

General Certificate of Secondary Education 2013

Learning for Life and Work: Modular

Unit 5

Employability



[GLW61]

GLW61

FRIDAY 10 MAY, MORNING

TIME

45 minutes.

INSTRUCTIONS TO CANDIDATES

Write your Centre Number and Candidate Number in the spaces provided at the top of this page.

Write your answers in the spaces provided in this question paper.

Complete in blue or black ink only. Do not write in pencil or with a gel pen.

The insert (containing Source A) is to be used for Questions **4** and **5** in Section B.

Answer all questions in this paper.

INFORMATION FOR CANDIDATES

The total mark for this paper is 40.

Quality of written communication will be assessed in Questions 4 and 5.

Figures in brackets printed down the right-hand side of pages indicate the marks awarded to each question or part question.

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		Section A	Examin Marks	er Only Remark	
		Answer all questions in this section.			
	s qu opor	estion is about issues of self-employment and sources of t.			
1	(a)	Name one characteristic that a successful entrepreneur should have. [1]			
	(b)	Identify and explain one reason why an entrepreneur should be aware of competition.			
		[2]			
	(c)	Identify and explain one way a support agency could help a person who is thinking of setting up a new business.			
		[2]			
			Total Qu	uestion 1	
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	is qu iploy	estion is about rights and responsibilities of employers and ees.	Examin Marks	er Only Remark
2	(a)	Name the law which states that employers must ensure that no one with a disability is discriminated against in the workplace.		
		[1]		
	(b)	Explain one way that an employee can show honesty while working for their employer.		
		[2]		
	(c)	Explain one reason why it is important for an employer to ensure that compassionate leave is granted to employees.		
		[2]		
			Total Qu	estion 2
			Total Qu	estion 2
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		nestion is about recruitment and selection practices for ment.		Examin Marks	er Only Remark
3	(a)	Name two organisations in Northern Ireland which offer advice or courses for further learning and training options.			
		1	[1]		
		2	[1]		
	(b)	Identify and explain two reasons why a person may need to update their CV (Curriculum Vitae) when applying for jobs.			
		1			
		2			
			[2]		
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1	(c)	Identify and explain two reasons why a job applicant should carry out research on the employer's business before attending an interview.		kaminer C	Only emark
		1			
2			2]		
[2]					
Total Question 3					
Total Question 3			51		
		[2			
			Tota	al Ques	tion 3
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		Section B	Exam Marks	iner Only Remark
		Answer all questions in this section.		
4	Rea	ad Source A and use it to help you answer this question.		
	(a)	Explain two ways in which a business can successfully compete against other businesses.		
		1		
		[2]	
		2		
		[2]	
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(b	Explain the benefits to an employee of being trained.	Examir Marks	ner Only Remark
	[6	·]	
		Total Q	uestion 4
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5	With reference to Source A and your own knowledge evaluate the impact on a business of trading on the Internet.	Exa Mari	aminer Only ks Remark	3
	[10	1		
		Total	Question	5
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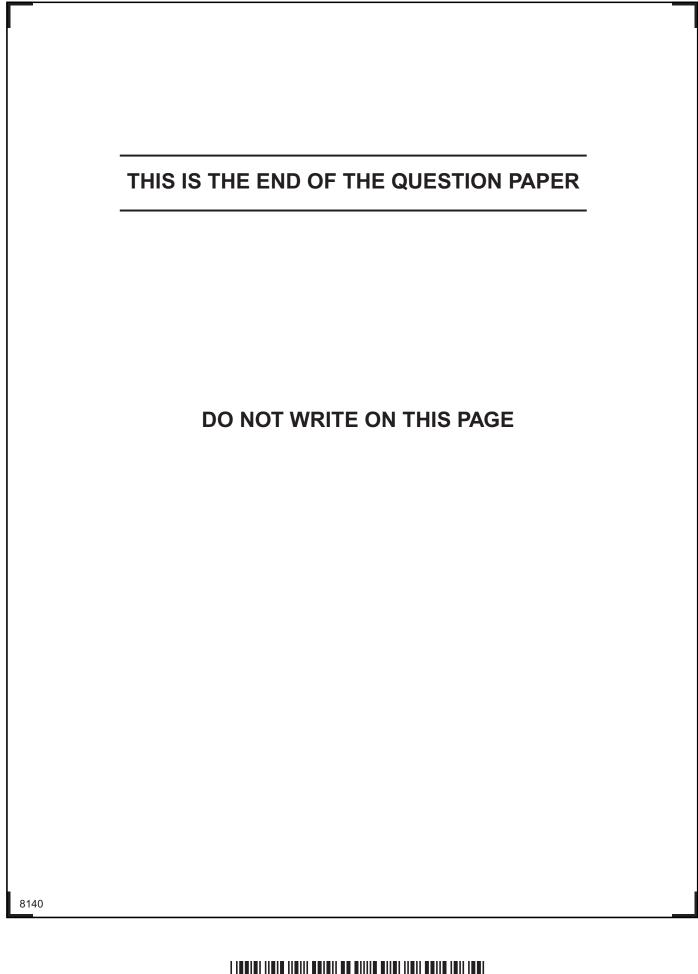
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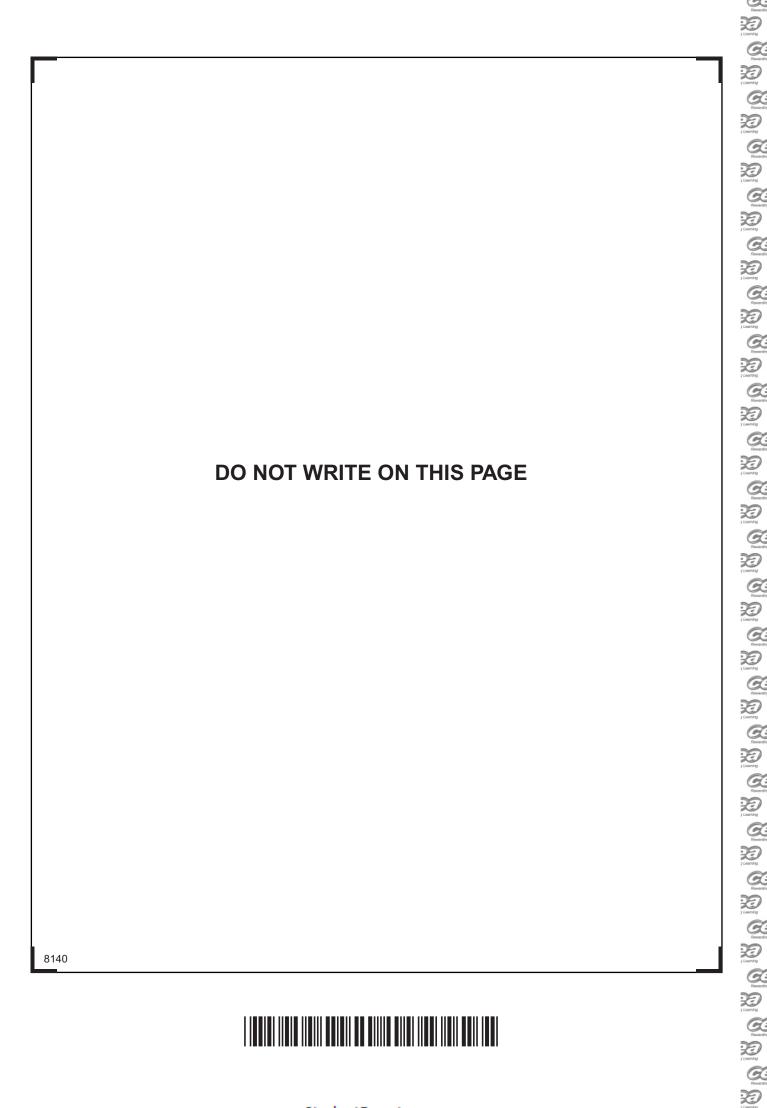
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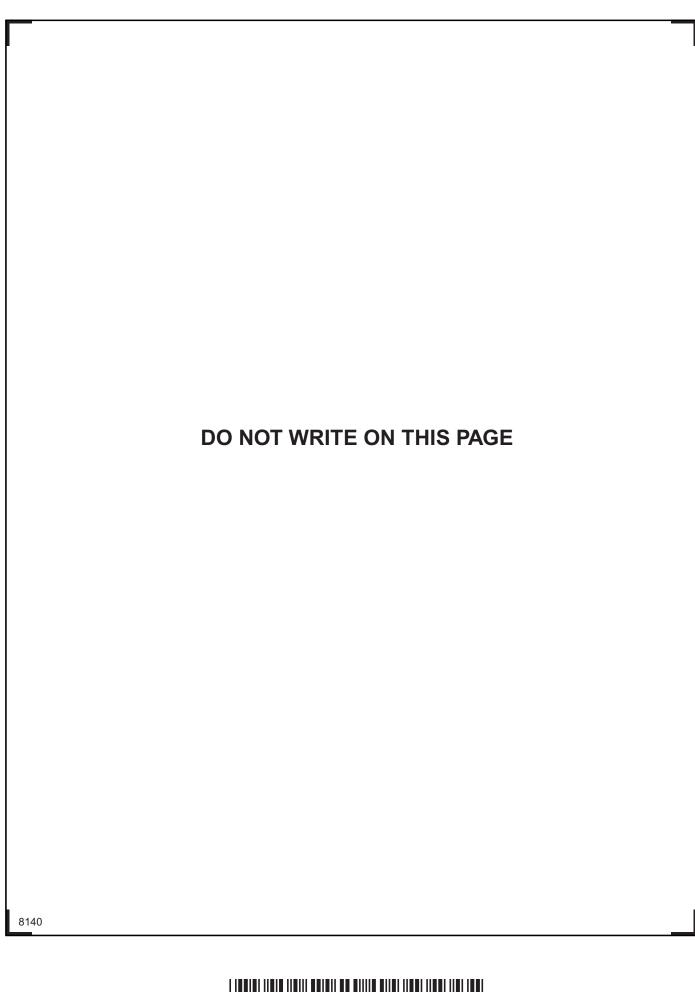




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Question Number	Marks	
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Total Marks

Examiner Number

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FRIDAY 10 MAY, MORNING

SOURCE A

Insert: Employability

For use with Questions 4 and 5.

SOURCE A

Competition Between Businesses

Businesses need to provide better quality products and services than their competitors to attract customers.

A business must value its employees so that they are continually motivated to produce their best in the workplace. As a result of this, employees need to undergo training programmes in order to update their skills in the use of modern technology so that they will become more effective in their job. This training could lead to better job satisfaction and an increase in salary for the employee.

Updated technology in the workplace will inevitably lead to an increase of sales as businesses can then trade on the Internet. They will become better known worldwide and will be able to trade 24 hours a day, 7 days a week.

On the other hand, having a worldwide market will mean that the business will face a lot of competition which may affect their sales and profit.

Source: Own Source