

**Accounting**

Advanced GCE **A2 7808**

Advanced Subsidiary GCE **AS 3808**

**Mark Schemes for the Units**

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**June 2007**

**3808/7808/MS/R/07**

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**Advanced Subsidiary GCE Accounting (7808)**

### MARK SCHEMES FOR THE UNITS

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**Mark Scheme 2500**  
**June 2007**

## ACCOUNTING MARKING GUIDELINES

### 1 Numerical Answers

Answers to computational questions or part-questions are mainly through calculation. Marks are awarded for particular calculations.

**Own figures ('of')**: where 'of' is indicated a figure which is incorrect solely because of an error in an earlier part of the question will be awarded the appropriate marks as if it were correct.

### 2 Quality of Written Communication

The specification states that 'Candidates will be required to select and use a form and style of writing appropriate to purpose and to complex subject matter; to organise relevant information clearly and coherently, using specialist accounting vocabulary and conventions; and to ensure text is legible, and spelling, grammar and punctuation are accurate, so that meaning is clear.'

Up to five marks (5%) may be added to the overall mark for a candidate's paper, if the candidate's written responses have met the specification requirement in some measure.

Marks will be allocated according to the following criteria:

#### Narrative Responses

- 2 marks      Relatively straightforward ideas have been expressed clearly and fluently, using an appropriate style of writing. Answers are relevant and broadly logical and coherent. There are few, if any, errors of spelling, punctuation and grammar.
- 1 mark      Simple ideas have been expressed in a style which, generally, lacks clarity and fluency. Responses have limited coherence and structure, often being of doubtful relevance to the main focus of the question. There are errors of spelling, punctuation and grammar which are noticeable and detract from the quality of the response. Writing may lack legibility.
- 0 marks      Responses which fail to achieve the standard required for one mark.

#### Numerical Responses

- 2 marks      Most account headings, narratives and balances are included. All figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.
- 1 mark      Some account headings, narratives and balances are included. Most figures are legible, and some use is made of columns and sub-totals. Some accounts are ruled off as appropriate.
- 0 marks      Responses which fail to achieve the standard required for one mark.

In this examination the following questions will be assessed for quality of written communication:

Narrative	Q1
Numerical	Q2



**1 (a)**

Andy Bowden

Trading and Profit and Loss Account for the year ended 31 March 2007

Sales		479,000 (1)
Opening stock	29,200	
Purchases	<u>226,000</u>	
	255,200	
Carriage inwards	<u>1,400 (1)</u>	
	256,600	
Purchase returns	<u>600 (1)</u>	
	256,000	
Closing stock	<u>26,000</u>	
Cost of sales (1)		<u>230,000 (1)</u>
Gross profit		249,000
Discount received		3,000 (1)
Rent received		<u>3,700 (2)</u>
		255,700
Salaries	85,000 (1)	
Discount allowed	1,400 (1)	
Bank interest	600 (1)	
Insurance	8,500 (2)	
General expenses	125,600 (2)	
Loan interest	7,200 (2)	
Depreciation premises	3,200 (1)	
Depreciation shop fittings	11,200 (1)	
Bad debts	700 (1)	
Provision for doubtful debts	<u>911 (2)</u>	
Net profit		<u>244,311 (1)</u> <u>11,389</u>

[23]



**1 (b)**

Balance Sheet as at 31 March 2007

Fixed Assets

Premises		147,200 (1of)
Shop fittings		<u>11,200 (1of)</u>
		158,400

Current Assets

Stock	26,000 (1)	
Debtors	13,289 (1)	
General expenses prepaid	<u>400 (1)</u>	
	39,689 (1)	

Current Liabilities

Creditors	19,300	
Bank	2,000 (1)	
Loan interest	1,200 (1)	
Rent receivable	<u>500 (1)</u>	
	23,000 (1)	

Working Capital

16,689  
175,089

Long Term Liabilities (1)

Loan		<u>60,000 (1)</u>
		<u>115,089</u>

Financed by

Capital		104,000 (1)
Net profit		<u>11,389</u>
		115,389
Drawings		<u>300 (1)</u>
		<u>115,089</u>

[15]

**Total marks [38]**

**2 (a) (i)**

Machinery			
<u>2004</u>			
Bank	15,000	Bal c/d	33,000 (1)
Bank	<u>18,000</u>		
	<u>33,000</u>		<u>33,000</u>
<u>2005</u>			
Bal b/d	33,000	Disposal	18,000 (1)
	<u>33,000</u>	Bal c/d	<u>15,000 (1)</u>
			<u>33,000</u>
<u>2006</u>			
Bal b/d	15,000	Bal c/d	27,000 (1)
Bank	<u>12,000 (1)</u>		
	<u>27,000</u>		<u>27,000</u>

[5]

**(ii)**

Provision for Depreciation of Machinery			
<u>2004</u>			
Bal c/d	<u>2,100</u>	Profit & Loss (1)	2,100 (2)
<u>2005</u>			
Disposal (1)	1,905 (1)	Bal b/d	2,100
Bal c/d	<u>2,850</u>	Profit & Loss	<u>2,655 (2)</u>
	<u>4,755</u>		<u>4,755</u>
<u>2006</u>			
Bal c/d	4,965	Bal b/d	2,850
	<u>4,965</u>	Profit & Loss	<u>2,115 (2)</u>
			<u>4,965</u>

[9]

**(b)**

Disposal of Machinery			
Machinery	18,000 (1)	Depreciation	1,905 (1)
		Bank	15,000 (1)
		Profit & Loss (1)	<u>1,095 (1)</u>
	<u>18,000</u>		<u>18,000</u>

[5]

**(c)**

Reducing balance suited to fixed assets that have heavier fall in value in earlier years. Repair/maintenance costs increase over life and offset by reducing depreciation charge. Straight line could also be considered, where depreciation is in equal amounts each year. If machinery reduces in value at a greater rate in earlier years, then reducing balance method appropriate.

**(3 x 2 marks)**

**(1 for point plus 1 for development)**

[6]

**Total marks [25]**

**3 (a) (i)** A bad debt arises when it is certain that a debtor will not pay.  
 A provision for doubtful debts arises when it is considered that a debtor might not pay.

**(2 x 1 mark)** [2]

**(ii)** Bad debt entered as an expense **(1)** in the Profit and Loss Account **(1)**.  
 Provision for doubtful debts is entered in the Profit and Loss Account (change only) **(1)**.  
 The balance is deducted from debtors in the Balance Sheet **(1)**.

**(4 x 1 mark)** [4]

**(b) (i)**

Provision for Doubtful Debts			
Bal c/d	3,600 <b>(1)</b>	Bal b/d	3,400 <b>(1)</b>
	<u>3,600</u>	Profit & Loss <b>(1)</b>	<u>200 (1)</u>
			<u>3,600</u>

[4]

**(ii)**

Bad Debts			
Moore	400 <b>(1)</b>	Profit & Loss	1,150 <b>(1)</b>
Murphy	450 <b>(1)</b>		
Various	<u>300 (1)</u>		
	<u>1,150</u>		<u>1,150</u>

[4]

**(iii)**

Murphy			
Bal b/d	600 <b>(1)</b>	Bank	150 <b>(1)</b>
	<u>600</u>	Bad debts	<u>450 (1)</u>
			<u>600</u>

[3]

**Total marks [17]**

**Mark Scheme 2501  
June 2007**

## ACCOUNTING MARKING GUIDELINES

### 1 Numerical Answers

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### 2 Quality of Written Communication

The specification states that 'Candidates will be required to select and use a form and style of writing appropriate to purpose and to complex subject matter; to organise relevant information clearly and coherently, using specialist accounting vocabulary and conventions; and to ensure text is legible, and spelling, grammar and punctuation are accurate, so that meaning is clear.'

Up to four marks (5%) may be added to the overall mark for a candidate's paper, if the candidate's written responses have met the specification requirement in some measure.

Marks will be allocated according to the following criteria:

#### Narrative Responses

- 2 marks      Relatively straightforward ideas have been expressed clearly and fluently, using an appropriate style of writing. Answers are relevant and broadly logical and coherent. There are few, if any, errors of spelling, punctuation and grammar.
- 1 mark        Simple ideas have been expressed in a style which, generally, lacks clarity and fluency. Responses have limited coherence and structure, often being of doubtful relevance to the main focus of the question. There are errors of spelling, punctuation and grammar which are noticeable and detract from the quality of the response. Writing may lack legibility.
- 0 marks       Responses which fail to achieve the standard required for one mark.

#### Numerical Responses

- 2 marks       Most account headings, narratives and balances are included. All figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.
- 1 mark        Some account headings, narratives and balances are included. Most figures are legible, and some use is made of columns and sub-totals. Some accounts are ruled off as appropriate.
- 0 marks       Responses which fail to achieve the standard required for one mark.

In this examination the following questions will be assessed for quality of written communication:

- Narrative      1 (b)  
Numerical      3 (b)

**1 (a)**

Statement to show corrected stock value as at 30 April 2007

Valuation of stock 10 May 2007			154,600	(1)
	Increase	Decrease		
Purchases		15,400		(1)
Sales	31,250			(2)
Sales returns		2,000		(2)
Drawings	625			(2)
Free samples		65		(1)
	<u>31,875</u>	<u>17,465</u>		
Net increase			14,410	
Revised stock valuation as at 30 April 2007	(1)		<u>169,010</u>	(2) (1 of)

[12]

**(b)**

Item (ii)

Stock valuation is increased by £31,250 as the stock was sold during the period 1 – 10 May and, therefore, Sarah Star would have had these items in stock on 30 April 2007, but they would not have been in stock on 10 May 2007 when the stock-take took place.

Stock should be valued at the lower of cost or net realisable value, therefore, the selling price needs to be adjusted to the cost price.

Prudence concept applies as assets should be valued at the lower value.

Realisation concept applies as profit should not be realised before the stock is sold.

Item (iv)

The goods were not in stock on 10 May 2007 when stock-take took place, but they would have been in stock on 30 April 2007 if stock-take has been conducted. Therefore, stock should be increased by the cost price of £625.

Stock should be valued at the lower of cost or net realisable value.

The goods are for own personal use by the owner.

This is an application of the business entity concept, where the owner's personal transactions need to be kept separate from those of the business.

Application of the prudence concept where assets should be valued at their lower value.

**(2 points x 3 marks)**

**(1 for correct identification of concept and up to 2 marks for explanation)**

[6]

**Total marks [18]**

**2 (a)**

	Dr		Cr
(i) Suspense Purchases	2,300	<b>(2)</b>	2,300 <b>(2)</b>
(ii) Jones Ltd Johan Ltd	650	<b>(1)</b>	650 <b>(1)</b>
(iii) Motor expenses Motor vehicles	425	<b>(1)</b>	425 <b>(1)</b>
(iv) Purchase returns Suspense	385	<b>(2)</b>	385 <b>(2)</b>
Sales returns Suspense	385	<b>(2)</b>	385 <b>(2)</b>
(v) Bank charges Suspense	225	<b>(2)</b>	225 <b>(2)</b>

**[20]****(b)**

Suspense Account			
Purchases	2,300	<b>(1)</b>	Balance b/d
			Purchase returns
			Sales returns
			Bank charges
	<u>2,300</u>		<u>2,300</u>

**[5]****(c)**

Computerised systems are more accurate than manual systems when processing large numbers of transactions, as it reduces the risk of human error. This would, therefore, help reduce errors. Saves time as data can be processed quicker and, therefore, eliminate the element of re keying data.

Accurate and timely reports on debtors and stock levels can be produced.

Automatic reminders on outstanding debtors and stock levels can be produced.

Tasks can be handled by fewer people, therefore, reducing accounting costs.

Automatic printing of documentation on customised stationery.

**(3 points x 2 marks)****(1 for point plus 1 for development)****[6]****Total marks [31]**

**3 (a)**

Alfonso

Trading and Profit and Loss Account for the year ended 30 April 2007

Sales (135,000+10,500+13,000-7,500+9,000)		160,000	<b>(4)</b>
Opening stock	8,000		
Purchases (124,000-6,000+4,000+1,200)	<u>123,200</u>	<b>(3)</b>	
	131,200		
Closing stock	<u>3,200</u>	<b>(1)</b>	
Cost of sales		<u>128,000</u>	
Gross profit		32,000	
Discounts received		<u>1,200</u>	<b>(1)</b>
		33,200	
General expenses	12,000	<b>(1)</b>	
Wages	6,050	<b>(2)</b>	
Rent	5,050	<b>(2)</b>	
Depreciation	4,500	<b>(2)</b>	
Bad debts	<u>280</u>	<b>(2)</b>	
		<u>27,880</u>	
Net profit		<u>5,320</u>	<b>(1)</b>

[19]

**(b)**

Balance Sheet as at 30 April 2007

Fixed Assets

Premises		60,000	
Motor vehicles		<u>13,500</u>	
		73,500	<b>(1)</b>

Current Assets

Stock	3,200		
Debtors	8,720	<b>(2)</b>	
Prepayments	<u>150</u>	<b>(1)</b>	
	12,070		

Current Liabilities

Creditors	4,000	<b>(1)</b>	
Bank overdraft	5,500	<b>(2)</b>	
Accruals	<u>350</u>	<b>(1)</b>	
	9,850		

Working capital		<u>2,220</u>	
		<u>75,720</u>	

Financed by

Capital		83,400	<b>(2)</b>
Net profit		<u>5,320</u>	<b>(1of)</b>
		88,720	
Drawings		<u>13,000</u>	<b>(1)</b>
		<u>75,720</u>	

[12]

**Total marks [31]**



**Mark Scheme 2502  
June 2007**

**ACCOUNTING MARKING GUIDELINES****1 Numerical Answers**

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**2 Quality of Written Communication**

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Up to four marks (5%) may be added to the overall mark for a candidate's paper, if the candidate's written responses have met the specification requirement in some measure.

Marks will be allocated according to the following criteria:

**Narrative Responses**

- |         |   |
|---------|---|
| 2 marks | Relatively straightforward ideas have been expressed clearly and fluently, using an appropriate style of writing. Answers are relevant and broadly logical and coherent. There are few, if any, errors of spelling, punctuation and grammar.  |
| 1 mark  | Simple ideas have been expressed in a style which, generally, lacks clarity and fluency. Responses have limited coherence and structure, often being of doubtful relevance to the main focus of the question. There are errors of spelling, punctuation and grammar which are noticeable and detract from the quality of the response. Writing may lack legibility. |
| 0 marks | Responses which fail to achieve the standard required for one mark.   |

**Numerical Responses**

- |         |  |
|---------|--|
| 2 marks | Most account headings, narratives and balances are included. All figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.  |
| 1 mark  | Some account headings, narratives and balances are included. Most figures are legible, and some use is made of columns and sub-totals. Some accounts are ruled off as appropriate. |
| 0 marks | Responses which fail to achieve the standard required for one mark.  |

In this examination the following questions will be assessed for quality of written communication:

- |           |            |
|-----------|------------|
| Narrative | Question 2 |
| Numerical | Question 1 |

1 (a)

David and JennyProfit and Loss and Appropriation Account for the year ended 30 April 2007 (1)

Fees received from clients			117,600	(1)	
Interest received			<u>5,200</u>	(1)	
			122,800		
Administration expenses	28,770	(1)			
Staff salaries	44,000	(2)			
Marketing expenses	8,150	(1)			
Depreciation on office equipment	3,500	(1)			
Bad debt	800	(1)			
Provision for doubtful debts	<u>780</u>	(1)			
			<u>86,000</u>		
Net profit			36,800		
Interest on capital					
David	500	(1)			
Jenny	<u>1,000</u>	(1)			
			<u>1,500</u>		
			35,300		
Salary					
David	10,000	(1)			
Jenny	<u>15,000</u>	(1)			
			<u>25,000</u>		
			10,300		
Share of profit					
David	6,180	(1of)			
Jenny	<u>4,120</u>	(1of)	<u>10,300</u>		

[16]

(b)

## Current Accounts

	David	Jenny		David	Jenny	
Balance b/d (1)		1,130		420		
Drawings	17,000	18,000	(1)	500	1,000	(1of)
Balance c/d	100	990	(1of)	10,000	15,000	(1)
	<u>17,100</u>	<u>20,120</u>		<u>6,180</u>	<u>4,120</u>	(1of)
				<u>17,100</u>	<u>20,120</u>	

\*Balance b/d Narrative plus both balances

[6]

\* Balance c/d Must be on debit side

(c)

- (i) Unless the business is going to be sold or closed down, (1) accounting always assumes that the business will continue to operate for an indefinitely long period of time. (1) [2]

(ii) Points

If the business is assumed to have indefinite life, it is reasonable to allocate the total reduction in the value of fixed asset over its' assumed life within the business.

A method such as straight line or diminishing balance will allocate depreciation to different accounting years.

The cost of the fixed asset, can be matched to the revenues gained over a number of accounting years.

If the business were to be subject to sale, depreciation would be obtained from reference to the actual market value of the fixed asset.

(2 x 2 marks)

(1 for point plus 1 for development)

[4]

Total marks [28]

2 (a)

Sanjay

Trading and Profit and Loss Account for the year ended 30 April 2007

Sales		300,000	
Opening stock	18,000		
Purchases	<u>244,000</u>	(1of)	
	262,000		
Closing stock	<u>22,000</u>		
Cost of sales		<u>240,000</u>	(1)
Gross profit		60,000	(1of)
General expenses		<u>36,000</u>	(1)
Net profit		<u>24,000</u>	(1of)

[5]

(b)

- (i) Stock turnover  $\frac{240,000}{20,000} = 12 \text{ times or } 31 \text{ days}$  (2)
- (ii) Return on capital employed  $\frac{24,000}{500,000} \times 100 = 4.8\%$  (2)
- (iii) Current ratio  $\frac{85,000}{64,000} = 1.3:1$  (2)
- (iv) Liquid (acid test) ratio  $\frac{63,000}{64,000} = 1:1$  (2)

[8]

**(c)**

Profitability:

The return on capital employed at 4.8% is very low.

This does not represent an adequate return for the risk of running the business.

The return of 4.8% could be received from alternative investments with no risk.

**(3 x 1 mark)**

Liquidity:

The current ratio at 1.3:1 is lower than we would expect to see in a general trading business.

This appears to be caused by high volumes of debtors and creditors.

The liquid (acid test) ratio at 1:1 is at the required level.

However, creditors are high.

The business has little cash to meet these debts.

**(4 x 1 mark)**

**(Up to 3 marks for profitability and up to 4 marks for liquidity, max 6 marks)**

**[6]**

**(d)**

**(i)**

Each time that stock is bought and sold the stock has 'turned over'.

Gross profit will have been made on the sales each time that the stock is 'turned over'.

The degree to which net profit will be increased will depend upon the ability of the business to maintain its' unit selling price.

Net profit will also be increased if expenses are controlled.

**(2 x 2 marks)**

**(1 for point plus 1 for development)**

**[4]**

**(ii)**

Although the rate of stock turnover may have increased, this does not guarantee that the net profit will increase. The net profit may have decreased because:

Selling price has been reduced per unit to gain increased sales.

Expenses such as marketing or distribution have been disproportionately increased to obtain extra sales.

Stock levels have been reduced leading to the danger of stock running out with a loss of potential sales.

**(2 x 2 marks)**

**(1 for point plus 1 for development)**

**[4]**

**Total marks [27]**

3 (a)

Subscriptions Account

Balance b/d (1)	183 (1)	Balance b/d	90 (1)
Income and Expenditure (1)	3,200 (1)	Bank	3,486 (1)
Balance c/d	298 (1)	Bad debts	25 (1)
	<u>3,681</u>	Balance c/d (1)	<u>80 (1)</u>
			<u>3,681</u>

[10]

Knightstone Sports Club  
Balance Sheet as at 30 April 2007

Fixed Assets

Sports equipment 5,700 (1)

Current Assets

Bar stock	1,040 (1)
Debtors	190 (2)
Subscriptions in arrears	80 (1)
Rent prepaid	<u>15 (1)</u>
	1,325

Current Liabilities

Bar creditors	300 (1)
Subscriptions in advance	298 (1)
Wages accrued	35 (1)
Bank overdraft	<u>167 (1)</u>
	800

Working capital	<u>525 (1of)</u>
	<u>6,225</u>

Financed By

Accumulated fund (1)	6,050 (2)
Surplus	<u>175 (1)</u>
	<u>6,225</u>

[15]

**Total marks [25]**

**Mark Scheme 2503  
June 2007**

## ACCOUNTING MARKING GUIDELINES

### 1 Numerical Answers

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Own figures ('of'): where 'of' is indicated a figure which is incorrect solely because of an error in an earlier part of the question will be awarded the appropriate marks as if it were correct.

### 2 Quality of Written Communication

#### Narrative Responses

2 marks      Complex ideas have been expressed clearly and fluently, using a style of writing appropriate to the complex subject matter. Sentences and paragraphs, consistently relevant, are well structured. There are few, if any, errors of spelling, punctuation and grammar.

1 mark      Simple ideas have been expressed in a style which, generally, lacks clarity and fluency. Responses have limited coherence and structure, often being of doubtful relevance to the main focus of the question. There are errors of spelling, punctuation and grammar which are noticeable and detract from the quality of the responses. Writing may lack legibility.

0 marks      Responses which fail to achieve the standard required for one mark.

#### Numerical Responses

3 marks      All account headings, narratives and balances are included. All figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.

2 marks      Most account headings, narratives and balances are included. Most figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.

1 mark      Some account headings, narratives and balances are included. Some figures are legible, and some use is made of columns and sub-totals. Some accounts are ruled off as appropriate.

0 marks      Responses which fail to achieve the standard required for one mark.

In this examination the following questions will be assessed for quality of written communication:

Narrative:      2 (b)

Numerical:      3 (a)



1 (a)

Materials 4 x 12	48	(1)	
Labour 40/60 x 12	8	(1)	
Variable overheads 40/60 x 7.5	<u>5</u>	(1)	
Total	61		
	<u>x 3,600</u>		
	219,600	(1)	
Fixed overhead	<u>30,000</u>	(1)	
	<u>249,600</u>		[5]

(b) (i)

(Standard rate - actual rate) (1) x actual hours (1) [2]

(ii)

Material price	Unexpected fall in price. Special offers/discounts.
Material usage	Inferior quality materials/increased wastage.
Labour rate	Wage rate increased or overtime. Labour shortages.
Labour efficiency	Delays caused by working with poor quality materials. Production breakdowns.

(8 x 1 mark) [8]

(c)

Statement reconciling budgeted costs with actual costs for May 2007

Budgeted cost				249 600	(1 of)
	+	-			
Material price		10,100			
Material usage	2,500				
Labour rate	7,250				
Labour efficiency	950				
Total variable overhead		1,050			
Total fixed overhead	<u>3,040</u>				
	13,740	(1)	(11,150)	(1)	<u>2,590</u>
Actual total cost					<u>252,190</u> (1 of)

[4]

(d)

Type - engineers and technical staff should be involved  
 Price - purchasing department need to forecast future prices  
 Quantity - should take into account normal wastage

[2]

(3 x 2 marks or 2 x 3 marks)

(1 for point plus up to 2 for development)

[6]

Total marks [25]

**2 (a) Workings**

Option 1	75% contract sales	25% open market	Operating costs - depreciation	Net cash inflow
Year 1	6,000,000	1,800,000	(3,500,000)	4,300,000
Year 2	6,000,000	1,850,000	(3,500,000)	4,350,000
Year 3	6,000,000	2,000,000	(3,900,000)	4,100,000
Year 4	6,000,000	2,100,000	(3,900,000)	4,200,000

Option 2	Contract sales	Operating costs - depreciation	Net cash inflow
Year 1	4,000,000	(600,000)	3,400,000
Year 2	4,000,000	(700,000)	3,300,000
Year 3	4,500,000	(900,000)	3,600,000
Year 4	4,500,000	(900,000)	3,600,000

**NPV Calculations**

Option 1	Net cash flow	Discount factor	Present value
Year 1	4,300,000	0.909	3,908,700 <b>(1 of)</b>
Year 2	4,350,000	0.826	3,593,100 <b>(1 of)</b>
Year 3	4,100,000	0.751	3,079,100 <b>(1 of)</b>
Year 4	4,200,000	0.683	<u>2,868,600</u> <b>(1 of)</b>
			13,449,500
			Capital cost <u>(8,600,000)</u> <b>(1)</b>
			NPV <u>4,849,500</u> <b>(2)</b>

Option 2	Net cash flow	Discount factor	Present value
Year 1	3,400,000 <b>(1)</b>	0.909	3,090,600
Year 2	3,300,000 <b>(1)</b>	0.826	2,725,800
Year 3	3,600,000 <b>(1)</b>	0.751	2,703,600
Year 4	3,600,000 <b>(1)</b>	0.683	<u>2,458,800</u>
			10,978,800
			Capital cost <u>(6,800,000)</u> <b>(1)</b>
			NPV <u>4,178,500</u> <b>(2)</b>

[14]

**(b)**

Option 1 gives a higher NPV and on this basis should take preference **(2)**.  
 Option 1 requires a higher capital investment **(1)**.  
 Option 2 may allow additional projects to be funded by spare funds **(2)**.  
 Option 1 provides higher production and better unit selling price in all years **(1)**.  
 Option 2 has a fixed contract for all output for next four years **(1)** but at a lower price **(1)**.  
**(1 for point plus up to 2 for development)**

[6]

**(c) (i)**

Payback method **(1)**

Accounting rate of return **(1)**

**(One mark for each of two correct responses)**

**[2]**

**(ii)**

Payback method

Advantages  
Easy to use  
Measures risk  
Uses cash flows

Disadvantages  
Ignores time value of money  
Ignores net cash flows after payback period

Accounting rate of return

Uses profit figures - easier to understand  
ARRs for different projects can be compared

Ignores time value of money  
Ignores cash flows  
Subjective nature of profits

**(Up to 4 marks for each of payback and ARR) [8]**

**Total marks [30]**

3 (a)

Susan Lee

Cash Budget for the six months ending 31 December 2007

	July	Aug	Sept	Oct	Nov	Dec	
<b>Receipts</b>							
Capital	25,000 (1)						
8% Bank loan	15,000 (1)						
Cash sales	4,900 (1)	8,820 (1)	12,740 (1)	9,800 (1)	8,820 (1)	11,760 (1)	
Credit sales	0	0	7,500	13,500	19,500	15,000 (1)	line
	<u>44,900</u>	<u>8,280</u>	<u>20,240</u>	<u>23,300</u>	<u>28,320</u>	<u>26,760</u>	
<b>Payments</b>							
Cash purch	40,000 (1)						
Creditors			17,500	25,000	15,000	22,500 (1)	line
Equipment				4,000 (1)	4,000	4,000	
Drawings	2,000 (1)	2,000	2,000	2,500 (1)	2,500	2,500	
Loan interest			300 (1)			300 (1)	
Other expenses	2,400	2,400	2,400	2,400	2,400	2,400 (1)	line
	<u>44,400</u>	<u>4,400</u>	<u>22,200</u>	<u>33,900</u>	<u>23,900</u>	<u>31,700</u>	
Net cash flow	500	4,420	-1,960	10,600	4,420	-4,940	
Opening bal	0	500	4,920	2,960	-7,640	-3,220	
Closing bal	<u>500 (1)</u>	<u>4,920</u>	<u>2,960</u>	<u>-7,640</u>	<u>-3,220</u>	<u>-8,160</u>	(2/1of) line

[20]

(b)

Susan Lee

Budgeted Trading and Profit and Loss account for the six months ending 31 December 2007 (1)

Sales		145,000 (1)	
Opening stock	0		
Purchases	137,500 (1)		
Closing stock	<u>(21,500)</u> (1)		
Cost of sales		<u>116,000</u>	
Gross profit		29,000	
Discount allowed	1,160 (1)		
Loan interest	600 (1)		
Depreciation	1,600 (1)		
Other expenses	<u>14,400</u> (1)		
		<u>17,760</u>	
Net profit		<u>11,240</u>	

[8]

(c)

Susan Lee

Budgeted Balance Sheet as at 31 December 2007

Fixed Assets

Equipment 14,400 (2)

Current Assets

Stock 21,500

Debtors 31,500 (2)

53,000

Current Liabilities

Trade Creditors 17,500 (1)

Owing for equipment 4,000 (1)

Bank 8,160 (1 of)

29,660

23,340

37,740

Long Term Liabilities

Loan 15,000 (1)

22,740

Financed by

Capital 25,000 (1)

Net profit 11,240 (1 of)

36,240

Drawings 13,500 (1)

22,740

[11]

(d) Analysis:

Overdraft limit exceeded/interest incurred/may need to renegotiate overdraft limit.  
Initial need for cash purchases/financed adequately/suppliers trade credit terms not known.

Incentive for cash sales via discount/fairly generous customer credit terms.

Excessive drawings/increased in spite of worsening overdraft/exceed forecast profit.

Capital expenditure plans drains cash/can instalments be delayed/reduced?

Recommendations:

Renegotiate overdraft limit

Reduce drawings

Reduce customer credit period

**(3 x 2 marks)**

**(1 for point plus 1 for development)**

[6]

**Total marks [45]**

**Mark Scheme 2504  
June 2007**

## ACCOUNTING MARKING GUIDELINES

### 1 Numerical Answers

Answers to computational questions or part-questions are mainly through calculation. Marks are awarded for particular calculations.

**Own figures ('of')**: where 'of' is indicated a figure which is incorrect solely because of an error in an earlier part of the question will be awarded the appropriate marks as if it were correct.

### 2 Quality of Written Communication

#### Narrative Responses

- |         |  |
|---------|--|
| 2 marks | Complex ideas have been expressed clearly and fluently, using a style of writing appropriate to the complex subject matter. Sentences and paragraphs, consistently relevant, are well structured. There are few, if any, errors of spelling, punctuation and grammar.  |
| 1 mark  | Simple ideas have been expressed in a style which, generally, lacks clarity and fluency. Responses have limited coherence and structure, often being of doubtful relevance to the main focus of the question. There are errors of spelling, punctuation and grammar which are noticeable and detract from the quality of the responses. Writing may lack legibility. |
| 0 marks | Responses which fail to achieve the standard required for one mark.  |

#### Numerical Responses

- |         |  |
|---------|--|
| 3 marks | All account headings, narratives and balances are included. All figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.   |
| 2 marks | Most account headings, narratives and balances are included. Most figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate. |
| 1 mark  | Some account headings, narratives and balances are included. Some figures are legible, and some use is made of columns and sub-totals. Some accounts are ruled off as appropriate. |
| 0 marks | Responses which fail to achieve the standard required for one mark.  |

In this examination the following questions will be assessed for quality of written communication:

- Narrative: 3 (b)(ii), (c), (d)  
Numerical: 3 (a)

1 (a) (i)

	<u>2005</u>		<u>2006</u>	
Sales		469,800 (1)		540,000
Opening stock	0		32,200 (1of)	
Direct materials	144,000 (1)		180,000	
Direct labour	72,000		90,000 (1)	
Variable ohds	36,000 (1)		50,000	
Fixed factory ohds	<u>70,000</u>		<u>80,000 (1)</u>	
	322,000 (1)		432,200	
Closing stock	<u>32,200 (1)</u>		<u>76,000 (1)</u>	
		<u>289,800</u>		<u>356,200</u>
Gross profit		<u>180,000 (1)</u>		<u>183,800 (1)</u>

[11]

(ii)

	<u>2005</u>		<u>2006</u>	
Sales		469,800		540,000
Opening stock	0		25,200 (1of)	
Direct materials	144,000		180,000	
Direct labour	72,000		90,000	
Variable ohds	<u>36,000</u>		<u>50,000</u>	
	252,000		345,200	
Closing stock	<u>25,200 (1)</u>		<u>60,800 (1)</u>	
		<u>226,800</u>		<u>284,400</u>
		243,000		255,600
Fixed factory ohds		<u>70,000</u>		<u>80,000</u>
Gross profit		<u>173,000 (1)</u>		<u>175,600 (2) (1of)</u>

[6]

(b)

Closing stock must carry a fair share of production overhead (ie fixed cost).

Absorption costing is acceptable as it includes fixed costs within closing stock.

Marginal costing treats fixed costs as a period cost and therefore excludes them from closing stock.

Accruals concept (revenues and costs should be matched in the period to which they relate).

Requirement of SSAP 9.

(3 x 2 marks) (1 for point plus 1 for development)

[6]

Total marks [23]



2 (a) (i)

	Mugs	Plates	Bowls
Selling price per set	43	38	36
Variable costs per set	<u>30</u> (1)	<u>30</u> (1)	<u>22</u> (1)
Contribution per unit (set) (1)	13 (2)	8 (1)	14 (1)
Expected Sales	4,000	3,000	2,000
Total contribution per product	<u>52,000</u>	<u>24,000</u>	<u>28,000</u>

[8]

(ii)

Total contribution (52,000 + 24,000 + 28,000)	104,000
Less fixed costs	<u>50,000</u>
Total budgeted profit	<u>54,000</u> (2) (1of)

[2]

(b)

	Mugs	Plates	Bowls
Selling price per set	43	38	36
Variable costs per set	<u>34</u>	<u>32</u>	<u>24</u>
Contribution per unit	9 (1)	6 (1)	12 (1)
Contribution per limiting factor	9/4	6/2	12/2
	2.25 (1)	3	6 (1)
Ranking	3rd (1)	2nd	1st (1)
Kilos of China Clay available	25,000		
Bowls (2 000 x 2)	<u>(4,000)</u> (1)		
	21,000		
Plates (3 000 x 2)	<u>(6,000)</u> (1)		
	15,000		
Mugs (3 750 x 4)	<u>(15,000)</u> (2)		
Contribution Bowls 12 x 2,000	24,000 (1of)		
Contribution Plates 6 x 3,000	18,000 (1of)		
Contribution Mugs 9 x 3,750	<u>33,750</u> (1of)		
Total Contribution	75,750		
Fixed costs	<u>50,000</u> (1)		
Profit	<u>25,750</u> (1)		

[16]

**(c) (i)**

The product providing a small positive contribution:

is helping the business to cover its fixed costs, therefore the business may decide to continue producing the product;

if the business discontinued this product, fixed costs would not change and would still have to be met, therefore profit would fall;

the business should only discontinue this product when it has introduced a replacement product which provides a higher contribution.

**(2 x 2 marks) (1 for point plus 1 for development)**

**[4]**

**(ii)**

The product which has a negative contribution:

is failing to cover even variable costs such as direct materials and direct labour

immediately discontinuing this product would increase profits;

it is making no contribution towards fixed costs;

the business should only consider continuing production of this product if it is seen as

strategically important or if this business has a realistic plan to improve its performance eg

reducing variable costs.

**(2 x 2 marks) (1 for point plus 1 for development)**

**[4]**

**Total marks [34]**

**3 (a)**

Factory indirect cost	Basis of apportionment	Production Depts.		Service Depts.	
		A	B	Repairs	Catering
Indirect wages	No of employees <b>(1)</b>	270,000	495,000	45,000	90,000
Mach. repairs	Machine hours <b>(1)</b>	150,000 <b>(1)</b>	50,000		
Mach. insurance	Machine cost <b>(1)</b>	37,500	22,500		
Mach. depreciation	Machine cost <b>(1)</b>	122,500 <b>(1)</b>	67,500		
Premises insurance	Floor area <b>(1)</b>	38,400	32,000	3,200	6,400
Heat and light	Floor area <b>(1)</b>	105,600 <b>(1)</b>	88,000	8,800	17,600
Catering	No of employees <b>(1)</b>	47,500 <b>(1)</b>	82,500	7,500	15,000
Sundries	Allocation	6,070 <b>(1)</b>	930	8,000	4,000
	Sub total:	<u>765,070</u>	<u>838,430</u>	<u>72,500<b>(1)</b></u>	<u>133,000</u>
Re-allocation	Catering:	<u>38,570 <b>(1)</b></u>	<u>86,450<b>(1)</b></u>	<u>7,980<b>(1)</b></u>	<u>(133,000)</u>
	Sub total:	803,640	924,880	80,480	-
Re-allocation	Repairs:	60,360 <b>(1)</b>	20,120 <b>(1)</b>	(80,480)	-
	Total:	<u>864,000</u>	<u>945,000</u>	-	-

Overhead absorption rates:

Department A: 864,000/600,000

£1.44 **(2)(1of)** per direct machine hour

Department B: (945,000/1,500,000) x 100

63.00% **(2)(1of)** direct labour cost

**[22]**

**(b) (i)**

Department	A	B
Overhead absorbed: 1.44 <b>(1of)</b> x 580,000 <b>(1)</b>	835,200	1,580,000 <b>(1)</b> x 63/100 <b>(1of)</b> 995,400
Actual overhead	899,000	910,000
Over (Under) absorption	<u>(63,800) <b>(1)</b></u>	<u>85,400 <b>(1)</b></u>

**[6]**

**(ii) Implications:**

Department A: Under absorption of overheads means that the business has under-priced its products and consequently the under absorption will be charged to the Profit and Loss Account, reducing profit.

Department B: Over absorption of overheads means that this department has contributed to increasing profits on the sales made. However the higher price charged to customers may have reduced the potential number of units sold.

**(2 x 3 marks) (1 for point plus up to 2 for development)**

**[6]**

- (c) Overheads tend to be related to time rather than direct cost.  
Using direct labour hours links overhead absorption to time, percentage direct labour cost does not.

**(3 x 1 mark) (1 mark but allow development)**

**[3]**

- (d) Traditional methods are more suited to firms that produce a narrow product range. Traditional methods assume that direct material and direct labour are the dominant costs and that fixed production overheads are relatively small. Traditional methods tend to allocate too great a proportion of overheads to high volume production. Service sector businesses tend to have a much smaller proportion of direct costs relative to higher overheads therefore Activity Based Costing is more suitable. With Activity Based Costing overheads charged on basis of use of activity. Key features of Activity Based Costing: major activities identified, cost drivers determined, costs collected into cost pools.

**(3 x 2 marks) (1 for point plus up to 1 for development)**

**[6]**

**Total marks [43]**

**Mark Scheme 2505  
June 2007**

**ACCOUNTING MARKING GUIDELINES****1 Numerical Answers**

Answers to computational questions or part-questions are mainly through calculation. Marks are awarded for particular calculations.

Own figures ('of'): where 'of' is indicated a figure which is incorrect solely because of an error in an earlier part of the question will be awarded the appropriate marks as if it were correct.

**2 Quality of Written Communication****Narrative Responses**

- 2 marks      Complex ideas have been expressed clearly and fluently, using a style of writing appropriate to the complex subject matter. Sentences and paragraphs, consistently relevant, are well structured. There are few, if any, errors of spelling, punctuation and grammar.
- 1 mark      Simple ideas have been expressed in a style which, generally, lacks clarity and fluency. Responses have limited coherence and structure, often being of doubtful relevance to the main focus of the question. There are errors of spelling, punctuation and grammar which are noticeable and detract from the quality of the responses. Writing may lack legibility.
- 0 marks      Responses which fail to achieve the standard required for one mark.

**Numerical Responses**

- 3 marks      All account headings, narratives and balances are included. All figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.
- 2 marks      Most account headings, narratives and balances are included. Most figures are legible, and effective use is made of columns and sub-totals. Accounts are ruled off as appropriate.
- 1 mark      Some account headings, narratives and balances are included. Some figures are legible, and some use is made of columns and sub-totals. Some accounts are ruled off as appropriate.
- 0 marks      Responses which fail to achieve the standard required for one mark.

In this examination the following questions will be assessed for quality of written communication:

- Narrative:    2 (b)  
Numerical:    1 (a)

1

Bedford Manufacturing LimitedManufacturing Trading and Profit and Loss Account for the year ended 28 February 2007 (1)

Opening stock of raw materials			42,500	
Purchases of raw materials			<u>620,000</u>	
			662,500	
Closing stock of raw materials			<u>39,300</u>	
Direct materials			623,200	(2)
Direct wages			153,200	(1)
Direct expenses			<u>73,100</u>	(1)
Prime cost (1)			849,500	
Indirect wages	41,000	(1)		
Rent and rates	20,000	(2)		
Insurance	1,500	(2)		
Depreciation premises	5,200	(2)		
Depreciation plant and equipment	<u>8,050</u>	(2)	<u>75,750</u>	
			925,250	
Work in progress at start			<u>38,300</u>	
			963,550	
Work in progress at end			<u>37,550</u>	(1)
Production cost of finished goods			926,000	
Manufacturing profit			<u>46,300</u>	(1)
Transfer to the Trading Account			<u>972,300</u>	
Sales			1,500,000	
Sales returns			<u>4,000</u>	
			1,496,000	(1)
Opening stock of finished goods	52,500			
Transfer from Manufacturing Account	<u>972,300</u>	(1of)		
	1,024,800			
Closing stock of finished goods	<u>78,750</u>			
Gross profit			<u>946,050</u>	
Cost of sales			<u>549,950</u>	
Loan interest	2,400	(2)		
Rent and rates	5,000	(1)		
Insurance	300	(1)		
Office expenses	140,500	(1)		
Bad debts	1,100	(1)		
Depreciation premises	1,300	(1)		
Depreciation plant and equipment	1,150	(1)		
Provision for doubtful debts	<u>250</u>	(2)	<u>152,000</u>	(1)
			397,950	
Manufacturing profit	46,300	(1of)		
Provision for unrealised profit	<u>1,250</u>	(1)	<u>45,050</u>	
Net profit			<u>443,000</u>	

[32]

- (b)** The revaluation is a capital reserve.  
Capital reserves are not allowed to be used for the payment of a cash dividend.  
The creation of a revaluation is a book entry and no cash has been generated for the payment of dividends.  
The capital reserve will increase the asset value of the company and the shareholders interests and is in the accounts to reflect a true and fair view of the company accounts.  
Cash can only be realised if the asset is sold.

**(3 x 2 marks)**

**[6]**

**(1 for point plus 1 for development)**

**Total marks [38]**



2

(a)

Net profit	128,000	(1)
Taxation	<u>70,000</u>	(1)
	58,000	
P & L b/d	<u>112,000</u>	(1)
	170,000	
Dividends	<u>80,000</u>	(1)
P & L c/d	<u>90,000</u>	(1)

Net cash flow from operating activities

Net profit for the year	128,000	
Loss on disposal	50,000	(2)
Depreciation charge for the year	320,000	(2)
Increase in stock	(60,000)	(1)
Decrease in debtors	30,000	(1)
Decrease in prepayments	10,000	(1)
Increase in creditors	32,000	(1)
	510,000	(1)

Lister plcCash Flow Statement for year ended 31 December 2006

(1)

Net cash flow from operating activities (1)	510,000	
Taxation		
Corporation tax	(90,000)	(1)
Capital expenditure		
Purchase of fixed assets	(1,010,000)	(2)
Proceeds of sale	40,000	(1)
Equity dividends paid	<u>(60,000)</u>	(1)
	(610,000)	
Financing		
Issue of shares	300,000	(1)
Loans	<u>70,000</u>	(1)
Decrease in cash	<u>240,000</u>	(2)

[25]

- (b) A large decrease in the cash balance as a result of the expansion plans. Problems with short term liquidity the current ratio has fallen from 2.9:1 to 1.6. The acid test shows a problem with the payment of short term debts it has fallen from 1.3:1 to 0.5:1. The company has increased long term borrowing which has increased the gearing ratio from 10% to 11%. Lister plc is still a low geared company and low risk. Investment in fixed assets is the main reason for a negative cash balance. New investment may increase the profits of the company and return on capital employed. An increase in share capital of £300,000 will increase the amount of cash required to meet the extra dividend payments to ordinary shareholders.

(4 x 2 marks)

(1 for point plus 1 for development)

[8]

Total marks [33]

3

(a)

(i) ROCE  $\frac{55,000}{995,000} \times 100 = 5.53\%$   
 (1) (1)

(ii) Current ratio  $\frac{300,000}{205,000} = 1.46:1$   
 (1) (1)

(iii) Acid test  $\frac{80,000}{205,000} = 0.39:1$   
 (1) (1)

(iv) Interest cover  $\frac{110,000}{30,000} = 3.67 \text{ times}$  (1)  
 (1)

(v) Gearing ratio  $\frac{600,000}{995,000} \times 100 = 60.3\%$  (1) Alternative answer:  
 $\frac{600,000}{395,000} \times 100 = 1.52 = 152\%$   
 (1)

(vi) EPS  $\frac{55,000}{200,000} = 27.5 \text{ pence}$   
 (1) (1)

(vii) Dividend yield  $\frac{1}{2.5} \times 25\% = 10\%$  (1)  
 (2) (1)

(viii) PE ratio  $\frac{2.5}{0.28} = 8.9 \text{ years}$  (1) Alternative answer:  
 $\frac{2.50}{0.275} = 9.09 \text{ years}$   
 (1)

[21]

(b)

- (i) The present gearing position is 60.3%.  
 The issue of ordinary shares will reduce the gearing ratio.

$$\frac{600,000}{1,195,000} = 50.2\%$$

**(2 x 2 marks)****(1 for point plus 1 for development)**

[4]

- (ii) Ordinary share capital would increase by £200,000 to £400,000  
 Equity would be increased by £300,000.  
 The ordinary shares are issued at a premium which would be £100,000.

**(2 x 2 marks)****(1 for point plus 1 for development)**

[4]

Total marks [29]

**Advanced GCE (Accounting) (3803/7808)  
Summer 2007 Assessment Series**

Unit Threshold Marks

<i>Unit</i>		<b>Maximum Mark</b>	<b>a</b>	<b>b</b>	<b>c</b>	<b>d</b>	<b>e</b>	<b>u</b>
<b>2500</b>	Raw	80	64	56	48	41	34	0
	UMS	100	80	70	60	50	40	0
<b>2501</b>	Raw	80	71	63	55	47	39	0
	UMS	100	80	70	60	50	40	0
<b>2502</b>	Raw	80	64	58	52	46	40	0
	UMS	100	80	70	60	50	40	0
<b>2503</b>	Raw	100	80	72	64	57	50	0
	UMS	100	80	70	60	50	40	0
<b>2504</b>	Raw	100	84	74	64	54	44	0
	UMS	100	80	70	60	50	40	0
<b>2505</b>	Raw	100	85	76	67	58	49	0
	UMS	100	80	70	60	50	40	0

Specification Aggregation Results

Overall threshold marks in UMS (i.e. after conversion of raw marks to uniform marks)

	<b>Maximum Mark</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>	<b>U</b>
<b>3808</b>	300	240	210	180	150	120	0
<b>7808</b>	600	480	420	360	300	240	0

The cumulative percentage of candidates awarded each grade was as follows:

	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>	<b>U</b>	<b>Total Number of Candidates</b>
<b>3808</b>	15.6	32.9	48.5	72.3	89.2	100	237
<b>7808</b>	14.5	34.9	56.3	76.7	90.7	100	1190

1427 candidates aggregated this series

For a description of how UMS marks are calculated see;  
[http://www.ocr.org.uk/exam\\_system/understand\\_ums.html](http://www.ocr.org.uk/exam_system/understand_ums.html)

Statistics are correct at the time of publication



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