## GENERAL COMMENTS

## Areas of strengths and weaknesses

Strength:

- many more students took risks generally or in design brief questions; design options on the whole were more creative and innovative than past years
- drawing skills for the design option showed improvement
- students generally conveyed a sense of empathy for their ageing clients
- most completed all sections of the paper
- students generally demonstrated a good understanding of marketing and most answered all the marketing questions.

Weakness:

- as in previous years some questions were poorly interpreted
- the 'environmental concerns' question solicited the least successful responses. Few students were able to demonstrate knowledge of any environmental concerns related to the products listed. Some students identified environmental benefits rather than concerns
- mass-production was another area that students had difficulty in demonstrating their knowledge or understanding. Some responses referred to steps involved in the marketing of a product rather than mass-production.


## SPECIFIC INFORMATION

The following information should be read in conjunction with the 2002 Design and Technology examination.

## Section A

| Question | Marks | \% | Response |
| :---: | :---: | :---: | :---: |
| Question 1 | Most suitable materials for products (students were required to answer this question in the grid provided). |  |  |
|  | Column 1 <br> $0 / 4$ <br> $1 / 4$ <br> $2 / 4$ <br> $3 / 4$ <br> $4 / 4$ <br> (Average <br> mark 2.79) <br> Col | $\begin{aligned} & 4 \\ & 7 \\ & 28 \\ & 27 \\ & 34 \end{aligned}$ | Material description <br> Most students were able to adequately describe the two chosen materials. |
|  | Column 2 <br> $0 / 6$ <br> $1 / 6$ <br> $2 / 6$ <br> $3 / 6$ <br> $4 / 6$ <br> $5 / 6$ <br> $6 / 6$ <br> (Average <br> mark 3.7) <br> Col | $\begin{aligned} & 9 \\ & 5 \\ & 12 \\ & 14 \\ & 20 \\ & 16 \\ & 23 \end{aligned}$ | Properties and characteristics <br> Some students had difficulties identifying the properties and characteristics of the materials. |
|  | Column 3 <br> 0/2 <br> 1/2 <br> 2/2 <br> (Average <br> mark 1.77) | $\begin{aligned} & 5 \\ & 12 \\ & 83 \end{aligned}$ | A suitable use Most students were able to identify an appropriate use for each of the materials. |


|  | Column 4 <br> $0 / 4$ <br> $1 / 4$ <br> $2 / 4$ <br> $3 / 4$ <br> $4 / 4$ <br> (Average <br> mark 2.59) | 11 Ca <br> 10 Re <br> 24 exa <br> 20 the <br> 36 wit | Care and maintenance <br> Responses varied depending on the selected materials and their use. For example, if a student had chosen aluminium and its use was a soft drink can, then the description of the care and maintenance was minimal compared with, for example, a mountain bike frame. <br> Examples of good student responses: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MATERIAL | $\begin{aligned} & \hline \text { DESCRTPTION } \\ & \text { [what does it look il } \end{aligned}$ |  | PROPERTTES/ CHARACTERLSTLCS | ONE SITTABLE USE [based on the properties and charncteristics you have indentified] | CARE AND MARTENANCE fbased on the use you have nominated] |
|  | 1. Corcluver | Fobic wit a ple that Pritudes perir The right sid of the faric in alkenat. rous of ai and not a rows camei a wexiets of viuths. | 4 <br> R $d$ . ised sied | made $170 m$ cotton, Corchirty his abt of Srength and therefore wrots well jor a loncy period of tame befer urigout. it is aserbent and asytowns complentor wiontionen | Pank. <br> as is with last a long time and is and wiriterand axen esubient So also veriy comptable. beiny ditan is dyed and awablen meney colours | Can be wastued in werm or cold nizter and hwiyg on the wie be diry. best tohang insideoutbo awsid jading con alse be iroued suld crease |
|  | Materiai | DESCRIPTION [whal does it look like] |  | PROPERTIES/ CHARACTERISTICS | ONE SUTTABLE USE Ibased on the properties and characterictics yon have identified] | CAREAND MAINTENANCE tbased on the use you have nominated] |
|  | 1. Hixen Pune | A light yel colowed coro with sametio Grown spote tichseyes. | llow <br> lud <br> imes <br> d | Uery soft $\frac{1}{4}$ Easc to wade mint Smells mice, leoks The Finisin of it is exceilent. Very fore. <br> very expensive. | Used for a Lange side talte a. inter vound one with a turned $\log$ and 3 smad 4 $\frac{15}{51}$ | To care for the hreow eniz table usc a mat, a dad. ore of a doyby to stg purent scratches. Ereong now then gand it leck lightity if appily a bexc. |
| Question 2 | $0 / 3$ $1 / 3$ $2 / 3$ $3 / 3$ (Average ma 1.17 ) | 30 <br> 35 <br> 23 <br>  <br> 12 | Env This unde Som prod stud Alu T b in Mah M f L o c Prin T p p | ronmental Concerns question was very poorly standing of any environ students listed correctly ucts, but that was not an nt responses: <br> inium saucepan <br> e way aluminium is prod cause it has to be mine volve polluting the environ ogany chair <br> ahogany is a timber that rests remain. This means gging of these forests me cur. Transportation of the ntributing to greenhouse p ed cotton t -shirt <br> he growing of cotton uses climate like Australia sticides throughout the gro soil and water run off. | ly answered. Very few nmental concerns for the y the environmental a swering the question. <br> duced has the most impa d, melted down, cast nment. <br> has been logged so exte the loss of habitat to nativ eans clearing of the areas logs to manufacturing pollution. <br> a lot of irrigation water The plants are also owing season. Some of the The manufacturing an | students demonstrated he listed products. dvantages of the Examples of good <br> act on the environment and treated. These all <br> ensively that not many tive birds and animals. which makes erosion sites uses fossil fuels <br> which is a problem in a sprayed with many he pesticides end up in d use of the dyes for |


|  |  |  | printing cotton create pollution problems. |
| :---: | :---: | :---: | :---: |
| Question 3 | Marketing chairs Generally this question was well answered. |  |  |
|  | a <br> $0 / 3$ <br> $1 / 3$ <br> $2 / 3$ <br> $3 / 3$ <br> (Average mark <br> 2.39 ) <br> b | $\begin{aligned} & 2 \\ & 11 \\ & 34 \\ & 54 \end{aligned}$ | Product <br> For their selected chair most students were able to describe the marketable features and the material from which it was made. |
|  | $\begin{array}{\|l\|} \hline \mathbf{b} \\ 0 / 2 \\ 1 / 2 \\ 2 / 2 \\ \text { (Average mark } \\ 1.77 \text { ) } \\ \hline \end{array}$ | $\begin{aligned} & 2 \\ & 18 \\ & 80 \end{aligned}$ | People <br> Nearly all students were also able to describe an appropriate target group likely to purchase the selected chair. |
|  | $1.77)$ <br> $\mathbf{c}$ <br> $0 / 3$ <br> $1 / 3$ <br> $2 / 3$ <br> $3 / 3$ <br> (Average mark <br> 2.06 ) <br> d | $\begin{aligned} & 9 \\ & 17 \\ & 32 \\ & 42 \end{aligned}$ | Price <br> The way in which the manufacturer arrived at the recommended retail price was also well answered by most students. An important factor not mentioned by some students was what the target group would have been prepared to pay for the chair. |
|  | d <br> 0/2 <br> 1/2 <br> 2/2 <br> (Average mark <br> 1.7) | $\begin{aligned} & 2 \\ & 26 \\ & 72 \end{aligned}$ | Promotion <br> Effective promotion methods listed included letterbox drops of pamphlets, lifestyle magazine advertisements, and newspaper advertisements as well as in store displays and demonstrations of the chair in use. <br> Nearly all students were able to explain why their named method of promotion would be effective. |
|  | 1.7 <br> $\mathbf{e}$ <br> $0 / 2$ <br> $1 / 2$ <br> $2 / 2$ <br> (Average mark <br> 1.66 ) | $\begin{aligned} & 4 \\ & 26 \\ & 70 \end{aligned}$ | Place <br> Most students were able to state where the best place to sell the chair would be and were able to justify why this would be the best place. |
|  | fi-ii $0 / 4$ $1 / 4$ $2 / 4$ $3 / 4$ $4 / 4$ (Average mark 3.04 ) | $\begin{aligned} & 4 \\ & 4 \\ & 22 \\ & 21 \\ & 48 \end{aligned}$ | Two changes to your marketing plan <br> The response to this question was not as good as for the other marketing questions. The key words students needed to focus on in this question were, 'increases sales quickly and beat the competition'. <br> An example of a good student response: <br> 'Decrease the price and offer free delivery' would mean that the chair would be cheaper and the purchaser would also save on delivery charges. <br> Less successful responses mentioned changes to the design or colour of the chair which would require costly changes in manufacturing rather than changes to the marketing plan. |

## Section B

| Question 4 | $\mathbf{i}$ |  |
| :--- | :--- | :--- |
|  | $0 / 4$ | 10 |
|  | $1 / 4$ | 12 |
|  | $2 / 4$ | 21 |
|  | $3 / 4$ | 20 |
|  | $4 / 4$ | 36 |
|  | (Average mark |  |
|  | $2.59)$ |  |
|  | ii | 12 |
|  | $0 / 4$ | 12 |
|  | $1 / 4$ | 20 |
|  | $2 / 4$ | 20 |
|  | $3 / 4$ |  |

## Specifications and criteria for evaluation

The 2002 examination asked students to list three most important specifications from the design brief and an evaluation criteria and justification of each criterion. Students needed to demonstrate a direct relationship to the needs and wants of the client.

This question was very well handled by most students. Many students' specifications were taken directly from the brief. A few students lost marks because they invented new specifications not included in the given brief, for example cost. Justifications were sometimes a restating of the specification rather than a justification of the evaluation criteria.

|  | $4 / 4$ (Average mark 2.55 ) iii $0 / 4$ $1 / 4$ $2 / 4$ $3 / 4$ $4 / 4$ (Average mark 2.5) 2 | $\begin{gathered} \hline 36 \\ \\ 13 \\ 12 \\ 21 \\ 19 \\ 35 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Question 5 | clarity and detail <br> of drawing <br> $0 / 6$ <br> $1 / 6$ <br> $2 / 6$ <br> $3 / 6$ <br> $4 / 6$ <br> $5 / 6$ <br> $6 / 6$ <br> (Average mark <br> 3.76 ) <br> clearly <br> annotated <br> specifications <br> $0 / 3$ <br> $1 / 3$ <br> $2 / 3$ <br> $3 / 3$ <br> (Average mark <br> 1.88 ) <br> creativity and <br> aesthetic appeal <br> $0 / 3$ <br> $1 / 3$ <br> $2 / 3$ <br> $3 / 3$ <br> (Average mark <br> 1.65 ) <br> a <br> clever/innovative <br> feature <br> $0 / 3$ <br> $1 / 3$ <br> $2 / 3$ <br> $3 / 3$ <br> (Average mark <br> 1.45 ) <br>  <br>  | $\begin{aligned} & 3 \\ & 6 \\ & 14 \\ & 18 \\ & 24 \end{aligned}$ <br> 20 <br> 15 <br> 14 <br> 20 <br> 30 <br> 36 <br> 12 <br> 32 <br> 35 <br> 21 <br> 19 <br> 34 <br> 30 <br> 17 | Design Option <br> For students to achieve full marks their design had to be: <br> - an appropriate response to the brief <br> - clearly drawn and show adequate detail <br> - clearly annotated stating how all specifications had been addressed <br> - aesthetically appealing and demonstrating creative flare <br> - clever and innovative. <br> Many more students took risks and demonstrated a more creative approach to their designing. Generally, drawing skills showed improvement on past years. |

Examples of good student responses:

## Question 5

## Annotated Design Option

Desigri your product in the space provided below. You must pay particular attention to the following:

- clarity and detail of drawing
- clearly annotated specifications
- creativity and aesthetic appeal
- a clever/innovative feature.

6 marks
3 marks
3 marks
3 marks


SECTION B - continued

Question 5

## Annotated Design Option

Design i your product in the space provided below. You must pay particular attention to the following:

- clarity and detail of drawing
- clearly annotated specifications
- creativity and aesthetic appeal
- a clever/innovative feature.

 Nylon Shorts in subtle
earthy doungeep cool
but an doable.
non creasableals'permant
(CRIT 2) crease

high Potto
Socks to protect
in NT conditions
and also keep legs cool.

Hiking shoes are not part of the
outfit but di ant world weed
15 marks there.
SECTION B - continued


## Question 6

## Extension of design option

This question related directly to what the student had drawn and annotated in Question 5.


| Question 7 | $0 / 4$ <br> $1 / 4$ <br> $2 / 4$ <br> $3 / 4$ <br> $4 / 4$ <br> (Average mark <br> 2.35 ) <br> $0 / 8$ | $\begin{aligned} & 8 \\ & 16 \\ & 31 \\ & 23 \\ & 22 \end{aligned}$ | Evaluation <br> Student responses as to how the product would improve quality of life were sympathetic to the needs of the elderly. For full marks students needed to relate their answer to the evaluation criteria questions they had developed in Question 4. Most students responded well to this question. |
| :---: | :---: | :---: | :---: |
| Question 8 | $0 / 8$ $1 / 8$ $2 / 8$ $3 / 8$ $4 / 8$ $5 / 8$ $6 / 8$ $7 / 8$ $8 / 8$ (Average mark 2.66 ) | 33 7 15 8 14 5 9 2 7 7 | Mass production <br> This question tested student's knowledge/understanding of mass production. Many students demonstrated a limited knowledge/understanding of mass production. Some misread the question and listed the P's of marketing. <br> Examples of good student responses: <br> Travel garments <br> Step 1 <br> Work out a cutting layout to use the least amount of material. <br> Purchase material. <br> Step 2 <br> Lay out pattern pieces and cut out fabric. Cut a range of sizes and colours. <br> Step 3 <br> Skilled machinists assemble garments. <br> Step 4 <br> Finishing such as buttonholes, buttons and trims applied. Final quality check and press. <br> Seating <br> Step 1 <br> Materials purchase finalised after determining quantities needed. (Including all secondary materials for example canvas, nails, glue) <br> Step 2 <br> Use skilled workers to cut wood and other materials to correct size. <br> Step 3 <br> Skilled workers assemble construction. <br> Step 4 <br> Finishing completed including attaching canvas, sanding all rough edges and protective estapol finish. |
| Question 9 | $0 / 2$ $1 / 2$ $2 / 2$ (Average mark 0.9 ) | $\begin{aligned} & 37 \\ & 36 \\ & 27 \end{aligned}$ | Checking quality <br> Two methods of checking quality or one well explained quality check were required for full marks. <br> For example: <br> - check points at various stages of production, where a particular person checks for flaws or irregularities <br> - teams that check their work continuously during the making of a product. |

