



HIGHER SCHOOL CERTIFICATE EXAMINATION

1996

INDUSTRY STUDIES

2 UNIT

SECTION I—CORE
(70 Marks)

*Total time allowed for Sections I and II—One hour and a half
(Plus 5 minutes' reading time)*

DIRECTIONS TO CANDIDATES

- Write your Student Number and Centre Number at the top right-hand corner of pages 5, 7, and 9.
- On pages 5 and 7, indicate the Strand you have studied.
- Attempt ALL questions.
- Questions 1–15: Mark your answers in pencil on the Answer Sheet provided.
- Questions 16 –20: Answer the questions in the spaces provided in this paper.
- Board-approved calculators may be used.

MULTIPLE-CHOICE QUESTIONS

Questions 1 to 15 are worth 1 mark each.

Select the alternative A, B, C, or D that best answers the question.

Mark your answers in pencil on the Answer Sheet provided.

1. U D Proprietary pays a half-yearly dividend to its owners. What type of business organisation is U D Proprietary?
 - (A) sole proprietor
 - (B) partnership
 - (C) company
 - (D) cooperative

2. It is the employer's responsibility to provide full-time employees with
 - (A) a safe workplace and superannuation.
 - (B) a safe workplace and casual employment.
 - (C) superannuation and union representation.
 - (D) a works committee and superannuation.

3. An ongoing dispute over award conditions would finally be resolved by the
 - (A) Federal Court.
 - (B) Department of Industrial Relations.
 - (C) Australian Council of Trade Unions.
 - (D) Industrial Relations Commission.

4. The major purpose of a job description is to outline the
 - (A) terms of the employment contract.
 - (B) function and duties of a position.
 - (C) hours of duty and rates of pay.
 - (D) conditions of employment.

5. The membership of a workplace Occupational Health and Safety Committee must comprise
 - (A) at least the same number of employee representatives as employer representatives.
 - (B) more employer representatives than employee representatives.
 - (C) employer representatives only.
 - (D) employee representatives only.

6. U D Proprietary believes that selling the name, reputation, and marketing program of U D Proprietary is the most effective way to expand and achieve market leadership.

This method of expansion would be best described as

- (A) a merger.
- (B) a takeover.
- (C) franchising.
- (D) specialising.

USE THE CASE STUDY BELOW TO ANSWER QUESTIONS 7, 8, AND 9.

In 1991 Rose left her job to have children. In 1996 Rose returned to the workforce, but found that her skills had become dated. Rose's husband, Tam, took leave from his job to care for the children.

7. A training program that is designed by an employer to up-skill employees returning to paid work after a break is best described as

- (A) a broadbanding strategy.
- (B) an anti-discrimination strategy.
- (C) a multiskilling strategy.
- (D) an affirmative-action strategy.

8. Tam returns to work but fails to gain a promotion for a job he wants. Tam was informed that the firm prefers to promote single people, as they are more committed to their work.

Tam may have experienced which form of discrimination?

- (A) Indirect discrimination on the basis of sex.
- (B) Direct discrimination on the basis of marital status.
- (C) Direct discrimination on the basis of sex.
- (D) Indirect discrimination on the basis of marital status.

9. Tam's job description is rewritten because the firm introduces equipment that does not require human labour for its operation.

This impact on Tam's job may be best described as

- (A) quality change.
- (B) vertical multiskilling.
- (C) quality management.
- (D) technological change.

10. Internal customers are

- (A) the owners of the next process in the production of the good or service.
- (B) the purchasers of the next process in the production of the good or service.
- (C) the owners of the company's product or service.
- (D) the purchasers of the company's product or service.

11. The expansion of Australian Undernet Corporation has been restricted because its markets have recently become oversupplied with cheap imports.

In a SWOT analysis, the cheap imports would be classified as an

- (A) internal threat.
- (B) external threat.
- (C) internal weakness.
- (D) external weakness.

12. A lateral career move may be best described as

- (A) different responsibilities and increased remuneration.
- (B) increased remuneration and the same level of competency.
- (C) different responsibilities and a promotion.
- (D) the same level of competency and different responsibilities.

13. Superannuation may be best described as

- (A) a levy paid to all taxpayers to fund their retirement.
- (B) a contribution paid by the Government to all employees on retirement.
- (C) a contribution paid by employees and employers to fund an employee's retirement.
- (D) a levy paid into an investment fund by all employers.

14. Enterprise agreements must specify a fixed term of operation. This term must be

- (A) not less than twelve months, nor more than three years.
- (B) not less than two years, nor more than five years.
- (C) up to a period of five years.
- (D) any time mutually agreed to by all parties.

15. Shiftwork may be best classified as which of the following workplace hazards?

- (A) physical
- (B) ergonomic
- (C) biological
- (D) psychological

EXAMINER'S USE ONLY**STUDENT NUMBER****1996****HIGHER SCHOOL CERTIFICATE EXAMINATION
INDUSTRY STUDIES
2 UNIT—SECTION I****CENTRE NUMBER****FOCUS INDUSTRY STRAND**

Metal and Engineering

☐

Retail

☐

Hospitality

☐**SHORT-RESPONSE QUESTIONS**

Attempt ALL questions.

Answer the questions in the spaces provided in this paper.

QUESTION 16. (12 marks)

Define the following terms, giving an example of each.

- (a) Diversification
-
-
- (b) Value-added
-
-
- (c) Vertical career path
-
-
- (d) Equal employment opportunity
-
-
- (e) Market
-
-

QUESTION 16. (Continued)

- (f) Multinational
-
-

QUESTION 17. (6 marks)

- (a) Identify TWO technological changes that have occurred in your focus industry within the past twenty years.

- (i)
- (ii)

- (b) Outline the effects of these technological changes on work practices or processes in your focus industry.

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QUESTION 18. (5 marks)

Explain how products or services in a workplace could be improved through the introduction of quality principles.

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QUESTION 19. (Continued)

[illegible]

EXAMINER'S USE ONLY

STUDENT NUMBER

**1996
HIGHER SCHOOL CERTIFICATE EXAMINATION
INDUSTRY STUDIES
2 UNIT—SECTION I**

CENTRE NUMBER

QUESTION 20. (16 marks)

Answer parts (a), (b), and (c) in the table on page 10.

(a) Examine the ten job classifications listed below.

Choose THREE relevant to your focus industry.

- Organisational/administrative
- Financial
- Technical
- Communications
- Marketing
- Personnel
- Purchasing
- Sales
- Stock handling
- Production

(b) Name a job title for *each* of the job classifications chosen in part (a).

(c) Identify the duties and responsibilities undertaken by an employee with this job title.

QUESTION 20. (Continued)

	1	2	3
(a) Job classification			
(b) Job title			
(c) Duties and responsibilities			

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