Surname	Other n	ames
Edexcel Principal Learning	Centre Number	Candidate Number
Manufacturi Design	ng and P	roduct
Unit 1: Introduction	to Manufactu	ring
= 0 : 0 : :		ring Paper Reference MP101/01

Instructions

- Use **black** ink or ball-point pen.
- **Fill in the boxes** at the top of this page with your name, centre number and candidate number.
- Answer **all** questions.

Information

- The total mark for this paper is 30.
- The marks for **each** question are shown in brackets
 - use this as a guide as to how much time to spend on each question.

Advice

- Read each question carefully before you start to answer it.
- Keep an eye on the time.
- Try to answer every question.
- Check your answers if you have time at the end.

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Turn over ▶

PEARSON

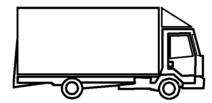
ALL questions must be answered with a cross in a box \boxtimes . If you change your mind about an answer, put a line through the box \boxtimes and then mark your new answer with a cross \boxtimes .

1 Which manufacturing business process is involved with ensuring products are kept securely in a warehouse?

Α	Distribution	×
В	Accounts	X
C	Maintenance	X
D	Storage	X

(Total for Question 1 = 1 mark)

2 The drawing below shows a lorry.



This type of vehicle is designed for:

Α	marketing	×
В	storage	×
C	distribution	×
D	packaging	X

(Total for Question 2 = 1 mark)

3 Which manufacturing business process is involved with promoting products to customers?

Α	Storage	×
В	Accounts	×
С	Maintenance	×
D	Marketing	×

(Total for Question 3 = 1 mark)

4	Which manufacturing business process would a manufacturer use to ensure
	production machinery is working effectively?

Α	Maintenance	×
В	Sales	×
С	Ordering	×
D	Accounts	×

(Total for Question 4 = 1 mark)

5 Which **one** of the following is an example of a manufacturing business process for a car manufacturer?

Α	Cleaning the offices	×
В	Filling the drinks machines	×
С	Security patrols	×
D	Ordering parts	×

(Total for Question 5 = 1 mark)

6 A large manufacturer in a community creates wealth.

This can cause:

Α	long-term unemployment to rise	\boxtimes
В	spin-off industries to develop	\boxtimes
С	redundancies to increase	\boxtimes
D	investment to reduce	\boxtimes

(Total for Question 6 = 1 mark)

7 Changes to availability of local labour force is a(n):

Α	maintenance issue	×
В	distribution issue	×
C	social issue	×
D	environmental issue	×

(Total for Question 7 = 1 mark)

8 The financial cost of deploying staff for a manufacturing business is a	(n):
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A	economic issue	×
В	social issue	×
С	environmental issue	×
D	production issue	×

(Total for Question 8 = 1 mark)

9 A company that is profitable should use the wealth created for:

Α	disinvestment	×
В	reinvestment	×
С	increasing competitor prices	×
D	decreasing competitor prices	×

(Total for Question 9 = 1 mark)

10 A large bakery reduces its emissions.

Emissions reduction is a(n):

A	labour issue	×
В	storage issue	×
С	employment issue	×
D	environmental issue	X

(Total for Question 10 = 1 mark)

11 A successful manufacturing enterprise is likely to support:

Α	staff development	×
В	staff disputes	×
С	staff absences	×
D	staff lateness	×

(Total for Question 11 = 1 mark)

12	Which ma	anufacturing	sub-sector	produces bid	cycle frames?

Α	Food and drink	\boxtimes
В	Processing and print	×
С	Engineering manufacture	×
D	Textile and clothing	×

(Total for Question 12 = 1 mark)

13 Which product belongs to the chemicals, polymers and pharmaceuticals sub-sector?

Α	Fertiliser	\boxtimes
В	Agricultural machinery	\boxtimes
C	Intelligent fabrics	×
D	Wind turbines	×

(Total for Question 13 = 1 mark)

14 Which product belongs to the food and drink sub-sector?

Α	Drinks bottle	X
В	Skimmed milk	X
С	Plastic bag	X
D	Steel can	×

(Total for Question 14 = 1 mark)

15 Which manufacturing sub-sector produces chocolate bars?

Α	Engineering manufacture	×
В	Processing and print	\boxtimes
С	Food and drink	×
D	Textile and clothing	×

(Total for Question 15 = 1 mark)

16	Which	manufactu	iring s	sub-sector	produces	baseball	caps?
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A	Engineering manufacture	×
В	Processing and print	×
C	Food and drink	×
D	Textile and clothing	×

(Total for Question 16 = 1 mark)

17 A manufacturer working in the processing and print sub-sector would produce:

A	newspapers	×
В	radiators	X
C	polymers	×
D	petrol	×

(Total for Question 17 = 1 mark)

18 A soft drinks manufacturer reduces its prices because of competitor pricing.

This is a(n):

Α	social issue	X
В	economic issue	X
С	environmental issue	×
D	supply issue	×

(Total for Question 18 = 1 mark)

19 An electrical component manufacturer uses copper in its products.

If the cost of copper increases, this would normally lead to an:

Α	increase in emissions	×
В	increase in prices	×
С	increase in delivery times	×
D	increase in product range	×

(Total for Question 19 = 1 mark)

20	A yoghurt	manufacturer	uses milk from	a cheaper	supplier.
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If it sells the yoghurt at the same price this will result in:

Α	decreased profit	×
В	decreased supplies	×
С	increased profit	X
D	increased supplies	X

(Total for Question 20 = 1 mark)

21 A battery manufacturer increases the price of its products.

What would be the most likely consequence of increased prices?

Α	Increased sales	X
В	Decreased sales	×
C	Increased packaging	\boxtimes
D	Decreased packaging	×

(Total for Question 21 = 1 mark)

22 A vacuum cleaner manufacturer is considering introducing a new product.

Which **one** of the following is a direct cost that the manufacturer must consider?

Α	Administration	\boxtimes
В	Cleaning	X
С	Tooling	×
D	Catering	×

(Total for Question 22 = 1 mark)

23 Products manufactured in different parts of the world are available to buy in the UK.

This is an example of:

Α	spin-off industries	×
В	reinvestment	×
C	professional development	×
D	worldwide competition	×

(Total for Question 23 = 1 mark)

24 Manufacturing companies that only trade within the UK need to be aware of:

Α	international laws	×
В	international holidays	×
C	international temperatures	×
D	international exchange rates	X

(Total for Question 24 = 1 mark)

25 The direct costs of producing an umbrella are:

Materials 35p

Wages 12p

Other production costs 8p

What is the total direct cost of producing an umbrella?

A	43p	×
В	45p	×
C	53p	×
D	55p	×

(Total for Question 25 = 1 mark)

26 The cost of producing one tube of toothpaste is £0.08

What is the total cost of producing 200 tubes of toothpaste?

Α	£0.80	×
В	£1.60	×
С	£8.00	×
D	£16.00	X

(Total for Question 26 = 1 mark)

27 The fixed cost for producing 300 pencils is £15

What is the fixed cost of making one pencil?

Α	£2	X
В	£15	X
С	£20	×
D	£50	×

(Total for Question 27 = 1 mark)

28 The total cost of producing cakes consists of fixed and variable costs. These are shown on the graph below.

Total costs

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Using the information from the graph, what is the variable cost of producing one cake?

Α	£1.00	×
В	£1.50	×
С	£2.00	×
D	£2.50	×

(Total for Question 28 = 1 mark)

29 The total cost of making 200 pencils is £15

If the fixed costs are £5.00 what is the variable cost of making one pencil?

Α	£0.02	×
В	£0.05	×
С	£0.15	X
D	£10.00	×

(Total for Question 29 = 1 mark)

30 The profit margin on a tin of soup is 20%.

The selling price of each tin is £0.50

If 100 tins are sold what would the total profit be?

Α	£1.00	X
В	£10.00	×
С	£20.00	×
D	£50.00	X

(Total for Question 30 = 1 mark)

TOTAL FOR PAPER = 30 MARKS

