



Examiners' Report January 2012

GCE Psychology 6PS01 01





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Introduction

This paper provided the usual mixture of surprises in candidate's responses and in the main those who read the questions correctly did very well. The Milgram variation study caused problems for less prepared candidates, as did cue dependency in basic accuracy and depth. It was clear some candidates had not learned the Milgram variation in an appropriate format or in enough detail.

Once again it was interesting to see just how many candidates failed to score maximum on the Multiple Choice section. Q1 appeared one of the most troublesome and Q11 saw some candidates just choose one instead of two.

There was an indication that candidates are better at recalling actual figures in results, eg in 12 (b) for Godden and Baddeley.

How science works and the practical questions are now commonplace and Q13 had been asked in the past under the guise of the social practical, however this time candidates were asked about their cognitive experiments. There were still those who gained no credit because they mixed up the two and talked about surveys. Others were writing clearly made up or generic problems they came across for Q13 (bi). However Q13 (a) was answered quite well with a large proportion of candidates understanding the requirements. Only a small number of aims and/or null hypothesis were seen. Candidates were also able to correctly identify the type of hypothesis they had written. Nearly all candidates showed no evidence of operationalisation of variables and it was evident that this area required more focus.

Q16 about cue dependency is very common and yet again some were finding it difficult to access the last couple of marks, only the minority top end, seemed able to. Too many were including Godden and Baddeley's study or evaluating the theory for no credit.

Q17 was the cognitive key issue using a now familiar stimulus response scenario. Candidates are getting really good at this type of question as evidenced in recent papers. There was a wide spectrum of cognitive concepts being used and many scored well. Candidates seem to be getting better at applying their knowledge to a question in a plausible way and making sure they keep linking back to the scenario described in the question. There were very few examples of a candidate not linking back to the scenario.

All the possible theories on the mark scheme were used equally well. In addition it was quite common to see specific reference to the weapons focus (with candidates suggesting that a weapon of some sort might have been used).

Q18 the essay, was a little different but clearly accessible for all. Agency theory tended to be described quite well but the evaluation differentiated better from less able candidates. The better answers included evolution, moral strain and socialisation. The candidates mentioning more than the two states tended to be able to handle the evaluative side better – by using the findings of studies to show agentic states etc. However, quite a few candidates merely described 'supporting' studies without really telling us why they support agency (or go against it). However, there were some amazing answers that gave a thorough description and chose a range of clear and well presented evaluative points. A minority of candidates did simply write about Milgram's original study in great detail obviously misreading the question.

Question 11

Candidates needed to remember to read the instructions and choose TWO answers here.

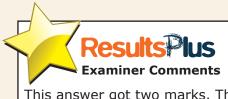
	For question	on 11 choose TWO answers from A, B, C, D and E.	
	11 Which two of the following best define cognitive psychology?		
	Cognitive psychology is concerned with		
-		A how the mind processes information	
	×	B the effects of groups on behaviour	
-	×	C how the nervous system works	
-	×	D why we remember and forget	
-	×	E cultural differences	



Question 12 (a)

Most could score one for the first marking point on the MS but many failed to take it any further to gain the second mark (no mention of land and water for instance). Less able candidates wrote about Milgram or Craik and Tulving.

	(2)
Goddenand Baddiey (1975)'s study involved 18 participants, u divers. They did an experiment to test whether words lear one environment were recalled better in the same inviron	vhawene
divers. They did an experiment to test whether words lean	ntin
one environment were recalled botter in the same inviron	ment,
Thus, the experiment took place 18 feet under water and	ona
Beach.	



This answer got two marks. There was one clear mark for 'whether words...' (second sentence) which is a clear aim - see mark scheme. The last sentence added a bit more - on water or on land - see mark scheme.

Question 12 (b)

Unfortunately many candidates failed to read the question carefully and did **not** use figures or data. These received no credit. Others who did use figures were either not accurate with the mean figures in particular or got them confused with the percentages. More able candidates were awarded both marks by outlining the first two points in the mark scheme, or drawing simple tables highlighting the results from textbooks.

(b) Using figures/data, outline the results of Godden and Baddeley's (1975) study.	(2)
THE RESULTS SHOWED THAT PORTICIPONTS RECOILED DEFTER	
when in the same environment.	
LEDITA dry - recall dry = 32%	
rearn wet + record wet = 3796	
porn dry + recall wet = 23%	******
ream wet + recall dry= 24%	



This answer got no marks. The figures are the wrong way around so no marks awarded. No mark for the first sentence as marks are all for figures.

recall took place in the some environment that it was learn't
in. 4011. less words were accurately recalled in the environment was different to the one they learnt the words in.



This answer got two marks. These two marking points were straight from the mark scheme so no problem - one mark each.

Question 12 (c)

Overall candidates gave mixed responses in regards to this question. Very few scored maximum marks with the majority scoring one mark for each strength and weakness.

Many candidates had correct evaluation points; however they were generic and not applied to the study. There were some very good responses, a significant number of candidates were using correct terminology and applying it to the fact it was a field experiment, but they did not make enough references to the actual study to put their response fully in context. Most candidates were able to correctly identify key strengths of the experiment, for example candidates' stating the experiment was 'ecologically valid' and being able to provide an appropriate elaboration for the response. However it appeared many had difficulties with identifying appropriate weaknesses.

A large proportion of candidates chose to write about the experiment not being generalisable due to the sample size. However they failed to provide an appropriate elaboration, for example not stating that the sample size was not 'representative' of a whole population and as a result many candidates lost out on marks.

There was a large focus on cheating as a weakness, thus not being able to gain credit.

Also candidates seem to think that the water temperature differed dramatically during the study. In common with question 15b, a lot of candidates relied heavily on the composition/ size of the sample for their marks.

More able candidates were able to provide a suitable weakness, for example 'it was difficult to maintain strict control over variables' and were able to elaborate on their responses and even provide suitable examples. This enabled them to obtain the maximum mark for the question. Few answers included practical applications such as candidate's revision/ exams although more included police interviewing. These better answers easily explained a strength and/or weakness in the context of the study and were impressive.

GRANE. (c) Outline one strength and one weakness of Godden and Baddeley's (1975) study. (4)Strength It has high levels of ecological validity. This is because It was a field experiment, and dress are in their natural sumounding (underwater), so are used to the setting. Moreover findings can be app Weakness Only 18 participants were used. This is a limited sample size, and therefore cannot be generalised to be whole population. Also B of he participants were males, making this sample Ondrocentric. Also this & sample can be seen as being as ethnocentic cis it is biased towards scottish people, the Sample is not representable.



This answer got three marks. Strength: see point five in the mark scheme - there was sufficient elaboration for two marks. Includes the term, shows what it means, mentions the natural environment itself (underwater). So two marks were awarded for strength

Weakness: The mention of sample size has detail - number of participants, not generalisable and (at the end of the answer) not representative (though slightly out of context), so one mark - see mark scheme (final mark under weaknesses).

The male/female split was not enough in this study (13-5) to be androcentrism. The idea of Scottish participants and ethnocentrism is not really going to affect memory either. So just one mark for the weakness.

Question 13 (a)

Generally this question was answered quite well. There were very few three mark answers, with most candidates receiving two marks. The majority of candidates were successfully able to identify the direction of their hypothesis, but most failed to operationalise either the IV or DV. A few candidates referred to their social practical or gave an aim.

Most hypothesis referred to LOP or context dependent forgetting, some candidates did not make clear all aspects of the IV, eg not comparing the two environments the words were learnt in. Some seemed to have done quite vague cognitive experiments, testing things like the effect of gender on memory, which doesn't have real theoretical backing and made it hard for candidates to gain more marks by explaining their hypothesis fully.

Many candidates got stuck at two for just producing a clear, but not thorough, hypothesis. Only a few candidates mixed up the direction of their hypothesis with what they claimed the direction to be.

More able candidates were able to state their hypotheses of the cognitive experiment and were able to provide a detailed response in which both independent and dependent variable could be identified. They were able to state whether their hypothesis was directional or non directional.

13 As part of the course requirements for cognitive psychology you will have conducted an experiment.
 (a) State the experimental/alternative hypothesis of your experiment and state whether it is directional (one tailed) or non-directional (two tailed). (3)
There will be a difference in recall of
words after prevention of rehearsal
is varied from 7 seconds to 20 seconds. This is any non-directional hypothesis.



This answer got three marks. Note that this was marked using levels. This answer had the DV - recall of words (better than just 'recall'), and the IV in detail (7 secs or 30 secs rehearsal time) and the direction (non directional). A clear hypothesis, both IV and DV and appropriate - so top level and 3 marks.

13 As part of the course requirements for cognitive psychology you will have conducted an experiment. (a) State the experimental/alternative hypothesis of your experiment and state whether it is directional (one tailed) or non-directional (two tailed). (3) hypothesis- to see whether words which were would be prosessed semanticly of a list of words structurally. this is a one nan hupothesis.



This answer got no marks. This is an 'aim' not a 'hypothesis' - not well expressed. 'One tailed' (directional) does not relate to what is written.

Question 13 (b)

Majority of responses centred on confounding variables (noise) and (opportunity) sample. Only a minority included an appropriate elaboration. Solutions were rarely fully developed to be able to award the full 2 marks.

Many candidates were able to provide a small description of problems they had encountered during their practical; however some candidates failed to provide suitable elaboration points for their answers. For example, if candidates mentioned their experiment may have resulted in demand characteristics they did not elaborate on the term and as a result lost out on one mark.

In many answers it was difficult to understand what a candidate was trying to say and some answers did not constitute a 'problem' as it was a part of the study i.e. individual differences in IQ of participants (one candidate said they had undertaken an IQ test to ensure the participants were intelligent enough to take part in the study).

Most candidates could at least identify a problem but the majority never elaborated on it to push it in to the 2 mark bracket. This also applied to the second part of the question. However, there were some meticulous answers that clearly explained a real problem and then sorted it all out in part ii.

It may be useful to review mark differentials, eg to say, 'the room was noisy' in (i) and 'we found a quieter room in (ii) does not warrant any marks in an AS Psychology paper.

(b) (i) Outline one problem you came across when planning and/or carrying out your experiment. (2)we used an opportunity sample of students so not only did that reduce generalizability also meant that order effects such could have occurred and affected gue fate our results.

(ii) Explain how you might have addressed (or did address) the problem you outlined in (b)(i) when planning and/or carrying out your experiment.

Iptile to represent the sample so would be changed. I'd use a random sample so it can be representative of the whole population mis was addressed as me repeated the experiment using a random sample and this also increased reliability as we repeated it and at least three times.

(2)



This answer got two marks. bi: one mark. The use of an opportunity sample perhaps affecting generalisability is taken as the answer and in the levels for one mark. The mention of order effects and so on are ignored.

bii - one mark. Solution was included - random sampling would solve the problem. This is in the mark scheme. The solution was not clearly appropriate and not elaborated (eg fair or equal chance of being chosen could be mentioned) so just the one mark awarded (the answer does not match the levels for two marks).

(b) (i) Outline one problem you came across when planning and/or carrying out your experiment.

As I used a opportunity sample, which was to experiment on P's that were available my sample may have been blased therefore making it less representative, to the wider population. As most Participants / approached were (Autoa) prends

(ii) Explain how you might have addressed (or did address) the problem you outlined in (b)(i) when planning and/or carrying out your experiment.

To odress the problem I could have used another sampling technique for example random sample this is more representative than opportunity sampling as you randomly select participants. Also HM for random sampling It is & likely to be unbiased. I could have chosen another location where people did not MOW Me. (Total for Question 13 = 7 marks)



This answer got four marks. bi: two marks. The problem with opportunity (and being friends) and then why this was a problem.

bii: two marks. The solution was expanded upon - likely to be unbiased and so on.

(2)

(2)

Question 14

Generally this question was answered well, with most candidates scoring either two or three marks. Candidates showed a good understanding of the difference between qualitative and quantitative data and the majority of candidates were able to mention that it was easier and could therefore be compared (first point on mark scheme). Some candidates wasted time by describing each type of data before addressing the set question. Many candidates used weaknesses of qualitative data to show why quantitative data is preferred, which was fine when it was explained. Few candidates were able to go beyond arguments about 'ease of analysis' or 'faster to gather using closed questions', however many just kept on repeating themselves with the same point.

The best responses were able to bring in arguments about objectivity and making strong comparisons between groups and were able to answer the comparative element of the question to some extent, therefore achieving at least some marks.

14 Explain why in psychology using a research method that produces quantitative rather than qualitative data might be preferable. (4)Quartitive data is rumerical and can easily be statistically analysed, whereas qualitative data is not nical and therefore can be digicult to statistically



This answer got two marks. The first paragraph got just the one mark as the second part about qualitative just reverses what was said about quantitative and does not say more - one mark.

Closed and objective for quantitative - one mark.

Reversing and saying qualitative are more subjective was not worth an additional mark on its own (no more said) so no mark awarded there. Adding that quantitative are more reliable was not explained enough for a mark on its own so no mark awarded there. The answer suggests that objective was more reliable but this was not stated, needed more.

14 Explain why in psychology using a research method that produces quantitative rather than gualitative data might be preferable. (4) Quantitive data provides dato that eooier to analyse as it produces numerical datawhich can be shown In gropho or tables whereas gualititue data Produces in depth onswes which May be unique to every peoon so would be very time consuming to oneryse. It to also easier to come to a conclusion when crolyring quantitive data so it essier to either reject of accept the hypornesis whereas you may never PUII come too conclusion if Qualitive data vo used. Quantitive data will also be less time Consuming to analyse and creates reliable reoults on the Survey (Total for Question 14 = 4 marks) Cen be corried out again to see whether It produces the some reputs whereas Qualitible data vonat very reliable as Us to harder to replicate



This answer got four marks. Numerical in graphs/tables - one mark. The opposite for qualitative (as it was clearly explained not just 'whereas...') - one mark. Harder to come to a conclusion for qualitative and easier to analyse quantitative - one mark. Reliability for quantitative - surveys can be carried out again to see if the same results are found - one mark. No additional mark for contrast with qualitative at the end as that would need more than just 'whereas qualitative are not replicable'- and full marks have of course been given anyway.

Question 15 (a)

The responses did demonstrate that wide teaching of the variations had taken place and this was reflected in the wide variety of responses which were given. Virtually every variation Milgram did was covered. However, it looked like many candidates were not aware of the marking criteria for studies – so many just wrote about the procedure and nothing else. Also, a worrying amount simply named a variation and then just said 'the procedure was the same as Milgram's original' without going any further.

There were some very thorough answers that gained maximum marks though; they were able to provide detail in their responses which included aims, procedure, results and the conclusion of the experiment. The majority of candidate's responses included at least two aspects of these details; the most able candidates were able to comment on each of the four criteria.

A small minority of candidates seemed to think that a variation was by another psychologist, eg Hofling or Meuss and Raaijmakers.

A few candidates described the original or other studies (non Milgram) into obedience and so gained no marks.

Few answers gained full marks, mainly due to not having the correct percentages in the results or for spending too much time on the method and missing out information such as the aim/results.

The best of the possible answers were on the obedient/rebellious stooges and the variation in the Bridgeport' - run down office block and where candidates had an excellent knowledge of all aspects of the study scored 4 marks. 15 Milgram carried out a number of variations of his original (1963) study of obedience.

(a) Describe **one** of Milgram's variation studies of obedience. You must clearly identify which variation study you are describing.

(4)

Variation study Liberahne effects of aroup pressure (1965) Mildram warted to unrealizate positive conternity and see is what conducion posuere more lillely to discovery orders to administer electric shocks from an Koune. The 1963 chiquical experiment a cled as a baseline to authority compare his repub to and everything was the same but there were 2 condutions. In the deducit stronge conduction 2 confederates Caching as to mr wallace, the bedner. pps) cheyed all orders to admisser electric shocks upto the max 4500 without protect. In the rebellicus stoge conduction 2 confederates (both adia confederate stopped dischered a reprod to continue one at 150 v at the other at 210v. saud The experiment wasto be abaut the effect of purionment in learning. The repulls shared that it the deedrest stoge conduction 72.5% of powent to 450 v and in the rebellices stoge conduction 15% went to 450 vand 50 % stopped at 150 v - 210 v. Milgram concluded that the presence of cheducit stoges did not have much effect on cheducince levels whereas when rebellion stoges were used pps were more likely able to breakfree the agentic stute and go it the autonomous stite dating as agent the authority Figure, so dischedent stoges (peers) contraved ub each effect on individuals

-) If near baindary of discheying, the rebellices stooges helped them feel discheduesce was an applia

Results Plus

This answer got four marks, (see mark scheme - max two marks for aim, method, results and conclusions separately).

The first sentence got one mark for the aim. One method mark for the obedience stooges going to 450 volts.

One method mark for what the rebellious stooges did. One result mark for 72.5% in condition one going to 450 volts. This is now full marks and there were more possible marks. 15% went to 450 volts in the rebellious condition was one mark. 50% stopped at 150 to 210 volts would be another mark. And there were conclusion marks.

Question 15 (b)

In response to this question candidates were able to pick up two or three marks. Stronger candidates showed a good understanding of Milgram's experiment and responded well; either evaluating the original or the variation experiment giving a range of points. Candidates showed a very good understanding of the methodology that Milgram used, with most responses drawing on ecological validity, reliability and the sample used.

Less able candidates did not explicitly link the points to the study, eg 'it lacked ecological validity because it was an artificial task' but not saying what exactly was artificial about it (as electric shocks are not an everyday task). Some candidates did not read the question properly and gave non methodological evaluation points which did not gain credit, talking about practical applications instead.

(b) Evaluate any one of Milgram's studies of obedience in terms of methodology. Do not include ethical issues in your answer. (3)Milgrami ad na sticky - The study cannot ause the generalise d experiment TUOK it' endernentic place Theret er America. experiment & androcentric, biased towards 11 5 DOK parto mall anly experiment 50 dan (exaus 4 was berdten same. mon tion avere The Lept validay because it was a caborotore experiment and menetere IFU not ane every day (Total for Question 15 = 7 marks) Settino,

(a unich causes demand cherrashics, and forces them to act in certain ways which they wouldn't hormally. There was also a confederate giving verbal produsuch as 'this experiment requires you to go on' and 'you must continue', forcing the ps to continue.



This answer got two marks. Hard to generalise and ethnocentric bias and why (in America) got one mark (this included the mention of androcentric - because the two points were not elaborated separately enough for a second mark - add something like 'therefore cannot be said to be true for females' perhaps).

The point about reliability needed more - perhaps saying more about being replicable, so no mark. Another mark is given after 'normally' because the point about validity was elaborated upon, discussing forcing participants to act as they would not normally act. After 'normally' there are no marks as 'right to withdraw' etc is about ethics.

Question 16

This was answered well, with the majority of candidates showing they had at least a basic understanding of this theory, in turn demonstrating that clear teaching had been covered in this area. Nearly all candidates were able to attain at least some marks by demonstrating an understanding of cue dependency.

Full marks required an in depth understanding and so was achieved by few, as would be expected.

Some candidates were able to gain four marks by describing both state and context dependent forgetting with an example for each. A lot of candidates talked about the 'tip of the tongue phenomenon' but failed to explain this point fully enough to gain credit for it.

Quite a few could never really explain the first marking point on the mark scheme (most answers seemed to ignore the fact the cue had to be there at encoding). Occasionally other theories of forgetting were substituted here, though pleasingly these were fewer than in previous years.

Stronger candidates were able to comment on the idea that this theory is about inaccessibility of memory due to the failure of retrieval cues and provided great detail about state and contextual cues. They were also able to describe what cues are and provide a suitable explanation. Many also knew about Tulving's encoding specificity principle.

16 Describe the cue dependent theory of forgetting. (5) CURS things that here us reader are enser things that trigger our are two types of cuse, state cues Context CUBI. State curs with they way you feely your enotions e.g. happy, ongry, Sad dependent theory of forgetting you learn something in one that State and recall it in the same you one more likely to remember 17 If your revising for an exam your happy and cheerful and is whilst the example you are in the serve Lappy and cheerful you will be more remember (ontext are one the equinariant so when you learn something environent + recent 14 in the Same likely to remember, e.g. ula Nore you go Visit your high School and to... challs + Corribors and your memories came back. The cue dependent thang floodny of forgetting sometimes you don't have the cruze present to renewer or recall things.

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Examiner Comments

This answer got five marks. One mark for stating cues and saying what they are, such as emotions. One mark for the idea of remembering more in the same state. One mark for the example of state. One mark for saying we remember more if in the same context. One mark for the example of context dependency. This has full marks by now (although the last sentence would also gain a mark - see first bullet in mark scheme).

Question 17

The majority of candidates understood what was required to successfully answer the question and so scored marks. Some fabulous answers for this and a lovely variety of theories were used. Candidate responses showed that they had good knowledge of the key issue of the cognitive approach.

The marks allocated for this question ranged from two to five marks. Many candidate's responses included at least three key theories or aspects of the cognitive approach in order to explain the scenario given. Key theoretical perspectives which were used ranged from cue dependency, levels of processing, trace decay, MSM, reconstructive theories and Freud's theory of repression. Some candidates were even able to use their knowledge of Loftus and Palmer's misleading questions and weapon focus in order to explain the event.

Less able candidates spent a long time describing theories and then failed to link to the stimulus material therefore gaining no marks. Other candidates made brief links to the stimulus material, but again spent too much time generally describing the theories before making any links therefore only picking up one mark for each theory.

Candidates took the differences in recollections to refer to the storekeeper, the two friends and themselves, all of which were acceptable.

SECTION C Answer ALL questions. You are advised to spend approximately 25 minutes on Section C. 17 You and a friend are queuing up at the local supermarket when you hear cries of 'Thief! Stop! Help!' and look around to see a man running off with a bag. The next day you and your friend go back to talk to the store manager and find that you recall things differently. Using theories of forgetting and/or memory, explain these differences in your recollections. suggest that the way (shoded The LOP would It is tikely that raid not encode the information crime has an affect on my recall. As I witnessed me the crime similarly it is more likely to be forgatter easily. I would be able to recall the witness better +FI had encoded the information senouticallyas it uses the most cognitive work. cue - dependency theory would suggest that as I an not in the same environment or state when recalling the information, it is likely that I do Nould ADE TE NOT recall well enough. To get reliable data would have to be in the same orvironment or state so that the wes-information heeded would trigger my memory.

Barlett suggest that memory is reconstructive this is when you form a new memory by including schemous- personal imagination of what Brecall might be something. Therefore Schema e.g. If the their was white Schema would be that the theif is black. were The fore my recalling would not be sufficient



This answer got four marks. One mark per paragraph:encoding information semantically... 'I witnessed' so linked - one mark. Cue dependency trigger 'my' memory - one mark. 'My' schema about the thief and example of his race - one mark. Weapon focus 'my focus on thief' - one mark (even though a gun is not there, the idea of a criminal situation is and lends itself to the idea that there might be a weapon so credited as the concept 'fits').

Question 18

Most candidates showed a good understanding of Milgram's agency theory and were able to describe the two states and moral strain clearly.

Some candidates fell into the trap of simply describing Milgram's study which on its own did not gain credit. Many candidates were able to give good detail in describing the theory, but many did not go beyond defining the two states and relating this to the concept of moral strain. Very few were able to make references to the impact of socialisation in the development of the agentic state etc. Many candidates failed to understand that moral strain refers to the feelings experienced and suggested that moral strain is a third state of being.

Most candidates had some good evaluation points such as application to real life and supporting research, however few were able to use this effectively. Many candidates gave supporting research such as Hofling but failed to say how it supported agency theory.

Throughout the evaluation section of the essay candidates failed to gain credit by name dropping studies that support the theories without explanation of **how** they support the theories. Candidates regularly mentioned that the theory could be applied to explain events such as the Holocaust without saying **how**. Those candidates who did manage well elaborated evaluation often only gave brief descriptions of the theory.

With regards to the levels/bands most candidates were able to achieve the level 2 or 3 band of marks. For those candidates who were awarded marks in the level 2 band depicted answers which gave a brief explanation of the agentic and autonomous state and some candidates not being able to mention the concept of moral strain.

Those candidates achieving marks in the level 3 band were able to give more detailed responses and were able to mention other key aspects of the agency theory. Candidates were able to provide a detailed account of both the agentic and autonomous state as well as moral strain. Candidates were also able to mention other aspects of the theory for example 'from an early age we are taught to obey orders' and 'Milgram believed that obedience to authority was a way of maintaining stability in society'. Evaluation points for those who achieved marks in band 3 were able to give a more detailed evaluation and included a range of material for example supporting evidence and application. Many candidates used knowledge of World War Two and Abu Ghraib in order to explain behaviours which were evident during this time.

The minority that achieved band 4 were, however, most impressive. The language used suggests widespread knowledge of (and interest in) the topic, which can quite easily be developed to attain a higher grade with skills training.

A small proportion of candidates did not respond fully to the essay and it was evident that these candidates may have run out of time.

*18 Milgram developed the agency theory to help explain the high levels of obedience in his studies. Describe Milgram's agency theory and evaluate it as an explanation of obedience. (12)WE go though Mularams Agency theony suggests that Stages obell INC is Evolution, Man ALIST STADE De where we more leant 100000000000000000 une parents and teached aven mei authonty aures, is the Autonomous state where the person there 15 10 0 complete State of ee wi Moral Strain, whi ch is emotional TUQ OF war, when we Xcel like know the orde swong but we nood to the R Agent obell SVU2 It INON and obey, and THOU state. begin The orde or responsibility shift where we tell arselves that it is not foult because we were told to do it aur

found that 21 out of 22 nurses in an American haspital willing to administer an overdase of a drug aud ROUSE NUTTOFEN Thou were TOLO to by an a signs of also Sho vea es niente MORAL aoing Egginst brobner S Therefore supports The nurses wer 01 ncan KUUGLOS (00)acuta DODUI valid Means the New Its CON generalised MONUNA 053 Nellable the Agency Theor SUDDOLL



This answer got six marks.

The description was not quite right but the main concepts are there – level 2 though as not done 'well' and some inaccuracy. Evaluation – two supporting studies , Hofling and Milgram – though some inaccuracy. Links Hofling to agency theory, which was creditworthy. Some evaluation of Hofling as a supporting study which was also creditworthy.

Level 3 evaluation just about as there are two studies and they are related to the theory, with a bit of evaluation too. With description level 2, this means a level 2 answer. Some useful concepts and terms, and both parts are there and not bad – so top of level 2 and 6 marks.

*18 Milgram developed the agency theory to help explain the high levels of obedience in his studies.

Describe Milgram's agency theory and evaluate it as an explanation of obedience. (12)

Agency theory was proposed by Milgram to explain obedience, to help explain why therate of obedience was high in his study. He found that many participant went through moral strain, this is an unplesant feeling caused by doing an immoral act by obeying authority. Healso identified the autonomous state which is when someone has free will to do what they want but still obeying mes of society. From the autonomous state there was an agentic shift to the agentic shift, which is when someone has no control over what they are doing due to obeying authority, mey have no free will Milgram found that many of his participants went through mis type of state has they had to obey the experimenter in thestudy. This also explains why the level of obe dience was so high. Supporting evidence for Milgrams agency theory comes from Blass. He showed a edited film of Milgrams study to his students. Thestudents all saw Milgram as authority figure and the person who was responsible

for the shocks.

The agency theory can be applied to real Ife to explain obedience, in events such as the Holocaust. As then APAN Hitler was the authority figure and everyone who obeyed him was in an agentic state. Various studies done by Hofling and Meeus and Raaijmaker can also support agency theory as in their studies the progent participants fell in an agentic and obeyed authority, although therates of obedience in theirstudies were much higher than Milgrams. However, there is also evidence to refute the agency theory for examplein Hoflings study none of the nurses fell HILLAD agentic went through moral strain. Also milgram's own study contradicts his theory as 35% of the participants did not obey and did not fall into an agentic state, he has not provided an explanation as to why this happens Fuither reputing evidence comes from French and Raven who suggest that there are other types of social powers to which lead to a person obeying

automby. These social powers are coercive, Legitimate, Expert, Referent and Reword. Milgrams agency theory is very overall, incluential às it provides explaination asto people obey authority blind foldly and e high rates of opedience in his study is several evidence which also wever there his study for example French and there are vonous other social power.



This answer got nine marks.

The description is there and terms are understood and explained though not done 'very well' as some bits not clear enough, eg moral strain as 'unpleasant' and mention of 'no control'. So level 3 not level 4.

The evaluation - there are supporting studies and application too, which linked to the theory. The alternative explanation of social power was good and made this evaluation level 4, taken with the other material. As the description was in level 3, both are not level 4, so level 3 is the mark. But top level 3 and 9 marks as the evaluation was so good. Also terms and writing were good enough, so top of level 3.

Paper Summary

It's pleasing to note that candidates and centres are showing continual improvements for questions with specific requirements and responding well to issues raised on previous examiner reports. Most importantly candidates are responding better to the stimulus response type questions which cannot be, in essence 'pre prepared'. This will stand them in good stead for level 4 study.

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