

**ISQ Examination - Summer-2013**  
**Agricultural Finance - Stage- III**

- Q. A. Identify the FIVE key sectors of Agriculture and highlight the importance of each.
- Q. B. What are the financing needs of each of these sub-sectors?
- Q. C. How are these financing needs currently being fulfilled?
- Q. Describe FIVE benefits of cash flow analysis to assess an agriculture finance request. Illustrate with the help of examples.
- Q. A. Define value chain finance.
- Q. B. Briefly explain the value chain for cotton?
- Q. Proper warehousing facilities can have a significant impact on the agriculture sector's profitability. Explain the difficulties and shortcomings in the current landscape and possible solutions to eliminate the same.
- Q. Describe the process of contract farming vs corporate farming and its benefit to small farmers.
- Q. Describe the Crop Loan Insurance Scheme of SBP and highlight the eligibility of claims in case of natural calamities.
- Q. Describe FIVE risk mitigation tools for banks when lending to agribusinesses.
- Q. Describe the commodity support price mechanism and give examples how a farmer can benefit from it.
- Q. What are some of the best practices globally that can be adopted for promotion of agriculture finance in Pakistan?

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