

## Financial Management

Thursday 5 June 2008

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Time allowed
Reading and planning: 15 minutes
Writing: 3 hours
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ALL FOUR questions are compulsory and MUST be attempted.
Formulae Sheet, Present Value and Annuity Tables are on pages 6, 7 and 8.

Do NOT open this paper until instructed by the supervisor.
During reading and planning time only the question paper may be annotated. You must NOT write in your answer booklet until instructed by the supervisor.

This question paper must not be removed from the examination hall.


## ALL FOUR questions are compulsory and MUST be attempted

1 Burse Co wishes to calculate its weighted average cost of capital and the following information relates to the company at the current time:

| Number of ordinary shares | 20 million |
| :--- | :--- |
| Book value of $7 \%$ convertible debt | $\$ 29$ million |
| Book value of $8 \%$ bank loan | $\$ 2$ million |
| Market price of ordinary shares | $\$ 5 \cdot 50$ per share |
| Market value of convertible debt | $\$ 107 \cdot 11$ per $\$ 100$ bond |
| Equity beta of Burse Co | $1 \cdot 2$ |
| Risk-free rate of return | $4 \cdot 7 \%$ |
| Equity risk premium | $6 \cdot 5 \%$ |
| Rate of taxation | $30 \%$ |

Burse Co expects share prices to rise in the future at an average rate of $6 \%$ per year. The convertible debt can be redeemed at par in eight years' time, or converted in six years' time into 15 shares of Burse Co per $\$ 100$ bond.

## Required:

(a) Calculate the market value weighted average cost of capital of Burse Co. State clearly any assumptions that you make.
(12 marks)
(b) Discuss the circumstances under which the weighted average cost of capital can be used in investment appraisal.
(6 marks)
(c) Discuss whether the dividend growth model or the capital asset pricing model offers the better estimate of the cost of equity of a company.

2 THP Co is planning to buy CRX Co, a company in the same business sector, and is considering paying cash for the shares of the company. The cash would be raised by THP Co through a 1 for 3 rights issue at a $20 \%$ discount to its current share price.

The purchase price of the 1 million issued shares of CRX Co would be equal to the rights issue funds raised, less issue costs of $\$ 320,000$. Earnings per share of CRX Co at the time of acquisition would be $44 \cdot 8 \mathrm{c}$ per share. As a result of acquiring CRX Co, THP Co expects to gain annual after-tax savings of \$96,000.

THP Co maintains a payout ratio of $50 \%$ and earnings per share are currently 64 c per share. Dividend growth of $5 \%$ per year is expected for the foreseeable future and the company has a cost of equity of $12 \%$ per year.

Information from THP Co's statement of financial position:

| Equity and liabilities | $\$ 000$ |
| :--- | ---: |
| Shares (\$1 par value) | 3,000 |
| Reserves | 4,300 |
| Non-current liabilities | 7,300 |
| 8\% loan notes | 5,000 |
| Current liabilities | $\underline{2,200}$ |
| Total equity and liabilities | $\underline{14,500}$ |

Required:
(a) Calculate the current ex dividend share price of THP Co and the current market capitalisation of THP Co using the dividend growth model.
(b) Assuming the rights issue takes place and ignoring the proposed use of the funds raised, calculate:
(i) the rights issue price per share;
(ii) the cash raised;
(iii) the theoretical ex rights price per share; and
(iv) the market capitalisation of THP Co.
(c) Using the price/earnings ratio method, calculate the share price and market capitalisation of CRX Co before the acquisition.
(d) Assuming a semi-strong form efficient capital market, calculate and comment on the post acquisition market capitalisation of THP Co in the following circumstances:
(i) THP Co does not announce the expected annual after-tax savings; and
(ii) the expected after-tax savings are made public.
(5 marks)
(e) Discuss the factors that THP Co should consider, in its circumstances, in choosing between equity finance and debt finance as a source of finance from which to make a cash offer for CRX Co.

3 FLG Co has annual credit sales of $\$ 4.2$ million and cost of sales of $\$ 1.89$ million. Current assets consist of inventory and accounts receivable. Current liabilities consist of accounts payable and an overdraft with an average interest rate of $7 \%$ per year. The company gives two months' credit to its customers and is allowed, on average, one month's credit by trade suppliers. It has an operating cycle of three months.

Other relevant information:
Current ratio of FLG Co 1.4
Cost of long-term finance of FLG Co $11 \%$

## Required:

(a) Discuss the key factors which determine the level of investment in current assets.
(b) Discuss the ways in which factoring and invoice discounting can assist in the management of accounts receivable.
(c) Calculate the size of the overdraft of FLG Co, the net working capital of the company and the total cost of financing its current assets.
(6 marks)
(d) FLG Co wishes to minimise its inventory costs. Annual demand for a raw material costing $\$ 12$ per unit is 60,000 units per year. Inventory management costs for this raw material are as follows:

Ordering cost: $\quad \$ 6$ per order
Holding cost: $\quad \$ 0.5$ per unit per year
The supplier of this raw material has offered a bulk purchase discount of $1 \%$ for orders of 10,000 units or more. If bulk purchase orders are made regularly, it is expected that annual holding cost for this raw material will increase to $\$ 2$ per unit per year.

## Required:

(i) Calculate the total cost of inventory for the raw material when using the economic order quantity.
(4 marks)
(ii) Determine whether accepting the discount offered by the supplier will minimise the total cost of inventory for the raw material.

4 SC Co is evaluating the purchase of a new machine to produce product $P$, which has a short product life-cycle due to rapidly changing technology. The machine is expected to cost $\$ 1$ million. Production and sales of product $P$ are forecast to be as follows:

| Year | 1 | 2 | 3 | 4 |
| :--- | :---: | :---: | :---: | :---: |
| Production and sales (units/year) | 35,000 | 53,000 | 75,000 | 36,000 |

The selling price of product $P$ (in current price terms) will be $\$ 20$ per unit, while the variable cost of the product (in current price terms) will be $\$ 12$ per unit. Selling price inflation is expected to be $4 \%$ per year and variable cost inflation is expected to be $5 \%$ per year. No increase in existing fixed costs is expected since SC Co has spare capacity in both space and labour terms.

Producing and selling product $P$ will call for increased investment in working capital. Analysis of historical levels of working capital within SC Co indicates that at the start of each year, investment in working capital for product $P$ will need to be $7 \%$ of sales revenue for that year.

SC Co pays tax of $30 \%$ per year in the year in which the taxable profit occurs. Liability to tax is reduced by capital allowances on machinery (tax-allowable depreciation), which SC Co can claim on a straight-line basis over the four-year life of the proposed investment. The new machine is expected to have no scrap value at the end of the four-year period.

SC Co uses a nominal (money terms) after-tax cost of capital of $12 \%$ for investment appraisal purposes.

## Required:

(a) Calculate the net present value of the proposed investment in product $P$.
(b) Calculate the internal rate of return of the proposed investment in product $P$.
(c) Advise on the acceptability of the proposed investment in product $\mathbf{P}$ and discuss the limitations of the evaluations you have carried out.
(d) Discuss how the net present value method of investment appraisal contributes towards the objective of maximising the wealth of shareholders.

## Formulae Sheet

Economic order quantity

$$
=\sqrt{\frac{2 C_{0} D}{C_{H}}}
$$

Miller - Orr Model
Return point $=$ Lower limit $+\left(\frac{1}{3} \times\right.$ spread $)$
Spread $=3\left[\frac{\frac{3}{4} \times \text { transaction cost } \times \text { variance of cash flows }}{\text { interest rate }}\right]^{\frac{1}{3}}$
The Capital Asset Pricing Model

$$
\mathrm{E}\left(\mathrm{r}_{\mathrm{i}}\right)=\mathrm{R}_{\mathrm{f}}+\beta_{\mathrm{i}}\left(\mathrm{E}\left(\mathrm{r}_{\mathrm{m}}\right)-\mathrm{R}_{\mathrm{f}}\right)
$$

The asset beta formula

$$
\beta_{\mathrm{a}}=\left[\frac{\mathrm{V}_{\mathrm{e}}}{\left(\mathrm{~V}_{\mathrm{e}}+\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})\right)} \beta_{\mathrm{e}}\right]+\left[\frac{\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})}{\left(\mathrm{V}_{\mathrm{e}}+\mathrm{V}_{\mathrm{d}}(1-\mathrm{T})\right)} \beta_{\mathrm{d}}\right]
$$

## The Growth Model

$$
P_{o}=\frac{D_{0}(1+g)}{\left(r_{e}-g\right)}
$$

## Gordon's growth approximation

$$
\mathrm{g}=\mathrm{br} \mathrm{r}_{\mathrm{e}}
$$

The weighted average cost of capital

$$
\text { WACC }=\left[\frac{V_{e}}{V_{e}+V_{d}}\right] k_{e}+\left[\frac{V_{d}}{V_{e}+V_{d}}\right] k_{d}(1-T)
$$

## The Fisher formula

$$
(1+i)=(1+r)(1+h)
$$

Purchasing power parity and interest rate parity

$$
S_{1}=S_{0} \times \frac{\left(1+h_{c}\right)}{\left(1+h_{b}\right)} \quad F_{0}=S_{0} \times \frac{\left(1+i_{c}\right)}{\left(1+i_{b}\right)}
$$

## Present Value Table

Present value of 1 i.e. $(1+r)^{-n}$
Where $r=$ discount rate
$\mathrm{n}=$ number of periods until payment
Discount rate (r)
Periods

| $(\mathrm{n})$ | $1 \%$ | $2 \%$ | $3 \%$ | $4 \%$ | $5 \%$ | $6 \%$ | $7 \%$ | $8 \%$ | $9 \%$ | $10 \%$ |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 | 1 |
| 2 | 0.980 | 0.961 | 0.943 | 0.925 | 0.907 | 0.890 | 0.873 | 0.857 | 0.842 | 0.826 | 2 |
| 3 | 0.971 | 0.942 | 0.915 | 0.889 | 0.864 | 0.840 | 0.816 | 0.794 | 0.772 | 0.751 | 3 |
| 4 | 0.961 | 0.924 | 0.888 | 0.855 | 0.823 | 0.792 | 0.763 | 0.735 | 0.708 | 0.683 | 4 |
| 5 | 0.951 | 0.906 | 0.863 | 0.822 | 0.784 | 0.747 | 0.713 | 0.681 | 0.650 | 0.621 | 5 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 0.942 | 0.888 | 0.837 | 0.790 | 0.746 | 0.705 | 0.666 | 0.630 | 0.596 | 0.564 | 6 |
| 7 | 0.933 | 0.871 | 0.813 | 0.760 | 0.711 | 0.665 | 0.623 | 0.583 | 0.547 | 0.513 | 7 |
| 8 | 0.923 | 0.853 | 0.789 | 0.731 | 0.677 | 0.627 | 0.582 | 0.540 | 0.502 | 0.467 | 8 |
| 9 | 0.941 | 0.837 | 0.766 | 0.703 | 0.645 | 0.592 | 0.544 | 0.500 | 0.460 | 0.424 | 9 |
| 10 | 0.905 | 0.820 | 0.744 | 0.676 | 0.614 | 0.558 | 0.508 | 0.463 | 0.422 | 0.386 | 10 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | 0.896 | 0.804 | 0.722 | 0.650 | 0.585 | 0.527 | 0.475 | 0.429 | 0.388 | 0.305 | 11 |
| 12 | 0.887 | 0.788 | 0.701 | 0.625 | 0.557 | 0.497 | 0.444 | 0.397 | 0.356 | 0.319 | 12 |
| 13 | 0.879 | 0.773 | 0.681 | 0.601 | 0.530 | 0.469 | 0.415 | 0.368 | 0.326 | 0.290 | 13 |
| 14 | 0.870 | 0.758 | 0.661 | 0.577 | 0.505 | 0.442 | 0.388 | 0.340 | 0.299 | 0.263 | 14 |
| 15 | 0.861 | 0.743 | 0.642 | 0.555 | 0.481 | 0.417 | 0.362 | 0.315 | 0.275 | 0.239 | 15 |


| (n) | $11 \%$ | $12 \%$ | $13 \%$ | $14 \%$ | $15 \%$ | $16 \%$ | $17 \%$ | $18 \%$ | $19 \%$ | $20 \%$ |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 | 1 |
| 2 | 0.812 | 0.797 | 0.783 | 0.769 | 0.756 | 0.743 | 0.731 | 0.718 | 0.706 | 0.694 | 2 |
| 3 | 0.731 | 0.712 | 0.693 | 0.675 | 0.658 | 0.641 | 0.624 | 0.609 | 0.593 | 0.579 | 3 |
| 4 | 0.659 | 0.636 | 0.613 | 0.592 | 0.572 | 0.552 | 0.534 | 0.516 | 0.499 | 0.482 | 4 |
| 5 | 0.593 | 0.567 | 0.543 | 0.519 | 0.497 | 0.476 | 0.456 | 0.437 | 0.419 | 0.402 | 5 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 0.535 | 0.507 | 0.480 | 0.456 | 0.432 | 0.410 | 0.390 | 0.370 | 0.352 | 0.335 | 6 |
| 7 | 0.482 | 0.452 | 0.425 | 0.400 | 0.376 | 0.354 | 0.333 | 0.314 | 0.296 | 0.279 | 7 |
| 8 | 0.434 | 0.404 | 0.376 | 0.351 | 0.327 | 0.305 | 0.285 | 0.266 | 0.249 | 0.233 | 8 |
| 9 | 0.391 | 0.361 | 0.333 | 0.308 | 0.284 | 0.263 | 0.243 | 0.225 | 0.209 | 0.194 | 9 |
| 10 | 0.352 | 0.322 | 0.295 | 0.270 | 0.247 | 0.227 | 0.208 | 0.191 | 0.176 | 0.162 | 10 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | 0.317 | 0.287 | 0.261 | 0.237 | 0.215 | 0.195 | 0.178 | 0.162 | 0.148 | 0.135 | 11 |
| 12 | 0.286 | 0.257 | 0.231 | 0.208 | 0.187 | 0.168 | 0.152 | 0.137 | 0.124 | 0.112 | 12 |
| 13 | 0.258 | 0.229 | 0.204 | 0.182 | 0.163 | 0.145 | 0.130 | 0.116 | 0.104 | 0.093 | 13 |
| 14 | 0.232 | 0.205 | 0.181 | 0.160 | 0.141 | 0.125 | 0.111 | 0.099 | 0.088 | 0.078 | 14 |
| 15 | 0.209 | 0.183 | 0.160 | 0.140 | 0.123 | 0.108 | 0.095 | 0.084 | 0.074 | 0.065 | 15 |

## Annuity Table

Present value of an annuity of 1 i.e. $\frac{1-(1+r)^{-n}}{r}$

$$
\begin{array}{ll}
\text { Where } & r=\text { discount rate } \\
& n=\text { number of periods }
\end{array}
$$

Discount rate (r)
Periods

| ( n ) | 1\% | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | 10\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 | 0.943 | 0.935 | 0.926 | 0.917 | 0.909 |  |
| 2 | 1.970 | 1.942 | 1.913 | $1 \cdot 886$ | 1.859 | 1.833 | 1.808 | $1 \cdot 783$ | 1.759 | 1.736 | 2 |
| 3 | 2.941 | $2 \cdot 884$ | 2.829 | 2.775 | $2 \cdot 723$ | $2 \cdot 673$ | $2 \cdot 624$ | 2.577 | 2.531 | $2 \cdot 487$ | 3 |
| 4 | 3.902 | 3.808 | 3.717 | 3.630 | 3.546 | $3 \cdot 465$ | 3.387 | $3 \cdot 312$ | 3.240 | $3 \cdot 170$ | 4 |
| 5 | 4.853 | $4 \cdot 713$ | 4.580 | $4 \cdot 452$ | 4.329 | $4 \cdot 212$ | $4 \cdot 100$ | 3.993 | 3.890 | 3.791 | 5 |
| 6 | 5.795 | 5.601 | $5 \cdot 417$ | 5.242 | 5.076 | 4.917 | 4.767 | $4 \cdot 623$ | 4.486 | 4.355 | 6 |
| 7 | 6.728 | 6.472 | 6.230 | 6.002 | 5.786 | $5 \cdot 582$ | $5 \cdot 389$ | $5 \cdot 206$ | 5.033 | 4.868 | 7 |
| 8 | 7.652 | $7 \cdot 325$ | 7.020 | 6.733 | 6.463 | $6 \cdot 210$ | $5 \cdot 971$ | 5.747 | 5.535 | 5.335 | 8 |
| 9 | 8.566 | $8 \cdot 162$ | 7.786 | 7.435 | $7 \cdot 108$ | 6.802 | 6.515 | 6.247 | 5.995 | 5.759 | 9 |
| 10 | 9.471 | 8.983 | 8.530 | 8.111 | $7 \cdot 722$ | $7 \cdot 360$ | 7.024 | 6.710 | 6.418 | 6.145 | 10 |
| 11 | 10.37 | 9.787 | 9. 253 | 8.760 | $8 \cdot 306$ | 7.887 | 7.499 | $7 \cdot 139$ | 6.805 | 6.495 | 11 |
| 12 | 11.26 | 10.58 | 9.954 | 9.385 | 8.863 | 8.384 | 7.943 | 7.536 | $7 \cdot 161$ | 6.814 | 12 |
| 13 | $12 \cdot 13$ | 11.35 | $10 \cdot 63$ | 9.986 | $9 \cdot 394$ | 8.853 | 8.358 | 7.904 | 7.487 | $7 \cdot 103$ | 13 |
| 14 | 13.00 | $12 \cdot 11$ | 11.30 | 10.56 | 9.899 | 9.295 | 8.745 | 8.244 | 7.786 | 7.367 | 14 |
| 15 | 13.87 | 12.85 | 11.94 | $11 \cdot 12$ | $10 \cdot 38$ | $9 \cdot 712$ | 9.108 | 8.559 | 8.061 | 7.606 | 15 |
| ( n ) | 11\% | 12\% | 13\% | 14\% | 15\% | 16\% | 17\% | 18\% | 19\% | 20\% |  |
| 1 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |  |
| 2 | 1.713 | 1.690 | $1 \cdot 668$ | $1 \cdot 647$ | 1.626 | 1.605 | 1.585 | 1.566 | 1.547 | 1.528 | 2 |
| 3 | $2 \cdot 444$ | $2 \cdot 402$ | 2.361 | $2 \cdot 322$ | $2 \cdot 283$ | $2 \cdot 246$ | $2 \cdot 210$ | $2 \cdot 174$ | $2 \cdot 140$ | $2 \cdot 106$ | 3 |
| 4 | $3 \cdot 102$ | 3.037 | $2 \cdot 974$ | 2.914 | 2.855 | 2.798 | $2 \cdot 743$ | $2 \cdot 690$ | 2.639 | 2.589 | 4 |
| 5 | 3.696 | 3.605 | 3.517 | 3.433 | 3.352 | 3.274 | 3.199 | $3 \cdot 127$ | 3.058 | 2.991 | 5 |
| 6 | 4.231 | $4 \cdot 111$ | 3.998 | 3.889 | 3.784 | 3.685 | 3.589 | 3.498 | 3.410 | 3.326 | 6 |
| 7 | 4.712 | 4.564 | 4.423 | 4.288 | $4 \cdot 160$ | 4.039 | 3.922 | 3.812 | 3.706 | 3.605 | 7 |
| 8 | $5 \cdot 146$ | 4.968 | 4.799 | 4.639 | $4 \cdot 487$ | 4.344 | $4 \cdot 207$ | 4.078 | 3.954 | 3.837 | 8 |
| 9 | 5.537 | $5 \cdot 328$ | $5 \cdot 132$ | 4.946 | 4.772 | 4.607 | $4 \cdot 451$ | 4.303 | $4 \cdot 163$ | 4.031 | 9 |
| 10 | 5.889 | $5 \cdot 650$ | $5 \cdot 426$ | $5 \cdot 216$ | 5.019 | 4.833 | 4.659 | 4.494 | 4.339 | $4 \cdot 192$ | 10 |
| 11 | 6.207 | 5.938 | 5.687 | $5 \cdot 453$ | 5.234 | 5.029 | 4.836 | 4.656 | $4 \cdot 486$ | 4.327 | 11 |
| 12 | 6.492 | 6.194 | 5.918 | 5.660 | $5 \cdot 421$ | $5 \cdot 197$ | 4.988 | 4.793 | 4.611 | 4.439 | 12 |
| 13 | 6.750 | $6 \cdot 424$ | $6 \cdot 122$ | 5.842 | 5.583 | $5 \cdot 342$ | $5 \cdot 118$ | 4.910 | 4.715 | 4.533 | 13 |
| 14 | 6.982 | 6.628 | $6 \cdot 302$ | 6.002 | $5 \cdot 724$ | $5 \cdot 468$ | 5.229 | 5.008 | 4.802 | 4.611 | 14 |
| 15 | $7 \cdot 191$ | 6.811 | $6 \cdot 462$ | 6. 142 | 5.847 | $5 \cdot 575$ | $5 \cdot 324$ | 5.092 | 4.876 | 4.675 | 15 |

## End of Question Paper

