

Mark Scheme (Results)

July 2011

Functional Skills English

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Section A

Question Number	Answer	Mark
1	C - advertise the Marchbank car boot sale	(1)

Question Number	Answer	Mark
2	B – outdoor and undercover pitches	(1)

Question Number	Answer	Mark
3	D – It rents tables for £1 each.	(1)

Question	Answer	Mark
Number		
4	Animals	
	One mark for the correct answer.	(1)

Question Number	Answer	Mark
5	Accept any reasonable answer about how the writer presents information based on the text up to a maximum of two marks. Answers may include: • title and sub-headings • short /different sections • block capitals /different sizes of font / bold • 'information for sellers' in a box / important information in a box • bullet points • centred text	(2)

Question Number	Answer	Mark
6	Accept any reasonable answer about hiring an undercover pitch based on the text up to a maximum of two marks.	
	 Answers may include: cost pay cash on the day / pay by credit card in advance must be set up by 6.45am latest 	(2)
	advisable to pre-book	(2)

Question Number	Answer	Mark
7	Accept any reasonable answer about referring to why Marchbank farm would be a suitable place to take children based on the text up to a maximum of two marks. Answers may include:	(2)

Section B

Question Number	Answer	Mark
8	B – To explain why car boot sales have become more popular.	(1)

Question Number	Answer	Mark
9	B - make items visible C - arrange items neatly	
	One mark for each correct answer.	(2)

Question Number	Answer	Mark
10	 the credit crunch / people feeling less well off (1) people more conscious of recycling / people less willing to just throw things away (1) looking for bargains (1) (selling unwanted items to) make extra cash (1) selling unwanted items because people don't want to throw away unwanted items (1) 	(2)
	One mark for each correct answer, up to a maximum of two marks.	

Question Number	Answer	Mark
11	Accept any reasonable answer about what you would advise a friend to have with them on the day of a car boot sale based on the text up to a maximum of two marks. Answers include: • picnic • (enough) change	
	carrier bagslabels / posters	(2)

Question Number	Answer	Mark
12	find out the weather forecast	
	One mark for a correct answer.	(1)

Question Number	Answer	Mark
13	Accept any reasonable answer about how to deal with buyers at a car boot sale based on the text up to a maximum of two marks. Answers may include: • be willing to listen to reasonable offers / don't be bullied into giving things away for nothing • let buyers browse in peace / don't try the hard sell as soon as they pick up an item / don't be too pushy / let them approach you • smile	
	be politethank the buyers	(2)

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