## CIMA

## Management Accounting Pillar

Managerial Level Paper

## P1 - Management Accounting Performance Evaluation

## 22 November 2005 - Tuesday Morning Session

## Instructions to candidates

> | You are allowed three hours to answer this question paper. |
| :--- |
| You are allowed 20 minutes reading time before the examination begins |
| during which you should read the question paper, and if you wish, make |
| annotations on the question paper. However, you will not be allowed, under |
| any circumstances, to open the answer book and start writing or use your |
| calculator during this reading time. |
| $\begin{array}{l}\text { You are strongly advised to carefully read ALL the question requirements } \\ \text { before attempting the question concerned (that is, all parts and/or sub- } \\ \text { questions). The requirements for the questions in Section C are contained in } \\ \text { a dotted box. }\end{array}$ |

Answer the ONE compulsory question in Section A. This is comprised of 20 sub-questions and is on pages 2 to 11 .

Answer all SIX compulsory sub-questions in Section B on pages 12 and 13.
Answer ONE of the two questions in Section C on pages 14 and 15.
Maths Tables and Formulae are provided on pages 17 to 21. These pages are detachable for ease of reference.

Write your full examination number, paper number and the examination subject title in the spaces provided on the front of the examination answer book. Also write your contact ID and name in the space provided in the right hand margin and seal to close.

Tick the appropriate boxes on the front of the answer book to indicate which questions you have answered.

## Instructions for answering Section A:

The answers to the twenty sub-questions in Section A should ALL be written in your answer book.

Your answers should be clearly numbered with the sub-question number then ruled off, so that the markers know which sub-question you are answering. For multiple choice questions, you need only write the sub-question number and the letter of the answers option you have chosen. You do not need to start a new page for each sub-question.

For sub-questions 1.11, 1.12, 1.13, 1.15, 1.17 and 1.18 you should show your workings as marks are available for the method you use to answer these subquestions.

## Question One

## The following data are given for sub-questions 1.1 and 1.2 below.

The following data relate to a manufacturing company. At the beginning of August there was no inventory. During August 2,000 units of product $X$ were produced, but only 1,750 units were sold. The financial data for product $X$ for August were as follow:

|  | $£$ |
| :--- | ---: |
| Materials | 40,000 |
| Labour | 12,600 |
| Variable production overheads | 9,400 |
| Fixed production overheads | 22,500 |
| Variable selling costs | 6,000 |
| Fixed selling costs | $\underline{19,300}$ |
| Total costs for X for August | $\underline{109,800}$ |

1.1 The value of inventory of $X$ at 31 August using a marginal costing approach is

A $£ 6,575$

B $£ 7,750$
C $£ 8,500$
D £10,562
1.2 The value of inventory of $X$ at 31 August using a throughput accounting approach is

A $£ 5,000$
B $£ 6,175$
C $£ 6,575$
D $£ 13,725$
1.3 A company has a budget to produce 5,000 units of product $B$ in December. The budget for December shows that for Product B the opening inventory will be 400 units and the closing inventory will be 900 units. The monthly budgeted production cost data for product $B$ for December is as follows:

> | Variable direct costs per unit | $£ 6 \cdot 00$ |
| :--- | ---: |
| Variable production overhead costs per unit | $£ 3.50$ |
| Total fixed production overhead costs | $£ 29,500$ |

The company absorbs overheads on the basis of the budgeted number of units produced.
The budgeted profit for product $B$ for December, using absorption costing, is

A $£ 2,950$ lower than it would be using marginal costing.
B $£ 2,950$ greater than it would be using marginal costing.
C $£ 4,700$ lower than it would be using marginal costing.
D $£ 4,700$ greater than it would be using marginal costing.
1.4 $Y$ has set the current budget for operating costs for its delivery vehicles, using the formula described below. Analysis has shown that the relationship between miles driven and total monthly vehicle operating costs is described in the following formula:

$$
y=£ 800+£ 0 \cdot 0002 x^{2}
$$

where
$y$ is the total monthly operating cost of the vehicles, and
$x$ is the number of miles driven each month
The budget for vehicle operating costs needs to be adjusted for expected inflation in vehicle operating costs of $3 \%$, which is not included in the relationship shown above.

The delivery mileage for September was 4,100 miles, and the total actual vehicle operating costs for September were $£ 5,000$.

The total vehicle operating cost variance for September was closest to
A £713 Adverse
B $£ 737$ Adverse

C £777 Adverse
D $£ 838$ Adverse
1.5 The CIMA official definition of the "variable production overhead efficiency variance" is set out below with two blank sections.
"Measures the difference between the variable overhead cost budget flexed on
$\qquad$ and the variable overhead cost absorbed by $\qquad$ ."

Which combination of phrases correctly completes the definition?

## Blank 1

A actual labour hours
B standard labour hours
C actual labour hours
D standard labour hours

Blank 2
budgeted output
budgeted output
output produced
output produced

## The following data are given for sub-questions 1.6 to 1.8 below.

 The following data relate to Product $Z$ and its raw material content for September.| Budget |  |
| :--- | :--- |
| Output | 11,000 units of $Z$ |
| Standard materials content | 3 kg per unit at $\$ 4 \cdot 00$ per kg |


| Actual |  |
| :--- | :--- |
| Output | 10,000 units of $Z$ |
| Materials purchased and used | $32,000 \mathrm{~kg}$ at $\$ 4 \cdot 80$ per kg |

It has now been agreed that the standard price for the raw material purchased in September should have been $\$ 5$ per kg.
1.6 The materials planning price variance for September was

A \$6,000 Adverse

B $\$ 30,000$ Adverse
C $\$ 32,000$ Adverse

D \$33,000 Adverse
1.7 The materials operational usage variance for September was

A $\$ 8,000$ Adverse
B \$9,600 Adverse
C $\quad \$ 9,600$ Favourable
D $\$ 10,000$ Adverse
1.8 The materials operational price variance for September was

A $\$ 6,000$ Adverse
B $\quad \$ 6,400$ Favourable
C $\$ 30,000$ Adverse
D $\$ 32,000$ Adverse
1.9 A company operates a just-in-time purchasing and production system and uses a backflush accounting system with a single trigger point at the point of sale. A summary of the transactions that took place in June (valued at cost) is:

|  | $£$ |
| :--- | ---: |
| Conversion costs incurred | 890,000 |
| Finished goods produced | $1,795,000$ |
| Finished goods sold | $1,700,000$ |
| Conversion costs allocated | 840,000 |

The two items debited to the cost of goods sold account in June would be

|  | $£$ |  | $£$ |
| :---: | :---: | :---: | :---: |
| A | 890,000 | and | 95,000 |
| B | $1,700,000$ | and | 50,000 |
| C | $1,700,000$ | and | 95,000 |
| D | $1,795,000$ | and | 50,000 |

(2 marks)
1.10 Division $Y$ has reported annual operating profits of $£ 40 \cdot 2$ million. This was after charging £6 million for the full cost of launching a new product that is expected to last three years. Division $Y$ has a risk adjusted cost of capital of $11 \%$ and is paying interest on a substantial bank loan at $8 \%$. The historical cost of the assets in Division Y, as shown on its balance sheet, is $£ 100$ million, and the replacement cost has been estimated at $£ 172$ million.

Ignore the effects of taxation.
The EVA ${ }^{\circledR}$ for Division $Y$ is
A $£ 23 \cdot 28$ million
B $£ 25 \cdot 28$ million
C $£ 29 \cdot 20$ million
D $£ 30 \cdot 44$ million
1.11 Z plc has found that it can estimate future sales using time-series analysis and regression techniques. The following trend equation has been derived:

$$
y=25,000+6,500 x
$$

where $\quad y$ is the total sales units per quarter, and
$x$ is the time period reference number.
$Z$ has also derived the following set of seasonal variation index values for each quarter using a multiplicative (proportional) model:

| Quarter 1 | 70 |
| :--- | ---: |
| Quarter 2 | 90 |
| Quarter 3 | 150 |
| Quarter 4 | 90 |

Using the above model, calculate the forecast for sales units for the third quarter of year 7, assuming that the first quarter of year 1 is time period reference number 1.
(3 marks)
1.12 Three products $P, Q$ and $R$ are produced together in a common process. Products $P$ and $Q$ are sold without further processing, but product $R$ requires an additional process before it can be sold. No inventories are held. There is no loss of volume in the additional process for product R.

The following data apply to March.

| Output | Product P | 3,600 litres |
| :--- | :--- | ---: |
|  | Product Q | 4,100 litres |
|  | Product R | 2,800 litres |
| Selling prices | Product P | $£ 4 \cdot 60$ per litre |
|  | Product Q | $£ 6 \cdot 75$ per litre |
|  | Product R | $£ 10 \cdot 50$ per litre |

Costs incurred in the common process
£42,500
Costs incurred in the additional process for R £19,600

Calculate the value of the common process costs that would be allocated to product R using the sales proxy method (notional sales value method).
1.13 A company is preparing its cash budget for February using the following data. One line in the cash budget is for purchases of a raw material, $J$. The opening inventory of $J$ in January is expected to be 1,075 units. The price of $J$ is expected to be $£ 8$ per unit. The company pays for purchases at the end of the month following delivery.

One unit of $J$ is required in the production of each unit of product 2 , and $J$ is only used in this product. Monthly sales of product 2 are expected to be:

| January | 4,000 units |
| :--- | :--- |
| February | 5,000 units |
| March | 6,000 units |

The opening inventory of product 2 in January is expected to be 1,200 units.
The company implements the following inventory policies. At the end of each month the following amounts are held:

Raw materials: $25 \%$ of the requirement for the following month's production Finished goods: 30\% of the following month's sales

Calculate the value for purchases of $J$ to be included in the cash budget for February.

## The following data are given for sub-questions 1.14 to 1.16 below

K makes many products, one of which is Product Z. K is considering adopting an activity-based costing approach for setting its budget, in place of the current practice of absorbing overheads using direct labour hours. The main budget categories and cost driver details for the whole company for October are set out below, excluding direct material costs:

| Budget category | $£$ | Cost driver details |
| :--- | ---: | :--- |
| Direct labour | 128,000 | 8,000 direct labour hours |
| Set-up costs | 22,000 | 88 set-ups each month |
| Quality testing costs* | 34,000 | 40 tests each month |
| Other overhead costs | 32,000 | absorbed by direct labour hours |

* A quality test is performed after every 75 units produced

The following data for Product $Z$ is provided:

| Direct materials | budgeted cost of $£ 21 \cdot 50$ per unit |
| :--- | :--- |
| Direct labour | budgeted at $0 \cdot 3$ hours per unit |
| Batch size | 30 units |
| Set-ups | 2 set-ups per batch |
| Budgeted volume for October | 150 units |

1.14 Calculate the budgeted unit cost of product $Z$ for October assuming that a direct labourbased absorption method was used for all overheads.
(2 marks)
1.15 Calculate the budgeted unit cost of product $Z$ for October using an activity-based costing approach.
(3 marks)
1.16 Explain in less than $\mathbf{5 0}$ words, why the costs absorbed by a product using an activitybased costing approach could be higher than those absorbed if a traditional labour-based absorption system were used, and identify two implications of this for management.
(4 marks)

Section A continues on the next page

The KL Company provides legal and secretarial services to small businesses. KL has two divisions.

## Secretarial Division

This division provides secretarial services to external clients and to the Legal Division. It charges all its clients, including the Legal Division, at a rate of $£ 40$ per hour. The marginal cost of 1 hour of secretarial services is $£ 20$.

## Legal Division

The Legal Division provides legal services. One service, called L\&S, involves a combination of legal and secretarial services. Each hour of L\&S charged to clients involves one hour of legal services and one hour of secretarial services. The secretarial element of this service is purchased from the Secretarial Division. The likely demand for L\&S at different prices is as follows:

| Demand <br> (hours) | Price per <br> hour (£) |
| :---: | :---: |
| 0 | 100 |
| 1,000 | 90 |
| 2,000 | 80 |
| 3,000 | 70 |
| 4,000 | 60 |
| 5,000 | 50 |

The marginal cost of one hour of legal services is $£ 25$.
1.17 Calculate the level of sales (hours) and total contribution of L\&S that would maximise the profit from this service for the Legal Division. Assume the Legal Division pays the Secretarial Division at a rate of $£ 40$ per hour for secretarial services.
(3 marks)
1.18 Calculate the level of sales (hours) and total contribution that would maximise the profit from L\&S for the KL Company as a whole.

## Section A continues on the opposite page

## The following data are given for sub-questions 1.19 and 1.20 below

T is a large pharmaceutical manufacturing company that is implementing a 'Kaplan and Norton style' Balanced Scorecard for its research and development division. The goals and measures for the 'customer perspective' and the 'financial perspective' have been set.
1.19 For each of the two perspectives given in the question data, state an appropriate performance measure.
1.20 List the other two perspectives in the Balanced Scorecard for T's research and development division, and state for each of the perspectives a relevant goal and performance measure.

End of Section A

Section $B$ starts on the next page

## SECTION B - 30 MARKS

## [the indicative time for answering this section is 54 minutes]

## ANSWER ALL SIX SUB-QUESTIONS. EACH SUB-QUESTION IS WORTH 5 MARKS

## Question Two

(a) J Limited has recently been taken over by a much larger company. For many years the budgets in J have been set by adding an inflation adjustment to the previous year's budget. The new owners of J are insisting on a 'zero-base' approach when the next budget is set, as they believe many of the indirect costs in $J$ are much higher than in other companies under their control.
(i) Explain the main features of 'zero-based budgeting'.
(2 marks)
(ii) Discuss the problems that might arise when implementing this approach in J Limited.
(3 marks)
(b) An analysis of past output has shown that batches have a mean weight of 90 kg and that the weights conform to the normal distribution with a standard deviation of 10 kg . The company has a policy to investigate variances that fall outside the range that includes $95 \%$ of outcomes. In September one sample batch weighed 110 kg .
(i) Calculate whether the material usage variance for this batch should be investigated according to the company policy described above.
(3 marks)
(ii) Discuss two other important factors that should be taken into account when deciding whether to investigate this variance.
(2 marks)
(c) UV Limited is a catering company that provides meals for large events. It has a range of standard meals at fixed prices. It also provides meals to meet the exact requirements of a customer and prices for this service are negotiated individually with each customer.

Discuss how a 'McDonaldisation' approach to service delivery would impact on budget preparation and control within UV Limited.
(d) A management consulting company had budgeted the staff requirements for a particular job as follows:

|  | $£$ |
| :--- | :---: |
| 40 hours of senior consultant at $£ 100$ per hour | 4,000 |
| 60 hours of junior consultant at $£ 60$ per hour | $\underline{3,600}$ |
| Budgeted staff cost for job | $\underline{7,600}$ |

The actual hours recorded were:

|  | $£$ |
| :--- | :---: |
| 50 hours of senior consultant at $£ 100$ per hour | 5,000 |
| 55 hours of junior consultant at $£ 60$ per hour | $\underline{3,300}$ |
| Actual staff cost for job | $\underline{8,300}$ |

The junior consultant reported that for 10 hours of the 55 hours recorded there was no work that she could do.

Calculate the following variances:

- Idle time variance
- Labour mix variance
- Labour efficiency variance
(e) ST plc is a medium-sized engineering company using advanced technology. It has just implemented an integrated enterprise resource planning (ERP) system in place of an old MRP (manufacturing resource planning) system.

Discuss the changes that are likely to be seen after the implementation of the ERP system in
(i) the budget-setting process; and
(ii) the budgetary control process
(f) W Limited has conducted a review of its budget-setting procedures. The review coordinator frequently heard the following comment from staff interviewed:
"It's impossible to make this system work because senior managers want budgets to be a challenging target whereas the finance department require an accurate forecast."

Discuss the issues raised in this comment, and advise the review coordinator on practical action that could be taken to alleviate the situation described.
(5 marks)
(Total for Question Two $=30$ marks)
(Total for Section B = 30 marks)

## SECTION C - 20 MARKS

## [the indicative time for answering this section is 36 minutes]

ANSWER ONE OF THE TWO QUESTIONS

## Question Three

(a) M Pty produces 'Biotinct' in a lengthy distillation and cooling process. Base materials are introduced at the start of this process, and further chemicals are added when it is $80 \%$ complete. Each kilogram of base materials produces 1 kilogram of Biotinct.

Data for October are:
Opening work in process: 40 kg of base materials, $25 \%$ processed

| Cost of opening work in process | Base materials | $\$ 1,550$ |
| :--- | :--- | ---: |
|  | Processing | $\$ 720$ |
| Costs incurred in October: | Base materials (80 kg) | $\$ 3,400$ |
|  | Conversion costs | $\$ 6,864$ |
|  | Further chemicals | $\$ 7,200$ |
| Closing work in process: | 50 kg of base materials, $90 \%$ processed |  |
| Finished output: | 65 kg of Biotinct |  |

Under normal conditions there are no losses of base materials in this process. However, in October 5 kg of partially complete Biotinct were spoiled immediately after the further chemicals had been added. The 5 kg of spoiled Biotinct were not processed to finished goods stage and were sold for a total of $\$ 200$.

## Required:

Using the FIFO method, prepare the process account for October.
(12 marks)
(b) One of the company's management accountants overheard the Managing Director arguing as follows, "These process accounts are complicated to produce, and often conceal the true position. As I see it, the value of partly processed Biotinct is zero. In October we spent $\$ 17,464$ and the output was 65 kg . So the average cost was $\$ 268 \cdot 68$ per kilogram, while the target cost is $\$ 170$ ( $\$ 40$ for base materials, $\$ 70$ for processing and $\$ 60$ for further chemicals). These figures make me concerned about production efficiency."

## Required:

Explain to the Managing Director any errors in the comment he had made, and discuss whether the data from the process account indicate that there has been production inefficiency.
(8 marks)
(Total for Question Three = 20 marks)

## Question Four

$Y$ and $Z$ are two divisions of a large company that operate in similar markets. The divisions are treated as investment centres and every month they each prepare an operating statement to be submitted to the parent company. Operating statements for these two divisions for October are shown below:

## Operating Statements for October

|  | Y | Z |
| :--- | :---: | :---: |
|  | $£ 000$ | $£ 000$ |
| Sales revenue | 900 | 555 |
| Less variable costs | $\underline{345}$ | $\underline{312}$ |
| Contribution | $\underline{555}$ | 243 |
| Less controllable fixed costs | $\underline{95}$ | $\underline{42}$ |
| (includes depreciation on divisional assets) | 460 | 201 |
| Controllable income | $\underline{338}$ | $\underline{180}$ |
| Less apportioned central costs |  | 21 |
| Net income before tax | $£ 9 \cdot 76 \mathrm{~m}$ | $£ 1 \cdot 26 \mathrm{~m}$ |

The company currently has a target return on capital of $12 \%$ per annum. However, the company believes its cost of capital is likely to rise and is considering increasing the target return on capital. At present the performance of each division and the divisional management are assessed primarily on the basis of Return on Investment (ROI).

## Required:

(a) Calculate the annualised Return on Investment (ROI) for divisions Y and Z , and discuss the relative performance of the two divisions using the ROI data and other information given above.
(9 marks)
(b) Calculate the annualised Residual Income (RI) for divisions Y and Z , and explain the implications of this information for the evaluation of the divisions' performance.
(6 marks)
(c) Briefly discuss the strengths and weaknesses of ROI and RI as methods of assessing the performance of divisions. Explain two further methods of assessment of divisional performance that could be used in addition to ROI or RI.
(5 marks)
(Total for Question Four = 20 marks)
(Total for Section C = 20 marks)

## End of question paper <br> Maths Tables and Formulae are on pages 17 to 21

TURN OVER
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AREA UNDER THE NORMAL CURVE
This table gives the area under the normal curve between the mean and a point $Z$ standard deviations above the mean. The corresponding area for deviations below the mean can be found by symmetry.


## PRESENT VALUE TABLE

Present value of $\$ 1$, that is $(1+r)^{-n}$ where $r=$ interest rate; $n=$ number of periods until payment or receipt.

| Periods | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $n)$ | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $6 \%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |  |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 |  |
| 2 | 0.980 | 0.961 | 0.943 | 0.925 | 0.907 | 0.890 | 0.873 | 0.857 | 0.842 | 0.826 |  |
| 3 | 0.971 | 0.942 | 0.915 | 0.889 | 0.864 | 0.840 | 0.816 | 0.794 | 0.772 | 0.751 |  |
| 4 | 0.961 | 0.924 | 0.888 | 0.855 | 0.823 | 0.792 | 0.763 | 0.735 | 0.708 | 0.683 |  |
| 5 | 0.951 | 0.906 | 0.863 | 0.822 | 0.784 | 0.747 | 0.713 | 0.681 | 0.650 | 0.621 |  |
| 6 | 0.942 | 0.888 | 0.837 | 0.790 | 0.746 | 0705 | 0.666 | 0.630 | 0.596 | 0.564 |  |
| 7 | 0.933 | 0.871 | 0.813 | 0.760 | 0.711 | 0.665 | 0.623 | 0.583 | 0.547 | 0.513 |  |
| 8 | 0.923 | 0.853 | 0.789 | 0.731 | 0.677 | 0.627 | 0.582 | 0.540 | 0.502 | 0.467 |  |
| 9 | 0.914 | 0.837 | 0.766 | 0.703 | 0.645 | 0.592 | 0.544 | 0.500 | 0.460 | 0.424 |  |
| 10 | 0.905 | 0.820 | 0.744 | 0.676 | 0.614 | 0.558 | 0.508 | 0.463 | 0.422 | 0.386 |  |
| 11 | 0.896 | 0.804 | 0.722 | 0.650 | 0.585 | 0.527 | 0.475 | 0.429 | 0.388 | 0.350 |  |
| 12 | 0.887 | 0.788 | 0.701 | 0.625 | 0.557 | 0.497 | 0.444 | 0.397 | 0.356 | 0.319 |  |
| 13 | 0.879 | 0.773 | 0.681 | 0.601 | 0.530 | 0.469 | 0.415 | 0.368 | 0.326 | 0.290 |  |
| 14 | 0.870 | 0.758 | 0.661 | 0.577 | 0.505 | 0.442 | 0.388 | 0.340 | 0.299 | 0.263 |  |
| 15 | 0.861 | 0.743 | 0.642 | 0.555 | 0.481 | 0.417 | 0.362 | 0.315 | 0.275 | 0.239 |  |
| 16 | 0.853 | 0.728 | 0.623 | 0.534 | 0.458 | 0.394 | 0.339 | 0.292 | 0.252 | 0.218 |  |
| 17 | 0.844 | 0.714 | 0.605 | 0.513 | 0.436 | 0.371 | 0.317 | 0.270 | 0.231 | 0.198 |  |
| 18 | 0.836 | 0.700 | 0.587 | 0.494 | 0.416 | 0.350 | 0.296 | 0.250 | 0.212 | 0.180 |  |
| 19 | 0.828 | 0.686 | 0.570 | 0.475 | 0.396 | 0.331 | 0.277 | 0.232 | 0.194 | 0.164 |  |
| 20 | 0.820 | 0.673 | 0.554 | 0.456 | 0.377 | 0.312 | 0.258 | 0.215 | 0.178 | 0.149 |  |


| Periods | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $n)$ | $11 \%$ | $12 \%$ | $13 \%$ | $14 \%$ | $15 \%$ | $16 \%$ | $17 \%$ | $18 \%$ | $19 \%$ |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |
| 2 | 0.812 | 0.797 | 0.783 | 0.769 | 0.756 | 0.743 | 0.731 | 0.718 | 0.706 | 0.694 |
| 3 | 0.731 | 0.712 | 0.693 | 0.675 | 0.658 | 0.641 | 0.624 | 0.609 | 0.593 | 0.579 |
| 4 | 0.659 | 0.636 | 0.613 | 0.592 | 0.572 | 0.552 | 0.534 | 0.516 | 0.499 | 0.482 |
| 5 | 0.593 | 0.567 | 0.543 | 0.519 | 0.497 | 0.476 | 0.456 | 0.437 | 0.419 | 0.402 |
| 6 | 0.535 | 0.507 | 0.480 | 0.456 | 0.432 | 0.410 | 0.390 | 0.370 | 0.352 | 0.335 |
| 7 | 0.482 | 0.452 | 0.425 | 0.400 | 0.376 | 0.354 | 0.333 | 0.314 | 0.296 | 0.279 |
| 8 | 0.434 | 0.404 | 0.376 | 0.351 | 0.327 | 0.305 | 0.285 | 0.266 | 0.249 | 0.233 |
| 9 | 0.391 | 0.361 | 0.333 | 0.308 | 0.284 | 0.263 | 0.243 | 0.225 | 0.209 | 0.194 |
| 10 | 0.352 | 0.322 | 0.295 | 0.270 | 0.247 | 0.227 | 0.208 | 0.191 | 0.176 | 0.162 |
| 11 | 0.317 | 0.287 | 0.261 | 0.237 | 0.215 | 0.195 | 0.178 | 0.162 | 0.148 | 0.135 |
| 12 | 0.286 | 0.257 | 0.231 | 0.208 | 0.187 | 0.168 | 0.152 | 0.137 | 0.124 | 0.112 |
| 13 | 0.258 | 0.229 | 0.204 | 0.182 | 0.163 | 0.145 | 0.130 | 0.116 | 0.104 | 0.093 |
| 14 | 0.232 | 0.205 | 0.181 | 0.160 | 0.141 | 0.125 | 0.111 | 0.099 | 0.088 | 0.078 |
| 15 | 0.209 | 0.183 | 0.160 | 0.140 | 0.123 | 0.108 | 0.095 | 0.084 | 0.079 | 0.065 |
| 16 | 0.188 | 0.163 | 0.141 | 0.123 | 0.107 | 0.093 | 0.081 | 0.071 | 0.062 | 0.054 |
| 17 | 0.170 | 0.146 | 0.125 | 0.108 | 0.093 | 0.080 | 0.069 | 0.060 | 0.052 | 0.045 |
| 18 | 0.153 | 0.130 | 0.111 | 0.095 | 0.081 | 0.069 | 0.059 | 0.051 | 0.044 | 0.038 |
| 19 | 0.138 | 0.116 | 0.098 | 0.083 | 0.070 | 0.060 | 0.051 | 0.043 | 0.037 | 0.031 |
| 20 | 0.124 | 0.104 | 0.087 | 0.073 | 0.061 | 0.051 | 0.043 | 0.037 | 0.031 | 0.026 |

Cumulative present value of $\$ 1$ per annum, Receivable or Payable at the end of each year for $n$ years $\frac{1-(1+r)^{-n}}{r}$

| Periods | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
|  | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $\%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 |
| 2 | 1.970 | 1.942 | 1.913 | 1.886 | 1.859 | 1.833 | 1.808 | 1.783 | 1.759 | 1.736 |
| 3 | 2.941 | 2.884 | 2.829 | 2.775 | 2.723 | 2.673 | 2.624 | 2.577 | 2.531 | 2.487 |
| 4 | 3.902 | 3.808 | 3.717 | 3.630 | 3.546 | 3.465 | 3.387 | 3.312 | 3.240 | 3.170 |
| 5 | 4.853 | 4.713 | 4.580 | 4.452 | 4.329 | 4.212 | 4.100 | 3.993 | 3.890 | 3.791 |
| 6 | 5.795 | 5.601 | 5.417 | 5.242 | 5.076 | 4.917 | 4.767 | 4.623 | 4.486 | 4.355 |
| 7 | 6.728 | 6.472 | 6.230 | 6.002 | 5.786 | 5.582 | 5.389 | 5.206 | 5.033 | 4.868 |
| 8 | 7.652 | 7.325 | 7.020 | 6.733 | 6.463 | 6.210 | 5.971 | 5.747 | 5.535 | 5.335 |
| 9 | 8.566 | 8.162 | 7.786 | 7.435 | 7.108 | 6.802 | 6.515 | 6.247 | 5.995 | 5.759 |
| 10 | 9.471 | 8.983 | 8.530 | 8.111 | 7.722 | 7.360 | 7.024 | 6.710 | 6.418 | 6.145 |
| 11 | 10.368 | 9.787 | 9.253 | 8.760 | 8.306 | 7.887 | 7.499 | 7.139 | 6.805 | 6.495 |
| 12 | 11.255 | 10.575 | 9.954 | 9.385 | 8.863 | 8.384 | 7.943 | 7.536 | 7.161 | 6.814 |
| 13 | 12.134 | 11.348 | 10.635 | 9.986 | 9.394 | 8.853 | 8.358 | 7.904 | 7.487 | 7.103 |
| 14 | 13.004 | 12.106 | 11.296 | 10.563 | 9.899 | 9.295 | 8.745 | 8.244 | 7.786 | 7.367 |
| 15 | 13.865 | 12.849 | 11.938 | 11.118 | 10.380 | 9.712 | 9.108 | 8.559 | 8.061 | 7.606 |
| 16 | 14.718 | 13.578 | 12.561 | 11.652 | 10.838 | 10.106 | 9.447 | 8.851 | 8.313 | 7.824 |
| 17 | 15.562 | 14.292 | 13.166 | 12.166 | 11.274 | 10.477 | 9.763 | 9.122 | 8.544 | 8.022 |
| 18 | 16.398 | 14.992 | 13.754 | 12.659 | 11.690 | 10.828 | 10.059 | 9.372 | 8.756 | 8.201 |
| 19 | 17.226 | 15.679 | 14.324 | 13.134 | 12.085 | 11.158 | 10.336 | 9.604 | 8.950 | 8.365 |
| 20 | 18.046 | 16.351 | 14.878 | 13.590 | 12.462 | 11.470 | 10.594 | 9.818 | 9.129 | 8.514 |


| Periods <br> $(n)$ | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $11 \%$ | $12 \%$ | $13 \%$ | $14 \%$ | $15 \%$ | $16 \%$ | $17 \%$ | $18 \%$ | $19 \%$ | $20 \%$ |  |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |  |
| 2 | 1.713 | 1.690 | 1.668 | 1.647 | 1.626 | 1.605 | 1.585 | 1.566 | 1.547 | 1.528 |  |
| 3 | 2.444 | 2.402 | 2.361 | 2.322 | 2.283 | 2.246 | 2.210 | 2.174 | 2.140 | 2.106 |  |
| 4 | 3.102 | 3.037 | 2.974 | 2.914 | 2.855 | 2.798 | 2.743 | 2.690 | 2.639 | 2.589 |  |
| 5 | 3.696 | 3.605 | 3.517 | 3.433 | 3.352 | 3.274 | 3.199 | 3.127 | 3.058 | 2.991 |  |
| 6 | 4.231 | 4.111 | 3.998 | 3.889 | 3.784 | 3.685 | 3.589 | 3.498 | 3.410 | 3.326 |  |
| 7 | 4.712 | 4.564 | 4.423 | 4.288 | 4.160 | 4.039 | 3.922 | 3.812 | 3.706 | 3.605 |  |
| 8 | 5.146 | 4.968 | 4.799 | 4.639 | 4.487 | 4.344 | 4.207 | 4.078 | 3.954 | 3.837 |  |
| 9 | 5.537 | 5.328 | 5.132 | 4.946 | 4.772 | 4.607 | 4.451 | 4.303 | 4.163 | 4.031 |  |
| 10 | 5.889 | 5.650 | 5.426 | 5.216 | 5.019 | 4.833 | 4.659 | 4.494 | 4.339 | 4.192 |  |
| 11 | 6.207 | 5.938 | 5.687 | 5.453 | 5.234 | 5.029 | 4.836 | 4.656 | 4.486 | 4.327 |  |
| 12 | 6.492 | 6.194 | 5.918 | 5.660 | 5.421 | 5.197 | 4.988 | 7.793 | 4.611 | 4.439 |  |
| 13 | 6.750 | 6.424 | 6.122 | 5.842 | 5.583 | 5.342 | 5.118 | 4.910 | 4.715 | 4.533 |  |
| 14 | 6.982 | 6.628 | 6.302 | 6.002 | 5.724 | 5.468 | 5.229 | 5.008 | 4.802 | 4.611 |  |
| 15 | 7.191 | 6.811 | 6.462 | 6.142 | 5.847 | 5.575 | 5.324 | 5.092 | 4.876 | 4.675 |  |
| 16 | 7.379 | 6.974 | 6.604 | 6.265 | 5.954 | 5.668 | 5.405 | 5.162 | 4.938 | 4.730 |  |
| 17 | 7.549 | 7.120 | 6.729 | 6.373 | 6.047 | 5.749 | 5.475 | 5.222 | 4.990 | 4.775 |  |
| 18 | 7.702 | 7.250 | 6.840 | 6.467 | 6.128 | 5.818 | 5.534 | 5.273 | 5.033 | 4.812 |  |
| 19 | 7.839 | 7.366 | 6.938 | 6.550 | 6.198 | 5.877 | 5.584 | 5.316 | 5.070 | 4.843 |  |
| 20 | 7.963 | 7.469 | 7.025 | 6.623 | 6.259 | 5.929 | 5.628 | 5.353 | 5.101 | 4.870 |  |

## Formulae

## PROBABILITY

$A \cup B=\boldsymbol{A}$ or $\boldsymbol{B} . \quad A \cap B=\boldsymbol{A}$ and $\boldsymbol{B}$ (overlap).
$P(B \mid A)=$ probability of $B$, given $A$.

## Rules of Addition

If $A$ and $B$ are mutually exclusive: $P(A \cup B)=P(A)+P(B)$
If $A$ and $B$ are not mutually exclusive: $P(A \cup B)=P(A)+P(B)-P(A \cap B)$

## Rules of Multiplication

If $A$ and $B$ are independent: $P(A \cap B)=P(A) * P(B)$
If $A$ and $B$ are not independent: $P(A \cap B)=P(A){ }^{*} P(B \mid A)$
$E(X)=\Sigma$ (probability * payoff)

## Quadratic Equations

If $a X^{2}+b X+c=0$ is the general quadratic equation, the two solutions (roots) are given by:

$$
x=\frac{-b \pm \sqrt{b^{2}-4 a c}}{2 a}
$$

## DESCRIPTIVE STATISTICS

Arithmetic Mean

$$
\bar{x}=\frac{\sum x}{n} \quad \bar{x}=\frac{\sum f x}{\sum f} \quad \text { (frequency distribution) }
$$

Standard Deviation

$$
S D=\sqrt{\frac{\sum(x-\bar{x})^{2}}{n}} \quad S D=\sqrt{\frac{\sum f x^{2}}{\sum f}}-\bar{x}^{2} \quad \text { (frequency distribution) }
$$

## INDEX NUMBERS

Price relative $=100{ }^{*} P_{1} / P_{0} \quad$ Quantity relative $=100 * Q_{1} / Q_{0}$
Price: $\quad \frac{\sum w *\left(\frac{P_{1}}{P_{o}}\right)}{\sum w} \times 100$
Quantity: $\quad \frac{\sum w *\left(\frac{Q_{1}}{Q_{0}}\right)}{\sum w} \times 100$

## TIME SERIES

Additive Model

$$
\text { Series }=\text { Trend }+ \text { Seasonal + Random }
$$

Multiplicative Model
Series = Trend * Seasonal * Random

## LINEAR REGRESSION AND CORRELATION

The linear regression equation of $Y$ on $X$ is given by:

$$
Y=a+b X \text { or } Y-\bar{Y}=b(X-\bar{X})
$$

where

$$
b=\frac{\text { Covariance }(X Y)}{\text { Variance }(X)}=\frac{n \sum X Y-\left(\sum X\right)\left(\sum y Y\right)}{n \sum X^{2}-\left(\sum X\right)^{2}}
$$

and

$$
a=\bar{Y}-b \bar{X}
$$

or solve

$$
\begin{gathered}
\sum Y=n a+b \sum X \\
\sum X Y=a \sum X+b \sum X^{2}
\end{gathered}
$$

Coefficient of correlation

$$
r=\frac{\text { Covariance }(X Y)}{\sqrt{\operatorname{Var}(X) \cdot \operatorname{Var}(Y)}}=\frac{n \sum X Y-\left(\sum X\right)\left(\sum Y\right)}{\sqrt{\left\{n \sum X^{2}-\left(\sum X\right)^{2}\right\}\left\{n \sum Y^{2}-\left(\sum Y\right)^{2}\right\}}}
$$

$\mathrm{R}($ rank $)=1-\frac{6 \sum d^{2}}{n\left(n^{2}-1\right)}$

## FINANCIAL MATHEMATICS

## Compound Interest (Values and Sums)

Future Value $S$, of a sum of $X$, invested for $n$ periods, compounded at $r \%$ interest

$$
S=X[1+r]^{n}
$$

## Annuity

Present value of an annuity of $£ 1$ per annum receivable or payable for $n$ years, commencing in one year, discounted at $r \%$ per annum:

$$
\mathrm{PV}=\frac{1}{r}\left[1-\frac{1}{[1+r]^{n}}\right]
$$

## Perpetuity

Present value of $£ 1$ per annum, payable or receivable in perpetuity, commencing in one year, discounted at $r \%$ per annum:

$$
\mathrm{PV}=\frac{1}{r}
$$

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# Management Accounting Pillar 

## Managerial Level

## P1 - Management Accounting Performance Evaluation

November 2005

Tuesday Morning Session

