## CIMA

# Management Accounting Pillar 

Managerial Level Paper

## P1 - Management Accounting Performance Evaluation

## 24 May 2005 - Tuesday Morning Session

## Instructions to candidates

| You are allowed three hours to answer this question paper. |
| :--- |
| You are allowed 20 minutes reading time before the examination begins <br> during which you should read the question paper, and if you wish, make <br> annotations on the question paper. However, you will not be allowed, under <br> any circumstances, to open the answer book and start writing or use your <br> calculator during this reading time. |
| You are strongly advised to carefully read the question requirement before <br> attempting the question concerned. The requirements for the questions in <br> Section C are contained in a dotted box. |
| Answer the ONE compulsory question in Section A. This is comprised of 19 <br> sub-questions and is on pages 2 to 9. |
| Answer all SIX compulsory sub-questions in Section B on pages 10 and 11. |
| Answer ONE of the two questions in Section C on pages 12 to 15. |
| Maths Tables and Formulae are provided on pages 17 to 21 . These pages <br> are detachable for ease of reference. |
| Write your full examination number, paper number and the examination <br> subject title in the spaces provided on the front of the examination answer <br> book. Also write your contact ID and name in the space provided in the right <br> hand margin and seal to close. |
| Tick the appropriate boxes on the front of the answer book to indicate which <br> questions you have answered. |

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## Instructions for answering Section A:

The answers to the nineteen sub-questions in Section A should ALL be written in your answer book.

Your answers should be clearly numbered with the sub-question number then ruled off, so that the markers know which sub-question you are answering.

For sub-questions 1.11 to 1.18 you should show your workings as marks are available for the method you use to answer these sub-questions.

## Question One

The following data are given for sub-questions 1.1 and 1.2 below.
Summary financial statements are given below for one division of a large divisionalised company.

## Summary Divisional Financial Statements for the year to 31 December

| Balance sheet | Income statement |  |  |
| :---: | :---: | :---: | :---: |
|  | $£ 000$ |  | £000 |
| Non-current assets | 1,500 | Revenue | 4,000 |
| Current assets | 600 | Operating costs | 3,600 |
| Total assets | $\underline{\underline{2,100}}$ | Operating profit | 400 |
|  |  | Interest paid | 70 |
| Divisional equity | 1,000 | Profit before tax | 330 |
| Long-term borrowings | 700 |  |  |
| Current liabilities | 400 |  |  |
| Total equity and liabillties | $\underline{\underline{2,100}}$ |  |  |

The cost of capital for the division is estimated at 12\% each year.
Annual rate of interest on the long term loans is $10 \%$.
All decisions concerning the division's capital structure are taken by central management.
1.1 The divisional Return on Investment (ROI) for the year ended 31 December is

A 19.0\%

B $19.4 \%$

C $23.5 \%$
D $33.0 \%$

## Sub-question 1.2 is on the opposite page

1.2 The divisional Residual Income (RI) for the year ended 31 December is

A £160,000
B £196,000
C $£ 230,000$
D $£ 330,000$

The following data are given for sub-questions 1.3 and 1.4 below
X40 is one of many items produced by the manufacturing division. Its standard cost is based on estimated production of 10,000 units per month. The standard cost schedule for one unit of X40 shows that 2 hours of direct labour are required at $£ 15$ per labour hour. The variable overhead rate is $£ 6$ per direct labour hour. During April, 11,000 units were produced; 24,000 direct labour hours were worked and charged; $£ 336,000$ was spent on direct labour; and $£ 180,000$ was spent on variable overheads.
1.3 The direct labour rate variance for April is

A $£ 20,000$ Favourable
B $£ 22,000$ Favourable
C $£ 24,000$ Adverse
D $£ 24,000$ Favourable
1.4 The variable overhead efficiency variance for April is

A £12,000 Adverse
B $£ 12,000$ Favourable
C $£ 15,000$ Adverse
D £15,000 Favourable
1.5 The fixed overhead volume variance is defined as

A the difference between the budgeted value of the fixed overheads and the standard fixed overheads absorbed by actual production.

B the difference between the standard fixed overhead cost specified for the production achieved, and the actual fixed overhead cost incurred.

C the difference between budgeted and actual fixed overhead expenditure.
D the difference between the standard fixed overhead cost specified in the original budget and the same volume of fixed overheads, but at the actual prices incurred.
(2 marks)
1.6 Summary results for $Y$ Limited for March are shown below.

|  | $£ 000$ | Units |
| :--- | :---: | ---: |
| Sales revenue | 820 |  |
| Variable production costs | 300 |  |
| Variable selling costs | 105 |  |
| Fixed production costs | 180 |  |
| Fixed selling costs | 110 |  |
| Production in March |  | 1,000 |
| Opening inventory |  | 0 |
| Closing inventory |  | 150 |

Using marginal costing, the profit for March was
A £170,000
B $£ 185,750$
C $£ 197,000$
D $£ 229,250$
(2 marks)
1.7 The CIMA definition of zero-based budgeting is set out below, with two blank sections.
"Zero-based budgeting: A method of budgeting which requires each cost element
$\qquad$ , as though the activities to which the budget relates $\qquad$ ."

Which combination of two phrases correctly completes the definition?

## Blank 1

A to be specifically justified
B to be set at zero
C to be specifically justified
D to be set at zero

Blank 2
could be out-sourced to an external supplier could be out-sourced to an external supplier were being undertaken for the first time were being undertaken for the first time
1.8 Definition A: "A technique where the primary goal is to maximise throughput while simultaneously maintaining or decreasing inventory and operating costs."

Definition B: "A system whose objective is to produce or procure products or components as they are required by a customer or for use, rather than for inventory."

Which of the following pairs of terms correctly matches the definitions $A$ and $B$ above?
Definition A Definition B
A Manufacturing resource planning
B Enterprise resource planning
Just-in-time

C Optimised production technology
D Optimised production technology
Material requirements planning
Enterprise resource planning
Just-in-time
1.9 Division P produces plastic mouldings, all of which are used as components by Division Q. The cost schedule for one type of moulding - item 103 - is shown below.

| Direct material cost per unit | $£ 3 \cdot 00$ |
| :--- | :---: |
| Direct labour cost per unit | $£ 4.00$ |
| Variable overhead cost per unit | $£ 2.00$ |
| Fixed production overhead costs each year | $£ 120,000$ |
| Annual demand from Division Q is expected to be | 20,000 units |

Two methods of transfer pricing are being considered:
(i) Full production cost plus $40 \%$
(ii) A two-part tariff with a fixed fee of $£ 200,000$ each year

The transfer price per unit of item 103 transferred to Division Q using both of the transfer pricing methods listed above is
(i) Full production cost plus 40\%
(ii) Two-part tariff

| A | $£ 21.00$ | $£ 9$ |
| :--- | :--- | :---: |
| B | $£ 21.00$ | $£ 15$ |
| C | $£ 15.00$ | $£ 19$ |
| D | $£ 12.60$ | $£ 9$ |

1.10 Which of the following statements is/are true?
(i) Computer-integrated manufacturing (CIM) brings together advanced manufacturing technology and modern quality control into a single computerised coherent system.
(ii) Flexible manufacturing systems (FMS) are simple systems with low levels of automation that offer great flexibility through a skilled workforce working in teams.
(iii) Electronic data interchange (EDI) is primarily designed to allow the operating units in an organisation to communicate immediately and automatically with the sales and purchasing functions within the organisation.

A (i) only
B (i) and (ii) only
C (i) and (iii) only
D (ii) and (iii) only
(2 marks)
1.11 D Limited manufactures and sells musical instruments, and uses a standard cost system. The budget for production and sale of one particular drum for April was 600 units at a selling price of $£ 72$ each. When the sales director reviewed the results for April in the light of the market conditions that had been experienced during the month, she believed that D Limited should have sold 600 units of this drum at a price of $£ 82$ each. The actual sales achieved were 600 units at $£ 86$ per unit.

Calculate the following variances for this particular drum for April:
(a) Selling price planning variance
(b) Selling price operating variance
(4 marks)
1.12 A plastics company operates a process in which all materials are added at the beginning of the process. At the beginning of March, the work-in-process in a plastic moulding machine was 200 units, which were $25 \%$ complete with respect to conversion costs. During March, 1,400 units were completed and transferred to the next process. Also during March, 50 units were scrapped due to an operator error at the end of the process, although it is unusual for this to occur. At the end of March, there were 200 units in process, which were $50 \%$ complete with respect to conversion costs.

Using the First-in-First-out (FIFO) method, calculate the equivalent units of production for the month of March that would be used in the computation of the cost per equivalent unit for
(a) Material costs
(b) Conversion costs
1.13 A company has a process in which the standard mix for producing 9 litres of output is as follows:

|  | $\$$ |
| :--- | :---: |
| $4 \cdot 0$ litres of $D$ at $\$ 9$ per litre | $36 \cdot 00$ |
| $3 \cdot 5$ litres of $E$ at $\$ 5$ per litre | $17 \cdot 50$ |
| $2 \cdot 5$ litres of $F$ at $\$ 2$ per litre | $\underline{5 \cdot 00}$ |
|  | $\underline{58 \cdot 50}$ |

A standard loss of $10 \%$ of inputs is expected to occur. The actual inputs for the latest period were:

|  | $\$$ |
| :--- | ---: |
| 4,300 litres of D at $\$ 9 \cdot 00$ per litre | 38,700 |
| 3,600 litres of E at $\$ 5 \cdot 50$ per litre | 19,800 |
| 2,100 litres of F at $\$ 2 \cdot 20$ per litre | $\underline{4,620}$ |
|  | $\underline{63,120}$ |

Actual output for this period was 9,100 litres.
You are required to calculate
(a) the total materials mix variance
(b) the total materials yield variance

## Section A continues on the next page

## The following data are given for sub-questions 1.14 to 1.16 below

SM makes two products, Z1 and Z2. Its machines can only work on one product at a time. The two products are worked on in two departments by differing grades of labour. The labour requirements for the two products are as follow:

## Minutes per unit of product

|  | Z1 | Z2 |
| :--- | :--- | :--- |
| Department 1 | 12 | 16 |
| Department 2 | 20 | 15 |

There is currently a shortage of labour and the maximum times available each day in Departments 1 and 2 are 480 minutes and 840 minutes, respectively.

The current selling prices and costs for the two products are shown below:

|  | Z1 | Z2 |
| :--- | :---: | :---: |
|  | £ per unit | £ per unit |
| Selling price | $50 \cdot 00$ | $65 \cdot 00$ |
| Direct materials | $10 \cdot 00$ | $15 \cdot 00$ |
| Direct labour | $10 \cdot 40$ | $6 \cdot 20$ |
| Variable overheads | $6 \cdot 40$ | $9 \cdot 20$ |
| Fixed overheads | $\underline{12 \cdot 80}$ | $\underline{18 \cdot 40}$ |
| Profit per unit | $\underline{10 \cdot 40}$ | $\underline{16 \cdot 20}$ |

As part of the budget-setting process, SM needs to know the optimum output levels. All output is sold.
1.14 Calculate the maximum number of each product that could be produced each day, and identify the limiting factor/bottleneck.
(3 marks)
1.15 Using traditional contribution analysis, calculate the 'profit-maximising' output each day, and the contribution at this level of output.
(3 marks)
1.16 Using a throughput approach, calculate the 'throughput-maximising' output each day, and the 'throughput contribution' at this level of output.
(3 marks)
1.17 A is a food processing company. The following data have been produced for one of its processes for April. There were no inventories in the process at the beginning or end of the month.

|  | $£$ |
| :--- | ---: |
| Inputs: $2,400 \mathrm{~kg}$ at $£ 8$ per kg | 19,200 |
| Process costs | 4,800 |
| Transferred to packing department: $2,060 \mathrm{~kg}$ | 22,889 |

There is usually a loss of $10 \%$ by weight of inputs during the process. The normal loss does not have a sale value.

During April there was an abnormal loss that was sold for $£ 400$.
Prepare the Process Account and the Abnormal Loss Account to record the events that occurred in this process during April.

The following data are given for sub-questions 1.18 and 1.19 below
The summarised financial statements for P Limited, a potential major supplier, are shown below. Before a contract is signed, the financial performance of $P$ Limited is to be reviewed.

| Summary Balance Sheets for $P$ Limited at year end |  |  |
| :--- | :---: | ---: |
|  | 2003 | 2002 |
|  | $£ 000$ | $£ 000$ |
| Non-current assets | 1,600 | 1,400 |
| Inventories | 300 | 280 |
| Trade receivables | 200 | 210 |
| Cash | 50 | 10 |
| Trade payables | $(280)$ | $(290)$ |
| Long-term borrowings | $\underline{(900)}$ | $\underline{(800)}$ |
| Net assets | $\underline{970}$ | $\underline{810}$ |
| Share capital | 600 | 600 |
| Retained earnings | $\underline{\underline{370}}$ | $\underline{\underline{970}}$ |


| Summary Income Statements for the years |  |  |
| :--- | ---: | ---: |
|  | 2003 | 2002 |
|  | $£ 000$ | $£ 000$ |
| Sales | 3,000 | 2,500 |
| Cost of sales | 1,600 | 1,300 |
| Operating profit | 600 | 450 |

1.18 Calculate the following financial statistics for P Limited for 2003
(a) Receivables days
(b) Payables days
(c) Inventory days
1.19 Calculate the following financial statistics for P Limited for 2003
(a) Current ratio
(b) Acid test (quick ratio)
(2 marks)
(Total for Section A = 50 marks)

## End of Section A

## SECTION B - 30 MARKS

## [the indicative time for answering this section is 54 minutes]

## ANSWER ALL SIX SUB-QUESTIONS. EACH SUB-QUESTION IS WORTH 5 MARKS

## Question Two

(a) A general insurance company is about to implement a Balanced Scorecard. You are required to
(i) State the four perspectives of a Balanced Scorecard; and
(ii) Recommend one performance measure that would be appropriate for a general insurance company, for each of the four perspectives, and give a reason to support each measure. (You must recommend one measure only for each perspective.)
(5 marks)
(b) (i) Briefly explain the main features of Economic Value Added $\left(\mathrm{EVA}^{\circledR}\right)$ as it would be used to assess the performance of divisions.
(2 marks)
(ii) Briefly explain how the use of $E V A^{\circledR}$ to assess divisional performance might affect the behaviour of divisional senior executives.
(3 marks)
(c) Briefly discuss three different circumstances where participation in setting budgets is likely to contribute to poor performance from managers.
(5 marks)
(d) W Limited designs and sells computer games. There are many other firms in this industry. For the last five years the senior management has required detailed budgets to be produced for each year with slightly less detailed plans for the following two years. The managing director of $W$ Limited has recently attended a seminar on budgeting and heard the 'Beyond Budgeting' arguments that have been advanced by Hope and Fraser, among others.

You are required to
(i) Briefly describe the 'Beyond Budgeting' approach; and
(ii) Advise the management of W Limited whether or not it should change its current budgeting system to a 'Beyond Budgeting' approach.
(3 marks)

Sub-questions (e) and (f) are on the opposite page

## The following information is to be used to answer sub-questions (e) and (f)

C plc is a large company that manufactures and sells wooden garden furniture. It has three divisions:

The Wood Division (WD) purchases logs and produces finished timber as planks or beams. Approximately two-thirds of its output is sold to the Products Division, with the remainder sold on the open market.

The Products Division (PD) manufactures wooden garden furniture. The policy of C plc is that the PD must buy all its timber from the WD and sell all its output to the Trading Division.

The Trading Division (TD) sells wooden garden furniture to garden centres, large supermarkets, and similar outlets. It only sells items purchased from PD.

The current position is that all three divisions are profit centres and C plc uses Return on Investment (ROI) measures as the primary means to assess divisional performance. Each division adopts a cost-plus pricing policy for external sales and for internal transfers between divisions. The senior management of $C$ plc has stated that the divisions should consider themselves to be independent businesses as far as possible.
(e) For each division suggest, with reasons, the behavioural consequences that might arise as a result of the current policy for the structure and performance evaluation of the divisions.
(f) The senior management of $C$ plc has requested a review of the cost-plus transfer pricing policy that is currently used.

Suggest with reasons, an appropriate transfer pricing policy that could be used for transfers from PD to TD, indicating any problems that may arise as a consequence of the policy you suggest.
(Total for Question Two = 30 marks)
(Total for Section B = 30 marks)

## End of Section B

## Section C starts on the next page

SECTION C - 20 MARKS
[the indicative time for answering this section is 36 minutes]
ANSWER ONE OF THE TWO QUESTIONS

## Question Three

F plc supplies pharmaceutical drugs to drug stores. Although the company makes a satisfactory return, the directors are concerned that some orders are profitable and others are not. The management has decided to investigate a new budgeting system using activity based costing principles to ensure that all orders they accept are making a profit.

Each customer order is charged as follows. Customers are charged the list price of the drugs ordered plus a charge for selling and distribution costs (overheads). A profit margin is also added, but that does not form part of this analysis.

Currently F plc uses a simple absorption rate to absorb these overheads. The rate is calculated based on the budgeted annual selling and distribution costs and the budgeted annual total list price of the drugs ordered.

An analysis of customers has revealed that many customers place frequent small orders with each order requesting a variety of drugs. The management of F plc has examined more carefully the nature of its selling and distribution costs, and the following data have been prepared for the budget for next year:

| Total list price of drugs supplied | $£ 8 \mathrm{~m}$ |  |
| :--- | ---: | :--- |
| Number of customer orders | 8,000 |  |
|  |  | $£ 000$ |
| Selling and Distribution Costs | 280 | See Note 2 |
| Invoice processing | 220 | Size of package - see Note 3 |
| Packing | 180 | Number of deliveries - see Note 4 |
| Delivery | $\underline{200}$ | Number of orders |
| Other overheads | $\underline{880}$ |  |

## Notes:

1. Each order will be shipped in one package and will result in one delivery to the customer and one invoice (an order never results in more than one delivery).
2. Each invoice has a different line for each drug ordered. There are 28,000 invoice lines each year. It is estimated that $25 \%$ of invoice processing costs are related to the number of invoices, and $75 \%$ are related to the number of invoice lines.
3. Packing costs are $£ 32$ for a large package, and $£ 25$ for a small package.
4. The delivery vehicles are always filled to capacity for each journey. The delivery vehicles can carry either 6 large packages or 12 small packages (or appropriate combinations of large and small packages). It is estimated that there will be 1,000 delivery journeys each year, and the total delivery mileage that is specific to particular customers is estimated at 350,000 miles each year. $£ 40,000$ of delivery costs are related to loading the delivery vehicles, and the remainder of these costs are related to specific delivery distance to customers.

The management has asked for two typical orders to be costed using next year's budget data, using the current method, and the proposed activity-based costing approach. Details of two typical orders are shown below:

|  | Order $A$ | Order $B$ |
| :--- | :---: | :---: |
| Lines on invoice | 2 | 8 |
| Package size | small | large |
| Specific delivery distance | 8 miles | 40 miles |
| List price of drugs supplied | $£ 1,200$ | $£ 900$ |

Required:
(a) Calculate the charge for selling and distribution overheads for Order A and Order B using:
(i) the current system; and
(ii) the activity-based costing approach.
(10 marks)
(b) Write a report to the management of F plc in which you
(i) assess the strengths and weaknesses of the proposed activity-based costing approach for F plc ; and
(ii) recommend actions that the management of F plc might consider in the light of the data produced using the activity-based-costing approach.

## Question Four

S Limited installs complex satellite navigation systems in cars, at a very large national depot. The standard cost of an installation is shown below. The budgeted volume is 1,000 units installed each month. The operations manager is responsible for three departments, namely: purchasing, fitting and quality control. S Limited purchases navigation systems and other equipment from different suppliers, and most items are imported. The fitting of different systems takes differing amounts of time, but the differences are not more than $25 \%$ from the average, so a standard labour time is applied.

|  | Standard cost of installation of one navigation system |  |  |
| :--- | :---: | :---: | ---: |
|  | $£$ | Quantity | Price (£) |
| Materials | 400 | 1 unit | 400 |
| Labour | 320 | 20 hours | 16 |
| Variable overheads | 140 | 20 hours | 7 |
| Fixed overheads | $\underline{300}$ | 20 hours | 15 |
| Total standard cost | $\underline{1,160}$ |  |  |

The Operations Department has gathered the following information over the last few months. There are significant difficulties in retaining skilled staff. Many have left for similar but better paid jobs and as a result there is a high labour turnover. Exchange rates have moved and commentators have argued this will make exports cheaper, but S Limited has no exports and has not benefited. Some of the fitters have complained that one large batch of systems did not have the correct adapters and would not fit certain cars, but this was not apparent until fitting was attempted. Rent, rates, insurance and computing facilities have risen in price noticeably.

The financial results for September to December are shown below.
Operating Statement for S Limited for September to December

|  | September £ | October $£$ | November $£$ | $\begin{gathered} \text { December } \\ £ \end{gathered}$ | $\begin{gathered} 4 \text { months } \\ £ \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Standard cost of |  |  |  |  |  |
| actual output | 1,276,000 | 1,276,000 | 1,102,000 | 1,044,000 | 4,698,000 |
| Variances |  |  |  |  |  |
| Materials |  |  |  |  |  |
| Price | 5,505F | 3,354F | 9,520A | 10,340A | 11,001A |
| Usage | 400A | 7,200A | 800A | 16,000A | 24,400A |
| Labour |  |  |  |  |  |
| Rate | 4,200A | 5,500A | 23,100A | 24,000A | 56,800A |
| Efficiency | 16,000F | 0 | 32,000A | 32,000A | 48,000A |
| Variable overheads |  |  |  |  |  |
| Expenditure | 7,000A | 2,000A | 2,000F | 0 | 7,000A |
| Efficiency | 7,000F | 0 | 14,000A | 14,000A | 21,000A |
| Fixed overheads |  |  |  |  |  |
| Expenditure | 5,000A | 10,000A | 20,000A | 20,000A | 55,000A |
| Volume | 30,000F | 30,000F | 15,000A | 30,000A | 15,000F |
| Actual costs | 1,234,095 | 1,267,346 | 1,214,420 | 1,190,340 | 4,906,201 |
| A = adverse variance | $\mathrm{F}=$ favoura | e variance |  |  |  |

## Required:

(a) Prepare a report to the operations manager of S Limited commenting on the performance of the company for the four months to 31 December. State probable causes for the key issues you have included in your report and state the further information that would be helpful in assessing the performance of the company.
(b) Prepare a short report to the operations manager of S Limited suggesting ways that the budgeting system could be used to increase motivation and improve performance.

End of question paper

Maths Tables and Formulae are on pages 17 to 21
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AREA UNDER THE NORMAL CURVE
This table gives the area under the normal curve between the mean and a point $Z$ standard deviations above the mean. The corresponding area for deviations below the mean can be found by symmetry.


## PRESENT VALUE TABLE

Present value of $\$ 1$, that is $(1+r)^{-n}$ where $r=$ interest rate; $n=$ number of periods until payment or receipt.

| Periods | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $n)$ | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $6 \%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |  |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 |  |
| 2 | 0.980 | 0.961 | 0.943 | 0.925 | 0.907 | 0.890 | 0.873 | 0.857 | 0.842 | 0.826 |  |
| 3 | 0.971 | 0.942 | 0.915 | 0.889 | 0.864 | 0.840 | 0.816 | 0.794 | 0.772 | 0.751 |  |
| 4 | 0.961 | 0.924 | 0.888 | 0.855 | 0.823 | 0.792 | 0.763 | 0.735 | 0.708 | 0.683 |  |
| 5 | 0.951 | 0.906 | 0.863 | 0.822 | 0.784 | 0.747 | 0.713 | 0.681 | 0.650 | 0.621 |  |
| 6 | 0.942 | 0.888 | 0.837 | 0.790 | 0.746 | 0705 | 0.666 | 0.630 | 0.596 | 0.564 |  |
| 7 | 0.933 | 0.871 | 0.813 | 0.760 | 0.711 | 0.665 | 0.623 | 0.583 | 0.547 | 0.513 |  |
| 8 | 0.923 | 0.853 | 0.789 | 0.731 | 0.677 | 0.627 | 0.582 | 0.540 | 0.502 | 0.467 |  |
| 9 | 0.914 | 0.837 | 0.766 | 0.703 | 0.645 | 0.592 | 0.544 | 0.500 | 0.460 | 0.424 |  |
| 10 | 0.905 | 0.820 | 0.744 | 0.676 | 0.614 | 0.558 | 0.508 | 0.463 | 0.422 | 0.386 |  |
| 11 | 0.896 | 0.804 | 0.722 | 0.650 | 0.585 | 0.527 | 0.475 | 0.429 | 0.388 | 0.350 |  |
| 12 | 0.887 | 0.788 | 0.701 | 0.625 | 0.557 | 0.497 | 0.444 | 0.397 | 0.356 | 0.319 |  |
| 13 | 0.879 | 0.773 | 0.681 | 0.601 | 0.530 | 0.469 | 0.415 | 0.368 | 0.326 | 0.290 |  |
| 14 | 0.870 | 0.758 | 0.661 | 0.577 | 0.505 | 0.442 | 0.388 | 0.340 | 0.299 | 0.263 |  |
| 15 | 0.861 | 0.743 | 0.642 | 0.555 | 0.481 | 0.417 | 0.362 | 0.315 | 0.275 | 0.239 |  |
| 16 | 0.853 | 0.728 | 0.623 | 0.534 | 0.458 | 0.394 | 0.339 | 0.292 | 0.252 | 0.218 |  |
| 17 | 0.844 | 0.714 | 0.605 | 0.513 | 0.436 | 0.371 | 0.317 | 0.270 | 0.231 | 0.198 |  |
| 18 | 0.836 | 0.700 | 0.587 | 0.494 | 0.416 | 0.350 | 0.296 | 0.250 | 0.212 | 0.180 |  |
| 19 | 0.828 | 0.686 | 0.570 | 0.475 | 0.396 | 0.331 | 0.277 | 0.232 | 0.194 | 0.164 |  |
| 20 | 0.820 | 0.673 | 0.554 | 0.456 | 0.377 | 0.312 | 0.258 | 0.215 | 0.178 | 0.149 |  |


| Periods | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $n)$ | $11 \%$ | $12 \%$ | $13 \%$ | $14 \%$ | $15 \%$ | $16 \%$ | $17 \%$ | $18 \%$ | $19 \%$ |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |
| 2 | 0.812 | 0.797 | 0.783 | 0.769 | 0.756 | 0.743 | 0.731 | 0.718 | 0.706 | 0.694 |
| 3 | 0.731 | 0.712 | 0.693 | 0.675 | 0.658 | 0.641 | 0.624 | 0.609 | 0.593 | 0.579 |
| 4 | 0.659 | 0.636 | 0.613 | 0.592 | 0.572 | 0.552 | 0.534 | 0.516 | 0.499 | 0.482 |
| 5 | 0.593 | 0.567 | 0.543 | 0.519 | 0.497 | 0.476 | 0.456 | 0.437 | 0.419 | 0.402 |
| 6 | 0.535 | 0.507 | 0.480 | 0.456 | 0.432 | 0.410 | 0.390 | 0.370 | 0.352 | 0.335 |
| 7 | 0.482 | 0.452 | 0.425 | 0.400 | 0.376 | 0.354 | 0.333 | 0.314 | 0.296 | 0.279 |
| 8 | 0.434 | 0.404 | 0.376 | 0.351 | 0.327 | 0.305 | 0.285 | 0.266 | 0.249 | 0.233 |
| 9 | 0.391 | 0.361 | 0.333 | 0.308 | 0.284 | 0.263 | 0.243 | 0.225 | 0.209 | 0.194 |
| 10 | 0.352 | 0.322 | 0.295 | 0.270 | 0.247 | 0.227 | 0.208 | 0.191 | 0.176 | 0.162 |
| 11 | 0.317 | 0.287 | 0.261 | 0.237 | 0.215 | 0.195 | 0.178 | 0.162 | 0.148 | 0.135 |
| 12 | 0.286 | 0.257 | 0.231 | 0.208 | 0.187 | 0.168 | 0.152 | 0.137 | 0.124 | 0.112 |
| 13 | 0.258 | 0.229 | 0.204 | 0.182 | 0.163 | 0.145 | 0.130 | 0.116 | 0.104 | 0.093 |
| 14 | 0.232 | 0.205 | 0.181 | 0.160 | 0.141 | 0.125 | 0.111 | 0.099 | 0.088 | 0.078 |
| 15 | 0.209 | 0.183 | 0.160 | 0.140 | 0.123 | 0.108 | 0.095 | 0.084 | 0.079 | 0.065 |
| 16 | 0.188 | 0.163 | 0.141 | 0.123 | 0.107 | 0.093 | 0.081 | 0.071 | 0.062 | 0.054 |
| 17 | 0.170 | 0.146 | 0.125 | 0.108 | 0.093 | 0.080 | 0.069 | 0.060 | 0.052 | 0.045 |
| 18 | 0.153 | 0.130 | 0.111 | 0.095 | 0.081 | 0.069 | 0.059 | 0.051 | 0.044 | 0.038 |
| 19 | 0.138 | 0.116 | 0.098 | 0.083 | 0.070 | 0.060 | 0.051 | 0.043 | 0.037 | 0.031 |
| 20 | 0.124 | 0.104 | 0.087 | 0.073 | 0.061 | 0.051 | 0.043 | 0.037 | 0.031 | 0.026 |

Cumulative present value of $\$ 1$ per annum, Receivable or Payable at the end of each year for $n$ years $\frac{1-(1+r)^{-n}}{r}$

| Periods | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
|  | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $\%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 |
| 2 | 1.970 | 1.942 | 1.913 | 1.886 | 1.859 | 1.833 | 1.808 | 1.783 | 1.759 | 1.736 |
| 3 | 2.941 | 2.884 | 2.829 | 2.775 | 2.723 | 2.673 | 2.624 | 2.577 | 2.531 | 2.487 |
| 4 | 3.902 | 3.808 | 3.717 | 3.630 | 3.546 | 3.465 | 3.387 | 3.312 | 3.240 | 3.170 |
| 5 | 4.853 | 4.713 | 4.580 | 4.452 | 4.329 | 4.212 | 4.100 | 3.993 | 3.890 | 3.791 |
| 6 | 5.795 | 5.601 | 5.417 | 5.242 | 5.076 | 4.917 | 4.767 | 4.623 | 4.486 | 4.355 |
| 7 | 6.728 | 6.472 | 6.230 | 6.002 | 5.786 | 5.582 | 5.389 | 5.206 | 5.033 | 4.868 |
| 8 | 7.652 | 7.325 | 7.020 | 6.733 | 6.463 | 6.210 | 5.971 | 5.747 | 5.535 | 5.335 |
| 9 | 8.566 | 8.162 | 7.786 | 7.435 | 7.108 | 6.802 | 6.515 | 6.247 | 5.995 | 5.759 |
| 10 | 9.471 | 8.983 | 8.530 | 8.111 | 7.722 | 7.360 | 7.024 | 6.710 | 6.418 | 6.145 |
| 11 | 10.368 | 9.787 | 9.253 | 8.760 | 8.306 | 7.887 | 7.499 | 7.139 | 6.805 | 6.495 |
| 12 | 11.255 | 10.575 | 9.954 | 9.385 | 8.863 | 8.384 | 7.943 | 7.536 | 7.161 | 6.814 |
| 13 | 12.134 | 11.348 | 10.635 | 9.986 | 9.394 | 8.853 | 8.358 | 7.904 | 7.487 | 7.103 |
| 14 | 13.004 | 12.106 | 11.296 | 10.563 | 9.899 | 9.295 | 8.745 | 8.244 | 7.786 | 7.367 |
| 15 | 13.865 | 12.849 | 11.938 | 11.118 | 10.380 | 9.712 | 9.108 | 8.559 | 8.061 | 7.606 |
| 16 | 14.718 | 13.578 | 12.561 | 11.652 | 10.838 | 10.106 | 9.447 | 8.851 | 8.313 | 7.824 |
| 17 | 15.562 | 14.292 | 13.166 | 12.166 | 11.274 | 10.477 | 9.763 | 9.122 | 8.544 | 8.022 |
| 18 | 16.398 | 14.992 | 13.754 | 12.659 | 11.690 | 10.828 | 10.059 | 9.372 | 8.756 | 8.201 |
| 19 | 17.226 | 15.679 | 14.324 | 13.134 | 12.085 | 11.158 | 10.336 | 9.604 | 8.950 | 8.365 |
| 20 | 18.046 | 16.351 | 14.878 | 13.590 | 12.462 | 11.470 | 10.594 | 9.818 | 9.129 | 8.514 |


| Periods <br> $(n)$ | Interest rates $(r)$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $11 \%$ | $12 \%$ | $13 \%$ | $14 \%$ | $15 \%$ | $16 \%$ | $17 \%$ | $18 \%$ | $19 \%$ | $20 \%$ |  |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |  |
| 2 | 1.713 | 1.690 | 1.668 | 1.647 | 1.626 | 1.605 | 1.585 | 1.566 | 1.547 | 1.528 |  |
| 3 | 2.444 | 2.402 | 2.361 | 2.322 | 2.283 | 2.246 | 2.210 | 2.174 | 2.140 | 2.106 |  |
| 4 | 3.102 | 3.037 | 2.974 | 2.914 | 2.855 | 2.798 | 2.743 | 2.690 | 2.639 | 2.589 |  |
| 5 | 3.696 | 3.605 | 3.517 | 3.433 | 3.352 | 3.274 | 3.199 | 3.127 | 3.058 | 2.991 |  |
| 6 | 4.231 | 4.111 | 3.998 | 3.889 | 3.784 | 3.685 | 3.589 | 3.498 | 3.410 | 3.326 |  |
| 7 | 4.712 | 4.564 | 4.423 | 4.288 | 4.160 | 4.039 | 3.922 | 3.812 | 3.706 | 3.605 |  |
| 8 | 5.146 | 4.968 | 4.799 | 4.639 | 4.487 | 4.344 | 4.207 | 4.078 | 3.954 | 3.837 |  |
| 9 | 5.537 | 5.328 | 5.132 | 4.946 | 4.772 | 4.607 | 4.451 | 4.303 | 4.163 | 4.031 |  |
| 10 | 5.889 | 5.650 | 5.426 | 5.216 | 5.019 | 4.833 | 4.659 | 4.494 | 4.339 | 4.192 |  |
| 11 | 6.207 | 5.938 | 5.687 | 5.453 | 5.234 | 5.029 | 4.836 | 4.656 | 4.486 | 4.327 |  |
| 12 | 6.492 | 6.194 | 5.918 | 5.660 | 5.421 | 5.197 | 4.988 | 7.793 | 4.611 | 4.439 |  |
| 13 | 6.750 | 6.424 | 6.122 | 5.842 | 5.583 | 5.342 | 5.118 | 4.910 | 4.715 | 4.533 |  |
| 14 | 6.982 | 6.628 | 6.302 | 6.002 | 5.724 | 5.468 | 5.229 | 5.008 | 4.802 | 4.611 |  |
| 15 | 7.191 | 6.811 | 6.462 | 6.142 | 5.847 | 5.575 | 5.324 | 5.092 | 4.876 | 4.675 |  |
| 16 | 7.379 | 6.974 | 6.604 | 6.265 | 5.954 | 5.668 | 5.405 | 5.162 | 4.938 | 4.730 |  |
| 17 | 7.549 | 7.120 | 6.729 | 6.373 | 6.047 | 5.749 | 5.475 | 5.222 | 4.990 | 4.775 |  |
| 18 | 7.702 | 7.250 | 6.840 | 6.467 | 6.128 | 5.818 | 5.534 | 5.273 | 5.033 | 4.812 |  |
| 19 | 7.839 | 7.366 | 6.938 | 6.550 | 6.198 | 5.877 | 5.584 | 5.316 | 5.070 | 4.843 |  |
| 20 | 7.963 | 7.469 | 7.025 | 6.623 | 6.259 | 5.929 | 5.628 | 5.353 | 5.101 | 4.870 |  |

## Formulae

## PROBABILITY

$A \cup B=\boldsymbol{A}$ or $\boldsymbol{B} . \quad A \cap B=\boldsymbol{A}$ and $\boldsymbol{B}$ (overlap).
$P(B \mid A)=$ probability of $B$, given $A$.

## Rules of Addition

If $A$ and $B$ are mutually exclusive: $P(A \cup B)=P(A)+P(B)$
If $A$ and $B$ are not mutually exclusive: $P(A \cup B)=P(A)+P(B)-P(A \cap B)$

## Rules of Multiplication

If $A$ and $B$ are independent: $P(A \cap B)=P(A) * P(B)$
If $A$ and $B$ are not independent: $P(A \cap B)=P(A){ }^{*} P(B \mid A)$
$E(X)=\Sigma$ (probability * payoff)

## Quadratic Equations

If $a X^{2}+b X+c=0$ is the general quadratic equation, the two solutions (roots) are given by:

$$
x=\frac{-b \pm \sqrt{b^{2}-4 a c}}{2 a}
$$

## DESCRIPTIVE STATISTICS

Arithmetic Mean

$$
\bar{x}=\frac{\sum x}{n} \quad \bar{x}=\frac{\sum f x}{\sum f} \quad \text { (frequency distribution) }
$$

Standard Deviation

$$
S D=\sqrt{\frac{\sum(x-\bar{x})^{2}}{n}} \quad S D=\sqrt{\frac{\sum f x^{2}}{\sum f}}-\bar{x}^{2} \quad \text { (frequency distribution) }
$$

## INDEX NUMBERS

Price relative $=100{ }^{*} P_{1} / P_{0} \quad$ Quantity relative $=100 * Q_{1} / Q_{0}$
Price: $\quad \frac{\sum w *\left(\frac{p_{1}}{P_{0}}\right)}{\sum w} \times 100$
Quantity: $\quad \frac{\sum w *\left(\frac{Q_{1}}{Q_{o}}\right)}{\sum w} \times 100$

## TIME SERIES

Additive Model

$$
\text { Series }=\text { Trend }+ \text { Seasonal + Random }
$$

Multiplicative Model
Series = Trend * Seasonal * Random

## LINEAR REGRESSION AND CORRELATION

The linear regression equation of $y$ on $x$ is given by:

$$
Y=a+b X \text { or } Y-Y=b(\bar{X}-\bar{X})
$$

where

$$
\begin{gathered}
b=\frac{\operatorname{Covariance}(X Y)}{\operatorname{Variance}(X)}=\frac{n \sum X Y-\left(\sum x\right)\left(\sum y\right)}{n \sum x^{2}-\left(\sum x\right)^{2}} \\
a=\bar{Y}-b \bar{X}
\end{gathered}
$$

or solve

$$
\begin{gathered}
\sum Y=n a+b \sum x \\
\sum X Y=a \sum x+b \sum x^{2}
\end{gathered}
$$

Coefficient of correlation

$$
r=\frac{\operatorname{Covariance}(X Y)}{\sqrt{\operatorname{Var}(X) \cdot \operatorname{Var}(Y)}}=\frac{n \sum X Y-\left(\sum X\right)\left(\sum Y\right)}{\sqrt{\left.\left\{n \sum x^{2}-\left(\sum x\right)^{2}\right\} n \sum y^{2}-\left(\sum y\right)^{2}\right\}}}
$$

$R($ rank $)=1-\frac{6 \sum d^{2}}{n\left(n^{2}-1\right)}$

## FINANCIAL MATHEMATICS

## Compound Interest (Values and Sums)

Future Value of $S$, of a sum of $X$, invested for $n$ periods, compounded at $r \%$ interest

$$
S=X[1+r]^{n}
$$

## Annuity

Present value of an annuity of $£ 1$ per annum receivable or payable for $n$ years, commencing in one year, discounted at $r \%$ per annum:

$$
\mathrm{PV}=\frac{1}{r}\left[1-\frac{1}{[1+r]^{n}}\right]
$$

## Perpetuity

Present value of $£ 1$ per annum, payable or receivable in perpetuity, commencing in one year, discounted at $r \%$ per annum:

$$
\mathrm{PV}=\frac{1}{r}
$$

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# Management Accounting Pillar 

## Managerial Level

## P1 - Management Accounting Performance Evaluation

May 2005

Tuesday Morning Session

