

Write your name here

Surname

Other names

Edexcel
Functional Skills

Centre Number

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Candidate Number

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English

Level 2

Component 2: Reading

14–18 November 2011

Time: 45 minutes

Paper Reference

E202/01

You may use a dictionary.
You do not need to write in sentences.

Total Marks

My signature confirms that I will not discuss the content of the test with anyone until the end of the 5 day test window.

Signature: _____

Instructions

- Use **black** ink or ball-point pen.
- **Fill in the boxes** at the top of this page with your name, centre number and candidate number.
- Sign the declaration.
- Answer **all** questions.
- Answer the questions in the spaces provided
– *there may be more space than you need.*

Information

- The total mark for this paper is 25.
- The marks for **each** question are shown in brackets
– *use this as a guide as to how much time to spend on each task.*

Advice

- Read each task carefully before you start to answer it.
- Keep an eye on the time.
- Try to answer every question.
- Check your answers if you have time at the end.

Turn over ►

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SECTION A

Read Text A and answer questions 1–6.

Text A

You read the following newspaper article.

A boot full of cash

The number of car boot sales taking place across the UK has risen by 25 per cent in one year. More than 400 new car boot sales have been added to www.sellall.com, an online car boot sale directory, in the first three months of this year.

The influence of TV programmes that show how to turn unwanted possessions into cash and how to seek out a bargain may be the reason why car boot sales have increased in popularity. People have realised that the ‘junk’ in their attic could be sold for more than £500.

Bernard Harper runs a car boot sale and charges £10 for a stall. He said that a year or so ago the car boot sale was less busy but in the last six months there has been a 30 to 40 per cent rise in the number of visitors. Mr Harper added, “I think a car boot sale is the best way to raise some extra cash. What’s on sale here is good quality stuff and there are always plenty of buyers. Why go to a soulless shopping centre when you could be strolling around my stalls in the sunshine, hassle-free?”

Chris Rudd, who runs the Sellall website said, “We had just over two thousand car boot sales listed last year but this year the number has risen to around 2,500. Car boot sales are great for both buyers and sellers. Buyers are certain to pick up a bargain and, for sellers, it costs little to rent a stall.”

Mr Rudd insists car boot sales will continue to grow in popularity because buying second-hand goods on the internet is much more expensive and you don’t know who the seller really is. “A few of my mates thought they got a bargain only to find they’ve been ripped off,” Mr Rudd concludes. “You just can’t trust people on the internet.”



1 What is the **main** purpose of Text A?

You do **not** need to write in sentences.

.....

.....

(Total for Question 1 = 1 mark)

Answer questions 2 to 3 with a cross in a box ☒. If you change your mind about an answer, put a line through the box ☒ and then mark your new answer with a cross ☒.

2 In the UK, car boot sales have increased in one year by:

- A 10 per cent
- B 25 per cent
- C 30 per cent
- D 40 per cent

(Total for Question 2 = 1 mark)

3 Bernard Harper states that:

- A 6 months ago his car boot sale became less busy
- B 3 months ago more people visited his car boot sale
- C a year ago fewer people visited his car boot sale
- D a year ago his car boot sale became busier

(Total for Question 3 = 1 mark)



4 According to Text A, give **two** reasons why car boot sales are more popular.

You do **not** need to write in sentences.

1

.....

2

.....

(Total for Question 4 = 2 marks)

5 Place a tick in the correct column for **each** of the six statements to show which are presented in the article as facts and which are opinions.

	Fact	Opinion
Bernard Harper charges £10 for a stall		
TV programmes show how to turn unwanted possessions into cash		
Car boot sales will continue to grow in popularity		
A car boot sale is the best way to earn extra money		
sellall.com lists car boot sales		
There are around 2500 car boot sales listed on sellall.com		

(Total for Question 5 = 3 marks)



6 Give **two** examples from Text A that show bias.

You do **not** need to write in sentences.

1

.....

2

.....

(Total for Question 6 = 2 marks)

TOTAL FOR SECTION A = 10 MARKS



SECTION B

Read Text B and answer questions 7–11.

Text B

You find the following information in a magazine.

ITEMS TO SELL?

Chris Barnes has been selling his unwanted goods at car boot sales for years and has plenty of advice to give newcomers.

To start with, Chris suggests finding a car boot sale that specialises in the kind of items you want to sell. "If you don't have any antiques to sell then don't choose a site that has lots of specialist antique stalls!"

He goes on to say that you'll make more money if you're really well organised: "Arrive early so you can get the best spot - these are often near to the entrance or by food stalls. Take a sturdy, collapsible table and a ground sheet to lay out your items."

"I don't put prices on my goods as I've found out that people may pay more than I expected. Make sure what you are selling looks attractive - it's the key to getting the best prices," claims Chris. "And don't forget, if you set up before the other sellers you are more likely to catch people before they have spent their money."

Display your best-selling items, such as DVDs, CDs and electrical items, on the table where people can see them and put general 'junk' in boxes for people to rummage around in. Clothes look so much better when hung from hangers on a clothes rail.

At the end of the day, be prepared to drop your prices if items are not selling – the last thing you'll want to do is take the stuff back home with you!



7 What is the **main** purpose of Text B?

You do **not** need to write in sentences.

.....
.....

(Total for Question 7 = 1 mark)

8 Give **three** features of Text B that help to convey information.

You do **not** need to write in sentences.

1

.....

2

.....

3

.....

(Total for Question 8 = 3 marks)

9 State **two** benefits from Text B of arriving early at a car boot sale.

1

2

(Total for Question 9 = 2 marks)



10 According to Text B, what might you consider if items are not selling?

You do **not** need to write in sentences.

.....
.....

(Total for Question 10 = 1 mark)

11 Your friend has items to sell at a car boot sale.

Apart from getting there early, which **three** pieces of advice from Text B would you give your friend about selling items at a car boot sale?

You do **not** need to write in sentences.

1

.....

2

.....

3

.....

(Total for Question 11 = 3 marks)

TOTAL FOR SECTION B = 10 MARKS



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SECTION C

Read Text C and answer questions 12–14.

Text C

You search the internet for car boot sales in your area:

Ad 1 – Market Green Car Boot Sale

Contact no. 07961 757668

How to find it: click [here](#) to see a map of the area

Held on: Sundays (1st and 3rd Sunday of the month)

Seller start time: 06.00am

Buyers arrive from: 07.00am

Seller site fee: £15 full day

Additional information: All sellers welcome, variety of stalls offering local crafts.

Ad 2 – Lagdale Rovers FC Car Boot Sale

Contact no. 07761 73222

How to find it: click [here](#) to see a map of the area

Held on: Sundays all year round

Seller start time: 06.00am

Buyers arrive from: 07.00am

Seller site fee: £10 full day

Additional information: Well established, over 1,000 visitors, covered areas and lighting; variety of items sold + vintage jewellery and CDs a speciality.

Ad 3 – Datford Cricket Ground Car Boot Sale

Contact no. 07761 903881

How to find it: click [here](#) to see a map of the area

Held on: Sundays from April to October

Seller start time: 05.00am

Buyers arrive from: 06.00am

Seller site fee: £12.00 full day

Additional information: Well established, all sellers welcome, over 1,000 visitors, local produce on sale.



12 A friend is hoping to sell a variety of unwanted items every weekend in March. Which car boot sale is the best option?

Remember to give the **number** of the advert in your answer.

You do **not** need to write in sentences.

.....

.....

(Total for Question 12 = 1 mark)

13 A family member would like to sell home-grown produce during the summer months. Which car boot sale would you recommend?

Remember to give the **number** of the advert in your answer.

You do **not** need to write in sentences.

.....

.....

(Total for Question 13 = 1 mark)

Question 14 begins on the next page.



14 Consider the information provided in Text C. Based on this information, which car boot sale would you choose if you want to sell items?

Give **three** reasons. Your reasons **must** refer **only** to the advert you choose.

Remember to give the **number** of the advert in your answer.

You do **not** need to write in sentences.

Number of advert:

Reason 1

.....
.....

Reason 2

.....
.....

Reason 3

.....
.....

(Total for Question 14 = 3 marks)

TOTAL FOR SECTION C = 5 MARKS
TOTAL FOR PAPER = 25 MARKS

