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| <b>Candidate<br/>forename</b> |  |  |  |  |  | <b>Candidate<br/>surname</b> |  |  |  |  |
| <b>Centre<br/>number</b>      |  |  |  |  |  | <b>Candidate<br/>number</b>  |  |  |  |  |

**OXFORD CAMBRIDGE AND RSA EXAMINATIONS**  
**GENERAL CERTIFICATE OF SECONDARY EDUCATION**  
**A591/02**  
**ECONOMICS**  
**How the Market Works**

**MONDAY 6 JUNE 2011: Morning**  
**DURATION: 1 hour**

**SUITABLE FOR VISUALLY IMPAIRED CANDIDATES**

**Candidates answer on the question paper.**

**OCR SUPPLIED MATERIALS:**

**None**

**OTHER MATERIALS REQUIRED:**

**Calculators may be used**

**A calculator may  
be used for this  
paper**

**READ INSTRUCTIONS OVERLEAF**

## **INSTRUCTIONS TO CANDIDATES**

- Write your name, centre number and candidate number in the boxes on the first page. Please write clearly and in capital letters.
- Use black ink. Pencil may be used for graphs and diagrams only.
- Read each question carefully. Make sure you know what you have to do before starting your answer.
- Write your answer to each question in the space provided. If additional space is required, you should use the lined pages at the end of this booklet. The question number(s) must be clearly shown.
- Answer **ALL** the questions.

## **INFORMATION FOR CANDIDATES**

- The number of marks is given in brackets [ ] at the end of each question or part question.
- The total number of marks for this paper is **60**.
- The quality of your written communication will be taken into account in marking your answers to the questions labelled with an asterisk [\*].

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**Answer ALL the questions.**

## **FIG.1 PLUMRITH BUSINESS AND ENTERPRISE COLLEGE**

**Plumrith Business and Enterprise College is in the tertiary sector. The Headteacher knows that there is enough money to either employ an additional English teacher or to re-equip the Economics classrooms.**

**The Headteacher has started to prepare a memo to send to the governors on this matter.**

### **MEMO**

**TO: THE GOVERNORS**

**FROM: THE HEADTEACHER**

**TOPIC: BENEFITS OF EMPLOYING NEW ENGLISH TEACHER OR RE-EQUIPPING ECONOMICS CLASSROOMS**

**English teacher:**

- improve results
- introduce more drama
- reduce class sizes

**Re-equip Economics classrooms:**

- attract more funding from local business
- improve the image as a specialist college
- improve teaching

- 1 The College would need to purchase some new desks if the re-furbishment of the Economics classroom is chosen.**
- (a) (i) Select ONE example in the table below which relates to the tertiary sector. [1]**

| <b>EXAMPLE OF THE TERTIARY SECTOR</b>     | <b>TICK</b> |
|---|-------------|
| <b>Cutting the wood to make new desks</b> |             |
| <b>Making the new desks</b>               |             |
| <b>Teaching</b>                           |             |

- (ii) The Headteacher and the Governors chose to re-equip the Economics classrooms. What was the opportunity cost of this decision?**

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**[1]**

- (iii) Explain how this decision shows the basic economic problem.**

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[2]

- (b) In re-equipping the classrooms the College has used its money as a medium of exchange. State TWO other functions of money.**

**Function 1** \_\_\_\_\_

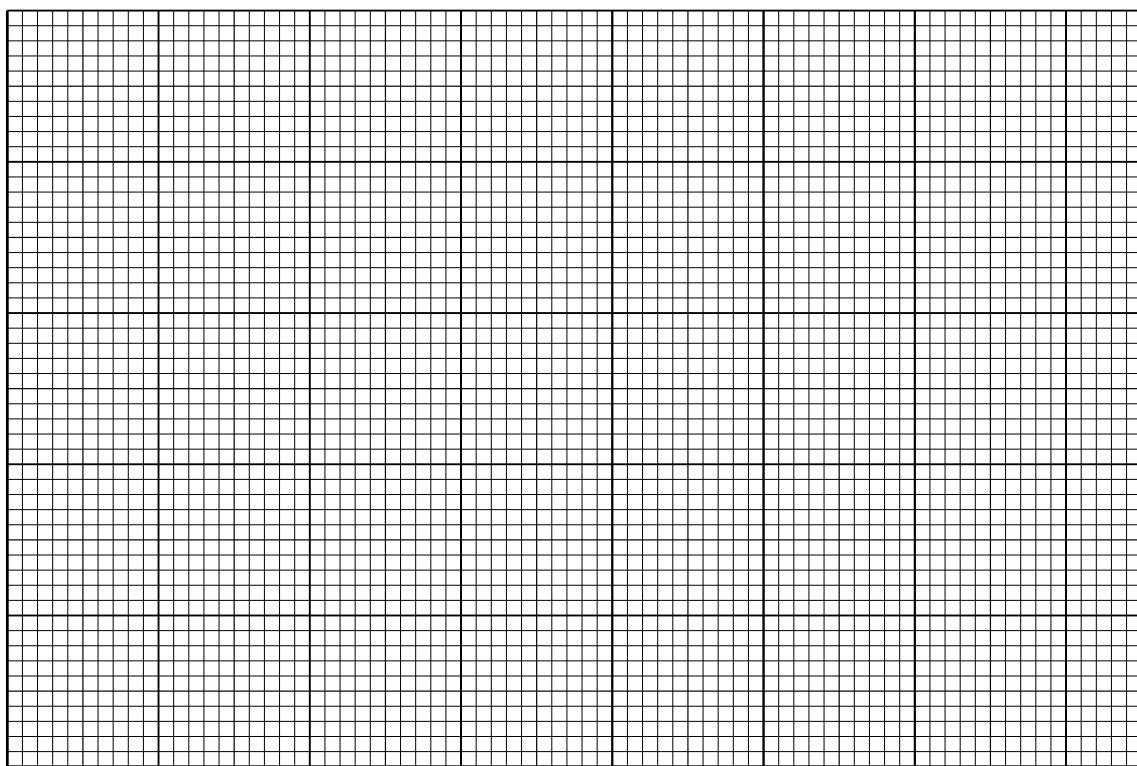
**Function 2** \_\_\_\_\_ [2]

- (c) (i) The table below shows the demand for and the supply of classroom desks.**

| PRICE (£) | DEMAND FOR DESKS | SUPPLY OF DESKS |
|-----------|------------------|-----------------|
| 60        | 20               | 100             |
| 50        | 40               | 80              |
| 40        | 60               | 60              |
| 30        | 80               | 40              |
| 20        | 100              | 20              |
| 10        | 120              | 0               |

**Using the information in the table opposite,  
draw and label a demand and supply diagram.**

**price**



**quantity of desks**

**[4]**

**(ii) What is the equilibrium:**

**price?** \_\_\_\_\_

**quantity?** \_\_\_\_\_ **[2]**

**(d)\* Discuss the factors which are likely to cause the price of classroom desks to increase.**

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[8]

## **FIG. 2 CULTHWAITE RAIL**

**Culthwaite Rail Ltd operates rail services to the Culthwaite Valley, and the surrounding area, which is situated in a National Park.**

**Jacek Padereski, the Managing Director, considers that Culthwaite Rail has come through the recent economic crisis in a good position because it had:**

- **spent money on improving its capital equipment;**
- **a good understanding of the market for its product;**
- **a monopoly of rail services in its area.**

**In 2010 its total revenue was £210 000. It carried 14 000 passengers.**

**2 (a) (i) State a factor of production which is mentioned in Fig. 2.**

**[1]**

**(ii) State ONE other factor of production.**

**[1]**

- (b) (i) Using Fig. 2, calculate the average revenue in 2010. Show your working.**

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[2]

- (ii) The demand for journeys is price inelastic. Explain how Culthwaite Rail Ltd could increase its total revenue by changing its price.**

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[2]

- (c) Culthwaite Rail Ltd operates in the private sector. State and explain TWO differences between the private and public sectors.**

**Difference 1** \_\_\_\_\_

**Explanation** \_\_\_\_\_

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**Difference 2** \_\_\_\_\_

**Explanation** \_\_\_\_\_

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**[6]**

**(d)\* Discuss the extent to which being a monopoly may benefit a firm such as Culthwaite Rail Ltd.**

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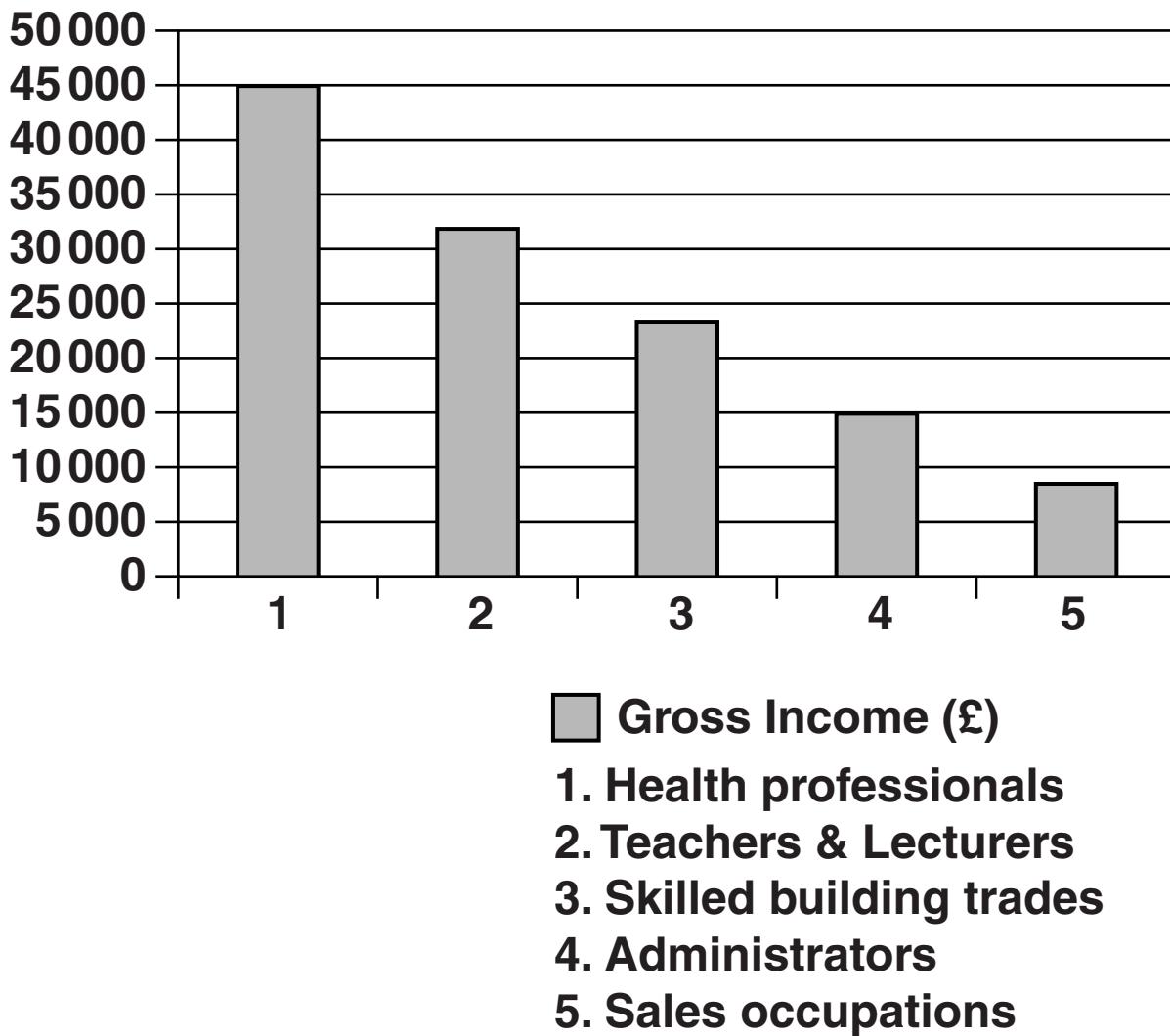
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**[8]**

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**FIG. 3 AVERAGE GROSS INCOME OF WORKERS (£)**



- 3 (a) Using Fig. 3, calculate the difference in the average gross income per year between Health professionals and Administrators. Show your working.

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[2]

- (b) (i) Using TWO of the words below, complete the sentence so that it explains what is meant by gross income.**

**DEDUCTIONS**

**NET**

**TAXES**

**TOTAL**

**Gross income is the \_\_\_\_\_**

**amount that a person receives before**

**all \_\_\_\_\_ are taken into**

**account.**

**[2]**

- (ii) In the table below, which TWO payments are taken away from gross income to give net income?**

| <b>PAYMENT</b>            | <b>TICK</b> |
|---------------------------|-------------|
| <b>Council Tax</b>        |             |
| <b>Income Tax</b>         |             |
| <b>National Insurance</b> |             |
| <b>Value Added Tax</b>    |             |

**[2]**

**(c) (i) Explain what is meant by productivity.**

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[2]

**(ii) State and explain TWO ways in which the productivity of a worker could be increased.**

**Way 1** \_\_\_\_\_

**Explanation** \_\_\_\_\_

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**Way 2** \_\_\_\_\_

**Explanation** \_\_\_\_\_

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**[4]**

**(d)\* Discuss the reasons why doctors are paid more than nurses.**

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[8]

**Paper Total [60]**

**Additional answer space. If you use this space please make sure you number your answers carefully.**

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