

ADVANCED General Certificate of Education January 2013

# **GCE Applied Business**

Assessment Unit A2 7

assessing Finance

[A6B11]



TIME

1 hour 30 minutes.

## **INSTRUCTIONS TO CANDIDATES**

Write your Centre Number and Candidate Number in the spaces provided at the top of this page.

Write your answers in the spaces provided in this question paper. Answer **all three** questions.

## INFORMATION FOR CANDIDATES

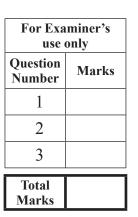
The total mark for this paper is 80.

Quality of written communication will be assessed in **questions 1(b)** and **3(c)**.

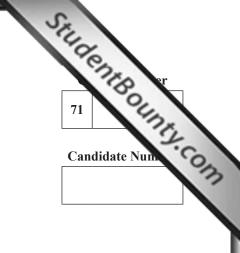
Figures in brackets printed down the right-hand side of pages indicate the marks awarded to each question or part question.

## ADVICE FOR CANDIDATES

You are advised to take account of the marks for each part question in allocating the available examination time. If you do not have sufficient space to complete your answers, you may use the additional page at the back of the paper.



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## Study the information below and answer the questions that follow.

- Jimmy and Joanne Jones have started a small business venture "Organic 1 Cottons". The business manufactures organic cotton clothes for babies.
- StudentBounty.com (a) You are required to prepare a cash budget for Organic Cottons for the months of April, May, and June 2013.

Months	Sales £	Purchases £	Wages £	Overheads £
February	135,000	73,000	7,200	11,000
March	125,000	89,000	7,200	9,985
April	121,000	108,250	7,200	12,500
May	133,000	111,000	7,200	13,600
June	122,000	89,500	7,200	10,325

## **Table A – Organic Cottons** (Forecasted 2nd Quarter Operating Statement (2013))

#### Notes:

- The opening cash balance is  $(\pounds 13,200)$ . 1.
- 70% of monthly sales are for cash, 30% of sales are received one 2. month later.
- Wages are paid in the month they are incurred (the same month). 3.
- Purchases are paid one month after the month of purchase. 4.
- Overheads are paid one month after they are incurred. 5.

Ta	Table B – Cash Budget		June £
	April £	May £	June £
<b>Opening Balance</b>	(13,200)		
Cashflows in:			
Cash Sales	84,700	93,100	
Trade Receivables	37,500		39,900
Total Cashflows in:	122,200		
Cashflows Out:			
Wages	7,200	7,200	7,200
Purchases	89,000	108,250	
Overheads			
Total Cashflows out:			
Closing Balance			
		1	[14]

You should use this space for your calculations:

	siness such as Organic Cottons.		10	24
1.	Capital (Equity)			er Only mark
		[8]		
		[-]		
2.	Financial Assistance from Government agencies			

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		3.00
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## Study the information below and answer the questions that follow.

StudentBounty.com James is a sole trader who sells designer doughnuts from his shop "Jammy 2 Doughnuts" in Coleraine. The following is his trial balance for the financial year ended 31 December 2012.

	DR £	CR £
Purchases	10,250	
Sales Revenue		85,300
Insurance	1,860	
Administration Expenses	999	
Telephone	631	
Wages	37,800	
Electricity	250	
Advertising	532	
Rent	12,000	
Equipment	9,200	
Inventory at 1 January 2012	1,707	
Trade Payables		950
Trade Receivables	800	
Drawings	15,000	
Bank	4,121	
Capital		8,900
	95,150	95,150

## Notes as at 31 December 2012:

- Inventory was valued at £560
- Electricity owing amounted to £67
- Telephone prepaid amounted to £104
- An allowance for Trade Receivables equal to 25% of Trade Receivables is to be created
- Equipment should be depreciated at 20% using the straight-line method

Income Statement for Jammy 31 Decem	y Doughnuts for the mber 2012	plete the Income 31 December 2012. [7] year ended
	£	£
Sales Revenue		85,300
LESS: COST OF SALES Opening Inventory Add Purchases Less Closing Inventory Cost of Sales GROSS PROFIT	$   \begin{array}{r}     1,707 \\     10,250 \\     \underline{560}   \end{array} $	<u>11,397</u>
LESS EXPENSES: Advertising Rent Electricity Wages Telephone Depreciation of Equipment Administration Expenses Insurance Allowance for Trade Receivables	532 12,000 37,800 999 1,860	

## Income Statement for Jammy Doughnuts for the year ended **31 December 2012**

You should use this space for your calculations:

	December 2	012	e the Statemen cember 2012. [ hts as at £
	£ Cost	£ Depreciation	£ Written Down value
NON-CURRENT ASSETS	9,200	1,840	7,360
Equipment	9,200	1,840	7,360
CURRENT ASSETS	,200	1,010	7,500
Closing Inventory			560
Trade Receivables		800	
Less Allowance for Trade Receivables			
Prepayments			104
Bank			4,121
TOTAL CURRENT ASSETS TOTAL ASSETS			
EQUITY AND			
LIABILITIES			
Opening Capital			8,900
Add Profit Less Drawings			(15,000)
TOTAL OWNER'S			(13,000)
CAPITAL			
CURRENT LIABILITIES			
Trade Payables			950
Accruals			67
FOTAL CURRENT LIABILITIES			
TOTAL EQUITY AND LIABILITIES			

## Statement of Financial Position for Jammy Doughnuts as at 21 December 2012

i)	Define "accruals" and explain the reasons for their inclusion in the	nithe nark
, 	financial statements.	12
	[5]	
ii)	Define "prepayments" and explain the reasons for their inclusion in the financial statements.	
i)		
<b>i</b> )		
i)		
i)		
ii)		
ii)		

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## Study the information below and answer the questions that follow.

StudentBounty.com 3 Pio works as the Financial Director for Northern Ireland Fizzy Drinks Limited. The business would like to purchase a new machine to produce a blueberry flavoured drink. Emma, the Production Director, meets with Pio to discuss the costing, sales and production information of the process. She has produced the following information relating to the investment project.

	Year 1	Year 2	Year 3
Litres of blueberry fizzy drink	150 000	150 000	150 000
Sales Revenue	£62,500	£67,500	£42,500
Variable costs	£22,500	£27,500	£22,500

The new machine will cost £100,000, paid at the start of the project, and will depreciate by £15,000 per year of the project. The discount factor to be used is 10%. The relevant discount factors are summarised as follows:

Year	<b>10% Discount Factor</b>
1	0.9091
2	0.8264
3	0.7513

It may be assumed that all cash flows occur evenly throughout each year and that normal conventions apply regarding the use of discounting.

Pio has asked you to assist Emma in reviewing the project. Pio had already prepared some calculations, but had to leave due to ill health. You are required to finish his calculations as far as the information permits.

(a) Calculate the payback period for this project:

	Annual Net Cashflow (£)	Cumulative Net Cashflow (£) (100,000)
Initial Investment	(100,000)	(100,000)
Year 1	40,000	(60,000)
Year 2		
Year 3	20,000	

You should use this space for your calculations:

[4]

(b) Calculate the Net Present Value (NPV) of this project.

Year	Annual Net Cash flow (£)	Discount Factor (10%)	Present Value (£)
Year 1	40,000	0.9091	
Year 2		0.8264	33,056
Year 3	20,000	0.7513	
	Less	: Initial Investment	100,000
		Net Present Value	
			[5

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- StudentBounty.com (c) Emma now has to decide whether the machine should be purchased or not. Advise her on this decision taking into consideration the following issues:
  - estimated cash flows •
  - estimated variable costs
  - estimated selling prices

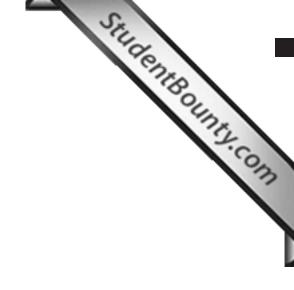
Your final judgement should be stated clearly.

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## THIS IS THE END OF THE QUESTION PAPER



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