ Account.
20.

|  |  | $€$ |  |
| :---: | :--- | :---: | :---: |
| Year 1 | Cost of living | $=$ | 20,000 |
| Year 2 | Cost of living | $=$ | 21,500 |

Calculate the rate of inflation to one decimal point.

Answer


For use with Question 1(A) in Section B.
Planned Budget for the Plunket household.

|  | Jan | Feb | Mar | Total <br> Jan-Mar | Estimate <br> Apr-Dec | Total for <br> year Jan-Dec |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
| PLANNED INCOME | $€$ | $€$ | $€$ | $€$ | $€$ | $€$ |
| Joseph Salary | 900 | 900 | 900 | 2,700 |  |  |
| Maíre Salary | 1,200 | 1,200 | 1,200 | 3,600 |  |  |
| Child Benefit | 100 | 100 | 100 | 300 |  |  |
| TOTAL INCOME | 2,200 | 2,200 | 2,200 | 6,600 |  |  |
| PLANNED EXPENDITURE |  |  |  |  |  |  |
| Fixed |  |  |  |  |  |  |
| House Mortgage | 735 | 735 | 735 | 2,205 |  |  |
| Car Insurance | 40 | 40 | 40 | 120 |  |  |
| Annual Car Tax |  | 315 |  | 315 |  |  |
| House Insurance |  |  | 385 | 385 |  |  |
| Subtotal | 775 | 1,090 | 1,160 | 3,025 |  |  |
| Irregular |  |  |  |  |  |  |
| Household Expenses | 810 | 810 | 810 | 2,430 |  |  |
| Car Running Costs | 90 | 90 | 90 | 270 |  |  |
| Light and Heat Costs | 140 |  | 120 | 260 |  |  |
| Telephone |  | 155 |  | 155 |  |  |
| Subtotal | 1,040 | 1,055 | 1,020 | 3,115 |  |  |
| Discretionary |  |  |  |  |  |  |
| Presents | 180 |  |  | 180 |  |  |
| Entertainment | 150 | 150 | 150 | 450 |  |  |
| Holidays |  |  |  |  |  |  |
| Subtotal | 330 | 150 | 150 | 630 |  |  |
| TOTAL EXPENDITURE | 2,145 | 2,295 | 2,330 | 6,770 |  |  |
| Net Cash | 55 | $(95)$ | $(130)$ | $(170)$ |  |  |
| Opening Cash | 120 | 175 | 80 | 120 |  |  |
| Closing Cash | 175 | 80 | $(50)$ | $(50)$ |  |  |

For use with Question 1(B) in Section B.
(i) From the first three months of the year, name any month in which they had to borrow and the amount borrowed.

Answer $\quad$\begin{tabular}{|l|l|l|}
\hline Month \& <br>
\hline

$\quad$

\hline Amount \& $€$ <br>
\hline
\end{tabular}

(ii) Name two reasons why a household might make a claim under their house insurance policy.
1.
2.


Ledgers for use in answering question 3 (b) - Section B

| Dr. | Postage Account (page 1) |  |  |  |  |  | Cr. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date | Details | F. | $€$ | Date | Details | F. |  |
| Dr. | Stationery Account (page 2) Cr. |  |  |  |  |  |  |
| Date | Details | F. | $€$ | Date | Details | F. | $€$ |
| Dr. | Cleaning Account (page 3) Cr. |  |  |  |  |  |  |
| Date | Details | F. | $€$ | Date | Details | F. | $€$ |
| Dr. | Other Expenses Account (page 4) Cr. |  |  |  |  |  |  |
| Date | Details | F. | $€$ | Date | Details | F. | $€$ |
|  |  |  |  |  |  |  |  |

For use in answering Question 3(c) - Section B
(i) What imprest does the Petty Cashier have for the month?
$\square$
(ii) Explain what is meant by the imprest system and give one advantage of using it.

Answer $\qquad$
$\qquad$
$\qquad$
$\qquad$

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