## Answers

1 (a) (i)
Sondaw Ltd
Profit and loss account for the year ended 31 May 2004

|  | $£ 000$ |  |
| :---: | :---: | :---: |
| Turnover | 5,876 | $0 \cdot 5$ |
| Cost of sales (W1) | $(3,072)$ | $5 \cdot 0$ |
| Gross profit | 2,804 | $0 \cdot 5$ |
| Distribution costs (W1) | (492) | $3 \cdot 0$ |
| Administrative expenses (W1) | (763) | $6 \cdot 0$ |
| Operating profit | 1,549 | 0.5 |
| Interest payable | (30) | $0 \cdot 5$ |
| Profit before taxation | 1,519 | $0 \cdot 5$ |
| Taxation | (250) | $0 \cdot 5$ |
| Retained profit for the year | 1,269 | 0.5 |
| Retained profit b/f | 280 |  |
| Retained profit c/f | 1,549 |  |
|  | Total | $18 \cdot 0$ |

(ii)

Sondaw Ltd
Balance sheet as at 31 May 2004

|  | £000 | $£ 000$ |  |
| :---: | :---: | :---: | :---: |
| Fixed assets (W2) |  |  |  |
| Buildings |  | 2,750 | $1 \cdot 0$ |
| Plant and equipment |  | 368 | $1 \cdot 0$ |
| Motor vehicles |  | 75 | 1.0 |
|  |  | 3,193 |  |
| Current assets |  |  |  |
| Stock | 800 |  | $0 \cdot 5$ |
| Debtors (W3) | 380 |  | 1.5 |
| Prepayments | 6 |  | 1.0 |
| Bank | 50 |  | $1 \cdot 0$ |
|  | 1,236 |  |  |
| Creditors: amounts falling due within one year (W4) | (780) |  | $4 \cdot 0$ |
| Net current assets |  | 456 |  |
| Creditors: amounts falling due after more than one year |  |  |  |
| 5\% Debentures |  | (600) | $0 \cdot 5$ |
|  |  | 3,049 |  |
| Capital and reserves |  |  |  |
| £1 Ordinary shares |  | 1,500 | $1 \cdot 0$ |
| Profit and loss account |  | 1,549 | 1.0 |
|  |  | 3,049 |  |
|  |  | Total | 14 |


| Workings | Cost of Sales | Distribution Costs | Administrative |
| :---: | :---: | :---: | :---: |
|  |  |  | Expenses |
| 1 | £000 | $£ 000$ | $£ 000$ |
| Opening stock | 1,200 |  |  |
| General expenses (10:40:50) | 60 | 240 | 300 |
| Heat and light (50:30:20) | 45 | 27 | 18 |
| Marketing and Advertising (£248-£6) |  |  | 242 |
| Wages and salaries (£490 + £10) (60:30:10) | 300 | 150 | 50 |
| Purchases | 2,200 |  |  |
| Discounts received | (150) |  |  |
| Closing stock | (800) |  |  |
| Bad debt expense |  |  | 38 |
| Bad debt provision |  |  | 20 |
| Depreciation - buildings (50:20:30) | 125 | 50 | 75 |
| Depreciation - motor vehicles |  | 25 |  |
| Depreciation - plant and equipment | 92 |  |  |
| Audit-fee |  |  | 20 |
|  | 3,072 | 492 | 763 |
| 2 Fixed Assets (£000) | $\begin{aligned} & \text { Buildings } \\ & £ \end{aligned}$ | Motor Vehicles £ | Plant \& Equip £ |
| Cost | 5,000 | 160 | 700 |
| Depreciation b/f | $(2,000)$ | (60) | (240) |
| Current year's depreciation: |  |  |  |
| Buildings $£ 5,000 \times 5 \%$ | (250) |  |  |
| Motor vehicles ( $£ 160-£ 60) \times 25 \%$ |  | (25) |  |
| Plant \& equipment (£700-£240) x 20\% |  |  | (92) |
|  | 2,750 | 75 | 368 |
| 3 Bad debt provision (£000) |  |  |  |
|  | £ |  |  |
| Debtors per trial balance | 438 |  |  |
| Less bad debts written off | (38) |  |  |
|  | 400 |  |  |
| 5\% provision | (20) |  |  |
|  | 380 |  |  |
| 4 Creditors within one year (£000) |  |  |  |
|  | £ |  |  |
| Trade creditors | 500 |  |  |
| Wages accrual | 10 |  |  |
| Corporation tax | 250 |  |  |
| Audit accrual | 20 |  |  |
|  | 780 |  |  |

Workings
Cost of Sales
£000
$£ 000$

240
18 242
50 2,200
3,072

Buildings
£
$(2,000)$
(250)
2,750

438
(38)

400

380

500
10
20 780
(b) The purpose of depreciation is to spread the cost of an asset, less its residual value, over its productive (economic) life.

When deciding the method of calculating depreciation the following factors are relevant:
Pattern of usage - If the main value from the asset is obtained during its earliest years then it might be
appropriate to use reducing balance.
Life of the asset - The time period in which wear and tear, obsolescence or depletion takes place.

Nobrie plc
Cash flow statement for the year ended 31 May 2004
£000 £000

| Net cash inflow from operating activities (Note 1) | , | $36,916$ | $1 \cdot 0$ |
| :---: | :---: | :---: | :---: |
| Returns on investments and servicing of finance |  |  |  |
| Interest received | 146 |  | 1.0 |
| Interest paid | $(1,177)$ | $(1,031)$ | 1.0 |
| Taxation paid (W1) |  | $(9,191)$ | 2.0 |
| Capital Expenditure |  |  |  |
| Payments for tangible fixed assets (W3) | $(28,048)$ |  | 4.0 |
| Proceeds from disposals | 3,053 |  | 1.0 |
| Net cash outflows from capital expenditure |  | $(24,995)$ | 1.0 |
| Net cash inflow before financing |  | 1,699 | 1.0 |
| Financing |  |  |  |
| Issue of ordinary share capital | 7,450 |  | 2.0 |
| Redemption of debentures | $(6,244)$ |  | 1.0 |
| Net cash inflows from financing |  | 1,206 | 1.0 |
| Increase in cash |  | 2,905 | $1 \cdot 0$ |

Notes to the cash flow statement
1 Reconciliation of operating profit to net cash flow from operating activities

|  | $£ 000$ | $£ 000$ |  |
| :--- | :---: | :---: | :---: |
| Operating profit |  | 42,769 | $1 \cdot 0$ |
| Depreciation | 5,862 |  | $0 \cdot 5$ |
| Profit on disposal | $(1,540)$ |  | $1 \cdot 5$ |
| Increase in stock | $(866)$ |  | $1 \cdot 5$ |
| Increase in debtors | $(5,684)$ | $1 \cdot 5$ |  |
| Decrease in creditors | $\underline{(3,625)}$ |  | $1 \cdot 5$ |
| Net cash inflow from operating activities |  | $\underline{(5,853)}$ | Total |
| $\underline{36,916}$ | $\underline{25 \cdot 0}$ |  |  |

## Workings

1
Taxation

| Taxation |  |  |  |
| :--- | :---: | :---: | ---: |
|  | $£ 000$ |  | $£ 000$ |
| Paid (Balancing figure) | 9,191 | Balance b/f | 7,323 |
| Balance c/f | $\underline{7,989}$ | Profit \& loss a/c | $\underline{9,857}$ |
| 17,180 |  | $\underline{17,180}$ |  |

2
$£ 000$
Disposal of assets

| Proceeds | 3,053 <br> Less NBV (Balancing figure) <br> Profit on sale |
| :--- | ---: |
| $\underline{1,513)}$ |  |
| , 540 |  |

3
Fixed Asset NBV

|  | $£ 000$ |  | $£ 000$ |
| :--- | ---: | :--- | ---: |
| Brought Forward | 88,466 | Depreciation | 5,862 |
| Revaluation | 8,272 | Disposal NBV (W2) | 1,513 |
| Additions (Bal figure) | $\underline{28,048}$ | Carried Forward | $\underline{\underline{117,411}}$ |
|  | $\underline{\underline{124,786}}$ |  | $\underline{\underline{124,786}}$ |

Partnership profit statement for the year ended 31 May 2004

|  |  | 3 months to <br> 31 August 2003 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 9 months to 31 May 2004 £000 | Total |  |
| Unadjusted profit |  | 200,000 |  | 600,000 | 800,000 | 1.0 |
| Bad debt written off |  | $(25,000)$ |  | - | $(25,000)$ | 1.0 |
| Loan interest (W1) |  | - |  | $(18,000)$ | $(18,000)$ | 1.0 |
|  |  | 175,000 |  | 582,000 | 757,000 |  |
| Division of Profit |  |  |  |  |  |  |
| Angela | 4/7 | 100,000 | 4/10 | 232,800 | 332,800 | 1.0 |
| Brenda | 2/7 | 50,000 | 3/10 | 174,600 | 224,600 | 1.0 |
| Christine | 1/7 | 25,000 | - | - | 25,000 | 0.5 |
| Hannah | - | - | 3/10 | 174,600 | 174,600 | 0.5 |
|  |  | 175,000 |  | 582,000 | 757,000 | $6 \cdot 0$ |

Capital accounts

| Pre 31/8/03 |  |  |  |  | Marks |  |  |  |  |  | Marks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Angela £ | Brenda £ | Christine £ | Hannah £ |  |  | Angela £ | Brenda £ | Christine £ | Hannah £ |  |
| G'dwill 2:1 | 466,667 | 233,333 | - | - | 1.0 | Balance b/f | 500,000 | 260,000 | 330,000 | - |  |
| Loan a/c |  | - | 480,000 | - | $0 \cdot 5$ | G'will 4:2:1 | 400,000 | 200,000 | 100,000 | - | 1.5 |
| Balance c/d | 633,333 | 326,667 | - | - |  | F Prop 4:2:1 | 200,000 | 100,000 | 50,000 | - | 1.5 |
|  | 1,100,000 | 560,000 | 480,000 | - |  |  | 1,100,000 | 560,000 | 480,000 | - |  |
| Post 31/8/03 |  |  |  |  |  |  |  |  |  |  |  |
| G'dwill 4:3:3 | 280,000 | 210,000 | - | 210,000 | 1.5 | Balances b/d | 633,333 | 326,667 | - | - |  |
| Bal c/f | 820,000 | 350,000 | - | 250,000 |  | Cash - capital | - | - | - | 250,000 | $0 \cdot 5$ |
|  |  |  |  |  |  | Cash - g'dwill | - | - | - | 210,000 | $0 \cdot 5$ |
|  |  |  |  |  |  | G'dwill | 466,667 | 233,333 | - | - | 1.0 |
|  | 1,100,000 | 560,000 | - | 460,000 |  |  | 1,100,000 | 560,000 | - | 460,000 |  |
|  |  |  |  |  | $3 \cdot 0$ |  |  |  |  |  | $5 \cdot 0$ |

Current accounts

| Pre 31/8/03 | Angela £ | Brenda £ | Christine Hannah <br> £ £ |  |
| :---: | :---: | :---: | :---: | :---: |
| Drawings | 20,000 | 10,000 | 35,000 | - |
| Bal c/d | 140,000 | 80,000 | - | - |
|  | 160,000 | 90,000 | 35,000 | - |



## Working

(W1) Interest on Christine's loan
Closing capital £480,000
Interest at $5 \%$ for $9 / 12=£ 18,000$

4 (a)

|  |  |  |  | 2003 |  |  |  | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross profit percentage | Gross profit $\times 100$ | $4,600 \times 100$ | $=$ | 23.00\% | 4,950 | $\times 100$ | $=$ | 19.04\% |
|  | Sales | 20,000 |  |  | 26,000 |  |  |  |
| Net profit percentage | Net profit $\times 100$ | $2,140 \times 100$ | $=$ | 10•70\% | 2,180 | $\times 100$ | $=$ | 8.38\% |
|  | Sales | 20,000 |  |  | 26,000 |  |  |  |
| Return on equity | Net Profit $\times 100$ | $2,140 \times 100$ | $=$ | 19.24\% | 2,180 | $\times 100$ | $=$ | 16.39\% |
|  | Equity | 11,120 |  |  | 13,300 |  |  |  |
| Stock turnover | Cost of goods sold | 15,400 | $=$ | 2.57 times | 21,050 |  | $=$ | $3 \cdot 14$ times |
|  | Stock | 6,000 |  |  | 6,700 |  |  |  |
| Quick ratio | Current assets - stock | 4,520 | $=$ | $1 \cdot 41: 1$ | 7,700 |  | $=$ | $1 \cdot 83: 1$ |
|  | Current liabilities | 3,200 |  |  | 4,200 |  |  |  |
| Debtors collection period | d Debtors $\times 365$ | 4,400 $\times 365$ | $=$ | $80 \cdot 30$ days | 6,740 | $\times 365$ | $=$ | 94.62 days |
|  | Sales | 20,000 |  |  | 26,000 |  |  |  |

## Marking Scheme

$1 / 2$ mark for correctly stating the formula and $1 / 2$ mark for each correct ratio
(b) Relevant comments could include:

- It is difficult to judge the success of the expansion over such a short period of time.
- The profitability ratios have deteriorated.
- The reduction in the gross profit percentage could be due to difficult trading conditions or that the selling prices have been lowered to generate sales.
- The deterioration in the net profit percentage is partly due to the reduced gross profit.
- The rate of stock turnover has improved which might suggest that profitability in the future will improve if (a) the capital employed reduces because of the more efficient stock levels and/or (b) the funds liberated are invested more profitably elsewhere.
- The quick ratio has improved, this is partly due to the increase in cash which may indicate that not all the cash raised from issuing the debentures has been invested.
- The debtors collection period has increased which may indicate poor credit control, or longer credit terms being offered to customers.


## Marking scheme

1 mark for each relevant comment up to a maximum of 7 marks.
(c) Some of the factors Egriff Ltd should consider when deciding whether to raise finance by issuing debentures rather than issuing more shares:
1 Debentures pay a fixed level of interest. Therefore, the company will find budgeting for the cash flows straight-forward.
2 Debenture holders are long term creditors of the company and therefore do not control the company, unlike shareholders who own the company and can vote on issues affecting the company.

3 If company profits fall then share dividends do not have to be paid. However, the interest on debentures will still have to be paid regardless of the level of profit.

4 Shareholders will often expect dividend payments to grow over time, therefore increasing the costs to the company.
5 If the company was to be wound up then debenture holders would rank higher than ordinary shareholders.

## Marking scheme

1 mark for each relevant comment up to a maximum of 4 marks.

