Centre Number			Candidate Number		
Surname					
Other Names					
Candidate Signature					



General Certificate of Education Advanced Level Examination January 2012

Leisure Studies

LS09

Unit 9 Working in the People Business

Thursday 12 January 2012 9.00 am to 11.00 am

You will need no other materials.	
You may use a calculator.	

Time allowed

• 2 hours

Instructions

- Use black ink or black ball-point pen.
- Fill in the boxes at the top of this page.
- Answer all questions.
- You must answer the questions in the spaces provided. Do not write outside the box around each page or on blank pages.
- Do all rough work in this book. Cross through any work you do not want to be marked.

Information

- The marks for questions are shown in brackets.
- The maximum mark for this paper is 90.
- In Question 7, you will be marked on your ability to:
 - use an appropriate form and style of writing
 - organise relevant information clearly and coherently
 - use specialist vocabulary where appropriate.

The legibility of your handwriting and the accuracy of your spelling, punctuation and grammar will also be considered.

For Examiner's Use				
Examine	r's Initials			
Question	Mark			
1				
2				
3				
4				
5				
6				
7				
TOTAL				



	Answer all questions in the spaces provided.
1	Jane works for a leisure organisation. She asks the organisation for a flexible working arrangement.
1 (a)	Outline one type of flexible working arrangement that Jane might request.
	(2 marks)
1 (b)	Explain why a leisure organisation may not be willing to agree to introduce flexible working.
	(6 marks)
	Extra space



1 (c)	Jane becomes pregnant and will be going on maternity leave.
	What are the implications of Jane's maternity leave for the organisation?
	(4 marks)

Turn over for the next question



2	Leisure organisations make use of staff in a variety of ways.
	Assess how using each of the following types of employment can be helpful to leisure organisations in particular situations:
	Self-employed staffVolunteersAgency staff.
	(10 marks)



ı	Extra space

Turn over for the next question



3 Study **Figure 1** which was taken from the internet, showing an advertisement for a job with a local council.

Figure 1

Graduate Management Trainee (Leisure)

This vacancy is: Temporary full-time

Contract: Two years Salary: £15 000 per annum

Hours per week: 37 – part-time may be possible

You will have a degree or equivalent qualification and some experience of working in a physical activity or other leisure environment.

Please download the following information to proceed with your application:

- Job Description and Person Specification
- Application Form.

3 (a)	Explain the difference between temporary and part-time.	
		(2 marks)



3 (b)	What are the advantages for the employer of receiving completed application forms rather than CVs?
	(4 marks)
	Extra space
	Question 3 continues on the next page



3 (c)	Describe what should be found in a Job Description and in a Person Specification, showing how each is used by the employer.							
	Job Description							
	Person Specification							
	(6 marks)							
	Extra space							



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4 (b)	Draw a simple organisational structure to show the position of your chosen leisure job
	in the staff hierarchy. You should show at least four other leisure job positions, which
	include jobs at different levels of seniority.

(4 marks)

4 4

Turn over for the next question



5 (a)	Trainee job vacancies are advertised in a range of places, including the internet.
	Discuss the advantages of advertising job vacancies online.
	(8 marks)
	Extra space



5 (b)	Describe the benefits for a young person starting out in the leisure industry of taking part in a trainee programme.
	(4 marks)
	Extra space
	Question 5 continues on the next page





5 (c)	The trainee will be given a contract of employment when starting work. Explain why a leisure organisation should issue new staff with a contract of employment.
	(6 marks)
	Extra space



6 (a)	Performance-related pay can be a suitable method of motivating staff but it can also be difficult to manage.
	Outline two difficulties that managers might face when they use <i>performance-related pay</i> as a method of motivating staff in the leisure industry.
	1
	2
	(4 marks)

Question 6 continues on the next page





6 (b)	Explain how appraisal can be used as a way of motivating staff.
	(8 marks)
	Extra space





West Park Leisure Centre is a large leisure facility seeking a person to take charge of their new fitness and beauty studios. From the many applications, they have drawn up a shortlist of five candidates to invite for interview.



Explain how West Park Leisure Centre's interview panel should prepare for and carry out the interviews to ensure that they select the most suitable person for the job.

answer will be assessed.





(12 mai	 rks)
•	
Extra space	
Extra space	

END OF QUESTIONS









