

Mark Scheme (Results)

Summer 2013

GCE Accounting (6002/01)

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Summer 2013
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General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.

Question	Answer							Mark
Number								
1(a)	Oda Marila Oali arra			W4 0 4 - 5 0 - 1				
	Q1a Mark Scheme			W1 Cost of Sales	220 055	.1		
	Otata-manut of Community mains by a series for			Direct Materials	320 855	√ ./		
	Statement of Comprehensive Income for			Less Discount Received	-7 150	√ ./		
	Hong Kong Cameras plc			Factory Depreciation	76 800	√ ./		
	for Y/e 31st March 2013 √	4 400 000	$\sqrt{}$	Machinery Depreciation	45 625	√ √	40/	
	Revenue	4 183 693	V	Factory Power	44 950	√ √	10 x √	
	Ocat of color	(050,000)	1 - 15	Machinery maintenance	44 780			
	Cost of sales	(956 360)	√ o/f	Production staff	339 100	1		
	0	0.007.000	1 - 15	Production Director	9 5000	√ .1.1		
	Gross profit	3 227 333	√ o/f	Inventory Adjustment Finished Goods	-3 600	$\sqrt{}$		
	011	0.070	1 15		956 360			
	Other Income	3 078	√ o/f	W D: 4 11 41 0 4				
	B: 4 7 4	(0.40.000)	1 15	W2 Distribution Costs	50.750	,		
	Distribution costs	(940 990)	√ o/f	Commission on sales	52 750	V		
	A 1	(050.4.44)	1 15	Sales director	100 000	V		
	Administrative expenses	(359 141)	√ o/f	Fuel	35 460	V		
	F	(05.000)	1 15	Motor lorries depreciation	43 000	V		
	Financial cost	(35 000)	√ O/f	Promotions and advertising	65 000	V	• 1	
	5.5	4 005 000	1 15	Rent on shop premises	298 000	V	9 x √	
	Profit on ordinary activities before tax	1 895 280	√ o/f	Running cost of lorries	368 80	V		
		(00.000)	,	Shop staff wages	197 500	V		
	Corporation tax	(90 000)	\checkmark	Transport staff wages	112 400	V		
	5.5	4 005 000	1 15 10		940 990			
	Profit on ordinary activities after tax	1 805 280	√o/f√C					
				W3Administrative Expenses	4.050	,		
				Bad Debts Written Off	1 850	V		
		12 x √		Finance director	95 000	V		
				Discount allowed	45 997	V		(40)
	W5 Financial cost		1.1	Office stationery	3 294	V	- 1	(40)
	Interest on debenture	35 000	√√ -	Accountancy staff wages	71 800	V	6 x √	
			2 x √	Office staff wages	14 1200	V		
					359 141			
				W4 Other Income				
	TOTAL 40 marks			Interest on bank balance	3 078	$\sqrt{}$	1 x √	
	Note: Discount allowed accepted as a Distrib	ution cost						

Question	Answer	Mark
Number		
1(b)	FOR Importance	
	Auditors are independent \int scrutineers of the accounts. \int who report that the accounts have been prepared "correctly" \int in accordance with	
	International Accounting Standards $\mathcal I$ or rather, give a True and Fair view. $\mathcal I$ or do not $\mathcal I$.	
	Auditors are reporting on how Directors have used the funds f invested by shareholders. f . The auditors duty is to the shareholders. f	
	Auditors may give tax authorities √ more confidence that the tax	
	computation is correct. \int	

Audit and Assurances Council. \(\int \) Auditors should be professionally qualified ∫ eg Chartered Accountants. √ Report is required by the Companies Act/legislation J If Auditors are unhappy with the accounts / the Auditors Report will be qualified √ The report may help users make a decision \int eg buy or sell shares in the company √ **AGAINST Importance** Auditors may not be very independent, \int going along with the wishes of clients, f i.e. conflict of interest f in order to keep their custom/earn feef(12)which may include non-audit work. J Auditors could be misled \int by the directors \int and provide an inaccurate report. ∫ Auditors do not guarantee I that material fraud has not occurred. IMaximum of 8 marks for argument on one side **CONCLUSION** - 2 marks Should relate to points made above. Eg Auditors' Report is important and of value. //

Question	Answer								٨
Number									
2(a)(i)									
	(a) Statement of Comprehensive Income								
		Opening stock		Production	Closing		Price	Revenue	
	Calculation of sales	2 100	+	84 000 √	- 2450√=	83650	x25√	2091250 √	_
		Marginal		Absorption					
	Revenue	2 091 250		2 091 250					
	Less								
	Direct Materials	579 600		579 600	√ both				
	Direct Labour	386 400	√	386 400	√				
	Semi-variable costs	261 600	√	261 600	√				
	Fixed Overheads	150 000		150 000	√ both				
		1 377 600		1 377 600					
	Opening Inventory	25 200	√	33 600	√				
	Closing Inventory	29 890		40 180					_
	Profit	718 340	√ o/f	720 230	√ o/f				
	Calculation of closing inventory								
	Marginal	(6.90+4.60+0.70)√		x 2450 =	29890	√			
	Absorption	<u>1377600</u> √ o/f		= £16.40	x2450√=	40180	√o/f		
		84000 √							

Question Number	Answer	Mark
2(b)	Answers could include Marginal costing says the order should be accepted $\mathcal I$ on the grounds that £15 is greater $\mathcal I$ than the marginal cost $\mathcal I$ of £12.20 o/f $\mathcal I$ ie a positive contribution $\mathcal I$ of £2.80 o/f $\mathcal I$ (Maximum of 4 ticks) New customer may result in more orders in the future, $\mathcal I$ perhaps at a higher price. $\mathcal I$ However in the long term, $\mathcal I$ selling at £15 would result in a Net Loss $\mathcal I$ not all costs are covered. $\mathcal I$ (loss of £1.40 $\mathcal I$ o/f) Absorption costing says do not accept offer $\mathcal I$ Existing customers would be unhappy $\mathcal I$ to hear of this low price on offer $\mathcal I$ will ask for lower prices. $\mathcal I$	(8)

Question	Answer	Mark
Number		
2(c)(i)	Option (i) - £23 000 x 12 = £276 000 √	
	Option (ii) - £202 800 x 1.05 = £212 940 \int + (£0.70 x 84 000)	
	= £212 940 + £58 800 √	
	= £271 740 √	
	Option (iii) - £16 200 x 12 = £194 400 + (£0.90 x 84 000)	
	= £194 400 + £75 600 √	
	= £270 000 √	
	Option (iii) is the best, √ if output remains at 84 000 units per year.	(7)

Question	Answer	Mark
Number		
2(c)(ii)	Development of answers could include :	
	If output increases, other options may be the best. $\sqrt{}$	
	For example, if output rises by 6667, ∫ option (iii) is more expensive than	
	option (i) √	
	If output rises by 6086 units, \mathcal{I} option (ii) is more expensive than option (i) \mathcal{I}	
	If output is less than 84 000, option (iii) remains the best. II	(5)

Question Number	Answer	Mark
2(d)	Answers could include: Maximum of 8 marks for argument of one side. Case for Marginal Costing Could be said to help decision making \$\int\$ in the short term \$\int\$ when deciding whether to accept an offer price \$\int\$ or make or buy \$\int\$ or discontinue a product/profit centre. \$\int\$ or a limiting factor problem \$\int\$ Sees costs allocated to a time period, \$\int\$ so it may be argued that profit for that time period is more accurate. \$\int\$ External accounts \$\int\$ are drawn up on the basis of a time period. \$\int\$ Follows prudence concept \$\int\$ as closing stock and profit figures are lower.	

Case for Absorption Costing Sees costs allocated to products. \int Could be useful for management \int when fixing prices \int or reviewing if a product/project has been profitable. \int in the long term \int Recommended \int by SSAP 9. \int Gives a realistic figure for profit \int Follows matching concept \int as revenues for the product are matched against costs. \int	(12)
Other Points If figures in the future are similar, choice of stock valuation will not have very much effect on the profit. If	
Conclusion Max 2 marks available. Should use absorption costing as per accounting standards.	

Question Number	Answer				Ma
3(a)	Statement of Cash Flow for Larnaca plc for y/e 31		Τ		
	<u>March 2013√</u>			1	
	Cash Flows from operating activities√				
	Profit from operations (8000√ + 6400√)	14400	ſſ		
	Add Depreciation (66000//// + 20000//)	86000	111111		
	Add Loss on Sale of Fixed Asset	6000	J		
	Operating cash flow before working capital changes/	106400	J		
	Increase in inventories	-23000	ſ		
	Increase in trade receivables	-15000	ſ	19	
	Increase in trade payables	51000	ſ		
	Cash generated from operations	119400	√o/f		
	Less Interest Paid: Debenture	-6400	J		
	Less Tax Paid	-18000	J		
	Net Cash from Operating Activities	95000	∫o/f		
	Cash Flow from Investing Activities√				
	Payments to acquire tangible fixed assets	-60000	ſ		
	Proceeds from sale of tangible fixed assets	36000	ſ	5	
	Net Cash Used in Investing Activities√	-24000	√o/f		
	Cash Flow from Financing Activities√				
	Issue of Ordinary shares	50000	J		
	Repayment of Debenture	-80000	ſ		
	Dividends Paid : Final 2012	-25000	$\int \int$	9	
	Interim 2013	-22000	<i>[]</i>		
	Net Cash Used in Financing Activities/	-77000	√o/f		
	Net decrease in cash and cash equivalents√	-6000	√o/f√C	3	

Cash and cash equivalents at the beginning of the		_
year	77000	J
Cash and cash equivalents at the end of the year		F
Cash and Cash equivalents at the end of the year	71000	J
Net decrease in cash and cash equivalents	-6000	Γ
The decrease in easi, and easi, equivalents	-0000	7
	TOTAL	√ x 40

(40)

Question Number	Answer	Mark
3(b)	Answers could include: Liquidity position good Firm has healthy level of cash and cash equivalents √	
	Current Ratio now stands at 2.31: 1 \mathcal{I} which is good. \mathcal{I}	
	Acid ratio now stands at 1.04 :1 \mathcal{I} which is ideal \mathcal{I}	
	Liquidity has been improved by issue of ordinary shares√	
	Working capital is £629 000 - £272 000 = £357 000 \(\int \) which is healthy/ means current liabilities can be paid. \(\int \) Liquidity position worsening/problems Net cash outflow of £6 000 \(\int \)	
	Inventories are a large figure and rising $\mathcal I$ is there a problem with unsold inventories $\mathcal I$ is it perishable? $\mathcal I$	
	Trade Receivables rose by 15 000 $\mathcal I$ Credit control/ chasing up debtors needs to be carried out immediately as figure is very high. $\mathcal I$	(12)
	Big increase in Trade Payables to very large sum $\mathcal I$ Is firm paying on time and obtaining cash discounts etc $\mathcal I$	(12)
	Cash and Cash Equivalents of £71 000 are unable to pay $\it I$ Current Liabilities of £272 000 $\it I$	
	Dividend policy needs to be reviewed. \int Ordinary shareholders have been paid an interim dividend for 2013 of £22 000 on a profit before tax of £8000 \int which is very high. \int	
	Debenture has been redeemed which uses liquid funds $\mathcal I$ but helps future liquidity as no more interest has to be paid. $\mathcal I$	
	Maximum 8 marks for arguing one side. Conclusion on current liquidity position max 2 marks ie Liquidity position is good $\mathcal{I}\mathcal{I}$	

Question Number	Answer	Mark
4(a)	Fixed Costs Variable costs per unit (1.05 + 0.06 + 0.27) \(\int \)	
	Rent £520 per month Total £ 1.38 per unit \mathcal{I} Water £250 per month \mathcal{I} both Depreciation £135 per month $\mathcal{I}\mathcal{I}$	
	Insurance £90 per month Contribution per unit Loan £270 per month \int both (£ 4.15 - £ 1.38) \int = £2.77 \int Total FC £1 265 per month \int	
	Break Even Point = $\frac{£1\ 265}{£2.77}$ o/f \int = $456.67/457$ trays o/f \int	(12)

Question Number	Answer		Mark
4(b)	Profit for month	Contribution (2.77 x 1132) = £3 135.64 o/f \int Less FC = £1 265 \int o/f Profit = £1 870.64 \int o/f \int C	(4)

Question Number	Answer	Mark
4(c)	Contribution for month = $(£2\ 000\ +\ £1\ 265\ o/f)\ J = £3\ 265\ J\ o/f$	
	If 1132 trays produced, contribution for one tray = $\frac{£3\ 265}{1132}$ o/f $\sqrt{ = £2.88}$ o/f	
	So variable costs for one tray must be (£4.15 - £2.88 o/f) $\mathcal{I} = £1.27 \mathcal{I}$ o/f	(8)
	So labour costs must be = £1.27 o/f - $(£0.06 + 0.27) \int = £0.94 \int o/f$	(-)

Question	Answer	Mark
Number		
4(d)	Case for lower labour rate.	
	Business has profit target $\mathcal I$ and has to take action to achieve these targets. $\mathcal I$ May not possible to decrease other costs, $\mathcal I$ especially if fixed eg loan repayment, rent etc $\mathcal I$	
	May not be possible to increase selling price to increase profit, $\mathcal I$ as will result in reduced sales $\mathcal I$	
	Case against lower labour rate.	
	Workers will be demotivated \int and workforce morale will be low. \int It may not be possible for workers to pick extra fruit, \int to maintain overall wage level. \int	
Could try to reduce other costs instead √ eg shop around for lower insurance		
	Maximum of 4 ticks for arguing one side	
	Conclusion - Two //	
	It is a good/bad idea to lower labour rate.	(8)

Question	Answer	Mark	
Number			
5(a)(i)	Dividend paid per share = $\frac{\text{Total ordinary dividend}}{\text{Issued ordinary shares}} \int$		
	= $\frac{£960\ 000}{24\ 000\ 000}$ \int = 4 pence per share \int	(4)	

Question	Answer	Mark
Number		
5(a)(ii)	Dividend yield = Dividend per share x100 \int Market price of share = $\frac{4 p}{200p} \int$ x 100 = 2 % o/f \int	(4)

Question	Answer	Mark	
Number			
5(a)(iii)	Dividend cover = Net profit after interest and tax and preference dividend J	(4)	
	Total ordinary dividend		
	= $\frac{£2\ 304\ 000}{£960\ 000} \int = 2.4 \text{ times } \int$		

Question	Answer	Mark	
Number			
5(a)(iv)	Earnings per ordinary share =	(4)	
	Net profit after interest and tax and preference dividend \(\int \)		
	Issued ordinary shares		
	= $\frac{£2\ 304\ 000}{24\ 000\ 000}$ \mathcal{J} = 9.6 pence per share \mathcal{J}		

Question Number	Answer		Mark
5(a)(v)	Price/earnings ratio	 Market price of share ∫ Earnings per share 200 p ∫ = 20.83 times o/f ∫ 9.6p o/f ∫ 	(4)

Question Number	Answer	Mark
5(b)	Answers could include: A higher share price does not mean a "better" share. $\mathcal I$ The nominal or face value of the share needs to be considered. $\mathcal I$ Also the total number of shares in the company. $\mathcal I$ Also important is the movement in the value of the share $\mathcal I$ - is it moving up or down? $\mathcal I$ Very important is the demand and/or future/confidence of the market in the share $\mathcal I$ - if Imran buys now, will he make a profit or a loss on the share. $\mathcal I$ Many factors both inside the company $\mathcal I$ and outside the	
	company can affect the price of a share. \int	(4)

Question	Answer	Mark
Number		
5(c)	Answers could include For the statement Investors are usually interested only in the return on their investment, $\mathcal I$ which is shown in the dividend per share, which is used to calculate how much the investor receives. $\mathcal I$ Investors are more concerned with what they actually receive, $\mathcal I$ than how easily the company can afford to pay the dividend, $\mathcal I$ as shown by the dividend cover. $\mathcal I$	
	Against the statement Investors also have a capital gain when the share price rises, \$\int\$ which is partly shown in the Price/Earnings ratio. \$\int\$ Dividend yield shows the return for every pound invested, \$\int\$ which is more important than dividend per share. \$\int\$ Earnings per share is an important ratio, as it shows how much profit is being generated for each share invested. \$\int\$ These profits are then used to pay dividends. \$\int\$ Other ratios concerning profitability and liquidity etc are important, \$\int\$ as they show how well the firm is doing. \$\int\$	
	Maximum of 4 marks for arguing one side	
	Conclusion 2 marks Dividend per share is not the only important ratio worth knowing about. II	(8)

Question	Answer			Mark
Number				
6(a)(i)	Sales Budget - Units			
	MONTH 1	MONTH 2	MONTH 3	
	10 √	32 √	48 √	
				(3)

Question	Answer			Mark
Number				
6(a)(ii)	Production Budget - Unit	:S		
	MONTH 1	MONTH 2	MONTH 3	
	21 √	40 √	48 √	
			•	(3)

Question Number	Answer				Mark
6(a)(iii)	Inventory Budget -	Units MONTH 1	MONTH 2	MONTH 3	1
	To Inventory each month	11 /	8/	0 /	
	Total in Inventory	11 √	19 √	19 √	(6)

Question	Answer			Mark
Number				
6(a)(iv)	Purchases Budget - Units			
	MONTH 1	MONTH 2	MONTH 3	
	31 √	42 √	48 √	
			•	(3)

Question	Answer			
Number				
6(a)(v)	Purchases Budget (£)			
	MONTH 1	MONTH 2	MONTH 3]
	£20 925/	£28 350 √	£32 400/	1
				(3)

Question	Answer			Mark
Number				
6(a)(vi)	Creditors Budget (£)			
	MONTH 1	MONTH 2	MONTH 3	
	£11 475 √	£14 850√	£16 200 /	
				(3)

Question	Answer			Mark
Number				
6(a)(vii)	Debtors Budget			
	MONTH 1	MONTH 2	MONTH 3	
	£24 500/	£58 800 /	£88 200 √	-
		1	•	(3)

Question	Answer	Mark		
Number				
6(b)	For Decision to draw up new budgets.			
	Existing budgets are not likely to be accurate $\mathcal I$ so there is little point in sticking with them. $\mathcal I$			
	Good budgeting should be flexible, \(\int \) so changes should be made to this ongoing process\(\int \) with regular reviews taking place. \(\int \)			
	A new business should not draw up a three month budget, \mathcal{I} as it is likely to be unsure of the predicted figures, \mathcal{I} not having any past figures to rely on \mathcal{I}			
	A new budget would help planning / changes / eg reduce the purchases for each month /			
	New budgets may have targets staff can reach $\mathcal I$ which will increase motivation $\mathcal I$			
	Against Decision to draw up new budgets			
	Will take time I and money to draw up new budgets. I			
	Variance analysis could be carried out I and actions taken to meet original budgeted figures. I			
	The new budget will only be estimates anyway, so may not be accurate \(\int \) The only budget directly affected by a lower sales level is trade			
	receivables \(\) so there maybe a need just to draw up trade receivables \(\)			
	This is a new business, and sales may pick up √ to meet month 2 an3 figures in the original budget, making it accurate. ✓	(8)		

Maximum of 4 marks for arguing one side only	
Evaluation 2 marks available for overall conclusion, should relate to points made above.	

Question Number	Answer				Mark
7(a)	Actual Direct Materials	1265 x 8.14 / x 0.51 / 1 st tick any two	=	£5 251.52 /	
	Actual Direct Labour	11 x 43.5√ x 4 x £4.80√	=	£9 187.20 /	
		1 st tick any two			(6)

Question	Answer				Mark
Number					
7(b)					
	Material Usage Variance				
		(8.14 - 8.00) √ x	(0.45 √ x 1265 √)	= £79.70 Adv√	
	Material Price Variance				
		(0.51 - 0.45) √ x	(8.14 ∫ x 1265 ∫)	= £617.83 Adv √	
				or add downwards	
	Total Material Cost				
	Variance	£5 251.52	- £4 554 √	= £697.52 Adv √ o/f	
					(10)

Question Mark Answer Number 7(c) One mark for reason given, up to three marks maximum for actions taken. Material Usage variance Could be caused by poor quality materials resulting in a lot of wastage. I Action to solve the problem could be to change supplier √ or insist on a certain level of quality. ✓ Perhaps insert penalty clauses ✓ into supplier's contracts for quality. \int Or wastage caused by poor quality labour. \int So train labour better, \int or hire better quality labour, √ or raise wage rates to attract better quality labour√ or improve quality control√ Material Price variance Could be caused by suppliers charging a high price. I (8) Action could be Purchasing department must negotiate a lower price. J Or change to supplier with lower price. \mathcal{I} or buy lower quality materials \mathcal{I} Or achieve discount by bulk buying f or prompt payment.

Question	Answer	Mark
Number		
7(d)	For the decision Material variance is larger / labour variance is smaller f Labour variance is £317.20 adverse, f which is £380.32 less than the adverse material variance f of £697. Maybe the policy is to investigate variances over a particular limit f eg £500. f The labour variance is only 3.56%, f whereas the materials variance is 15.3% which is much bigger. f Management by exception tries to make the management time cost effective, f so no time is wasted investigating small variances. f Against the decision It is possible that all costs, including labour could be reduced f so the adverse variance should be investigated. f If you ignore an adverse variance below a certain limit, f the cost could "creep up" each year without any action being taken. f It is possible that any reduction in costs after investigation is cost effective ie could be greater than management time spent investigating. f Maximum of 4 marks for argument of one side. Conclusion Should relate to above points eg decision was correct/incorrect f f	(8)
	should relate to above points eg decision was correct/incorrect //	

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