## edexcel

Mark Scheme (Results)
Summer 2013

GCE Accounting (6002/01)

## Edexcel and BTEC Qualifications

Edexcel and BTEC qualifications come from Pearson, the world's leading learning company. We provide a wide range of qualifications including academic, vocational, occupational and specific programmes for employers. For further information, please visit our website at www.edexcel.com.

Our website subject pages hold useful resources, support material and live feeds from our subject advisors giving you access to a portal of information. If you have any subject specific questions about this specification that require the help of a subject specialist, you may find our Ask The Expert email service helpful.

## www.edexcel.com/contactus

## Pearson: helping people progress, everywhere

Our aim is to help everyone progress in their lives through education. We believe in every kind of learning, for all kinds of people, wherever they are in the world. We've been involved in education for over 150 years, and by working across 70 countries, in 100 languages, we have built an international reputation for our commitment to high standards and raising achievement through innovation in education. Find out more about how we can help you and your students at: www.pearson.com/uk

Summer 2013
Publications Code UA035280
All the material in this publication is copyright
© Pearson Education Ltd 2013

## General Marking Guidance

- $\quad$ All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 1 (b) | FOR Importance <br> Auditors are independent $\sqrt{ }$ scrutineers of the accounts. $\checkmark$ who report that the accounts have been prepared "correctly" $\ulcorner$ in accordance with International Accounting Standards / or rather, give a True and Fair view. J or do not $\sqrt{ }$. <br> Auditors are reporting on how Directors have used the funds $\sqrt{ }$ invested by shareholders. $\sqrt{ }$. The auditors duty is to the shareholders. $\sqrt{ }$ Auditors may give tax authorities $\sqrt{ }$ more confidence that the tax computation is correct. $\ulcorner$ |  |




| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 2(b) | Answers could include <br> Marginal costing says the order should be accepted $\int$ on the grounds that $£ 15$ is greater $\sqrt{ }$ than the marginal cost $\sqrt{ }$ of $£ 12.20$ o/f $\sqrt{ }$ ie a positive contribution $\sqrt{ }$ of $£ 2.80 \mathrm{o} / \mathrm{f} \int$ (Maximum of 4 ticks) <br> New customer may result in more orders in the future, $\varsigma$ perhaps at a higher price. $\sqrt{ }$ <br> However in the long term, $\ulcorner$ selling at $£ 15$ would result in a Net Loss / not all costs are covered. $\sqrt{ }$ (loss of $£ 1.40$ 「o/f) Absorption costing says do not accept offer $\sqrt{ }$ <br> Existing customers would be unhappy $\sqrt{ }$ to hear of this low price on offer / will ask for lower prices. $\sqrt{ }$ | (8) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 2(c)(i) | Option (iii) is the best, $\ulcorner$ if output remains at 84000 units per year. | (7) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 2(c)(ii) | Development of answers could include : <br> If output increases, other options may be the best. $\sqrt{ }$ <br> For example, if output rises by 6667, 5 option (iii) is more expensive than option (i) / <br> If output rises by 6086 units, $\ulcorner$ option (ii) is more expensive than option (i) $J$ If output is less than 84000 , option (iii) remains the best. $\lceil J$ | (5) |


| Question <br> Number | Answer | Mark |
| :--- | :--- | :--- |
| 2(d) | Answers could include: <br> Maximum of 8 marks for argument of one side. <br> Case for Marginal Costing <br> Could be said to help decision making $J$ in the short term $J$ when deciding <br> whether to accept an offer price $J$ or make or buy $J$ or discontinue a <br> product/profit centre. $\sqrt{ }$ or a limiting factor problem $J$ <br> Sees costs allocated to a time period, $\sqrt{ }$ so it may be argued that profit for <br> that time period is more accurate. $\delta$ External accounts $J$ are drawn up on the <br> basis of a time period. $\delta$ <br> Follows prudence concept $J$ as closing stock and profit figures are lower. |  |


|  | Case for Absorption Costing <br> Sees costs allocated to products．$\sqrt{ }$ Could be useful for management $\checkmark$ when fixing prices $\sqrt{ }$ or reviewing if a product／project has been profitable．$\sqrt{ }$ in the long term $\sqrt{ }$ Recommended $\sqrt{ }$ by SSAP 9．J <br> Gives a realistic figure for profit $\sqrt{ }$ <br> Follows matching concept $\sqrt{ }$ as revenues for the product are matched against costs．$\sqrt{ }$ <br> Other Points <br> If figures in the future are similar，choice of stock valuation will not have very much effect on the profit．$\ J$ <br> Conclusion <br> Max 2 marks available．Should use absorption costing as per accounting standards． | （12） |
| :---: | :---: | :---: |


| Question Number | Answer |  |  |  | Mark |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3（a） | Statement of Cash Flow for Larnaca plc for y／e 31 March 2013S |  |  | 1 |  |
|  | Cash Flows from operating activities $\int$ |  |  |  |  |
|  | Profit from operations（8000 $/+6400 \int$ ） | 14400 | JJ |  |  |
|  | Add Depreciation（66000 $\left./ 5 \int J+20000 / 5\right)$ | 86000 | SJSJSJ |  |  |
|  | Add Loss on Sale of Fixed Asset | 6000 | J |  |  |
|  | Operating cash flow before working capital changes $\sqrt{ }$ | 106400 | $\checkmark$ |  |  |
|  | Increase in inventories | －23000 | $\checkmark$ |  |  |
|  | Increase in trade receivables | －15000 | $\checkmark$ | 19 |  |
|  | Increase in trade payables | 51000 | $\checkmark$ |  |  |
|  | Cash generated from operations | 119400 | Jo／f |  |  |
|  | Less Interest Paid：Debenture | －6400 | $\checkmark$ |  |  |
|  | Less Tax Paid | －18000 | $\checkmark$ |  |  |
|  | Net Cash from Operating Activities | 95000 | 「o／f |  |  |
|  |  |  |  |  |  |
|  | Cash Flow from Investing Activities $/$ |  |  |  |  |
|  | Payments to acquire tangible fixed assets | －60000 | $\checkmark$ |  |  |
|  | Proceeds from sale of tangible fixed assets | 36000 | $\checkmark$ | 5 |  |
|  | Net Cash Used in Investing Activities／ | －24000 | 「o／f |  |  |
|  |  |  |  |  |  |
|  | Cash Flow from Financing Activities $/$ |  |  |  |  |
|  | Issue of Ordinary shares | 50000 | $\checkmark$ |  |  |
|  | Repayment of Debenture | －80000 | $\checkmark$ |  |  |
|  | Dividends Paid ：Final 2012 | －25000 | JJ | 9 |  |
|  | Interim 2013 | －22000 | JJ |  |  |
|  | Net Cash Used in Financing Activities／ | －77000 | 「o／f |  |  |
|  |  |  |  |  |  |
|  | Net decrease in cash and cash equivalents $\int$ | －6000 | Jo／ffC | 3 |  |


|  | Cash and cash equivalents at the beginning of the year | 77000 | $\checkmark$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cash and cash equivalents at the end of the year | 71000 | $\checkmark$ | 3 |  |
|  | Net decrease in cash and cash equivalents | -6000 | $\checkmark$ |  |  |
|  |  | TOTAL | $5 \times 40$ | 40 Marks |  |
|  |  |  |  |  | (40) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 3(b) | Answers could include: <br> Liquidity position good <br> Firm has healthy level of cash and cash equivalents J <br> Current Ratio now stands at 2.31: 1 JJ which is good. $/$ <br> Acid ratio now stands at $1.04: 1 / \int /$ which is ideal $\int$ <br> Liquidity has been improved by issue of ordinary shares/ <br> Working capital is $£ 629000-£ 272000=£ 357000$ / which is healthy/ means current liabilities can be paid. $\sqrt{ }$ <br> Liquidity position worsening/problems <br> Net cash outflow of $£ 6000$ J <br> Inventories are a large figure and rising $\int$ is there a problem with unsold inventories/ is it perishable? J <br> Trade Receivables rose by 15000 / Credit control/ chasing up debtors needs to be carried out immediately as figure is very high. $\sqrt{ }$ <br> Big increase in Trade Payables to very large sum $\sqrt{ }$ Is firm paying on time and obtaining cash discounts etc $\int$ <br> Cash and Cash Equivalents of $£ 71000$ are unable to pay $\sqrt{ }$ Current Liabilities of $£ 272000$ / <br> Dividend policy needs to be reviewed. 5 Ordinary shareholders have been paid an interim dividend for 2013 of $£ 22000$ on a profit before tax of $£ 8000$ / which is very high. 5 <br> Debenture has been redeemed which uses liquid funds $\sqrt{ }$ but helps future liquidity as no more interest has to be paid. $\sqrt{ }$ <br> Maximum 8 marks for arguing one side. <br> Conclusion on current liquidity position max 2 marks <br> ie Liquidity position is good $\sqrt{ } /$ | (12) |



| Question Number | Answer |  |  | Mark |
| :---: | :---: | :---: | :---: | :---: |
| 4(b) | Profit for month | Contribution (2.77 | $\begin{aligned} & 1132)=£ 3135.64 \mathrm{o} / \mathrm{f} J \\ & \text { Less } \mathrm{FC}=£ 1265 \mathrm{Jo} / \mathrm{f} \\ & \text { Profit }=£ 1870.64 \mathrm{Jo} / \mathrm{f} 5 \mathrm{CC} \end{aligned}$ | (4) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 4(c) | Contribution for month $=(£ 2000+£ 1265 \mathrm{o} / \mathrm{f}) \mathrm{J}=\mathrm{£} 3265 \mathrm{Jo} \mathrm{o} \mathrm{f}$ <br> If 1132 trays produced, contribution for one tray $=\frac{£ 3265}{1132} \mathrm{o} / \mathrm{f} J=£ 2.88 \mathrm{~J} \mathrm{o} / \mathrm{f}$ <br> So variable costs for one tray must be (£4.15-£2.88 o/f) $\sqrt{ }=\mathrm{£} 1.27 \mathrm{~J} \mathrm{o} / \mathrm{f}$ <br> So labour costs must be $=£ 1.27 \mathrm{o} / \mathrm{f}-(£ 0.06+0.27) \int=£ 0.94 \mathrm{~J} \mathrm{o} / \mathrm{f}$ | (8) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 4(d) | Case for lower labour rate. <br> Business has profit target $\sqrt{ }$ and has to take action to achieve these targets. $\sqrt{ }$ May not possible to decrease other costs, $\sqrt{ }$ especially if fixed eg loan repayment, rent etc $\int$ <br> May not be possible to increase selling price to increase profit, $\checkmark$ as will result in reduced sales • <br> Case against lower labour rate. <br> Workers will be demotivated $\sqrt{ }$ and workforce morale will be low. $\sqrt{ }$ It may not be possible for workers to pick extra fruit, $\sqrt{ }$ to maintain overall wage level. $\sqrt{ }$ <br> Could try to reduce other costs instead $\sqrt{ }$ eg shop around for lower insurance. $\sqrt{ }$ <br> Maximum of 4 ticks for arguing one side <br> Conclusion - Two JJ <br> It is a good/bad idea to lower labour rate. | (8) |


| Question Number | Answer |  | Mark |
| :---: | :---: | :---: | :---: |
| 5(a)(i) | Dividend paid per share | $\begin{aligned} & =\frac{\text { Total ordinary dividend }}{\text { Issued ordinary shares }} \\ & =\frac{£ 960000}{24000000}\ulcorner=4 \text { pence per share } \\ & \end{aligned}$ | (4) |


| Question Number | Answer |  | Mark |
| :---: | :---: | :---: | :---: |
| 5(a)(ii) | Dividend yield | $\begin{aligned} & =\frac{\text { Dividend per share }}{\text { Market price of share }} \times 100 \\ & =\frac{4 \mathrm{p} \mathrm{o/f} J}{200 \mathrm{p} \int} \times 100=2 \% \mathrm{o} / \mathrm{f} J \end{aligned}$ | (4) |


| Question <br> Number | Answer | Mark |
| :--- | :--- | :--- |
| 5(a)(iii) | Dividend cover = Net profit after interest and tax and preference dividend $\ulcorner$ | (4) |
|  | $=\frac{£ 2304000}{£ 960000} \varsigma^{\text {Total ordinary dividend }}=2.4$ times $\ulcorner$ |  |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 5(a)(iv) | $\begin{aligned} & \text { Earnings per ordinary share }= \\ & \begin{array}{r} \text { Net profit after interest and tax and preference dividend } \delta \\ \text { Issued ordinary shares } \\ \\ =\frac{£ 2304000}{24000000} \delta=9.6 \text { pence per share } \delta \end{array} \end{aligned}$ | (4) |


| Question Number | Answer |  | Mark |
| :---: | :---: | :---: | :---: |
| 5(a)(v) | Price/earnings ratio | $\begin{aligned} & =\frac{\text { Market price of share }}{\text { Earnings per share }} \int \\ & \quad=\frac{200 \mathrm{p} \int}{9.6 \mathrm{po} / \mathrm{f} \int}=20.83 \text { times o/f } \end{aligned}$ | (4) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 5(b) | Answers could include: <br> A higher share price does not mean a "better" share. I The nominal or face value of the share needs to be considered. $\sqrt{ }$ Also the total number of shares in the company. I <br> Also important is the movement in the value of the share $\delta$ - is it moving up or down? 5 <br> Very important is the demand and/or future/confidence of the market in the share $\int$ - if Imran buys now, will he make a profit or a loss on the share. $\sqrt{ }$ Many factors both inside the company $\int$ and outside the company can affect the price of a share. $\Gamma$ | (4) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 5(c) | Answers could include <br> For the statement <br> Investors are usually interested only in the return on their investment, $\int$ which is shown in the dividend per share, which is used to calculate how much the investor receives. $\checkmark$ <br> Investors are more concerned with what they actually receive, $\delta$ than how easily the company can afford to pay the dividend, $\Gamma$ as shown by the dividend cover. $\sqrt{ }$ <br> Against the statement <br> Investors also have a capital gain when the share price rises, $\sqrt{ }$ which is partly shown in the Price/Earnings ratio. J <br> Dividend yield shows the return for every pound invested, $\ulcorner$ which is more important than dividend per share. $J$ <br> Earnings per share is an important ratio, as it shows how much profit is being generated for each share invested. $\sqrt{ }$ These profits are then used to pay dividends. $/$ <br> Other ratios concerning profitability and liquidity etc are important, $\ulcorner$ as they show how well the firm is doing. $\sqrt{ }$ <br> Maximum of 4 marks for arguing one side <br> Conclusion 2 marks <br> Dividend per share is not the only important ratio worth knowing about. $\ /$ | (8) |



| Question <br> Number | Answer |  | Mark |  |
| :--- | :--- | :--- | :--- | :--- |
| 6(a)(ii) | Production Budget - Units |  |  |  |
|  | MONTH 1 | MONTH 2 | MONTH 3 |  |
|  | $21 J$ | $40 J$ | $48 J$ |  |


| Question Number | Answer |  |  |  | Mark |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6(a)(iii) | Inventory Budget - Units |  |  |  |  |
|  |  | MONTH 1 | MONTH 2 | MONTH 3 |  |
|  | To Inventory each month | 11 J | 8/ | 0 J |  |
|  | Total in Inventory | 11 J | 19 J | 19 J | (6) |


| Question <br> Number | Answer | Mark |  |
| :--- | :--- | :--- | :--- |
| 6(a)(iv) | Purchases Budget - Units |  |  |
|  | MONTH 1 | MONTH 2 | MONTH 3 |
|  | $31 J$ | $42 J$ | $48 J$ |


| Question Number | Answer |  |  | Mark |
| :---: | :---: | :---: | :---: | :---: |
| 6(a)(v) | Purchases Budget (£) |  |  |  |
|  | MONTH 1 | MONTH 2 | MONTH 3 |  |
|  | £20 925/ | £28 350 「 | £32 400/ |  |


| Question Number | Answer |  |  | Mark |
| :---: | :---: | :---: | :---: | :---: |
| 6(a)(vi) | Creditors Budget (£) |  |  |  |
|  | MONTH 1 | MONTH 2 | MONTH 3 |  |
|  | £11475 J | £14 850/ | £16 200 / |  |


| Question <br> Number | Answer |  | Mark |
| :--- | :--- | :--- | :--- |
| 6(a)(vii) | Debtors Budget |  |  |
|  | MONTH 1 | MONTH 2 | MONTH 3 |
|  | £24 500 | £58 800 | £88 200 |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 6(b) | For Decision to draw up new budgets. <br> Existing budgets are not likely to be accurate $\sqrt{ }$ so there is little point in sticking with them. $\sqrt{ }$ <br> Good budgeting should be flexible, $\sqrt{ }$ so changes should be made to this ongoing process/ with regular reviews taking place. $\sqrt{ }$ <br> A new business should not draw up a three month budget, $\ulcorner$ as it is likely to be unsure of the predicted figures, $\sqrt{ }$ not having any past figures to rely on $J$ A new budget would help planning / changes $\sqrt{ }$ eg reduce the purchases for each month • <br> New budgets may have targets staff can reach $\int$ which will increase motivation / <br> Against Decision to draw up new budgets <br> Will take time $\sqrt{ }$ and money to draw up new budgets. $\sqrt{ }$ <br> Variance analysis could be carried out $\sqrt{ }$ and actions taken to meet original budgeted figures.I <br> The new budget will only be estimates anyway, so may not be accurate $\sqrt{ }$ The only budget directly affected by a lower sales level is trade receivables/ so there maybe a need just to draw up trade receivables $\sqrt{ }$ This is a new business, and sales may pick up $\sqrt{ }$ to meet month 2 an 3 figures in the original budget, making it accurate. $\int$ | (8) |



| Question Number | Answer |  |  |  | Mark |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7(b) |  |  |  |  |  |
|  | Material Usage Variance |  |  |  |  |
|  |  | (8.14-8.00) Jx | (0.45 J $\times 1265$ J) | = £79.70 Adv $\int$ |  |
|  |  |  |  |  |  |
|  | Material Price Variance |  |  |  |  |
|  |  | (0.51-0.45) $\sqrt{x}$ | (8.14 J $\times 1265$ ) | = £617.83 Adv $\int$ |  |
|  |  |  |  | or add downwards |  |
|  | Total Material Cost Variance | £5 251.52 | - £4 554 「 | = £697.52 Adv $/ \mathrm{o} / \mathrm{f}$ |  |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 7(c) | One mark for reason given, up to three marks maximum for actions taken. <br> Material Usage variance <br> Could be caused by poor quality materials resulting in a lot of wastage. $/$ Action to solve the problem could be to change supplier $\int$ or insist on a certain level of quality. $\sqrt{ }$ Perhaps insert penalty clauses $\sqrt{ }$ into supplier's contracts for quality. J <br> Or wastage caused by poor quality labour. $\sqrt{ }$ So train labour better, $\sqrt{ }$ or hire better quality labour, $\delta$ or raise wage rates to attract better quality labour $/$ or improve quality control $\int$ <br> Material Price variance <br> Could be caused by suppliers charging a high price. / <br> Action could be Purchasing department must negotiate a lower price. $\checkmark$ Or change to supplier with lower price. $/$ or buy lower quality materials $\int$ Or achieve discount by bulk buying $\sqrt{ }$ or prompt payment./ | (8) |


| Question Number | Answer | Mark |
| :---: | :---: | :---: |
| 7(d) | For the decision <br> Material variance is larger / labour variance is smaller $\int$ <br> Labour variance is $£ 317.20$ adverse, $\delta$ which is $£ 380.32$ less than the adverse <br> material variance $/$ of $£ 697$. <br> Maybe the policy is to investigate variances over a particular limit $\int$ eg £500. <br> The labour variance is only $3.56 \%$, $\ulcorner$ whereas the materials variance is <br> $15.3 \%$ which is much bigger. 5 <br> Management by exception tries to make the management time cost effective, $J$ so no time is wasted investigating small variances. $\sqrt{ }$ <br> Against the decision <br> It is possible that all costs, including labour could be reduced $\sqrt{ }$ so the adverse variance should be investigated. / <br> If you ignore an adverse variance below a certain limit, 5 the cost could <br> "creep up" each year without any action being taken. $\delta$ <br> It is possible that any reduction in costs after investigation is cost effective $J$ ie could be greater than management time spent investigating. $\sqrt{ }$ <br> Maximum of 4 marks for argument of one side. <br> Conclusion <br> Should relate to above points eg decision was correct/incorrect $\int J$ | (8) |

Further copies of this publication are available from Edexcel Publications, Adamsway, Mansfield, Notts, NG18 4FN

Telephone 01623467467
Fax 01623450481
Email publication.orders@edexcel.com
Order Code UA035280 Summer 2013

For more information on Edexcel qualifications, please visit our website www.edexcel.com
 Welsh Assembly Government

Pearson Education Limited. Registered company number 872828 with its registered office at Edinburgh Gate, Harlow, Essex CM20 2JE

Rewarding Learning

