

71
Candidate Null

General Certificate of Secondary Education 2013

Business and Communication Systems

Unit 2: The Business Environment

[GBC21]

TUESDAY 25 JUNE, MORNING



TIME

1 hour.

INSTRUCTIONS TO CANDIDATES

Write your Centre Number and Candidate Number in the spaces provided at the top of this page.

Write your answers in the spaces provided in this question paper. Answer **all three** questions.

There should be enough space for your answers. If you do require more space, you may complete your answers on the extra lined pages at the back of this booklet.

INFORMATION FOR CANDIDATES

The total mark for this paper is 75.

Figures in brackets printed down the right-hand side of pages indicate the marks awarded to each question or part question. Quality of written communication will be assessed in questions **2(d)** and **3(e)**.

For Examiner's use only				
Question Number	Marks			
1				
2				
3				

l Total l	
Manie	
Marks	

em _l ma	wn's Bread plc is a bakery selling speciality breads and pastries. It ploys over 130 staff and has an extensive distribution network. The nagement hope to expand and relocate to a new site, with plans to d a state-of-the-art manufacturing facility.	Marks
(a)	What type of ownership is Brown's Bread plc?	
		_ [1]
(b)	Explain one advantage and one disadvantage of this type of ownership.	
	Advantage:	
		_
	Disadvantage:	
		[4]
(c)	Identify and explain one aim Brown's Bread plc is likely to have.	
(0)		
		_ [2]

(i)	Identify and explain two methods of recruitment.	
	1	
	2	
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		[4]
(ii)	Recommend the most suitable method of recruitment for a secretary in the new branch.	
		[1]
(iii)	Identify and explain two methods of selection.	
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		[4]
(iv)	Recommend the most suitable method of selection for a secreta in the new branch.	ry
		[1]

(e)	The	e new secretary will need some training.		Examin Marks	er Only Remark
	(i)	Identify one type of on-the-job training for the new secretary.			
			[1]		
	(ii)	Explain one advantage and one disadvantage of using on-the-j training.	ob		
		Advantage:			
		Disadvantage			
		Disadvantage:	_		
			[4]		

(a)		rick would like to improve the methods of communication curren	tly
		d in Wonderful Magical Toys.	
	(1)	Explain what is meant by "internal communication".	
			[2]
	(ii)	Explain what is meant by "external communication".	
	(,		
			[2]
	/:::\		
	(111)	Identify and explain three methods of external communication that Wonderful Magical Toys could use.	
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		[2]
poc	e ICT director is calling a meeting to discuss the consequences or communication within Wonderful Magical Toys. He plans to use to create an agenda before the meeting.	
(i)	Identify one software application he would find useful.	
		[1]
(ii)	Explain one advantage and one disadvantage of using this software application.	
	Advantage:	
	Disadvantage:	
		[4]

Evaluate the impact that ICT could have on Wonderful Magical Toys communications.		Examine Marks
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	[8]	
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(a)	(i)	Explain and give an example of what is meant by "primary		
(α)	(')	research".		
			[3]	
	(ii)	Explain and give an example of what is meant by "secondary research".		
		Toodaron .		
			[3]	
			[3]	
(b)	ldei			
(b)		ntify and explain two methods of promotion that Jazzy Jewellery		
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(b)	1	ntify and explain two methods of promotion that Jazzy Jewellery ld use.	/ 	

Jane is aware that all products have a life cycle. Describe two start of the product life cycle.	Marks
1	
2	
	[4]
Jane needs to think about pricing her jewellery. Define the following policing	ng
pricing policies.	
Value-based pricing:	
Competitor-based pricing:	
Competitor-based pricing.	
Cost-plus pricing:	
	[6]

Evaluate the impact a website is likely to have on Jazzy Jewellery	M:	xamine arks
	[8]	

Extra page if required	ļ	Examin	er Only
		Marks	Remark
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