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**PSYCHOLOGY**

**9698/12**

Paper 1 Core Studies

**October/November 2018**

MARK SCHEME

Maximum Mark: 80

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**Published**

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

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This document consists of **15** printed pages.

**Generic Marking Principles**

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptors for a question. Each question paper and mark scheme will also comply with these marking principles.

**GENERIC MARKING PRINCIPLE 1:**

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

**GENERIC MARKING PRINCIPLE 2:**

Marks awarded are always **whole marks** (not half marks, or other fractions).

**GENERIC MARKING PRINCIPLE 3:**

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit is given for valid answers which go beyond the scope of the syllabus and mark scheme, referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these features are specifically assessed by the question as indicated by the mark scheme. The meaning, however, should be unambiguous.

**GENERIC MARKING PRINCIPLE 4:**

Rules must be applied consistently e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

**GENERIC MARKING PRINCIPLE 5:**

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

**GENERIC MARKING PRINCIPLE 6:**

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

Question	Answer	Marks
1	<b>In the study by Loftus and Pickrell (false memories) three true stories were obtained from relatives. These stories did not include family 'folklore' or traumatic events for both practical and ethical reasons.</b>	
	<p><b>Explain why family 'folklore' and traumatic events were <u>not</u> included.</b></p> <p>family 'folklore' would have been easy to remember;  as they would have been repeated often;  so it would have been (more) obvious that they were true;  because too distinct / significant;  family 'folklore' may not be wholly true;  so would not be a (good) control for false memories;  making the study less valid;</p> <p>it would have been unethical to have chosen stories that were painful;  for example, if the family member in the story had died;  painful memories might have been very easy to remember;  painful memories might have been very hard to remember;  so could have caused stress;  therefore breach guideline of protection from harm  1 mark per reason or elaboration × 4</p>	<b>4</b>

Question	Answer	Marks
2	<b>In the study by Baron-Cohen et al. (eyes test) no qualitative data were collected.</b>	
2(a)	<p><b>Explain what is meant by 'qualitative data'.</b></p> <p>descriptive / detailed / in-depth data;  such as obtained through open questions / unstructured interviews / case studies;  e.g. the verbal comments / descriptions (of behaviours, answers, feelings);</p> <p>1 mark partial (brief meaning of term),  2 marks full (elaborated meaning of term, e.g. methods used or data collected)</p>	<b>2</b>

Question	Answer	Marks
2(b)	<p><b>Suggest why collecting qualitative data might have been useful in this study.</b></p> <p>(comments from the participants about) what the eyes looked like / how they made them feel; because it would show <i>how</i>, not just <i>that</i>, people with AS or HFA are different;</p> <p>(answers to questions about) why they chose the emotions they did (for the eyes); because it would explain whether the people with AS or HFA saw no emotions at all or interpreted them differently;</p> <p>1 mark partial (brief suggestion) 2 marks full (brief suggestion linked to study)</p>	2

Question	Answer	Marks
3	<p><b>Held and Hein (kitten carousel) used animals to study visual development whereas earlier studies had used humans.</b></p>	
3(a)	<p><b>Explain <u>one</u> reason why using animals might be better than using humans in the study of visual development.</b></p> <p>more controls can be used with animals; e.g. keeping the kittens in the dark to ensure no visually guided movement for the passive one; So we can be more sure the visual deprivation led to failure on the visual cliff / placement test;</p> <p>1 mark partial (explanation not related to study of visual development) 2 marks full (explanation related to study of visual development)</p> <p>using controls with animals tells us that being in the gondola cause the passive kittens' visual problems = 2 marks</p>	2
3(b)	<p><b>Explain <u>one</u> reason why using humans might be better than using animals in the study of visual development.</b></p> <p>generalisations from animals might not be valid for people; e.g. striped environments might affect people differently / not affect people; because kittens might develop more slowly / quickly than us;</p> <p>1 mark partial (explanation not related to study of visual development) 2 marks full (explanation related to study of visual development)</p>	2

Question	Answer	Marks
4	<b>The study by Milgram (obedience) was conducted in a laboratory.</b>	
4(a)	<p><b>Suggest why <u>one</u> feature of Milgram’s laboratory setting was important to the testing of obedience.</b></p> <p><i>most likely:</i> The shock machine / ‘draw’ / technician’s coat, etc.; To help to make it look authentic / to make the participants believe in the situation; To help create a situation in which they would feel they had to obey;</p> <p>1 mark partial (aspect of study identified) 2 marks full (importance of aspect to study explained)</p>	<b>2</b>
4(b)	<p><b>Describe <u>one</u> disadvantage of conducting this study in a laboratory setting.</b></p> <p><i>most likely:</i> risk of demand characteristics / guess situation is artificial; so don’t obey / obey more; felt pressured therefore unethical;</p> <p>1 mark partial (disadvantage of laboratory setting identified) 2 marks full (disadvantage described in relation to study)</p>	<b>2</b>

Question	Answer	Marks
5	<b>In the study by Haney, Banks and Zimbardo (prison simulation), self reports were used.</b>	
5(a)	<p><b>Identify <u>two</u> pieces of information collected about the participants using self report before the start of the simulation.</b></p> <p>family background; physical health; mental health; prior experience; attitudinal propensities / psychopathology; involvement in crime;</p> <p>1 mark per type of information collected × 2</p>	<b>2</b>

Question	Answer	Marks
5(b)	<p><b>Explain why <u>one</u> of these pieces of data was important to the study.</b></p> <p>family background / prior experience / attitudinal propensities / psychopathology / involvement in crime would have led to elimination from the study; because this would mean that the participant might have preconceived ideas about how a prisoner / guard should behave;</p> <p>family background / physical health / mental health might have made the participant vulnerable; so for ethical reasons / to avoid harming them, they needed to be excluded from the study;</p> <p>1 mark partial (brief explanation) 2 marks full (elaborated explanation)</p>	<b>2</b>

Question	Answer	Marks
6	<b>From the study by Piliavin et al. (subway Samaritans):</b>	
6(a)	<p><b>Identify <u>two</u> aims.</b></p> <p>To extend early studies of bystander intervention / to investigate this experimentally; To test the effect on helping of race / compare black versus white victims; modelling; group size / diffusion of responsibility; the victim's responsibility for the situation / compare drunk versus cane victim;</p> <p>1 mark per aim × 2</p>	<b>2</b>

Question	Answer	Marks
6(b)	<p><b>Describe the conclusion in relation to <u>one</u> of these aims.</b></p> <p><i>race:</i> own-race helping is slightly more frequent; especially if the victim is drunk;</p> <p><i>modelling:</i> as help was generally spontaneous, little modelling effect; early modelling was more effective than late modelling;</p> <p><i>group size:</i> little effect; slight pattern for more helping with bigger groups (opposite of expected result);</p> <p><i>the victim's responsibility for the situation:</i> an ill victim is more likely to be helped than a drunk one; because they are not seen as responsible for the problem; or because people see them as less threatening;</p> <p>1 mark partial (brief description) 2 marks full (elaborated description)</p>	2

Question	Answer	Marks
7	<p><b>In the study by Bandura et al. the children in the 'aggressive model' condition were observed in a room containing 'aggressive toys' and 'non-aggressive toys'. The model had previously used some of these toys but not others.</b></p>	
7(a)	<p><b>Identify <u>one</u> aggressive toy the model had used and <u>one</u> aggressive toy the model had <u>not</u> used.</b></p> <p>Used: mallet, Bobo doll Not used: (dart) gun, peg board, (tether) ball</p> <p>1 mark for toy used, 1 mark for toy not used</p>	2
7(b)	<p><b>Explain why each toy you identified in (a) was needed.</b></p> <p>To see whether imitation was specific to the exact behaviours seen; or general, to the type of behaviour seen;</p> <p>1 mark for reason for toy used, 1 mark for reason for toy not used</p> <p>To find out whether they would do all kinds of aggressive behaviours or only the ones they had seen = 2 marks</p>	2

Question	Answer	Marks
8(a)	<b>Explain what is meant by ‘reliability’.</b>  The extent to which the same result is produced / the consistency of results; across time / researchers, etc.;  1 mark partial (brief explanation) 2 marks full (elaborated explanation)	<b>2</b>
8(b)	<b>Describe <u>one</u> reason why the study by Freud (little Hans) may lack reliability.</b>  because the data / dreams / fantasies need to be interpreted; so they could be interpreted in different / inconsistent ways;  because there was only one participant; so there isn’t a range of data / another person might be very different;  1 mark partial (brief description) 2 marks full (description linked to study)	<b>2</b>

Question	Answer	Marks
9	<b>The study by Nelson was an experiment. Alternatively, children’s morals could be investigated using the self-report method.</b>	
9(a)	<b>Explain what is meant by the ‘self-report’ method.</b>  collecting data by asking participants; e.g. using interview / questionnaire; so that participants give first-hand information about their feelings / attitudes / opinions / memories;  1 mark partial (brief meaning of term), 2 marks full (elaborated meaning of term, e.g. methods used or data collected)	<b>2</b>
9(b)	<b>Suggest <u>one</u> disadvantage of using the self-report method to investigate children’s morals.</b>  children may not understand the questions; so they might appear more / less moral than they really are;  children might lie (in response to the questions); so they might appear more / less moral than they really are;  1 mark partial (suggestion not related to investigating children’s morals) 2 marks full (suggestion related to investigating children’s morals )	<b>2</b>

Question	Answer	Marks
10	<b>From the study by Dement and Kleitman (sleep and dreaming):</b>	
10(a)	<b>Name and outline the sampling technique used.</b>  Volunteer / self-selected sample; This is where the participants respond to a request from the experimenter;  1 mark for naming, 1 mark for outlining	<b>2</b>
10(b)	<b>Identify <u>two</u> features of the sample used in this study.</b>  9 participants; all adults; men and women; 5 in detail, 4 used to confirm results;  1 mark per feature × 2	<b>2</b>

Question	Answer	Marks
11	<b>In the study by Maguire et al. there were few differences in the routes chosen across London by the taxi drivers in the routes task.</b>	
11(a)	<b>Explain why it was important that there were few differences in the routes chosen.</b>  so that the brain activation for each taxi driver during the routes task was similar; so that valid comparisons could be made to the other conditions (e.g. so that they were equally long / difficult);  1 mark partial (brief explanation) 2 marks full (elaborated explanation)	<b>2</b>
11(b)	<b>Describe the main difference in the results for brain activation between the routes task and the landmarks task.</b>  The routes task involved right hippocampal activation and the landmarks task did not; this is because the routes task is sequential and the landmarks task is not;  1 mark partial (brief description) 2 marks full (elaborated description)	<b>2</b>

Question	Answer	Marks
12	<b>In the study by Demattè et al. (smells and facial attractiveness), two tones were heard before each smell presentation, a quiet one then a loud one.</b>	
12(a)	<b>Explain the purpose of these <u>two</u> tones.</b>  The first / quiet was to tell them to breathe out, the second / loud to tell them to breathe in (through their nostrils); because this was when the smell was presented;  1 mark partial (brief explanation) 2 marks full (elaborated explanation)	<b>2</b>
12(b)	<b>Suggest why it was better to use a tone rather than a light in this study.</b>  Because the participants also had to look at a face; so a light would have distracted them / made timing inaccurate;  1 mark partial (brief suggestion) 2 marks full (elaborated suggestion)	<b>2</b>

Question	Answer	Marks
13	<b>In their case study of multiple personality disorder, Thigpen and Cleckley observed Eve's behaviour.</b>	
	<b>Describe <u>two</u> behaviours that were observed in this study.</b>  signs of distress / agitation in EW during the interview (immediately prior to the appearance of EB); Eve putting her hands to her head (as if in sudden pain); the change to smile / a bright voice; minute alterations in / manner / gesture / nuances in reflex / instinctive reaction / crossed her legs; Changes in posture; Changes in expression / glance / eyebrow tilting / eye movement; her head dropped back / her eyes closed (immediately prior to the appearance of Jane); Eve looked around the room confused;  1 mark (brief description of behaviour), 2 marks (elaborated description of behaviour) × 2	<b>4</b>

Question	Answer	Marks
14	<b>From the study by Billington et al. (empathising and systemising):</b>	
14(a)	<b>Explain how <u>one</u> ethical guideline was followed in this study.</b>  right to withdraw; because the participants were online at home so could stop;  protection from harm; the participants were excluded if they have any history of psychiatric illness;  confidentiality; the website used was a secure one (so their information was safe);  1 mark partial (identification of relevant ethical guideline) 2 marks full (explanation of relevant ethical guideline in context of study)	<b>2</b>
14(b)	<b>Suggest <u>one</u> ethical problem with this study.</b>  The study was conducted by the participants at home; so the researchers could not provide personal / immediate <b>debriefing</b> if the participants had concerns; they might not know if the participants were distressed by the procedure;  the participants might have been distressed by not being able to do the tasks; so they were not <b>protected from harm</b> ;  the participants may have felt they could not <b>withdraw</b> ; because of the incentive of the prize draw;  1 mark partial (brief suggestion of ethical problem in the study) 2 marks full (elaborated suggestion of ethical problem in the study)	<b>2</b>

Question	Answer	Marks
15	<b>According to Veale and Riley, mirror gazing behaviour by people with body dysmorphic disorder (BDD) has been compared to the compulsive checking behaviour of people with obsessive-compulsive disorder (OCD).</b>	
15(a)	<b>Suggest <u>one</u> way in which these two behaviours could be <i>similar</i>.</b>  both involve having the same thoughts / desires over and over again; i.e. are obsessive; both involve doing the same behaviour over and over again; i.e. are compulsive; both are dysfunctional; e.g. they waste lots of time; both are distressing;  1 mark partial (e.g. both involve repetition) 2 marks full (e.g. a term, some detail or an example).	<b>2</b>

Question	Answer	Marks
15(b)	<p><b>Suggest <u>one</u> way in which these two behaviours could be <i>different</i>.</b></p> <p>repetition makes OCD patients feel better; but makes BDD patients feel worse; BDD patients find checking harder to resist; than OCD patients (find resisting checking); BDD focuses on appearance / BDD is similar across patients; OCD has wider range of possible problems / OCD differs across patients;</p> <p>1 mark partial (suggestion without comparison) 2 marks full (suggestion comparing OCD and BDD)</p>	2

Question	Answer	Marks												
16	<p><b>Discuss the extent to which generalisations can be made from <u>one</u> of the studies listed below.</b></p> <p><b>Mann et al. (lying)</b> <b>Tajfel (intergroup categorisation)</b> <b>Langlois et al. (infant facial preference)</b></p> <table border="1"> <thead> <tr> <th>Comment</th> <th>mark</th> </tr> </thead> <tbody> <tr> <td>No answer or incorrect answer.</td> <td>0</td> </tr> <tr> <td>Anecdotal evaluation, brief detail, minimal focus. Very limited range. Evaluation may be inaccurate, incomplete or muddled.</td> <td>1–3</td> </tr> <tr> <td><b>Either</b> points illustrating generalisations lack depth and/or breadth <b>or</b> only strengths or only weaknesses of generalisations are considered. The answer is general rather than focused on study but shows some understanding.</td> <td>4–5</td> </tr> <tr> <td><b>Some</b> strengths / weaknesses / applications of generalisations are considered and argument is focused on the study although the evaluation may be imbalanced in terms of quality and/or depth. The answer shows reasonable understanding.</td> <td>6–7</td> </tr> <tr> <td>There is a <b>range</b> of strengths / weaknesses / applications of making generalisations the discussion is focused on the study. Evaluation is detailed with good understanding and clear expression.</td> <td>8–10</td> </tr> </tbody> </table>	Comment	mark	No answer or incorrect answer.	0	Anecdotal evaluation, brief detail, minimal focus. Very limited range. Evaluation may be inaccurate, incomplete or muddled.	1–3	<b>Either</b> points illustrating generalisations lack depth and/or breadth <b>or</b> only strengths or only weaknesses of generalisations are considered. The answer is general rather than focused on study but shows some understanding.	4–5	<b>Some</b> strengths / weaknesses / applications of generalisations are considered and argument is focused on the study although the evaluation may be imbalanced in terms of quality and/or depth. The answer shows reasonable understanding.	6–7	There is a <b>range</b> of strengths / weaknesses / applications of making generalisations the discussion is focused on the study. Evaluation is detailed with good understanding and clear expression.	8–10	10
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16	<p>Examples of possible discussion points about generalisations:</p> <p><b>Mann et al.</b></p> <ul style="list-style-type: none"> <li>• <i>can be made</i> suspects included a range of offences, so can make generalisations to different types of criminal</li> <li>• <i>can be made</i> suspects included both males and females, so can make generalisations to criminals of both genders</li> <li>• <i>can be made</i> suspects included adults and juveniles, so can make generalisations to criminals of different ages</li> <li>• <i>cannot be made</i> narrow sample of different crimes / all high stakes, so generalisations to minor crimes potentially flawed</li> <li>• <i>cannot be made</i> based on interpretations of video / where observers did not know the purpose. How well does this apply to face-to-face encounters with suspects when the interviewers know they are trying to tell truths from lies.</li> </ul> <p><b>Tajfel</b></p> <ul style="list-style-type: none"> <li>• <i>can be made</i> the boys were unaware of grouping so findings are not limited to groups who know each other;</li> <li>• <i>can be made</i> highly controlled situation of random, unknown groups, etc., providing extensive, reliable data therefore should generalise</li> <li>• <i>cannot be made</i> the (supposed) reason for the groupings was flimsy, whereas in real prejudice it is strong, so the findings may not represent actual situations of conflict</li> <li>• <i>cannot be made</i> measures based on awarding points whereas real life prejudice influences more important behaviours, like giving people jobs or not / violence to towards them, etc.</li> <li>• <i>cannot be made</i> limited sample of young boys, findings may not apply to women</li> <li>• <i>cannot be made</i> limited sample of young boys, findings may not apply to older people</li> </ul> <p><b>Langlois et al.</b></p> <ul style="list-style-type: none"> <li>• <i>can be made</i> highly controlled test, blindfold, etc., providing reliable data therefore should generalise</li> <li>• <i>can be made</i> based on photos of real faces / child on parent's lap and the children did pay attention so fairly realistic– should generalise to 'live' faces in other social situations</li> <li>• <i>cannot be made</i> artificial repetitive task – the children did get fatigued – so unlike real life in which interactions are interesting, so may not be generalisable</li> <li>• <i>cannot be made</i> (although the samples did contain other ethnic groups) overall most of the children were white – findings may not be generalisable to other ethnic groups</li> </ul>	

Question	Answer	Marks												
17	<p><b>Evaluate the use of observations in research using <u>one</u> of the studies listed below.</b></p> <p><b>Milgram (obedience)</b>  <b>Schachter and Singer (emotion)</b>  <b>Rosenhan (sane in insane places)</b></p> <table border="1" data-bbox="309 483 1321 1240"> <thead> <tr> <th data-bbox="309 483 1206 548">Comment</th> <th data-bbox="1206 483 1321 548">mark</th> </tr> </thead> <tbody> <tr> <td data-bbox="309 548 1206 613">No answer or incorrect answer.</td> <td data-bbox="1206 548 1321 613">0</td> </tr> <tr> <td data-bbox="309 613 1206 781">Anecdotal discussion, brief detail, minimal focus. Very limited range. Discussion may be inaccurate, incomplete or muddled. May evaluate the study itself, making only indirect or serendipitous reference to observations in general.</td> <td data-bbox="1206 613 1321 781">1–3</td> </tr> <tr> <td data-bbox="309 781 1206 949"><b>Either</b> points limited to illustrating strengths or weaknesses of observations <b>or</b> lack of depth and/or breadth. The answer is general rather than focused on study but shows some understanding.</td> <td data-bbox="1206 781 1321 949">4–5</td> </tr> <tr> <td data-bbox="309 949 1206 1117"><b>Both</b> strengths and weaknesses of observations are considered and are focused on the study although they may be imbalanced in terms of quality or quantity. The answer shows good discussion with reasonable understanding.</td> <td data-bbox="1206 949 1321 1117">6–7</td> </tr> <tr> <td data-bbox="309 1117 1206 1240">There is a <b>balance</b> of detail between strengths and weaknesses of observations and both are focused on the study. Discussion is detailed with good understanding and clear expression.</td> <td data-bbox="1206 1117 1321 1240">8–10</td> </tr> </tbody> </table>	Comment	mark	No answer or incorrect answer.	0	Anecdotal discussion, brief detail, minimal focus. Very limited range. Discussion may be inaccurate, incomplete or muddled. May evaluate the study itself, making only indirect or serendipitous reference to observations in general.	1–3	<b>Either</b> points limited to illustrating strengths or weaknesses of observations <b>or</b> lack of depth and/or breadth. The answer is general rather than focused on study but shows some understanding.	4–5	<b>Both</b> strengths and weaknesses of observations are considered and are focused on the study although they may be imbalanced in terms of quality or quantity. The answer shows good discussion with reasonable understanding.	6–7	There is a <b>balance</b> of detail between strengths and weaknesses of observations and both are focused on the study. Discussion is detailed with good understanding and clear expression.	8–10	10
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17	<p>Examples of possible discussion points:</p> <p><b>Milgram</b></p> <ul style="list-style-type: none"> <li>• <i>strength</i> observations helped to show that obedience was not always willing, it was often stressful. This would not have been apparent from the voltage alone.</li> <li>• <i>strength</i> participants were unaware that they were being observed for obedience, so this should have reduced demand characteristics</li> <li>• <i>weakness</i> observations in lab context (participants knew they were in a study, even though they thought it was memory) so may be unrepresentative</li> <li>• <i>weakness</i> participants knew they were in a study and were being observed and this may have <i>changed</i> their level of obedience simply because they were in an unfamiliar situation.</li> </ul> <p><b>Schachter and Singer</b></p> <ul style="list-style-type: none"> <li>• <i>strength</i> observations used objective scales raising reliability</li> <li>• <i>strength</i> participants were unaware that they were being observed, so should not have been affected by demand characteristics</li> <li>• <i>weakness</i> observations in lab context (participants knew they were in a study, even though they thought it was vision and were only waiting) so may be unrepresentative</li> <li>• <i>weakness</i> manipulation of physiological arousal by injection of adrenalin may be unlike real physiological arousal so may be unrepresentative</li> </ul> <p><b>Rosenhan</b></p> <ul style="list-style-type: none"> <li>• <i>strength</i> observations helped to illustrate how the pseudo-patients were treated. This would not have been apparent from the quantitative data such as how long they were in the hospitals for.</li> <li>• <i>strength</i> the participants (staff) were unaware that they were being observed, so this should have reduced demand characteristics</li> <li>• <i>weakness</i> initially recording of observations had to be covert, until the pseudo-patients were convinced that the staff were not interested in them, so errors might have been made.</li> <li>• <i>weakness</i> the pseudo-patients were participant observers, which might have affected their objectivity.</li> </ul>	