

ADVANCED GCE 2546

PSYCHOLOGY

Psychology and Organisations

TUESDAY 10 JUNE 2008

Morning

Time: 1 hour 30 minutes

Additional materials (enclosed): Answer Booklet (8 page)

Additional materials (required):

None

INSTRUCTIONS TO CANDIDATES

- Write your name in capital letters, your Centre Number and Candidate Number in the spaces provided on the Answer Booklet.
- Answer **one** question in Section A and **one** question in Section B.
- Read each question carefully and make sure you know what you have to do before starting your answer.

INFORMATION FOR CANDIDATES

- The number of marks for each question is given in brackets [] at the end of each question or part question.
- The total number of marks for this paper is **50**.
- You will be awarded marks for the quality of written communication where an answer requires a
 piece of extended writing.



This document consists of 2 printed pages.

SECTION A

Answer Question 1 or Question 2 from this section.

- 1 (a) Describe **one** study that shows the effects of temporal conditions on workers. [6]
 - **(b)** Assess the usefulness of research into temporal conditions on workers. [10]

[Total: 16 marks]

- 2 (a) Describe **one** theory of motivation which can be applied to the workplace. [6]
 - **(b)** Discuss the difficulties of applying theories of motivation to the workplace. [10]

[Total: 16 marks]

SECTION B

Answer Question 3 or Question 4 from this section.

- **3** (a) Describe what psychologists have learned about the selection of people for work. [10]
 - **(b)** Evaluate what psychologists have learned about the selection of people for work. [16]
 - (c) An airline is recruiting pilots. Use your psychological knowledge to suggest a selection procedure for airline pilots. Give reasons for your answer. [8]

[Total: 34 marks]

- 4 (a) Describe what psychologists have learned about interpersonal communication systems. [10]
 - (b) Evaluate what psychologists have learned about interpersonal communication systems. [16]
 - (c) Production of a complex toy, involving the co-operation of several departments, is frequently disrupted. Using your knowledge of psychology, suggest ways in which communication could be improved. Give reasons for your answer. [8]

[Total: 34 marks]

[Total paper marks: 50]

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