## MARK SCHEME for the 2004 question paper

## CAMBRIDGE INTERNATIONAL DIPLOMA IN ICT

## 5181 Core, maximum mark 100

This mark scheme is published as an aid to teachers and students, to indicate the requirements of the examination. It shows the basis on which Examiners were initially instructed to award marks. They do not indicate the details of the discussions that took place at an Examiners' meeting before marking began. Any substantial changes to the mark scheme that arose from these discussions will be recorded in the published Report on the Examination.

All Examiners are instructed that alternative correct answers and unexpected approaches in candidates' scripts must be given marks that fairly reflect the relevant knowledge and skills demonstrated.

Mark schemes must be read in conjunction with the question papers and the Report on the Examination.

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## CAMBRIDGE INTERNATIONAL DIPLOMA Foundation Level

| MARK SCHEME |
| :---: |
| MAXIMUM MARK: 100 |
| PAPER: 5181/A |
| ICT (Core) |

Printout of the e-mail prepared and ready to send to autoresponder

## Check the send to address: design.h@ucles.org.uk Check the subject line ICTCOREX <br> Check the body text for I have saved the files.

Allow only one data entry error in text but none in the address line or subject line Check for candidate name and today's date


Hothouse Design
Hothouse Design (UK) Ltd
1 Hills Road
Cambridge
CB1 2EU
England

## <todays date> <br> AB Kauno Audimas <br> Taikos 91 <br> This line only 24 point <br> Alyties sans-serif font centre aligned Lietuva <br> Hothouse Design Office Supplies

Dear Sir,
Thank you for requesting a quotation for the office supplies listed on the attached document.
We would be pleased to supply you with the goods and as a special introductory offer we will charge nothing for the post and packing on these items, providing you place your order with us within the next fourteen working days.

We would also like to draw your attention to our range of computer consumables which are probably the cheapest branded products available at the current time. For many brands we can offer bulk discount prices which are better that those offered to you by the manufacturers.

If you wish to take advantage of this offer, or indeed have any questions, please contact Radhika Tamaiya, or any of our sales team at the above address.

Yours sincerely

## A. Student




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## CAMBRIDGE INTERNATIONAL DIPLOMA Foundation Level

| MARK SCHEME |
| :---: |
| MAXIMUM MARK: 100 |
| PAPER: 5181/B |
| ICT (Core) |

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Allow only one data entry error in text but none in the address line or subject line Check for candidate name and today's date


Thank you for your recent memo. Attached is a copy of the sales details for this client for the month of May. This breakdown shows all the elements of the account which may need rearranging to list them into departments.

This should help the new marketing manager to develop the right strategies for developing new client accounts. It is important to show him the range of products that we can offer to clients and try to encourage his team to offer all of these services to each of the recenty acquired accounts.

If you think it would be useful for me to meet he new marketing manager, please let me know with suggested dates and time and $I$ will check my diary. It is worth noting that I am not the office on mesday, Thursday or Friday next week.


Deleted from here,
'I can be reached on extension 6723.'


## Memo



To: Managing Director
Date: <Today's date>
Subject: Details of the client's account
Thank you for your recent memo. Attached is a copy of the sales details for this client for the month of May. This breakdown shows all the elements of the account which may need rearranging to list them into departments.

This should help the new marketing manager to develop the right strategies for developing new client accounts. It is important to show him the range of products that we can offer to clients and try to encourage his team to offer all of these services to each of the recently acquired accoun

If you think it would be useful for me to meet the new marketir please let me know with suggested dates and times and I will chec It is worth noting that $I$ am not in the office on Wednesday, Friday next week.

All body text 14 point serif font fully justified single line spacing


Check column widths to ensure no data is hidden Data includes labels

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| Day | Month | Item | Cost | Number | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | May | Brochure design | 340 | 1 | =D2*E2 |
| 2 | May | Office refurbishment | 17420 | 1 | =D3*E3 |
| 3 | May | Webpage design | 85 | 1 | =D4*E4 |
| 4 | May | Brochure design | 360 | 1 | =D5*E5 |
| 4 | May | Printing | 0.05 | 400 | =D6*E6 |
| 7 | May | Webpage design | 80 | 1 | =D7*E7 |
| 9 | May | Printing | 0.03 | 3000 | =D8*E8 |
| 9 | May | Distribution | 0.02 | 3000 | =D9*E9 |
| 10 | May | Website Hosting | 14 | 100 | =D10*E10 |
| 11 | May | Distribution | 0.18 | 350 | =D11*E11 |
| 12 | May | Webpage design | 80 | 2 | =D12*E12 |
| 13 | May | ICT consultancy | 450 | 1 | =D13*E13 |
| 23 | May | Brochure design | 200 | 2 | =D14*E14 |
| 23 | May | Printing | 0.03 | 2400 | =D15*E15 |
| 23 | May | Distribution | 0.03 | 1400 | =D16*E16 |
| 29 | May | Automation project | 4500 | 1 | =D17*E17 |
| 30 | May | Poster Design | 450 | 1 | =D18*E18 |
| 30 | May | Printing | 0.18 | 1000 | =D19*E19 |
|  |  |  |  |  | $=\operatorname{SUM}(F 2: F 19)$ |
| Formulae - for this column \& SUM |  |  |  |  |  |
| Formulae must be used and produce correct results |  |  |  |  |  |
| Formulae must include cell referencing or named references |  |  |  |  |  |
| Different formulae/methods may be applied but results must be correct (see previous page) |  |  |  |  |  |

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[^0]:    - CIE will not enter into discussion or correspondence in connection with these mark schemes.

